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## **MEMORANDUM**

TO: Crystal Dyches  
City Manager

FROM: Paul Marzocca  
Police Chief

SUBJECT: Motorola Quote 2338828  
PD Vehicle Radios Purchase

DATE: October 16, 2023

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The Motorola quote attached reflects a “Trade-In” line providing a credit of \$1,050.00. Per Rick Braughton, who handles our Motorola radio account with Motorola Solutions, has arranged this Trade-in to be for 3 vehicle radios.

The Police Department does have a small surplus of outdated, nonoperational vehicle radios that Motorola Solutions are able to take and use to refurbish, use for parts or other remedies. In addition, this allows the equipment to stay with the manufacturer. They, in turn, provides the Department with a “Trade-in” value for the purchase of new equipment.

In participating with Motorola in this regard, it saves the City dollars on the new equipment purchase(s) and allows the Department to dispose of outdated, nonoperational equipment that would be basically unsaleable, or with little value, via any other means.

Finance will require your approval of Motorola Solutions Quote 2338828 in order to issue a Purchase Order for this purchase of the Police Department vehicle radios.

Thank you.

Billing Address:  
 EL MIRAGE, CITY OF  
 10000 N EL MIRAGE RD  
 EL MIRAGE, AZ 85335  
 US

Quote Date:09/19/2023  
 Expiration Date:11/19/2023  
 Quote Created By:  
 Suzanne Millard  
 Suzy.Millard@  
 motorolasolutions.com

End Customer:  
 EL MIRAGE, CITY OF  
 Rick Braughton  
 rbraughton@elmirageaz.gov  
 623-500-3013

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
1	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	4	\$3,383.12	\$2,469.68	\$9,878.72
1a	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	4	\$110.00	\$80.30	\$321.20
1b	GA00580AA	ADD: TDMA OPERATION	4	\$495.00	\$361.35	\$1,445.40
1c	G51AU	ENH: SMARTZONE OPERATION APX6500	4	\$1,320.00	\$963.60	\$3,854.40
1d	G67DT	ADD: REMOTE MOUNT E5 APXM	4	\$327.00	\$238.71	\$954.84
1e	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	4	\$66.00	\$48.18	\$192.72
1f	G843AH	ADD: AES ENCRYPTION AND ADP	4	\$523.00	\$381.79	\$1,527.16
1g	G444AH	ADD: APX CONTROL HEAD SOFTWARE	4	\$0.00	\$0.00	\$0.00
1h	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	4	\$15.00	\$10.95	\$43.80
1i	G806BL	ENH: ASTRO DIGITAL CAI OP APX	4	\$567.00	\$413.91	\$1,655.64



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1j	GA01670AA	ADD: APX E5 CONTROL HEAD	4	\$717.00	\$523.41	\$2,093.64
1k	W22BA	ADD: STD PALM MICROPHONE APX	4	\$79.00	\$57.67	\$230.68
1l	G361AH	ENH: P25 TRUNKING SOFTWARE APX	4	\$330.00	\$240.90	\$963.60
1m	QA09113AB	ADD: BASELINE RELEASE SW	4	\$0.00	\$0.00	\$0.00
1n	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	4	\$814.00	\$594.22	\$2,376.88
1o	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	4	\$0.00	\$0.00	\$0.00
	APX™ 6500 / Enh Series	ENHANCEDAPX6500				
2	M25URS9PW1BN	APX6500 ENHANCED 7/800 MHZ MOBILE	2	\$3,383.12	\$2,469.68	\$4,939.36
2a	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	2	\$110.00	\$80.30	\$160.60
2b	GA00580AA	ADD: TDMA OPERATION	2	\$495.00	\$361.35	\$722.70
2c	G51AU	ENH: SMARTZONE OPERATION APX6500	2	\$1,320.00	\$963.60	\$1,927.20
2d	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	2	\$66.00	\$48.18	\$96.36
2e	G843AH	ADD: AES ENCRYPTION AND ADP	2	\$523.00	\$381.79	\$763.58
2f	G444AH	ADD: APX CONTROL HEAD SOFTWARE	2	\$0.00	\$0.00	\$0.00
2g	G335AW	ADD: ANT 1/4 WAVE 762-870MHZ	2	\$15.00	\$10.95	\$21.90
2h	G806BL	ENH: ASTRO DIGITAL CAI OP APX	2	\$567.00	\$413.91	\$827.82
2i	G361AH	ENH: P25 TRUNKING SOFTWARE APX	2	\$330.00	\$240.90	\$481.80
2j	QA09113AB	ADD: BASELINE RELEASE SW	2	\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
2k	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	2	\$814.00	\$594.22	\$1,188.44
2l	G90AC	ADD: NO MICROPHONE NEEDED APX	2	\$0.00	\$0.00	\$0.00
2m	G72AD	ADD: APX O3 HANDHELD CH	2	\$1,041.00	\$759.93	\$1,519.86
2n	G67DR	ADD: REMOTE MOUNT O3 APXM	2	\$327.00	\$238.71	\$477.42
2o	GA05100AA	ADD: STD WARRANTY - NO ESSENTIAL	2	\$0.00	\$0.00	\$0.00
3	Trade-In	Expiration Date: 12/22/2023	1	-\$1,050.00	-\$1,050.00	-\$1,050.00
Subtotal						\$37,615.72
Estimated Tax						\$3,498.26
<b>Grand Total</b>						<b>\$41,113.98(USD)</b>

