



5.12.22 El Mirage Quote LP15 (2)

Quote Number: 10530809

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: EL MIRAGE FIRE DEPT

Rep: Patricia Monaco

Attn:

Email: trish.monaco@stryker.com

Phone Number: 9175971332

Quote Date: 05/12/2022

Expiration Date: 09/30/2022

Delivery Address

Name: EL MIRAGE FIRE DEPT

Account #: 1327480

Address: 13601 N EL MIRAGE RD

EL MIRAGE

Arizona 85335

End User - Shipping - Billing

Name: EL MIRAGE FIRE DEPT

Account #: 1327480

Address: 13601 N EL MIRAGE RD

EL MIRAGE

Arizona 85335

Bill To Account

Name: EL MIRAGE FIRE DEPT

Account #: 1327480

Address: 13601 N EL MIRAGE RD

EL MIRAGE

Arizona 85335

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99577-001957	LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT. Incl at N/C: 2 pr QC Electrodes (11996-000091) & 1 Test Load (21330-001365) per device, 1 Svc Manual CD (26500-003612) per order	2	\$31,955.10	\$63,910.20
2.0	41577-000288	Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment	2	\$0.00	\$0.00
3.0	11577-000002	LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device	2	\$337.00	\$674.00
4.0	11996-000480	4G Titan III Trio Modem: Verizon or AT&T WiFi/Cellular/Audio (audio on/off configurable by customer), for use with customer data plan. Customer will obtain SIM card to configure for Verizon or AT&T	2	\$2,295.00	\$4,590.00
Equipment Total:					\$69,174.20

Price Totals:

Estimated Sales Tax (9.600%): \$6,640.72

Freight/Shipping: \$0.00

Grand Total: \$75,814.92

Prices: In effect for 90 days



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Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.

To whom it may concern:

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New Emergency Relief Patient Cover
- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® chest compression system
- TrueCPR® coaching devices
- CODE-STAT™ data review software and service
- Power-PRO XT ambulance cot
- Performance-PRO XT ambulance cot
- Power-LOAD cot fastener
- Stair-PRO stair chair
- Performance-LOAD cot fastener
- LIFEPAK CR2 automated external defibrillator
- LIFEPAK CR Plus automated external defibrillator
-

Stryker is the sole-source provider in all markets for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.net® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe SolutionSM Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS video laryngoscope

Stryker does not authorize any third parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,



Matt Van Der Wende, Senior Director, Americas Sales

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Emergency Care

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Life Pak15 Heart Monitors/Defibrillators

Overview


Submitted By	Michael Long, Fire Chief
Request Owner	Charlotte Confer, Administrative Assistant
Department	Fire
Type	Capital Equipment
Project Number	62333

Description

Replacement of two (2) in-service heart monitors/defibrillators that have exceeded the recommended lifespan of eight years as determined by both manufacturer and industry standards. These replacement heart monitors/defibrillators will allow El Mirage firefighters to continue to provide advanced life care services to the community. Currently 1 heart monitor each (4 total) is assigned to EI21, EI22, Examination/Triage room in the station, and LA I21. They provide EKG reports and facilitate electric cardiac stimulation if needed.

The 2021 National Community Survey found that 50% of El Mirage residents rate their overall feeling of safety favorably, 81% rank the quality of ambulatory or emergency medical services favorably, and 95% of residents feel it is important for the city to focus on the overall feeling of safety in the next 2 years.

Images



Lifepak15 Heart Monitor

Details

Division	Fire
Project Amount	\$80,000
New Purchase or Replacement	Replacement