



EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

---

Question Title	Arizona Superior Landscape LLC	BrightView Landscape Services, Inc.	CareScope	Cross The River, LLC	Dupper Landscape Inc.	Mariposa Landscape Arizona Inc	Premier Landscape Management
Please Provide your Certificates of Insurance.	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Arizona professional and contractors license(s).	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Proposal	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Please provide any additional information you would like for the City to consider.	Pass	Pass	Pass	Pass	Pass	No Response	Pass

### PHASE 3

#### EVALUATORS

Name	Title	Agreement Accepted On
Cason Chambers	Operations Superintendent	Aug 19, 2025 10:00 AM
Robert De La Cruz	Park and Maintenance Supervisor	Aug 20, 2025 6:36 AM
Richard B. Miranda jr.	Maintenance Supervisor	Aug 20, 2025 9:00 AM
Nick Russo	Public Works Director	Aug 19, 2025 8:12 AM
Sean VonRoenn	Parks and Recreation Director	Aug 18, 2025 9:20 AM

**EVALUATION CRITERIA**

Criteria	Scoring Method	Weight (Points)
Staff Qualifications	Points Based	10 (9.9% of Total)

Description:

Provide a list of employees and their qualifications and/or certifications. Attention should be placed upon the staff that would most likely be involved in the routine maintenance services to be provided. Also include the qualifications of any subcontractors who may perform services not directly completed by the Contractor’s staff.

Criteria	Scoring Method	Weight (Points)
Statement of Contractors Qualifications - Appendix C	Points Based	5 (5% of Total)

Description:

Provide a company description including: structure, ownership disclosure statement, company facilities, functional organization description, and office location(s). Include a general list of company equipment that is available for this project.

Criteria	Scoring Method	Weight (Points)
Experience and References - Appendix B	Points Based	5 (5% of Total)

Description:

Provide description of previous similar projects. List at least three projects of similar size, nature, and complexity. Give current addresses and phone numbers for Owner references for each project.

EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

---

Criteria	Scoring Method	Weight (Points)
Project Understanding and Scope	Points Based	5 (5% of Total)

Description:

Provide a description of your project understanding and how you will approach the project. Include a detailed scope of services, manpower estimates, schedule, etc. to be provided.

Criteria	Scoring Method	Weight (Points)
Pricing - Appendix A Price Sheets	Points Based	76 (75.2% of Total)

Description:

Submit the Proposal Tab Sheet with information requested. Note: hourly unit rate(s) including rates for extra work that will be billed shall include all direct and indirect costs, including mileage and travel time to and from the City. If requested, provide current mark-up percentages for material and subcontractors costs.

**AGGREGATE SCORES SUMMARY**

Vendor	Cason Chambers	Robert De La Cruz	Richard B. Miranda jr.	Nick Russo	Sean VonRoenn	Total Score (Max Score 101)
Premier Landscape Management	93	42	99	95	86	83
CareScape	94	33	89	80	70	73.2
Arizona Superior Landscape LLC	88	42	83	61	86	72
BrightView Landscape Services, Inc.	81	28	72	88	68	67.4

EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

Vendor	Cason Chambers	Robert De La Cruz	Richard B. Miranda jr.	Nick Russo	Sean VonRoenn	Total Score (Max Score 101)
Dupper Landscape Inc.	81	27	74	54	77	62.6
Mariposa Landscape Arizona Inc	67	31	74	25	71	53.6
Cross The River, LLC	32	28	63	11	39	34.6

**VENDOR SCORES BY EVALUATION CRITERIA**

Vendor	Staff Qualifications Points Based 10 Points (9.9%)	Statement of Contractors Qualifications - Appendix C Points Based 5 Points (5%)	Experience and References - Appendix B Points Based 5 Points (5%)	Project Understanding and Scope Points Based 5 Points (5%)	Pricing - Appendix A Price Sheets Points Based 76 Points (75.2%)	Total Score (Max Score 101)
Premier Landscape Management	7	4.2	4	4.2	63.6	83
CareScape	9	4.6	4.2	4.4	51	73.2
Arizona Superior Landscape LLC	8.2	4	2.8	4.4	52.6	72
BrightView Landscape Services, Inc.	6.6	4.2	2.8	3.6	50.2	67.4
Dupper Landscape Inc.	6.4	3.8	3.8	3	45.6	62.6
Mariposa Landscape Arizona Inc	8.8	4.8	5	4.4	30.6	53.6
Cross The River, LLC	5.6	2.2	2.4	3.4	21	34.6

