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9130 W. Bell Rd  
Peoria, AZ 85382

**Main Contact:**  
[Wesley Boswell](#)  
Phone: 480-696-5930

**Contract:**  
21D-PFVT-0703

[Click here to go to the vendor's pricing page](#)

**Solicitation:**  
21D-0325 Trucks and Utility Service Bodies (New, Used, Maintenance and Service)

**Final Expiration:**  
07/03/2026

Next Renewal: 01/03/2024

**Mohave Contacts:**  
Procurement Specialist

[Overview](#)

[Pricing & Docs](#)

[More Info](#)

PFVT Motors, LLC. dba Peoria Ford provides:

Ford Motor Company Class 1 thru 4 pick-up trucks  
Ford Motor Company Class 3 thru 7 pick-up trucks  
Various Utility/Service Bodies and Factory Truck Options

Manufacturers include:

International Corporation (IC)  
Navistar  
Utility/Service Body Providers:

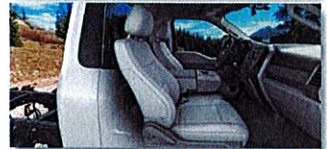
Supreme  
Thermo King  
Morgan  
Drake Equipment  
Interstate Truck Bodies  
Norwood Equipment  
Utility Crane and Equipment

**Excluded Items**

In-House Lease Financing Truck Rental

**About the Vendor**

Peoria Ford Municipal and Fleet Department has a dedicated Government team with over 30 years of experience to handle all your vehicle needs from purchasing new or used vehicles, Class 1 to Class 7 trucks, to parts and service requests. We have turnkey ready vehicles on the lot that are job ready with multiple upfit options. We have an extensive parts inventory, typically available within a day or less, and a dedicated Fleet Service Department. Peoria Ford can manage all your upfit and spec needs to customize your vehicle for the job that needs to be done either on site or at your location. Please call or email Sandra Gonzalez today for quotations or appointments.



**From:** [Chad Riccio Peoria Ford](#)  
**To:** [Valerie Ojeda](#)  
**Subject:** 2023.38 Peoria Ford Newsletter  
**Date:** Tuesday, September 19, 2023 2:58:11 PM  
**Attachments:** [avail\\_inventory.pdf](#)

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**External Sender - From:** (Chad Riccio Peoria Ford  
<[chad.riccio@governmentautosales.com](mailto:chad.riccio@governmentautosales.com)>)  
This message came from outside your organization.



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Aug  
2023

## Peoria Ford Government Fleet News

Week  
#38

Happy Tuesday from Peoria Ford!

I normally don't send out updates this often, but in an effort to keep all of my customers informed with all the craziness going on in the automotive industry today, I have a lot of updates to the order bank I'd like to share with you.

I imagine that most of you are aware of the current automotive strikes, these are going to effect the number of units that are able to be produced by the end of the year meaning that the already low dealer inventory is going to get worse. If you need to purchase vehicles before the end of this calendar year, you need to get that done NOW! If you wait until the end of the year, there is not likely to be much left.

**ORDER BANK OPENING – LIMITED TIME**

If you are a **Government or Commercial customer** planning to order F-150s, Superduty, Escapes, Econoline Chassis, Medium Duty or Transits – **THIS UPDATE IS FOR YOU**. These order banks are open or opening very soon. Please plan ahead - If you do not move quickly, you will likely miss your opportunity to order for this fiscal year. We have pricing and are happy to provide budget quotes for whatever you need. The order banks are not likely to stay open very long.

Below you will find the new order bank scheduling sheet for commercial and government orders. There are a lot of changes, so please pay attention to those, they have been highlighted for your convenience.

**Quick Highlights: Superduty, F-150, Transit and Escape are all OPEN NOW for orders.**

## **ORDER VERIFICATION**

In an effort to streamline production and focus more on end-user order fulfillment vs. dealer inventory, Ford has decided to utilize this new process. The great news for customers is that, though there are allocation limits, it is more likely that your units will be produced in the model year they were ordered. In previous years, as many of you know, many orders would be canceled or rolled over to the new model year. Ford is attempting to reduce, if not, eliminate this problem. While the process is a bit daunting, it is working out well and reducing lead times for many vehicle lines. However, you must stay on top of order bank dates, because they are opening and closing very quickly and many times without notice. Again, if you need budget quotes or order quotes, please reach out to our team ASAP.

**Government/Municipal Customers:** If you are not already familiar, Ford is requiring Purchase Order or Signed Quote verification to order several model lines. Those lines are noted below.

