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**MEMORANDUM**

TO: Crystal Dyches  
City Manager

FROM: Paul Marzocca   
Police Chief

SUBJECT: Motorola Quote 2019847  
PD Portable Radios Purchase

DATE: February 15, 2023

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The Motorola quote attached reflects a "Trade-In" line providing a credit of \$550.00. Per Rick Braughton, who handles our Motorola radio account with Motorola Solutions, has arranged this Trade-in to be for 5 portable radios.

The Police Department does have a small surplus of outdated, nonoperational portable radios that Motorola Solutions are able to take and use to refurbish, use for parts or other remedies. In addition, this allows the equipment to stay with the manufacturer. They, in turn, provides the Department with a "Trade-in" value for the purchase of new equipment.

In participating with Motorola in this regard, it saves the City dollars on the new equipment purchase(s) and allows the Department to dispose of outdated, nonoperational equipment that would be basically unsaleable, or with little value, via any other means.

Finance will require your approval of Motorola Solutions Quote 2019847 in order to issue a Purchase Order for this purchase of the Police Department's portable radios.

Thank you.



Billing Address:  
 EL MIRAGE POLICE  
 DEPARTMENT  
 10000 N EL MIRAGE RD  
 CITY OF EL MIRAGE  
 EL MIRAGE, AZ 85335  
 US

Quote Date:01/20/2023  
 Expiration Date:04/20/2023  
 Quote Created By:  
 Suzanne Millard  
 Suzy.Millard@  
 motorolasolutions.com

End Customer:  
 EL MIRAGE POLICE DEPARTMENT  
 Rick Braughton  
 rbraughton@elmirageaz.gov  
 623-500-3013

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6000 Series	APX6000				
1	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	2	\$3,595.00	\$2,624.35	\$5,248.70
1a	Q361AR	ADD: P25 9600 BAUD TRUNKING	2	\$330.00	\$240.90	\$481.80
1b	QA00580AC	ADD: TDMA OPERATION	2	\$495.00	\$361.35	\$722.70
1c	Q498AY	ENH: ASTRO 25 OTAR W/ MULTIKEY	2	\$814.00	\$594.22	\$1,188.44
1d	H38BT	ADD: SMARTZONE OPERATION	2	\$1,320.00	\$963.60	\$1,927.20
1e	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	2	\$567.00	\$413.91	\$827.82
1f	Q629AK	ENH: AES ENCRYPTION AND ADP	2	\$523.00	\$381.79	\$763.58
1g	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	2	\$110.00	\$80.30	\$160.60
1h	H122BR	ALT: 1/4 WAVE 7/8 STUBBY (NAR6595)	2	\$26.00	\$18.98	\$37.96
1i	Q58AL	ADD: 3Y ESSENTIAL SERVICE	2	\$184.00	\$184.00	\$368.00



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2	PMMN4062AL	AUDIO ACCESSORY- REMOTE SPEAKER MICROPHONE,IMPRES RSM, NOISE CANC. EMERGENCY BUTTON 3.5MM JACK IP54	2	\$127.12	\$92.80	\$185.60
3	PMNN4486A	BATT IMPRES 2 LIION R IP67 3400T	2	\$188.27	\$137.44	\$274.88
4	NNTN8860A	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	2	\$169.56	\$123.78	\$247.56
5	Trade-In	Expiration Date: 05/12/2023	1	-\$550.00	-\$550.00	-\$550.00
Subtotal						\$11,884.84
Estimated Tax						\$1,105.50
<b>Grand Total</b>				<b>\$12,990.34(USD)</b>		

**Notes:**

- SUBJECT TO TERMS AND CONDITIONS PER STATE OF AZ CONTRACT CTR046830



Expected date format: M/d/yyyy

Keywords  Organization  Commodities  Validity

Co-Op Contract Designation  Statewide Contract  Contract ID  Dates  Min value  Max value