## PHASE 2

### EVALUATORS

Name	Title	Agreement Accepted On
Cason Chambers	Operations Superintendent	Aug 19, 2025 10:00 AM
Robert De La Cruz	Park and Maintenance Supervisor	Aug 20, 2025 6:36 AM
Richard B. Miranda jr.	Maintenance Supervisor	Aug 20, 2025 9:00 AM
Nick Russo	Public Works Director	Aug 19, 2025 8:12 AM
Sean VonRoenn	Parks and Recreation Director	Aug 18, 2025 9:20 AM

### EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Staff Qualifications	Points Based	10 <i>(10% of Total)</i>

**Description:**

Provide a list of employees and their qualifications and/or certifications. Attention should be placed upon the staff that would most likely be involved in the routine maintenance services to be provided. Also include the qualifications of any subcontractors who may perform services not directly completed by the Contractor's staff.

Criteria	Scoring Method	Weight (Points)
Statement of Contractors Qualifications - Appendix C	Points Based	5 <i>(5% of Total)</i>

**Description:**

EVALUATION TABULATION  
 RFP No. EM25-LSM02  
 Landscape Maintenance Services

---

Provide a company description including: structure, ownership disclosure statement, company facilities, functional organization description, and office location(s). Include a general list of company equipment that is available for this project.

Criteria	Scoring Method	Weight (Points)
Experience and References - Appendix B	Points Based	5 (5% of Total)

Description:

Provide description of previous similar projects. List at least three projects of similar size, nature, and complexity. Give current addresses and phone numbers for Owner references for each project.

Criteria	Scoring Method	Weight (Points)
Project Understanding and Scope	Points Based	5 (5% of Total)

Description:

Provide a description of your project understanding and how you will approach the project. Include a detailed scope of services, manpower estimates, schedule, etc. to be provided.

Criteria	Scoring Method	Weight (Points)
Pricing - Appendix A Price Sheets	Points Based	75 (75% of Total)

Description:

Submit the Proposal Tab Sheet with information requested. Note: hourly unit rate(s) including rates for extra work that will be billed shall include all direct and indirect costs, including mileage and travel time to and from the City. If requested, provide current mark-up percentages for material and subcontractors costs.

## AGGREGATE SCORES SUMMARY

---

EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

Vendor	Cason Chambers	Robert De La Cruz	Richard B. Miranda jr.	Nick Russo	Sean VonRoenn	Total Score (Max Score 100)
Arizona Superior Landscape LLC	95	41	98	91	86	82.2
Dupper Landscape Inc.	61	29	89	19	77	55
CareScape	58	32	89	25	70	54.8
Premier Landscape Management	50	43	84	20	63	52
BrightView Landscape Services, Inc.	34	23	77	23	68	45
Mariposa Landscape Arizona Inc	42	31	74	25	46	43.6
Cross The River, LLC	17	28	63	11	39	31.6

**VENDOR SCORES BY EVALUATION CRITERIA**

Vendor	Staff Qualifications Points Based 10 Points (10%)	Statement of Contractors Qualifications - Appendix C Points Based 5 Points (5%)	Experience and References - Appendix B Points Based 5 Points (5%)	Project Understanding and Scope Points Based 5 Points (5%)	Pricing - Appendix A Price Sheets Points Based 75 Points (75%)	Total Score (Max Score 100)
Arizona Superior Landscape LLC	8	4	2.8	4.4	63	82.2
Dupper Landscape Inc.	6.4	3.8	4	3.2	37.6	55
CareScape	8.2	4.6	4.4	4.8	32.8	54.8

EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

---

Vendor	Staff Qualifications Points Based 10 Points (10%)	Statement of Contractors Qualifications - Appendix C Points Based 5 Points (5%)	Experience and References - Appendix B Points Based 5 Points (5%)	Project Understanding and Scope Points Based 5 Points (5%)	Pricing - Appendix A Price Sheets Points Based 75 Points (75%)	Total Score (Max Score 100)
Premier Landscape Management	7.2	4.4	4.4	4.2	31.8	52
BrightView Landscape Services, Inc.	6.4	3.8	2.8	3.2	28.8	45
Mariposa Landscape Arizona Inc	8.8	4.6	5	4.6	20.6	43.6
Cross The River, LLC	5.2	2.6	2.4	3.4	18	31.6

