



MEMORANDUM

APPROVED

Paul Marzocca
8-13-2020

TO: Paul Marzocca – Police Chief
THROUGH: Michael Ashley – Deputy Director of Police Administration
FROM: Matthew Ecker – Administrative Officer *MEZ*
Richard Braughton – Police Administrative Specialist *RB*
SUBJECT: 2020 VEHICLE PURCHASE
DATE: August 12, 2020

As part of the Capital Improvement Project that was approved by Council last year, the police department requested \$195,000 to purchase three fully-equipped patrol vehicles. Working with state contract vendors, we designed those vehicles—two unmarked Chevrolet Tahoes and one fully-marked Chevrolet Silverado 4X4—to meet our specifications. The price for the Tahoes is \$113,419.28; the price for the Silverado is \$56,330.63, for a total of \$169,749.91. Radios for the vehicles are priced at \$19,175.29. This brings the total quoted price to \$188,925.20.

Chevrolet redesigned the Tahoe for the 2021 models. Because of this redesign, pricing on some of the aftermarket components remains fluid. While we have solid quotes from our upfitter, AEP, they suggested that we leave some “wobble room” in our budget, as they may see unanticipated price increases from some of their wholesalers. This should not present a problem, since the approved amount is \$6,074.80 more than the quoted amount. We just want to be careful not to cut our purchase order margin too thin.

Attached please find three quotes, two from Courtesy Chevrolet (State Contract Vendor ADSPO17-166120) for the vehicles and upfit, and the third from Motorola (State Contract Vendor CTR046830) for the radios. Those quotes cover not only the price of the trucks, but also all the modifications and accessories needed to make them ready for patrol use.

With all the quotes finalized, and with the total price being below the previously authorized budget threshold, we are ready to move forward with the purchase. We respectfully request that we be allowed to order these trucks and radios as configured. This process will require two separate purchase orders: one to Courtesy Chevrolet and the second to Motorola.

If there is anything further we can do to assist you, staff, or Council with the authorization of this purchase, please don't hesitate to let us know.

COURTESY CHEVROLET

8/5/2020

STATE OF ARIZONA
VEHICLE QUOTE
STATE CONTRACT # ADSP017-166120

VEHICLE	2021 CHEVROLET 1500 SILVERADO CREW CAB 4X4 5W4 SSV	\$ 31,751.80
	BLACK/WHITE PAINT (DESERT EDGE AUTO BODY)	\$ 1,168.00
	1ST IMPRESSIONS TRUCK LETTERING	\$ 611.00
	RED/WHITE LED DOME LIGHT	\$ 149.60
	UP-FIT PER AEP QUOTE# QTE0027700	\$ 18,298.11

TOTAL	\$ 51,978.51
SALES TAX	\$ 4,347.12
TIRE TAX	\$ 5.00

GRAND TOTAL	\$ 56,330.63
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ORDERED UNIT
90-120 DAYS ARO



Quotation

Date Jul 30, 2020	Page 1
Order Number QTE0027700	

Arizona Emergency Products

3433 E Wood St
Phoenix, AZ 85040
Phone: (602) 453-9111
Fax: (602) 453-3743

Sold To:

Courtesy Chevrolet
1233 E Camelback Rd
Attn: Diane
Phoenix, AZ 85014

Ship To:

AEP BUILD
PHOENIX, AZ, 85040

Reference 2021 Silverado 1500 Full Patrol	PO Number	Customer No. COU10602	Salesperson TFH	Order Date Jul 30, 2020	Ship Via	Terms NET30
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Year 2021	Make Chevy	Model Silverado 1500	Color	State Contract # NA
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Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		*** Berney Kullos (602) 363-2884 ***			
		*** Berney Kullos <Bkullos@houseofcourtesy.com> ***			
		*** 2020 2X4 Silverado 1500 Patrol Build ***			
		*** Front of Vehicle ***			
1.00	PATC00258 / BP0014	PP-BLUEPRINT- 2019+ SILVERADO 1500	599.0000	N	599.00
1.00	FLAS00095 / ETHFSS-SP	100% SS multi pattern headlight flasher no	37.5200	N	37.52
		*** Push Bumper with PB8 Headlight Guard ***			
1.00	BUMP00785 / BK2168CHT19150	PB450L4 with PB8 holes	781.1500	N	781.15
1.00	BUMP00742 / HK0809CHT19150	PB8 STEEL HEADLIGHT GUARD DOUBLE LOOP 19-20 CHEV TRK 1500	313.6500	N	313.65
1.00	SIRE00475 / ETSS100N	100N SERIES PROFESSIONAL COMPOSITE SPEAKER	145.0000	N	145.00
		*** Light Bar ***			
1.00	LEDS03636 / EMPLBSS153	mPower 53 Inch LED Light Bar / QE047339	2,383.0000	N	2,383.00
<p><i>Quotation continued on next page ...</i></p>					



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PHOENIX, AZ, 85040

Reference	PO Number	Customer No.	Salesperson	Order Date	Ship Via	Terms
2021 Silverado 1500 Full Patrol		COU10602	TFH	Jul 30, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Chevy	Silverado 1500		NA

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
2.00	LEDS03659 / ENT2B3RBW	*** Under Mirror LEDs *** Soundoff under mirror Intersector LED tri-color red/blue/whi	143.5000	N	287.00
1.00	LEDS03479 / EMPS2SMS4D	***Rear of Vehicle Lighting *** *** Between Tailgate and Bumper LEDs *** 4" mPower 12LED Red/WH	98.0000	N	98.00
1.00	LEDS03480 / EMPS2SMS4E	4" mPower 12LED Blue/WH	98.0000	N	98.00
1.00	FLAS00022 / ETFBSSN-P	*** Taillight Flasher *** Sound Off backflash module. Ford	41.4400	N	41.44
2.00	LEDS03657 / ELUC3H010E	*** CORNER LEDs *** 5 wire independent control UC Universal LED Insert B/W *** Inside Vehicle *** *** Console ***	79.4300	N	158.86

Quotation continued on next page ...



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2021 Silverado 1500 Full Patrol		COU10602	TFH	Jul 30, 2020		NET30

Year	Make	Model	Color	State Contract #
2021	Chevy	Silverado 1500		NA

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
1.00	CONS00744 / CC-MC-18	18" Console (7" slope front/11" level rear).	359.2500	N	359.25
1.00	CONS01589 / AC-CHV19-MNT	2019 CHEVY SILV. 1500 CONSOLE MNT	130.5000	N	130.50
2.00	FACE00472 / L3-AP1SET	DC outlet plug with black captured cap. PL 2012-01-01	11.7600	N	23.52
1.00	FACE00439 / FP-MXTL2500	3" Face Plate for a remote Motorola XTL2500	0.0000	N	0.00
1.00	FACE00444 / FP-SO380R	Console Faceplate for Sound-Off 380R Siren Cont. Head, 4"	0.0000	N	0.00
1.00	FACE00376 / FP-AP12-3	2" plate w/ 3 DC outlet holes.	15.7500	N	15.75
2.00	FACE00388 / FP-BLNK2	Two (2) Inch Blank Face Plate.	0.0000	N	0.00
1.00	FACE00386 / FP-BLNK1	One (1) Inch Blank Faceplate	0.0000	N	0.00
1.00	CONS00720 / AC-INBHG	Internal Beverage Holder w/Rubber Pieces Priced with	39.3700	N	39.37
1.00	BATT00456 / USBR12V	ROUND FLUSH MOUNT 2 PORT USB 1.14" (2.1A/1A)	14.2700	N	14.27
2.00	CONS00722 / AC-MCM1	Mic Clip and Mounting Plate Assembly PL 2012-01-01	11.2500	N	22.50

<i>Quotation continued on next page ...</i>					



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Year	Make	Model	Color	State Contract #
2021	Chevy	Silverado 1500		NA

