



1152 Stealth Street
Livermore, CA 94551

925.398.2079

September 18, 2021

El Mirage Police Department
Attention: Sergeant Vanderwerf

Sir,

I am very happy that you are considering Vigilant Solutions as your provider, and I am pleased to present you with the following elements which should support a sole source justification for Vigilant Solutions' LEARN software-as-a-service offering consisting of the LEARN analytic software and LPR data gathered by Vigilant Solutions (Commercial Data).

- Vigilant Solutions owns and manages the single largest license plate recognition (LPR) data sharing initiative, known as the LEARN. LEARN consists of over 33 billion LPR scans, and is growing at a rate of over 175 million monthly scans. This data consists largely of Commercial Data harvested by Vigilant and made available for law enforcement consumption. This extensive LPR data set provides intangible value from an investigative perspective inside of the LEARN suite of applications.
- LEARN offers an exclusive application known as the Mapping Alert Service (MAS). MAS enables the Agency to leverage the data sharing initiative of LEARN to match ALL available LPR data against Agency hotlists and provide "hits" on a map interface with agency-customizable icons. This can be used both to locate vehicles of interest, and also to visualize criminal "hot-spots" for predictive policing efforts.
- LEARN offers an exclusive application known as Stakeout that allows for a user to enter an address to see all "visits" to this location. Users may select visits and virtually "stakeout" a location, seeing all LPR scans collected by a driver on a given "visit".
- LEARN offers an exclusive reporting option in its Stakeout application allowing for multiple points of interest to be defined on a map, with corresponding geo-zones and times/dates, for the location of "common plates" that are seen in more than one of the locations of interest. This feature allows for investigations into pattern crimes (robberies, burglaries, sex offenses, etc.) for generating leads into the identification of serial offenders and the identification of associated members of organized criminal enterprises.
- LEARN offers an exclusive query utility known as Associate Analysis. A query on a known plate can be sent for Associate Analysis to identify other vehicles commonly seen in close proximity to the suspect vehicle. This is very useful in identifying possible associates of a known suspect, or perhaps establishing a pattern of surveillance between a perpetrator and a victim.
- LEARN offers an unmatched query capability that includes the ability of a user to define a search geo-zone through simple drawing tools on a map interface. Available drawing tools include rectangles, circles, and custom polygons.
- Integration with your existing Watch Guard 4RE video system brings a new level of intelligence and data to your department. Your existing hardware now can be leveraged as a license plate reading system providing alerts in the field and contributing data for investigative purposes.
- Integration with Avigilon cameras also provided more LPR data to your Agency.

Vigilant Solutions offers an exclusive smartphone application known as the Mobile Companion. Available for both iPhone and Android devices, the Mobile Companion allows for an agency user to capture license plate images for checking against agency hotlists, contribute plate reads to NVLS, receive alerts on matches against agency hotlist, and also perform queries against all available LPR data (agency generated and Commercial Data). This is ideal for special events, bike rallies, and officers on foot patrol.

The above qualifications demonstrate why Vigilant Solutions' LEARN software-as-a-service is uniquely qualified to meet the needs of your agency. We look forward to serving you.

Best Regards,

Dave Callister
Regional Sales Manager