**Commercial Customer using a Fleet Identification Number:** ALL orders require signed verification. You will also find allocation information below for each model line.

As a reminder from our last newsletter:

We still have a good number of available units on the ground that are available for **IMMEDIATE DELIVERY**, but they are flying off the lot. If you have an immediate need for a vehicle, please reach out to our Government Team for a quote. If you would like to view our current inventory, click here: <https://inv.governmentautosales.com>

Current availability includes:

- a. Police Interceptor Hybrids – Dark Blue and Silver
- b. Police Interceptor Gas - White
- c. Escapes – White
- d. Transits
- e. E-Transits – Electric Transit Van
- f. Superdutys – F-250, primarily, Crew Cab, Long Bed, Diesel, 4x2 and F-250s with utility bodies
- g. Police Responders
- h. F-550 with Contractor Body or Flatbed
- i. F-750
- j. Expedition XLs – Black and White

k. Mach-E's – Fully Electric Crossover

**\*\*\*IF YOU NEED QUOTES FOR ANY OF THESE VEHICLES, PLEASE LET ME KNOW ASAP. INVENTORY IS GETTING VERY LOW – DO NOT WAIT UNTIL THE END OF THE FISCAL YEAR TO GET YOUR VEHICLES\*\*\***

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### SUMMARIZED PRODUCTION SCHEDULE

24MY Vehicle Line	Order Bank Open Date	Order Bank Close Date	Purchase Order Required**
Bronco Sport	7/31/2023	TBD	
Econoline (2025)	10/16/23	TBD	
Edge	5/24/2023	TBD	
Escape – FHEV/PHEV	TBD	TBD	
Escape – Gas	8/24/23 **GAS ONLY**	TBD	
Expedition	6/19/2023	TBD	
Expedition SSV	6/19/2023	TBD	
Police Interceptor Utility	10/17/2023 **No new orders will be allowed**	**Building out current '23's with '24 allocation	X

Explorer	TBD	TBD	
F150	9/13/23	TBD	X
F150 Police Responder	9/13/23	TBD	X
F150 Lightning	7/21/2023	9/8/2023	X
Maverick	7/24/2023	TBD	X
Medium Truck (2025) – F650/F750	10/16/23	TBD	
Mustang	3/27/2023	10/2/23	
Mach E 23.5MY	5/2/2023	10/13/23	
Ranger	<b>24MY not avail for State &amp; Local Government Orders**</b>	TBD	
Super Duty	7/24/2023	TBD	X
Transit – Gas	9/11/23	TBD	X
E-Transit	9/11/23	TBD	

**GOVERNMENT ALLOCATION BY MODEL LINE**

Vehicle Line	Production Window	Order Bank Open Date	Order Due Date For FINs <i>with Allocation</i>	Order Due Date For FINs <i>without Allocation (Cap)</i>	MY Cap For FINs <i>without Allocation (Do not exceed number below) *Production is not guaranteed</i>
Transit (24MY)	12/11/2023 - MY B/out (TBD)	9/11/2023	TBD	TBD	10
E-Series (25MY)	1/2/2024 - MY B/out (TBD)	10/16/2023	TBD	TBD	5

Medium Duty (25MY)	1/2/2024 - MY B/out (TBD)	10/16/2023	TBD	TBD	5
Super Duty (CC) (24MY)	10/2/2023-MY B/out (TBD)	7/24/2023	TBD	TBD	5
Super Duty (PU) (24MY)	10/2/2023-MY B/out (TBD)	7/24/2023	TBD	TBD	25
F-150 ICE (24MY)	12/18/2023-3/31/2024	9/13/2023	TBD	TBD	25
F-150 Responder (24MY)	1/8/2024-3/31/2024	9/13/2023	TBD	TBD	15
Ranger (24MY)		Not available			Not available
Maverick (24MY)	10/16/2023 - MY B/out (TBD)	7/24/2023	TBD	TBD	25
Escape Gas (24MY) Active and/or higher series	11/13/2023 - MY B/out (TBD)	8/24/2023	TBD	TBD	10
Escape (Base Gas will support carryover 23MY only)	11/13/2023 - MY B/out (TBD)	8/24/2023	TBD	TBD	Not available
Escape PHEV (24MY)	11/13/2023 - MY B/out (TBD)	Not available	TBD	TBD	Not available
Escape FHEV (24MY)	11/13/2023 - MY B/out (TBD)	Not available	TBD	TBD	Not available
Expedition (24MY)	8/29/2023 - MY B/out (TBD)	6/19/2023	TBD	TBD	50

