

**PO REQUEST INFO**

<b>Date:</b>	<b>TOTAL PO AMOUNT:</b>	<b>GL Account:</b>	<b>Amount 1st GL:</b>
11/12/25	\$ 119,512.34	541-5-7585-655	\$ 200,000.00

**Requested By:** Adam Ford  **If extra funds needed, enter acct. # you will use below:**

<b>Vendor:</b>	<b>Contract Entity:</b>
James, Cooke & Hobson INC	n/a

<b>Activity or Special Project Number:</b>	<b>Contract Number:</b>	<b>Contract End Date</b>
CIP/Spcl Proj 62079	n/a	n/a

**Explanation of request:**

This request is for the replacement of 2 Submersible Jet Pumps (45hp and 25 hp) at the WRF. Replacing the pumps will be more cost effective due to the expensive repair costs for the aging pumps. Pumps are considered sole source.

If Multiple accounts, list additional GLs and amounts:

<b>ADD'L GL Account:</b>	<b>Amount 2nd GL:</b>	<b>GL to use if shortage:</b>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>ADD'L GL Account:</b>	<b>Amount 3rd GL:</b>	<b>GL to use if shortage:</b>
<input type="text"/>	<input type="text"/>	<input type="text"/>
<b>ADD'L GL Account:</b>	<b>Amount 4th GL:</b>	<b>GL to use if shortage:</b>
<input type="text"/>	<input type="text"/>	<input type="text"/>

Check appropriate box and confirm required attachments are included/emailed:

- \$5000.01-10,000. Attached: Three (3) informal quotes -OR- Contract and quote
- \$10,000.01-30,0000. Attached: Contract & formal quote -OR- Three (3) formal quotes
- Over \$30,000. Attached: Contract & formal quote or RFP if no contract; AND Council Approval, budget line from Budget Book
- Memo attached for Sole Source, Emergency Purchase, or other non-conforming request.
- New Vendor, new name, new ownership? W9 and Vendor Registration Form attached.

Dept. Head Approval:



**JAMES • COOKE • HOBSON**  
Engineered Solutions. Smart Infrastructure.

# Aftermarket Quote

James Cooke and Hobson Inc (PHX)  
3501 E Broadway Rd  
Phoenix, AZ, 85040  
Phone: (602) 243-0585

Quote No.: PHX-01-000153  
Quote Date: 9/24/2025  
Expiration Date: 12/23/2025  
Created By: Kyle Churchman  
Project No: PJ000248

**TO:**  
CITY OF EL MIRAGE  
10000 N EL MIRAGE RD  
EL MIRAGE AZ 85335  
United States of America

**TERMS**

Net 30 days

**CONTACT**

**FOB POINT**

**SHIPPING TERMS**

**SHIP VIA**

ORIGIN

PREPAID

Ocean (Flygt)

NO.	DESCRIPTION	QTY.	UOM	PRICE	EXTENDED PRICE
1	NP3171 - 10in discharge, 25hp, 460V/~3 power, 65' power cable, FM Explosion-Proof, FLS FV (FLYGT)	1.00	EACH	43,702.00	43,702.00
NOTE: Standard Lead Time 12-14 Weeks from Sweden, Ocean Freight Ocean Freight Included					
2	Freight Charges, billed to customer (Ocean Freight)	1.00	EACH	750.00	750.00

NOTE: Lead Time 14-16 Weeks from Sweden, Ocean Freight

**Sales Total:** 44,452.00  
**Tax Total:** 3,738.36  
**Total (USD):** 48,190.36

TERMS & CONDITIONS: Unless otherwise stated: Prices are firm for 30 days from bid date. Payment terms are as listed above based on shipment. Payment to be made with check or bank transfer. If payment is to be made by non cash method, a processing fee will added. Applicable taxes will be added to the invoice at the rate in effect at the time of shipment. If you are deducting sales taxes from payment, please provide exemption certification. Interest shall accrue on past due amounts at 1.5% per month.



