



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
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 Domestic: (800) 978-2737
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Q-385286-44754.707TC

Issued: 07/12/2022

Quote Expiration: 08/31/2022

Estimated Contract Start Date: 10/01/2022

Account Number: 106879

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
12401 W Cinnabar Ave 12401 W Cinnabar Ave El Mirage, AZ 85335-3258 USA	El Mirage Police Dept. - AZ Attn: Accounts payable 12401 W. Cinnabar Avenue El Mirage, AZ 85335 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Travis Cole Phone: (480) 463-2200 Email: tcole@taser.com Fax: 480-463-2200	Richard Braughton Phone: 6235003058 Email: rbraughton@elmirageaz.gov Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$704,366.83
ESTIMATED TOTAL W/ TAX	\$765,203.02

Discount Summary

Average Savings Per Year	\$50,102.03
TOTAL SAVINGS	\$250,510.17

Payment Summary

Date	Subtotal	Tax	Total
Sep 2022	\$129,885.19	\$11,218.23	\$141,103.42
Sep 2023	\$143,620.41	\$12,404.49	\$156,024.90
Sep 2024	\$143,620.41	\$12,404.49	\$156,024.90
Sep 2025	\$143,620.41	\$12,404.49	\$156,024.90
Sep 2026	\$143,620.41	\$12,404.49	\$156,024.90
Total	\$704,366.83	\$60,836.19	\$765,203.02

Quote Unbundled Price:	\$954,877.00
Quote List Price:	\$784,174.00
Quote Subtotal:	\$704,366.83

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1			\$1.00	(\$14,171.17)	(\$14,171.17)	(\$1,317.90)	(\$15,489.07)
Unlimited7+	2021 Unlimited 7+ Bundle	65	60	\$212.77	\$169.00	\$169.00	\$659,100.00	\$58,264.87	\$717,364.87
A la Carte Hardware									
AB3C	AB3 Camera Bundle	49			\$699.00	\$189.00	\$9,261.00	\$745.51	\$10,006.51
AB3C	AB3 Camera Bundle	16			\$699.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	1			\$1,495.00	\$0.00	\$0.00	\$0.00	\$0.00
AB2C	AB2 Camera Bundle	3			\$522.00	\$0.00	\$0.00	\$0.00	\$0.00
AB3MBD	AB3 Multi Bay Dock Bundle	7			\$1,495.00	\$1,495.00	\$10,465.00	\$842.43	\$11,307.43
A la Carte Software									
50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	60		\$25.00	\$25.00	\$4,500.00	\$362.24	\$4,862.24
50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	60		\$29.17	\$29.17	\$3,500.40	\$281.76	\$3,782.16
50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	60		\$99.00	\$99.00	\$17,820.00	\$1,657.28	\$19,477.28
73893	STANDARDS LICENSE, NON-SWORN	22	60		\$20.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Services									
73896	STANDARDS SERVICE, BASIC	1			\$10,000.00	\$10,000.00	\$10,000.00	\$0.00	\$10,000.00
A la Carte Warranties									
50448	EXT WARRANTY, INTERVIEW ROOM	3	60		\$21.62	\$21.62	\$3,891.60	\$0.00	\$3,891.60
Total							\$704,366.83	\$60,836.19	\$765,203.02

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Unlimited 7+ Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	130	09/01/2022
2021 Unlimited 7+ Bundle	75015	SIGNAL SIDEARM KIT	65	09/01/2022
AB2 Camera Bundle	11553	SYNC CABLE, USB A TO 2.5MM	4	09/01/2022
AB2 Camera Bundle	74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	3	09/01/2022
AB2 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	4	09/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	54	09/01/2022
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	18	09/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	49	09/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	16	09/01/2022
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	1	09/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	54	09/01/2022
AB3 Camera Bundle	74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	18	09/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	09/01/2022
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	7	09/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	1	09/01/2022
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	7	09/01/2022
2021 Unlimited 7+ Bundle	73309	AXON CAMERA REFRESH ONE	65	03/01/2025
2021 Unlimited 7+ Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	8	03/01/2025
2021 Unlimited 7+ Bundle	73310	AXON CAMERA REFRESH TWO	65	09/01/2027
2021 Unlimited 7+ Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	8	09/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Unlimited 7+ Bundle	73478	REDACTION ASSISTANT USER LICENSE	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73618	CITIZEN FOR COMMUNITIES USER LICENSE	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73680	RESPOND DEVICE PLUS LICENSE	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73681	AXON RECORDS FULL	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73682	AUTO TAGGING LICENSE	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE-	650	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73739	PERFORMANCE LICENSE	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	65	10/01/2022	09/30/2027
A la Carte	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	10/01/2022	09/30/2027
A la Carte	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	10/01/2022	09/30/2027
A la Carte	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	10/01/2022	09/30/2027
A la Carte	73893	STANDARDS LICENSE, NON-SWORN	22	10/01/2022	09/30/2027