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
2.00	CONS01276 / MMBP-25	Magnetic Microphone Mount BP	32.0000	N	64.00
1.00	AIRB00076 / AOI0022	Front Passenger Side Hardwired Air Bag On / Off Switch	210.8600	N	210.86
		*** Computer Mount ***			
1.00	COMP00158 / C-HDM-205	Havis Pole only, Telescoping Device Mounting Base, Heavy Dut PB 2012-09-01	140.9600	N	140.96
1.00	CONS01454 / C-MD-112	11" Slide Out Locking Swing Arm W/ Motion Adapter	247.9700	N	247.97
		*** Computer Dock ***			
1.00	COMP01803 / DS-PAN-1112-2	CF33 Laptop/ Tablet Docking Station, Dual RF w/ Power Supply	1,142.3600	N	1,142.36
		*** Dual Gun Rack ***			
1.00	GUNM00465 / WEI-002	Dual gun mount with standard clasp locks	292.8600	N	292.86
		*** Prisoner Area ***			
		*** Prisoner - full size Cage and seat ***			

<p>Quotation continued on next page ...</p>				
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Year	Make	Model	Color	State Contract #
2021	Chevy	Silverado 1500		NA

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
1.00	PRIS01617 / TP-E-SL6-FS-SS	Partition, Recessed, Sliding Window, Square Hole Screen	671.2500	N	671.25
1.00	PRIS01986 / KP-CHV19-SS	2019 Chevy Silverado 1500, 3-Pc Kick panel	123.7500	N	123.75
1.00	MISC90000 / MISC	Aedec 5PS191511 2020 Silverado Prisoner Seat	1,516.0200	N	1,516.02
1.00	DOME00045 / ECVDMLTST4G	Universal Interior Cargo LED Dome Light, 6"x3", Gray	17.1900	N	17.19
1.00	PRIS01960 / DK0598CHT19150	Door Panel Aluminum for '19 Silverado	157.2500	N	157.25
1.00	PRIS01963 / WK0514CHT19150	VERTICAL WINDOW BARS FOR 19+ CHEVY TRUCK 1500 *** Truck Bed Storage ***	228.6500	N	228.65
1.00	STOR00834 / 257-478608100-00	Silverado 2 drawer Box 48"W x 62"L x 10" H *** Blue Print Equipment ***	2,317.5100	N	2,317.51
1.00	SIRE00458 / ENGCC01241	BLUEPRINT 0124 100AMP CENTRAL CONTROLLER	307.5000	N	307.50
1.00	SIRE00459 / ENGCP18001	BLUEPRINT REMOTE CONTROL PANEL W/PA MIC	137.5000	N	137.50
1.00	VACC01709 / Blueprint-Plug-Kit	Blue Print Central Control Harness kit	11.1100	N	11.11

Quotation continued on next page ...				



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Year	Make	Model	Color	State Contract #
2021	Chevy	Silverado 1500		NA

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		571-14807220 qty 1 571-14802870 qty 2 571-606191 qty 27			
1.00	VACC01402 / ENGHNK02	bluePrint Remote Node Harness Kit, 16-pin	32.5000	N	32.50
1.00	VACC01873 / ENGLNK004	Soundoff Blueprint 3.0 Chevy Tahoe OBD2 cable	237.5000	N	237.50
1.00	SIRE00462 / ENGND04101	BLUEPRINT 0410 50AMP REMOTE NODE 10-Outputs, 4-Inputs	165.6000	N	165.60
1.00	SIRE00485 / ENGSA07141	bluePRINT 480 Series Siren Module, 100 Watt	257.5000	N	257.50
		*** Radio Dock misc items ***			
1.00	ANTE00779 / GPSB	Sharkee Multi-Function Antenna, Cell/ WIFI/ GPS + Whip	149.9500	N	149.95
1.00	ANTE00782 / C23F-5M	Radio Antenna Extension Cable, 16', Mini-UHF (MPL)	13.7000	N	13.70
1.00	ANTE00783 / C74-FP-6-TNCP	GPS Antenna Extension Cable, 20', TNC	13.2000	N	13.20
1.00	ANTE00790 / AFM-835	Antenna Whip (sharkee) 762-870 MHZ, 1/4 Wave	12.8600	N	12.86
55.00	LABO90060 / LABOR	EVT Installation Labor	65.0000	N	3,575.00

Quotation continued on next page...