Status  Signed

Filters Status: Signed  Contract ID: ctr046830

Contract ID	Amendment #	Contract	Supplier	Type	Effective Date	Sourcing Project	Extended End Date	Owner Last Name	Owner First Name	Owner	Initial End Date	Statewide Contract
CTR046830	0	Public Communication Equipment and Services	MOTOROLA SOLUTIONS INC	Master Agreement	10/9/2019			Atkins	Jim	Atkins Jim	10/9/2024	<input checked="" type="checkbox"/>

1 Result(s)

# Portable Radio for Lieutenant

## Overview

Submitted By	Paul Marzocca, Police Chief
Request Owner	Paul Marzocca, Police Chief
Department	Police
Type	Capital Equipment
Project Number	62317

## Description

Request for new radio dependent on new personnel request. The additional radio will have a minimal impact to the RWC (Regional Wireless Cooperative) cost per year (approximately \$850 per year). This increase will be added to GL 111-5-2111-263 Data Infrastructure and included moving forward.

The 2021 National Community Survey found that 50% of El Mirage residents rate their overall feeling of safety favorably, 72% rank the quality of police services favorably, 52% rank the quality of crime prevention favorably, and 95% of residents feel it is important for the city to focus on the overall feeling of safety in the next 2 years.

## Details

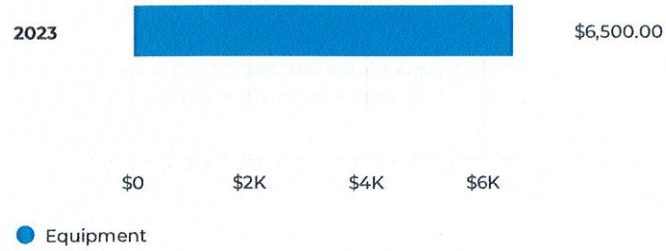
Division	Police General
Project Amount	None
New Purchase or Replacement	New
Strategic Priority	Safe Community
Grant Funding	None
Bond Eligible	None
Project Status	New

## Capital Cost

FY2023 Budget  
**\$6,500**

Total Budget (all years)  
**\$6.5K**

Capital Cost by Year



Capital Cost for Budgeted Years



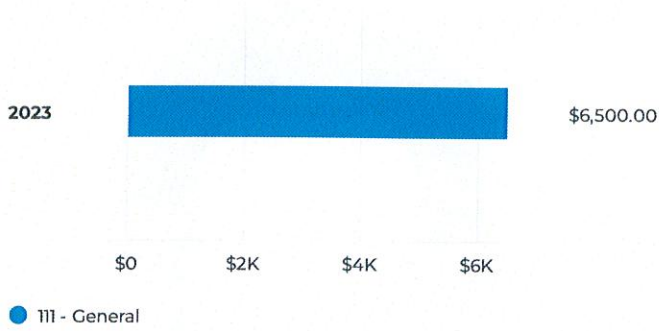
Capital Cost Breakdown	
<b>Capital Cost</b>	<b>FY2023</b>
Equipment	\$6,500
<b>Total</b>	<b>\$6,500</b>

