



5.12.22 El Mirage Quote LUCAS (4)

Quote Number: 10530808

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308

Chicago, IL 60673-3308

Prepared For: EL MIRAGE FIRE DEPT

Rep: Patricia Monaco

Attn:

Email: trish.monaco@stryker.com

Phone Number: 9175971332

Quote Date: 05/12/2022

Expiration Date: 09/30/2022

Delivery Address

Name: EL MIRAGE FIRE DEPT

Account #: 1327480

Address: 13601 N EL MIRAGE RD

EL MIRAGE

Arizona 85335

End User - Shipping - Billing

Name: EL MIRAGE FIRE DEPT

Account #: 1327480

Address: 13601 N EL MIRAGE RD

EL MIRAGE

Arizona 85335

Bill To Account

Name: EL MIRAGE FIRE DEPT

Account #: 1327480

Address: 13601 N EL MIRAGE RD

EL MIRAGE

Arizona 85335

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99576-000063	LUCAS 3, v3.1 Chest Compression System, Includes Hard Shell Case, Slim Back Plate, (2) Patient Straps, (1) Stabilization Strap, (2) Suction Cups, (1) Rechargeable Battery and Instructions for use With Each Device	4	\$14,085.30	\$56,341.20
2.0	11576-000060	LUCAS Desk-Top Battery Charger	4	\$1,074.45	\$4,297.80
3.0	11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	4	\$656.85	\$2,627.40
4.0	11576-000046	LUCAS Disposable Suction Cup (3 pack)	4	\$128.76	\$515.04
Equipment Total:					\$63,781.44

Price Totals:

Estimated Sales Tax (9.600%): \$6,123.02

Freight/Shipping: \$0.00

Grand Total: **\$69,904.46**

Prices: In effect for 90 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Capital Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's Acute Care capital terms and conditions can be found at https://techweb.stryker.com/Terms_Conditions/index.html. A copy of Stryker Medical's Emergency Care capital terms and conditions can be found at <https://www.strykeremergencycare.com/terms>.

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. and Canada for the following products:

- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK CR2 automated external defibrillators
- New LIFEPAK 1000 automated external defibrillators
- **New LUCAS® chest compression system**
- TrueCPR® coaching devices
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs
- HealthEMS® Software
- HomeSolutions.net® Software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- Heart Safe SolutionSM Government Campus Solution
- MultiTech 4G and Titan III gateways

Stryker is also the sole-source distributor of the following products for EMS customers in the U.S. and Canadian markets:

- McGRATH™ MAC EMS video laryngoscope

Stryker does not authorize any third parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,



Matt Van Der Wende, Senior Director, Americas Sales

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Emergency Care

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Automated Chest Compression System

Overview

Submitted By	Michael Long, Fire Chief
Request Owner	Charlotte Confer, Administrative Assistant
Department	Fire
Type	Capital Equipment
Project Number	62332

Description

Purchase of four (4) LUCAS mechanical chest compression-decompression systems. In recent years there has been tremendous progress in life-saving equipment, including in chest compression systems. Mechanical external compression units have been proven to increase the survivable rate of personnel suffering from a cardiac event. EMFD would like to purchase 4 units, for each of our emergency responding units (E121, E122, LA121, and BCT121). These additional pieces of critical life-saving equipment will increase the ability to deliver higher quality, uninterrupted chest compressions during cardiac arrest medical events. This LUCAS system is designed to help improve outcomes of sudden cardiac arrest victims and improve operations for medical responders. Performing 102 compressions per minute with a depth of 2.1", LUCAS can be deployed quickly with minimal interruption to patient care. The ability to utilize this equipment on each cardiac arrest patient will improve patient care and survivability.

The 2021 National Community Survey found that 50% of El Mirage residents rate their overall feeling of safety favorably, 81% rank the quality of ambulatory or emergency medical services favorably, and 95% of residents feel it is important for the city to focus on the overall feeling of safety in the next 2 years.

Images



Lucas Automatic Chest Compression Device

Details

Division	Fire
Project Amount	\$75,000
New Purchase or Replacement	New
Strategic Priority	Safe Community
Grant Funding	No
Bond Eligible	No
Project Status	New