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Year	Make	Model	Color	State Contract #
2021	Chevy	Silverado 1500		NA

Qty. Ord.	Item / Vendor Part Number	Description	Unit Price	Tax	Extended Price
		Shipping		N	600.00
1.00	INST05440 / AEP-Misc	Shop Supplies	105.7800	N	105.78
		*** Customer Supplied Equipment ***			
1.00	INST05685 / CSM	Motorola Radio	0.0000	N	0.00
1.00	INST05685 / CSM	Printer Box	0.0000	N	0.00
1.00	INST05685 / CSM	Motorola Radio Speaker	0.0000	N	0.00

Thank you for the opportunity to earn your business Terms & Conditions <ul style="list-style-type: none"> • Estimates valid for 60 days • Orders will be invoiced upon notification of completion • Returns subject to 25% restocking fee. No returns on special order items. • Credit Card payments accepted for payments of orders/invoicing totaling \$10,000 or less only. SIGNATURE (not required if PO/contract is issued) _____	Parts	14,123.11
	Labor / Services	3,575.00
	Trans / Trip / Fee	0.00
	Shipping	600.00
	Order Discount	0.00
	Subtotal	18,298.11
	Total sales tax	0.00
	Total order	18,298.11



Vehicle: [Fleet] 2021 Chevrolet Silverado 1500 (CK10543) 4WD Crew Cab 147" Work Truck (✔ Complete)

Selected Model and Options

MODEL

CODE	MODEL	Invoice	MSRP
CK10543	2021 Chevrolet Silverado 1500 4WD Crew Cab 147" Work Truck	\$36,710.20	\$38,200.00

COLORS

CODE	DESCRIPTION	Invoice	MSRP
GBA	Black	\$0.00	\$0.00

OPTIONS

CODE	DESCRIPTION	Invoice	MSRP
FE9	Emissions, Federal requirements	\$0.00	\$0.00
L82	Engine, 5.3L EcoTec3 V8 with Active Fuel Management, (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm)	\$1,269.45	\$1,395.00
MYC	Transmission, 6-speed automatic, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD)	\$0.00	\$0.00
C5Y	GVWR, 7100 lbs. (3221 kg) (Requires Crew Cab 4WD model with (L82) 5.3L EcoTec3 V8 engine.)	Inc.	Inc.
GU6	Rear axle, 3.42 ratio	\$0.00	\$0.00
1WT	Work Truck Preferred Equipment Group includes standard equipment	\$0.00	\$0.00
RD6	Wheels, 17" x 8" (43.2 cm x 20.3 cm) Ultra Silver painted steel (STD)	\$0.00	\$0.00
QBN	Tires, 255/70R17 all-season, blackwall (STD)	\$0.00	\$0.00
QBR	Tire, spare 255/70R17 all-season, blackwall (STD) (Included with (QBN) 255/70R17 all-season, blackwall tires.)	\$0.00	\$0.00
GBA	Black	\$0.00	\$0.00
AE7	Seats, front 40/20/40 split-bench with covered armrest storage (STD)	\$0.00	\$0.00
H1T	Jet Black, Cloth seat trim	\$0.00	\$0.00
IOR	Audio system, Chevrolet Infotainment 3 system 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, wired Apple CarPlay and Android Auto capable. (STD)	\$0.00	\$0.00
ZLQ	WT Fleet Convenience Package includes (AQQ) Remote Keyless Entry, (QT5) EZ Lift power lock and release tailgate, (K34) cruise control and (DLF) power mirrors (When ordered with (PQA) WT Safety Package, (DLF) power mirrors include (UKC) Lane Change Alert with Side Blind Zone Alert and (DP6) high-gloss mirror caps.	\$632.45	\$695.00

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Data Version: 11557. Data Updated: Aug 4, 2020 12:05:00 AM PDT.