## Funding Sources

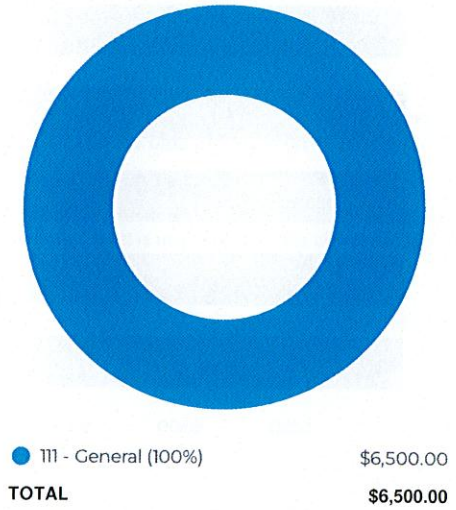
FY2023 Budget  
**\$6,500**

Total Budget (all years)  
**\$6.5K**

Funding Sources by Year



Funding Sources for Budgeted Years



### Funding Sources Breakdown

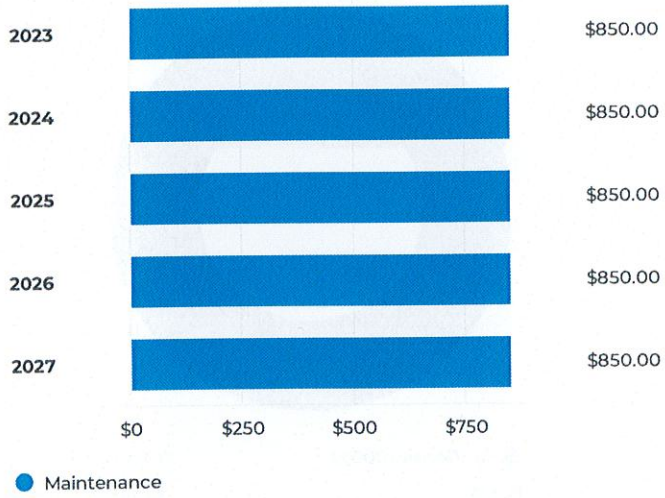
Funding Sources	FY2023
111 - General	\$6,500
<b>Total</b>	<b>\$6,500</b>

## Operational Costs

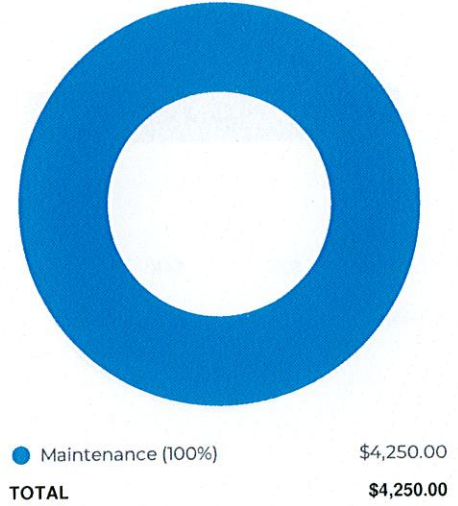
FY2023 Budget  
**\$850**

Total Budget (all years)  
**\$4.25K**

Operational Costs by Year



Operational Costs for Budgeted Years



### Operational Costs Breakdown

Operational Costs	FY2023	FY2024	FY2025	FY2026	FY2027
Maintenance	\$850	\$850	\$850	\$850	\$850
<b>Total</b>	<b>\$850</b>	<b>\$850</b>	<b>\$850</b>	<b>\$850</b>	<b>\$850</b>

**From:** [Paul N. Marzocca](#)  
**To:** [Amy Bytnar](#)  
**Subject:** FW: Motorola Trade In Memo  
**Date:** Wednesday, March 15, 2023 3:33:12 PM  
**Attachments:** [image002.png](#)  
[image003.png](#)  
[image004.png](#)  
[image005.png](#)  
[image006.png](#)  
[image008.png](#)  
[image009.png](#)  
[image010.png](#)  
[image013.png](#)  
[image014.png](#)  
[image015.png](#)  
[image016.png](#)  
[image017.png](#)

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Paul Marzocca – Police Chief  
El Mirage Police Department  
12401 W. Cinnabar Avenue, El Mirage, AZ 85335  
P: 623-500-3009 | F: 623-500-3001 | E: [pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)



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**From:** Paul N. Marzocca  
**Sent:** Wednesday, March 15, 2023 2:29 PM  
**To:** Sharon Antes <[santes@elmirageaz.gov](mailto:santes@elmirageaz.gov)>  
**Subject:** FW: Motorola Trade In Memo

Sharon, I spoke with Crystal on this regarding both the memo's we sent to her. This is her response below to finance.

