




MEMORANDUM

TO: Crystal Dyches
City Manager

FROM: Paul Marzocca 
Police Chief

SUBJECT: Motorola Quote 2019848
PD Vehicle Radios Purchase

DATE: February 15, 2023

The Motorola quote attached reflects a "Trade-In" line providing a credit of \$1,200.00. Per Rick Braughton, who handles our Motorola radio account with Motorola Solutions, has arranged this Trade-in to be for 6 vehicle radios.

The Police Department does have a small surplus of outdated, nonoperational vehicle radios that Motorola Solutions are able to take and use to refurbish, use for parts or other remedies. In addition, this allows the equipment to stay with the manufacturer. They, in turn, provides the Department with a "Trade-in" value for the purchase of new equipment.

In participating with Motorola in this regard, it saves the City dollars on the new equipment purchase(s) and allows the Department to dispose of outdated, nonoperational equipment that would be basically unsaleable, or with little value, via any other means.

Finance will require your approval of Motorola Solutions Quote 2019848 in order to issue a Purchase Order for this purchase of the Police Department vehicle radios.

Thank you.



Billing Address:
 EL MIRAGE, CITY OF
 10000 N EL MIRAGE RD
 EL MIRAGE, AZ 85335
 US

Quote Date:01/20/2023
 Expiration Date:04/20/2023
 Quote Created By:
 Suzanne Millard
 Suzy.Millard@
 motorolasolutions.com

End Customer:
 EL MIRAGE, CITY OF
 Rick Braughton
 rbraughton@elmirageaz.gov
 623-500-3013

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	6	\$3,253.00	\$2,374.69	\$14,248.14
1a	GA00250AA	ADD: WIFI/GNSS STUBBY ANTENNA LMR240	6	\$110.00	\$80.30	\$481.80
1b	GA00580AA	ADD: TDMA OPERATION	6	\$495.00	\$361.35	\$2,168.10
1c	G51AU	ENH: SMARTZONE OPERATION APX6500	6	\$1,320.00	\$963.60	\$5,781.60
1d	G67DT	ADD: REMOTE MOUNT E5 APXM	6	\$327.00	\$238.71	\$1,432.26
1e	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	6	\$814.00	\$594.22	\$3,565.32
1f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	6	\$66.00	\$48.18	\$289.08
1g	G843AH	ADD: AES ENCRYPTION AND ADP	6	\$523.00	\$381.79	\$2,290.74
1h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	6	\$0.00	\$0.00	\$0.00
1i	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	6	\$15.00	\$10.95	\$65.70



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1j	G806BL	ENH: ASTRO DIGITAL CAI OP APX	6	\$567.00	\$413.91	\$2,483.46
1k	GA01670AA	ADD: APX E5 CONTROL HEAD	6	\$717.00	\$523.41	\$3,140.46
1l	W22BA	ADD: STD PALM MICROPHONE APX	6	\$79.00	\$57.67	\$346.02
1m	G361AH	ENH: P25 TRUNKING SOFTWARE APX	6	\$330.00	\$240.90	\$1,445.40
1n	G78AT	ENH: 3 YEAR ESSENTIAL SVC	6	\$288.00	\$288.00	\$1,728.00
2	Trade-In	Expiration Date: 05/12/2023	1	-\$1,200.00	-\$1,200.00	-\$1,200.00
Subtotal						\$38,266.08
Estimated Tax						\$3,559.00
Grand Total						\$41,825.08(USD)

Notes:

- NET 30
 SUBJECT TO TERMS AND CONDITIONS PER STATE OF AZ CONTRACT CTR046830



Show Public Contracts

Expected date format: M/d/yyyy

Keywords Validity

Co-Op Contract Designation Commodities

Contract ID Dates

Statewide Contract

Status

Filters Status: Signed × Contract ID: ctr046830 ×

Contract ID	Amendment #	Contract	Supplier	Type	Effective Date	Sourcing Project	Extended End Date	Owner Last Name	Owner First Name	Owner	Initial End Date	Statewide Contract
CTR046830	0	Public Communication Equipment and Services	MOTOROLA SOLUTIONS INC	Master Agreement	10/9/2019			Atkins	Jim	Atkins Jim	10/9/2024	✓

1 Result(s)

Police Vehicle Radios (6)

Overview

Submitted By	Macy Walker, Fiscal Services Analyst
Request Owner	Macy Walker, Fiscal Services Analyst
Department	Police
Type	Capital Equipment
Project Number	62341

Description

The new vehicles requested need new radios as the previous ones are not able to be reused due to end of useful life.