Services

Bundle	Item	Description	QTY
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Services

Bundle	Item	Description	QTY
2021 Unlimited 7+ Bundle	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	65
2021 Unlimited 7+ Bundle	79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE	1
2021 Unlimited 7+ Bundle	80190	Evidence.com Channel Services	1
2021 Unlimited 7+ Bundle	80223	INACTIVE CHANNEL ACCESS LICENSE	1
A la Carte	73896	STANDARDS SERVICE, BASIC	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Unlimited 7+ Bundle	80464	EXT WARRANTY, CAMERA (TAP)	65	10/01/2022	09/30/2027
2021 Unlimited 7+ Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	8	10/01/2022	09/30/2027
A la Carte	50448	EXT WARRANTY, INTERVIEW ROOM	3	10/01/2022	09/30/2027

Payment Details

Sep 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,613.17)	(\$243.02)	(\$2,856.19)
Year 1	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$829.80	\$66.80	\$896.60
Year 1	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$645.48	\$51.96	\$697.44
Year 1	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	\$3,286.00	\$305.60	\$3,591.60
Year 1	50448	EXT WARRANTY, INTERVIEW ROOM	3	\$717.60	\$0.00	\$717.60
Year 1	73893	STANDARDS LICENSE, NON-SWORN	22	\$0.00	\$0.00	\$0.00
Year 1	73896	STANDARDS SERVICE, BASIC	1	\$1,844.00	\$0.00	\$1,844.00
Year 1	AB2C	AB2 Camera Bundle	3	\$0.00	\$0.00	\$0.00
Year 1	AB3C	AB3 Camera Bundle	49	\$1,707.72	\$137.47	\$1,845.19
Year 1	AB3C	AB3 Camera Bundle	16	\$0.00	\$0.00	\$0.00
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 1	AB3MBD	AB3 Multi Bay Dock Bundle	7	\$1,929.76	\$155.35	\$2,085.11
Year 1	Unlimited7+	2021 Unlimited 7+ Bundle	65	\$121,538.00	\$10,744.07	\$132,282.07
Total				\$129,885.19	\$11,218.23	\$141,103.42

Sep 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,889.50)	(\$268.72)	(\$3,158.22)
Year 2	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$917.55	\$73.86	\$991.41
Year 2	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$713.73	\$57.45	\$771.18
Year 2	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	\$3,633.50	\$337.92	\$3,971.42
Year 2	50448	EXT WARRANTY, INTERVIEW ROOM	3	\$793.50	\$0.00	\$793.50
Year 2	73893	STANDARDS LICENSE, NON-SWORN	22	\$0.00	\$0.00	\$0.00
Year 2	73896	STANDARDS SERVICE, BASIC	1	\$2,039.00	\$0.00	\$2,039.00
Year 2	AB2C	AB2 Camera Bundle	3	\$0.00	\$0.00	\$0.00
Year 2	AB3C	AB3 Camera Bundle	49	\$1,888.32	\$152.01	\$2,040.33
Year 2	AB3C	AB3 Camera Bundle	16	\$0.00	\$0.00	\$0.00
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 2	AB3MBD	AB3 Multi Bay Dock Bundle	7	\$2,133.81	\$171.77	\$2,305.58
Year 2	Unlimited7+	2021 Unlimited 7+ Bundle	65	\$134,390.50	\$11,880.20	\$146,270.70
Total				\$143,620.41	\$12,404.49	\$156,024.90

Sep 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,889.50)	(\$268.72)	(\$3,158.22)
Year 3	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$917.55	\$73.86	\$991.41
Year 3	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$713.73	\$57.45	\$771.18
Year 3	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	\$3,633.50	\$337.92	\$3,971.42
Year 3	50448	EXT WARRANTY, INTERVIEW ROOM	3	\$793.50	\$0.00	\$793.50
Year 3	73893	STANDARDS LICENSE, NON-SWORN	22	\$0.00	\$0.00	\$0.00
Year 3	73896	STANDARDS SERVICE, BASIC	1	\$2,039.00	\$0.00	\$2,039.00
Year 3	AB2C	AB2 Camera Bundle	3	\$0.00	\$0.00	\$0.00