Paul Marzocca – Police Chief  
El Mirage Police Department  
12401 W. Cinnabar Avenue, El Mirage, AZ 85335  
P: 623-500-3009 | F: 623-500-3001 | E: [pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)



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**From:** Crystal Dyches <[cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)>  
**Sent:** Wednesday, March 8, 2023 12:09 PM  
**To:** Robert Weddigen <[rweddigen@elmirageaz.gov](mailto:rweddigen@elmirageaz.gov)>; Valerie Ojeda <[vojeda@elmirageaz.gov](mailto:vojeda@elmirageaz.gov)>  
**Cc:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Subject:** RE: Motorola Trade In Memo

Yes, you have my permission.

J. Crystal Dyches  
City Manager  
10000 N. El Mirage Road, El Mirage, AZ 85335  
P: 623-876-2940 | C: 623-377-1743 | E: [cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)



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**From:** Robert Weddigen <[rweddigen@elmirageaz.gov](mailto:rweddigen@elmirageaz.gov)>  
**Sent:** Wednesday, March 8, 2023 12:08 PM  
**To:** Crystal Dyches <[cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)>; Valerie Ojeda <[vojeda@elmirageaz.gov](mailto:vojeda@elmirageaz.gov)>  
**Cc:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Subject:** RE: Motorola Trade In Memo

Crystal Dyches:

The purchasing code 30.35(D) says “Unless otherwise authorized by law, city code, ordinances, or regulations no department shall transfer, sell trade, donate, or otherwise dispose of supplies, equipment, materials, or property owned by the city without authorization from the City Manager.”.

They are just asking for your approval for the trade in.

Sincerely,

Robert Russell Weddigen, C.P.A., M.P.A. - Finance Director  
Finance Department  
10000 N. El Mirage Rd., El Mirage, Arizona 85335  
Phone: 623-876-2954



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**From:** Crystal Dyches <[cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)>  
**Sent:** Wednesday, March 8, 2023 11:28 AM  
**To:** Valerie Ojeda <[vojeda@elmirageaz.gov](mailto:vojeda@elmirageaz.gov)>; Robert Weddigen <[rweddigen@elmirageaz.gov](mailto:rweddigen@elmirageaz.gov)>  
**Cc:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Subject:** FW: Motorola Trade In Memo

Robert and Valerie,  
I don't know what the policy is on trade-in. Can you assist?

J. Crystal Dyches  
City Manager  
10000 N. El Mirage Road, El Mirage, AZ 85335  
P: 623-876-2940 | C: 623-377-1743 | E: [cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)



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**From:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Sent:** Wednesday, February 15, 2023 2:18 PM  
**To:** Crystal Dyches <[cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)>  
**Cc:** Valerie Ojeda <[vojeda@elmirageaz.gov](mailto:vojeda@elmirageaz.gov)>; Amy Bytnar <[abytnar@elmirageaz.gov](mailto:abytnar@elmirageaz.gov)>  
**Subject:** FW: Motorola Trade In Memo

Crystal,

For your approval since we want to trade in some old radios and a memo is required per procurement rules. This equipment can't go to auction due to the fact if someone got their hands on a used police radio they could key up on our frequency.

Thank you for your consideration.

Paul Marzocca – Police Chief

El Mirage Police Department  
12401 W. Cinnabar Avenue, El Mirage, AZ 85335  
P: 623-500-3009 | F: 623-500-3001 | E: [pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)



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**From:** Amy Bytnar <[abytnar@elmirageaz.gov](mailto:abytnar@elmirageaz.gov)>  
**Sent:** Wednesday, February 15, 2023 2:12 PM  
**To:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Subject:** Motorola Trade In Memo

Good afternoon Chief,

Can you please forward the attachments to our City Manager Crystal Dyches to ask for approval to trade in portable radios to Motorola? Let me know if you have any questions.

Thank you, Amy

Amy Bytnar– Fiscal Services Specialist, Sr/System Security Officer  
El Mirage Police Department  
12401 W. Cinnabar Avenue, El Mirage, AZ 85335  
P: 623-500-3015 | F: 623-500-3001 | E: [abytnar@elmirageaz.gov](mailto:abytnar@elmirageaz.gov)  
City Office Hours: Monday-Thursday 7:00AM – 5:30 PM \*\*Closed Fridays\*\*