Images



Vehicle Radio

Details

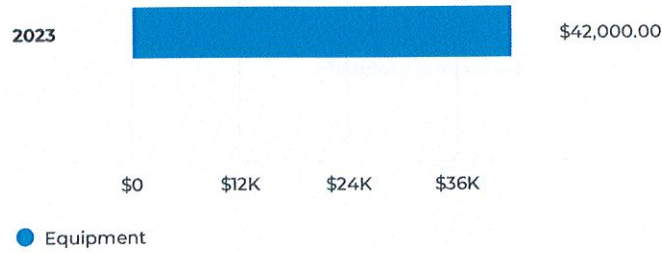
Division	None
Project Amount	\$42,000
New Purchase or Replacement	Replacement
Strategic Priority	Effective Government
Grant Funding	No
Bond Eligible	No
Project Status	New

Capital Cost

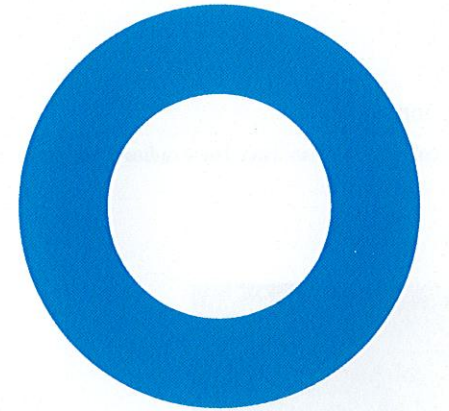
FY2023 Budget
\$42,000

Total Budget (all years)
\$42K

Capital Cost by Year



Capital Cost for Budgeted Years



● Equipment (100%)	\$42,000.00
TOTAL	\$42,000.00

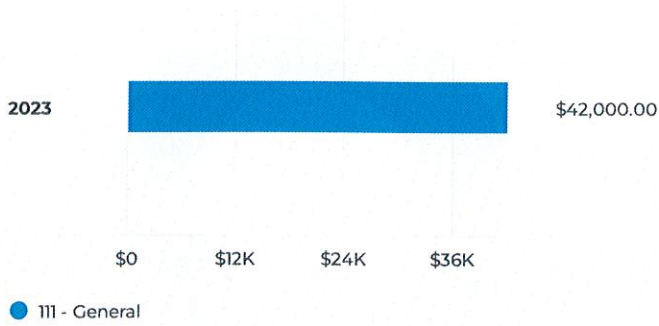
Capital Cost Breakdown

Capital Cost	FY2023
Equipment	\$42,000
Total	\$42,000

Funding Sources

FY2023 Budget **\$42,000** Total Budget (all years) **\$42K**

Funding Sources by Year



Funding Sources for Budgeted Years



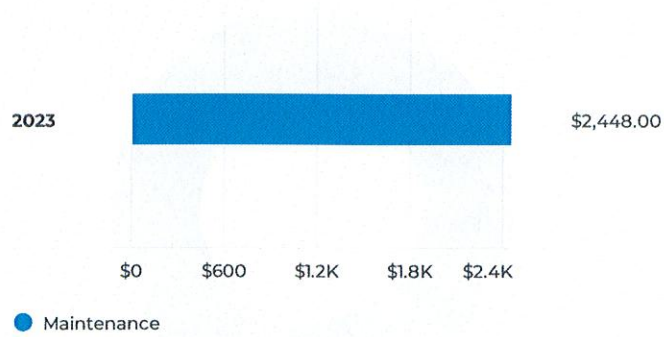
Funding Sources Breakdown

Funding Sources	FY2023
111 - General	\$42,000
Total	\$42,000

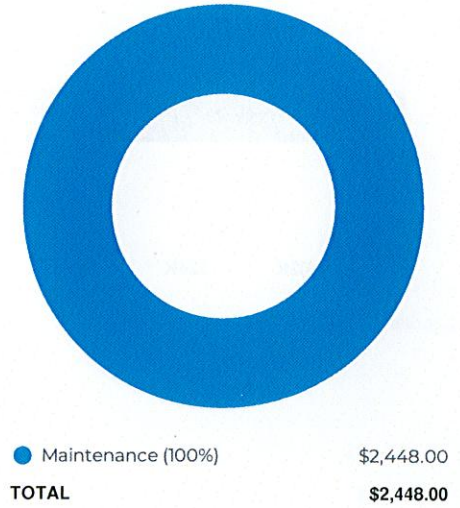
Operational Costs

FY2023 Budget Total Budget (all years)
\$2,448 **\$2.448K**

Operational Costs by Year



Operational Costs for Budgeted Years



Operational Costs Breakdown

Operational Costs	FY2023
Maintenance	\$2,448
Total	\$2,448

From: [Paul N. Marzocca](#)
To: [Amy Bytnar](#)
Subject: FW: Motorola Trade In Memo
Date: Wednesday, March 15, 2023 3:33:12 PM
Attachments: [image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)
[image008.png](#)
[image009.png](#)
[image010.png](#)
[image013.png](#)
[image014.png](#)
[image015.png](#)
[image016.png](#)
[image017.png](#)

Paul Marzocca – Police Chief
El Mirage Police Department
12401 W. Cinnabar Avenue, El Mirage, AZ 85335
P: 623-500-3009 | F: 623-500-3001 | E: pmarzocca@elmirageaz.gov



From: Paul N. Marzocca
Sent: Wednesday, March 15, 2023 2:29 PM
To: Sharon Antes <santes@elmirageaz.gov>
Subject: FW: Motorola Trade In Memo

Sharon, I spoke with Crystal on this regarding both the memo's we sent to her. This is her response below to finance.