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# Aftermarket Quote

James Cooke and Hobson Inc (PHX)  
3501 E Broadway Rd  
Phoenix, AZ, 85040  
Phone: (602) 243-0585

Quote No.: PHX-01-000417  
Quote Date: 11/6/2025  
Expiration Date: 2/4/2026  
Created By: Kyle Churchman  
Project No: PJ000248

**TO:**  
CITY OF EL MIRAGE  
10000 N EL MIRAGE RD  
EL MIRAGE AZ 85335  
United States of America

**TERMS**

Net 30 days

**FOB POINT**

ORIGIN

**SHIPPING TERMS**

PREPAID

**CONTACT**

**SHIP VIA**

Ocean (Flygt)

NO.	DESCRIPTION	QTY.	UOM	PRICE	EXTENDED PRICE
1	NP3202 - 12in discharge, 45hp, 460V/~3 power, 65' power cable, FM Explosion-Proof, FLS FV (FLYGT)	1.00	EACH	65,830.00	65,830.00

NOTE: Standard Lead Time 14-16 Weeks from Sweden, Ocean Freight  
Ocean Freight Included

<b>Sales Total:</b>	65,830.00
<b>Tax Total:</b>	5,574.98
<b>Total (USD):</b>	71,404.98

TERMS & CONDITIONS: Unless otherwise stated: Prices are firm for 30 days from bid date. Payment terms are as listed above based on shipment. Payment to be made with check or bank transfer. If payment is to be made by non cash method, a processing fee will added. Applicable taxes will be added to the invoice at the rate in effect at the time of shipment. If you are deducting sales taxes from payment, please provide exemption certification. Interest shall accrue on past due amounts at 1.5% per month.

Grant Stayberg  
Western Regional Channel Account Manager  
318 W Charlton Ave., Spokane WA, 99208  
Tel +1.503.706.0601

June 3, 2025

Re: Flygt, a Xylem Water Solutions company

Kevin Voigt – Utilities Maintenance  
City of El Mirage

Xylem Water Solutions, Flygt brand (Flygt) is the manufacturer of Flygt pumps and parts for your wastewater process. All equipment, components and parts associated with your Flygt equipment should originate from Flygt's Factories.

Flygt, A Xylem brand solely uses James, Cooke and Hobson as it's only authorized representation/direct distributor in New Mexico, Arizona and parts of Nevada and Texas territories. All inquiries regarding Flygt equipment and parts as well as service should be routed through James, Cooke and Hobson. Below is their contact information.

This letter is in effect through an indefinite period as per their contract. If there are any changes to James, Cooke and Hobson's contract; Flygt a Xylem brand will provide written notice.

James, Cooke & Hobson Inc  
3501 E Broadway Rd  
Phoenix, AZ 85040  
Phone (602) 243-0585


If there are any questions concerning the above statement please feel free to contact me

Sincerely,

*Grant Stayberg*

Grant Stayberg  
Western Regional Channel Account Manager - Water Utilities

**TO:** Nick Russo, Public Works Director (XR)  
Valerie Ojeda, Procurement Specialist, Senior

**FROM:** Adam Ford 

**THROUGH** Scott Ketchmark., Public Works Director

**SUBJECT:** Sole Source: James, Cooke & Hobson INC

**DATE:** 12/8/2025

The Public Works Waste Treatment Facility, per CIP 62079, is replacing the existing proprietary equipment. Replacement is like-for-like to ensure pumps can continue to function with the existing SCADA system and other equipment, therefore must be purchased through JCH, the exclusive Flygt pumps vendor in Arizona and surrounding states. While other pumps exist, they are either not as reliable and efficient and/or do not retrofit to the existing requirements. These pumps are also compatible with the SCADA systems at the WRF and replacing all the existing software and equipment in order to be able to use different manufactured pumps is cost prohibitive. Per §30.24, no additional quotes are attached.