Vehicle: [Fleet] 2021 Chevrolet Silverado 1500 (CK10543) 4WD Crew Cab 147" Work Truck (✔ Complete)

OPTIONS			
CODE	DESCRIPTION	Invoice	MSRP
5W4	Special Service Package includes (K47) heavy-duty air filter, (KW5) 220-amp alternator, (KI4) 120-volt power outlet, (KC9) 120-volt bed-mounted power outlet, (5J1) Calibration, keyless remote panic button exterior lights/horn disable, (5J3) Calibration and Surveillance Mode Interior & Exterior Lighting (Requires Crew Cab model, (L82) 5.3L EcoTec3 V8 engine and either (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package.)	\$500.50	\$550.00
KNP	Cooling, auxiliary external transmission oil cooler (Included and only available with V8 engines.)	Inc.	Inc.
K47	Air filter, heavy-duty (Included and only available with (BAQ) Work Truck Package, (Z71) Z71 Off-Road Package, (VYU) Snow Plow Prep Package or (5W4) Special Service Package on Fleet or Government order types. Available free flow as a SEO.)	Inc.	Inc.
—	Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr, maintenance-free with rundown protection and retained accessory power (Included and only available with (L82) 5.3L EcoTec3 V8 engine.)	Inc.	Inc.
KW5	Alternator, 220 amps (Included with (VYU) Snow Plow Prep Package, (5W4) Special Services Package, (PEF) Work Truck 2.7L Fleet Package or (L3B) 2.7L Turbo engine. Free flow requires (L82) 5.3L EcoTec3 V8 engine.)	Inc.	Inc.
NZZ	Skid Plates (Included with (BAQ) Work Truck Package, (Z71) Z71 Off-Road Package or (VYU) Snow Plow Prep Package.)	\$136.50	\$150.00
SFZ	LPO, Black Bowtie Emblem, front (dealer-installed) (Included with (PDB) Dark Essentials Package, LPO.)	\$136.50	\$150.00
DLF	Mirrors, outside heated power-adjustable (Included and only available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package. When (PQA) WT Safety Package is ordered, includes (DP6) high gloss Black mirror caps.)	Inc.	Inc.
QT5	Tailgate, gate function manual with EZ Lift includes power lock and release (Included and only available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package.)	Inc.	Inc.
AQQ	Remote Keyless Entry, with 2 transmitters (Included and only available with (PCV) WT Convenience Package or (ZLQ) WT Fleet Convenience Package.)	Inc.	Inc.
K34	Cruise control, electronic with set and resume speed, steering wheel-mounted (Included with (PCV) WT Convenience Package, (ZLQ) WT Fleet Convenience Package or (RGE) Safety Confidence Package.)	Inc.	Inc.
KI4	Power outlet, instrument panel, 120-volt (400 watts shared with (KC9) bed mounted power outlet) (Requires (ZLQ) WT Fleet Convenience Package, (PCV) WT Convenience Package or (5W4) Special Service Package. Included with (PEF) Work Truck 2.7L Fleet Package.)	Inc.	Inc.
KC9	Power outlet, bed mounted, 120-volt (400 watts shared with (KI4) instrument panel mounted power outlet) (Included and only available with (KI4) Power outlet. Not available with (ZW9) pickup bed delete.)	Inc.	Inc.