## PHASE 1

### EVALUATORS

Name	Title	Agreement Accepted On
Cason Chambers	Operations Superintendent	Aug 19, 2025 10:00 AM
Robert De La Cruz	Park and Maintenance Supervisor	Aug 20, 2025 6:36 AM
Richard B. Miranda jr.	Maintenance Supervisor	Aug 20, 2025 9:00 AM
Nick Russo	Public Works Director	Aug 19, 2025 8:12 AM
Sean VonRoenn	Parks and Recreation Director	Aug 18, 2025 9:20 AM

**EVALUATION CRITERIA**

Criteria	Scoring Method	Weight (Points)
Staff Qualifications	Points Based	10 (10% of Total)

Description:

Provide a list of employees and their qualifications and/or certifications. Attention should be placed upon the staff that would most likely be involved in the routine maintenance services to be provided. Also include the qualifications of any subcontractors who may perform services not directly completed by the Contractor’s staff.

Criteria	Scoring Method	Weight (Points)
Statement of Contractors Qualifications - Appendix C	Points Based	5 (5% of Total)

Description:

Provide a company description including: structure, ownership disclosure statement, company facilities, functional organization description, and office location(s). Include a general list of company equipment that is available for this project.

Criteria	Scoring Method	Weight (Points)
Experience and References - Appendix B	Points Based	5 (5% of Total)

Description:

Provide description of previous similar projects. List at least three projects of similar size, nature, and complexity. Give current addresses and phone numbers for Owner references for each project.

Criteria	Scoring Method	Weight (Points)
Project Understanding and Scope	Points Based	5 (5% of Total)

EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

---

Description:

Provide a description of your project understanding and how you will approach the project. Include a detailed scope of services, manpower estimates, schedule, etc. to be provided.

Criteria	Scoring Method	Weight (Points)
Pricing - Appendix A Price Sheets	Points Based	75 (75% of Total)

Description:

Submit the Proposal Tab Sheet with information requested. Note: hourly unit rate(s) including rates for extra work that will be billed shall include all direct and indirect costs, including mileage and travel time to and from the City. If requested, provide current mark-up percentages for material and subcontractors costs.

**AGGREGATE SCORES SUMMARY**

Vendor	Cason Chambers	Robert De La Cruz	Richard B. Miranda jr.	Nick Russo	Sean VonRoenn	Total Score (Max Score 100)
Premier Landscape Management	95	40	99	90	87	<b>82.2</b>
Arizona Superior Landscape LLC	90	41	88	86	87	<b>78.4</b>
BrightView Landscape Services, Inc.	67	29	82	78	83	<b>67.8</b>
CareScape	73	37	89	25	81	<b>61</b>
Dupper Landscape Inc.	46	29	74	14	67	<b>46</b>
Mariposa Landscape Arizona Inc	42	31	74	25	46	<b>43.6</b>

EVALUATION TABULATION  
RFP No. EM25-LSM02  
Landscape Maintenance Services

Vendor	Cason Chambers	Robert De La Cruz	Richard B. Miranda jr.	Nick Russo	Sean VonRoenn	Total Score (Max Score 100)
Cross The River, LLC	17	25	63	16	39	32

**VENDOR SCORES BY EVALUATION CRITERIA**

Vendor	Staff Qualifications Points Based 10 Points (10%)	Statement of Contractors Qualifications - Appendix C Points Based 5 Points (5%)	Experience and References - Appendix B Points Based 5 Points (5%)	Project Understanding and Scope Points Based 5 Points (5%)	Pricing - Appendix A Price Sheets Points Based 75 Points (75%)	Total Score (Max Score 100)
Premier Landscape Management	7.2	4.2	3.4	4.2	63.2	82.2
Arizona Superior Landscape LLC	7.8	4	3.8	4.4	58.4	78.4
BrightView Landscape Services, Inc.	7	4.2	2.8	3.4	50.4	67.8
CareScape	8.8	4.6	5	4.8	37.8	61
Dupper Landscape Inc.	6.6	3.8	3	3	29.6	46
Mariposa Landscape Arizona Inc	8.8	4.8	4.8	4.6	20.6	43.6
Cross The River, LLC	5.8	2.2	3	3	18	32