Sep 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	AB3C	AB3 Camera Bundle	49	\$1,888.32	\$152.01	\$2,040.33
Year 3	AB3C	AB3 Camera Bundle	16	\$0.00	\$0.00	\$0.00
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 3	AB3MBD	AB3 Multi Bay Dock Bundle	7	\$2,133.81	\$171.77	\$2,305.58
Year 3	Unlimited7+	2021 Unlimited 7+ Bundle	65	\$134,390.50	\$11,880.20	\$146,270.70
Total				\$143,620.41	\$12,404.49	\$156,024.90

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,889.50)	(\$268.72)	(\$3,158.22)
Year 4	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$917.55	\$73.86	\$991.41
Year 4	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$713.73	\$57.45	\$771.18
Year 4	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	\$3,633.50	\$337.92	\$3,971.42
Year 4	50448	EXT WARRANTY, INTERVIEW ROOM	3	\$793.50	\$0.00	\$793.50
Year 4	73893	STANDARDS LICENSE, NON-SWORN	22	\$0.00	\$0.00	\$0.00
Year 4	73896	STANDARDS SERVICE, BASIC	1	\$2,039.00	\$0.00	\$2,039.00
Year 4	AB2C	AB2 Camera Bundle	3	\$0.00	\$0.00	\$0.00
Year 4	AB3C	AB3 Camera Bundle	49	\$1,888.32	\$152.01	\$2,040.33
Year 4	AB3C	AB3 Camera Bundle	16	\$0.00	\$0.00	\$0.00
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 4	AB3MBD	AB3 Multi Bay Dock Bundle	7	\$2,133.81	\$171.77	\$2,305.58
Year 4	Unlimited7+	2021 Unlimited 7+ Bundle	65	\$134,390.50	\$11,880.20	\$146,270.70
Total				\$143,620.41	\$12,404.49	\$156,024.90

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100553	TRANSFER CREDIT - SOFTWARE AND SERVICES	1	(\$2,889.50)	(\$268.72)	(\$3,158.22)
Year 5	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$917.55	\$73.86	\$991.41
Year 5	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$713.73	\$57.45	\$771.18
Year 5	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	3	\$3,633.50	\$337.92	\$3,971.42
Year 5	50448	EXT WARRANTY, INTERVIEW ROOM	3	\$793.50	\$0.00	\$793.50
Year 5	73893	STANDARDS LICENSE, NON-SWORN	22	\$0.00	\$0.00	\$0.00
Year 5	73896	STANDARDS SERVICE, BASIC	1	\$2,039.00	\$0.00	\$2,039.00
Year 5	AB2C	AB2 Camera Bundle	3	\$0.00	\$0.00	\$0.00
Year 5	AB3C	AB3 Camera Bundle	49	\$1,888.32	\$152.01	\$2,040.33
Year 5	AB3C	AB3 Camera Bundle	16	\$0.00	\$0.00	\$0.00
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	1	\$0.00	\$0.00	\$0.00
Year 5	AB3MBD	AB3 Multi Bay Dock Bundle	7	\$2,133.81	\$171.77	\$2,305.58
Year 5	Unlimited7+	2021 Unlimited 7+ Bundle	65	\$134,390.50	\$11,880.20	\$146,270.70
Total				\$143,620.41	\$12,404.49	\$156,024.90

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Exceptions to Standard Terms and Conditions

Agency has existing contract #14877, #14878, #39304, #64096, #67094, #74024 (originated via Q-136730, Q-290562, Q-327858, Q-338115, Q-341220) and is terminating that contract upon the new license start date (10/01/2022) of this quote.

The parties agree that Axon is granting a refund of \$14,171.17 to refund paid, but undelivered services. This discount is based on a ship date range of 9/1/2022-9/15/2022, resulting in a 10/1/2022 license date. Any change in this date and resulting license start date will result in modification of this discount value which may result in additional fees due to or from Axon.

This credit is contingent upon agency payment of any outstanding invoices including and not limited to Year 2 Billing of contract 39304.

Signature

Date Signed

7/12/2022