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Vehicle: [Fleet] 2021 Chevrolet Silverado 1500 (CK10543) 4WD Crew Cab 147" Work Truck (Complete)

OPTIONS			
CODE	DESCRIPTION	Invoice	MSRP
R9Y	Fleet Free Maintenance Credit. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections for one maintenance service during 1st year of ownership. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FEF, FLS, FNR or FRC. Not available with FDR order type.) *CREDIT*	(\$40.95)	(\$45.00)
9G8	Headlamps, daytime running lamps and automatic headlamp control delete. (Requires C*10*43 model and (5W4) Special Service Vehicle.)	\$45.50	\$50.00
7X7	Spotlamps, Left and right-hand pillar mounted, Halogen (Requires (5W4) Special Services Package, Silao Production and (GEZ) Kerr Industries ship thru. Not available with any other SEO spotlamps.)	\$1,164.80	\$1,280.00
5J1	Calibration, keyless remote panic button exterior lights/horn disable (Requires C*10*43 model and included and only available with (5W4) Special Service Vehicle.)	Inc.	Inc.
5J3	Calibration, Surveillance Mode Interior & Exterior Lighting Calibration to disable interior & exterior automatic lighting. Feature is activated by adding wire connection to the BCM by customer/upfitter. (Requires C*10*43 model and included and only available with (5W4) Special Service Vehicle.)	Inc.	Inc.
5H1	Key equipment, two additional keys for single key system. Provides two additional spare keys for a total of (4). (Keys will be cut but not programmed) NOTE: programming of keys is at customer's expense. Programming keys is not a warranty expense. (Requires (SAF) spare tire lock. Not available with SEO (5Z4) spare wheel, carrier and lock delete.)	\$40.95	\$45.00
Options Total		\$3,885.70	\$4,270.00

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Vehicle: [Fleet] 2021 Chevrolet Silverado 1500 (CK10543) 4WD Crew Cab 147" Work Truck (✔ Complete)

Price Summary

PRICE SUMMARY

	Invoice	MSRP
Base Price	\$36,710.20	\$38,200.00
Total Options	\$3,885.70	\$4,270.00
Vehicle Subtotal	\$40,595.90	\$42,470.00
Dealer Advertising Adjustment	\$0.00	\$0.00
Destination Charge	\$1,595.00	\$1,595.00
Grand Total	\$42,190.90	\$44,065.00

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Blair Schofield
B.schofield@kerrindustries.com
Dallas – Chicago – Detroit – Toronto
Cell 1-905-449-7698
Office 1-800-585-1774

5-AUG-20

Quote#
50-1535

To: Berney Kullos
Courtesy Chevrolet

From: Blair Schofield
Kerr Industries

The following options can be ordered for installation on a 2020/21 Police 5W4 Silverado 1500 SSV. The dealer is responsible for routing the vehicle thru Kerr by either including one of the following factory options, 6N6, 6J3, 6J4, 7X6, 7X7, 7X2, 7X3, or by including the formal Ship-Thru code of "VKZ", into their factory vehicle order.

KT6C7 - Supply & install a headliner mounted LED dome light providing the choice of both red or white LED lighting by way of 3-position rocker switch integrated into the lamp housing.	\$149.60 USD
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Price is quoted in US funds and is exclusive of any applicable taxes

All equipment supplied and Installed by Kerr Industries has a warranty of 3 years/36,000 miles.

Please Note:

- Pricing valid for 90 days.
- Kerr Industries assumes no liability for the specifications of the dealer ordered factory vehicle options. Please consult with your OEM/Dealer order book to confirm spec and pricing of factory options.
- This document is ONLY a quote and not an order confirmation. To apply these options to your vehicles please provide the factory order confirmation numbers to Kerr and we will supply you with a detailed Kerr order summary for your review and sign back.

Thank you for the opportunity,
Blair



Keywords Validity

Organization Commodities

Co-Op Contract Designation Contract ID

Statewide Contract ADSP017-166120

Dates Min value Max value

Status

Signed

Filters Contract ID: ADSP017-166120 Status: Signed

Contract ID	Amendment #	Label	Supplier	Type	Effective Date	End Date	Sourcing Project	Initial End Date	Owner Last
ADSP017-166120	1	Vehicles, New Purchases	COURTESY CHEVROLET	Master Agreement	4/1/2017	3/31/2021		3/31/2020	VEAL

1 Result(s)