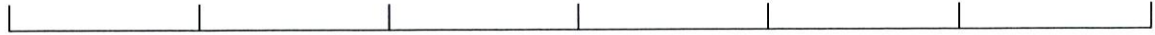
Explorer (24MY)	1/2/2024 - MY B/out TBD	10/17/2023	TBD	TBD	TBD
Explorer PIU (24MY) (PIU will support carryover 23MY only)	1/2/2024 - MY B/out TBD	10/17/2023	TBD	TBD	TBD
Edge (24MY)	7/17/2023 - MY B/out (TBD)	5/24/2023	TBD	TBD	25
Bronco Sport (24MY)	10/16/2023 - MY B/out (TBD)	7/31/2023	TBD	TBD	25
Mach-E (24MY)		TBD	TBD	TBD	No Restrictions
Lightning (24MY)	Start-Up (TBD) -3/31/2024	TBD	TBD	TBD	No Restrictions
E-Transit (24MY)	12/11/2023 - MY B/out (TBD)	9/11/2023	TBD	TBD	No Restrictions

\*Order needs that exceed stated caps above, please contact your Ford Pro account manager for prior approval before placing orders

### COMMERCIAL ALLOCATION FOR FIN ORDERS

Vehicle Line	Production Window	Order Bank Open Date	Order Due Date <i>For FINs with Allocation</i>	Order Due Date <i>For FINs without Allocation (Cap)</i>	Bi-Annual Cap <i>For FINs without Allocation (Do not exceed number below) *Production is not guaranteed</i>
Transit (24MY)	12/11/2023 - 3/31/2024	9/11/2023	TBD	TBD	10
E-Series	1/2/2024 -	10/16/2023	TBD	TBD	20

(25MY)	3/31/2024				
Medium Duty (25MY)	1/2/2024 - 3/31/2024	10/16/2023	TBD	TBD	10
Super Duty (Chassic Cab) (24MY)	10/2/2023-3/31/2024	7/17/2023	9/15/2023	TBD	5
Super Duty (Pickup) (24MY)	10/2/2023-3/31/2024	7/17/2023	9/15/2023	TBD	25
F-150 ICE (24MY)	12/18/2023-3/31/2024	9/13/2023	TBD	TBD	25
Ranger (24MY)	9/1/2023-3/31/2024	5/24/2023	9/15/2023	TBD	5
Maverick (24MY)	10/16/2023 - 3/31/2023	7/17/2023	9/15/2023	TBD	25
Escape Gas (24MY)	11/13/2023 - 3/31/2024	8/24/2023	TBD	TBD	25
Escape PHEV (24MY)	11/13/2023 - 3/31/2024	8/24/2023	TBD	TBD	Not available
Escape FHEV (24MY)	11/13/2023 - 3/31/2024	8/24/2023	TBD	TBD	Not available
Explorer (24MY)	1/2/2024 - TBD	10/17/2023	TBD	TBD	15
Edge (24MY)	7/17/2023 - 3/31/2024	5/24/2023	9/29/2023	TBD	25
Bronco Sport (24MY)	10/16/2023 - 3/31/2024	7/25/2023	TBD	TBD	25
Mach-E (24MY)		TBD	TBD	TBD	No Restrictions
Lightning (24MY)	Start-up (TBD)-3/31/2024	TBD	TBD	TBD	No Restrictions
E-Transit (24MY)	12/11/2023 - 3/31/2024	9/11/2023	TBD	TBD	No Restrictions



\*Order needs that exceed stated caps above, please contact your Ford Pro account manager for prior approval before placing orders

**Call us today! 623-523-6151**  
Email: [info@governmentautosales.com](mailto:info@governmentautosales.com)

**IN STOCK UNITS FOR IMMEDIATE DELIVERY**



2023 Ford Transit EV  
Available: Low Roof & Mid  
Roof



2023 Ford Mustang Mach-  
E



2023 Ford Explorer Hybrid



23 Ford F-150 Hybrid



2023 Ford Explorer  
Interceptor Hybrid



2023 Ford Explorer Base  
model



2023 Ford F-550 Cab  
Chassis



2023 Ford F-750 with  
Scelzi 5-7 yd Dump Body



2023 Ford Mustang GT  
Available colors: White &  
Gray

**View Our Available Inventory List**

[Click Here](#)

623-523-6151 - [info@governmentautosales.com](mailto:info@governmentautosales.com)

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