Paul Marzocca – Police Chief
El Mirage Police Department
12401 W. Cinnabar Avenue, El Mirage, AZ 85335
P: 623-500-3009 | F: 623-500-3001 | E: pmarzocca@elmirageaz.gov



From: Crystal Dyches <cdyches@elmirageaz.gov>
Sent: Wednesday, March 8, 2023 12:09 PM
To: Robert Weddigen <rweddigen@elmirageaz.gov>; Valerie Ojeda <vojeda@elmirageaz.gov>
Cc: Paul N. Marzocca <pmarzocca@elmirageaz.gov>
Subject: RE: Motorola Trade In Memo

Yes, you have my permission.

J. Crystal Dyches
City Manager
10000 N. El Mirage Road, El Mirage, AZ 85335
P: 623-876-2940 | C: 623-377-1743 | E: cdyches@elmirageaz.gov



NOTICE To ensure compliance with the Open Meeting Law, recipients of this message should not forward it to other members of the public body. Members of the public body may reply to this message, but they should not send a copy of the reply to other members.

From: Robert Weddigen <rweddigen@elmirageaz.gov>
Sent: Wednesday, March 8, 2023 12:08 PM
To: Crystal Dyches <cdyches@elmirageaz.gov>; Valerie Ojeda <vojeda@elmirageaz.gov>
Cc: Paul N. Marzocca <pmarzocca@elmirageaz.gov>
Subject: RE: Motorola Trade In Memo

Crystal Dyches:

The purchasing code 30.35(D) says “Unless otherwise authorized by law, city code, ordinances, or regulations no department shall transfer, sell trade, donate, or otherwise dispose of supplies, equipment, materials, or property owned by the city without authorization from the City Manager.”.

They are just asking for your approval for the trade in.

Sincerely,

Robert Russell Weddigen, C.P.A., M.P.A. - Finance Director
Finance Department
10000 N. El Mirage Rd., El Mirage, Arizona 85335
Phone: 623-876-2954



From: Crystal Dyches <cdyches@elmirageaz.gov>
Sent: Wednesday, March 8, 2023 11:28 AM
To: Valerie Ojeda <vojeda@elmirageaz.gov>; Robert Weddigen <rweddigen@elmirageaz.gov>
Cc: Paul N. Marzocca <pmarzocca@elmirageaz.gov>
Subject: FW: Motorola Trade In Memo

Robert and Valerie,
I don't know what the policy is on trade-in. Can you assist?

J. Crystal Dyches
City Manager
10000 N. El Mirage Road, El Mirage, AZ 85335
P: 623-876-2940 | C: 623-377-1743 | E: cdyches@elmirageaz.gov



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From: Paul N. Marzocca <pmarzocca@elmirageaz.gov>
Sent: Wednesday, February 15, 2023 2:18 PM
To: Crystal Dyches <cdyches@elmirageaz.gov>
Cc: Valerie Ojeda <vojeda@elmirageaz.gov>; Amy Bytnar <abytnar@elmirageaz.gov>
Subject: FW: Motorola Trade In Memo

Crystal,

For your approval since we want to trade in some old radios and a memo is required per procurement rules. This equipment can't go to auction due to the fact if someone got their hands on a used police radio they could key up on our frequency.

Thank you for your consideration.

Paul Marzocca – Police Chief

El Mirage Police Department
12401 W. Cinnabar Avenue, El Mirage, AZ 85335
P: 623-500-3009 | F: 623-500-3001 | E: pmarzocca@elmirageaz.gov



From: Amy Bytnar <abytnar@elmirageaz.gov>
Sent: Wednesday, February 15, 2023 2:12 PM
To: Paul N. Marzocca <pmarzocca@elmirageaz.gov>
Subject: Motorola Trade In Memo

Good afternoon Chief,

Can you please forward the attachments to our City Manager Crystal Dyches to ask for approval to trade in portable radios to Motorola? Let me know if you have any questions.

Thank you, Amy

Amy Bytnar– Fiscal Services Specialist, Sr/System Security Officer
El Mirage Police Department
12401 W. Cinnabar Avenue, El Mirage, AZ 85335
P: 623-500-3015 | F: 623-500-3001 | E: abytnar@elmirageaz.gov
City Office Hours: Monday-Thursday 7:00AM – 5:30 PM **Closed Fridays**