**Notes:**

- NET 30  
 SUBJECT TO TERMS AND CONDITIONS PER STATE OF AZ CONTRACT CTR046830



# ASSET CONTROL FORM

## NEW ASSETS

ASSET #: \_\_\_\_\_  
DESCRIPTION: \_\_\_\_\_  
CLASS: \_\_\_\_\_  
FUND & DEPT: \_\_\_\_\_  
TAG LOCATION: \_\_\_\_\_  
DATE ACQUIRED: \_\_\_\_\_  
ASSET TO BE STORED AT: \_\_\_\_\_  
SERIAL / VIN #: \_\_\_\_\_  
MANUFACTURER: \_\_\_\_\_  
VENDOR: \_\_\_\_\_  
PO #: \_\_\_\_\_  
INVOICE #: \_\_\_\_\_  
CHECK #: \_\_\_\_\_  
LIFE EXPECTANCY: \_\_\_\_\_  
COST \$: \_\_\_\_\_  
PAID FROM GL #: \_\_\_\_\_

## ASSET DISPOSAL

ASSET #: 401  
SERIAL / VIN #: 500 CHT 0044  
DESCRIPTION: MOTOROLA RADIO  
DISPOSAL REASON: TRADE IN TO MOTOROLA  
DISPOSAL METHOD: circle one: Auctioned Transferred / Junked  
OLD FUND & DEPT: \_\_\_\_\_ POLICE  
NEW FUND & DEPT (if applicable): N/A  
DEPARTMENT HEAD SIGNATURE: \_\_\_\_\_  
AUTHORIZED DATE: \_\_\_\_\_

# ASSET CONTROL FORM

## NEW ASSETS

ASSET #: \_\_\_\_\_  
DESCRIPTION: \_\_\_\_\_  
CLASS: \_\_\_\_\_  
FUND & DEPT: \_\_\_\_\_  
TAG LOCATION: \_\_\_\_\_  
DATE ACQUIRED: \_\_\_\_\_  
ASSET TO BE STORED AT: \_\_\_\_\_  
SERIAL / VIN #: \_\_\_\_\_  
MANUFACTURER: \_\_\_\_\_  
VENDOR: \_\_\_\_\_  
PO #: \_\_\_\_\_  
INVOICE #: \_\_\_\_\_  
CHECK #: \_\_\_\_\_  
LIFE EXPECTANCY: \_\_\_\_\_  
COST \$: \_\_\_\_\_  
PAID FROM GL #: \_\_\_\_\_

## ASSET DISPOSAL

ASSET #: 405  
SERIAL / VIN #: 500 CHT 0048  
DESCRIPTION: MOTOROLA RADIO  
DISPOSAL REASON: TRADE IN TO MOTOROLA  
DISPOSAL METHOD: circle one: Auctioned / Transferred / Junked  
OLD FUND & DEPT: \_\_\_\_\_ POLICE  
NEW FUND & DEPT (if applicable): \_\_\_\_\_  
DEPARTMENT HEAD SIGNATURE: \_\_\_\_\_  
AUTHORIZED DATE: \_\_\_\_\_

# ASSET CONTROL FORM

## NEW ASSETS

ASSET #: \_\_\_\_\_  
DESCRIPTION: \_\_\_\_\_  
CLASS: \_\_\_\_\_  
FUND & DEPT: \_\_\_\_\_  
TAG LOCATION: \_\_\_\_\_  
DATE ACQUIRED: \_\_\_\_\_  
ASSET TO BE STORED AT: \_\_\_\_\_  
SERIAL / VIN #: \_\_\_\_\_  
MANUFACTURER: \_\_\_\_\_  
VENDOR: \_\_\_\_\_  
PO #: \_\_\_\_\_  
INVOICE #: \_\_\_\_\_  
CHECK #: \_\_\_\_\_  
LIFE EXPECTANCY: \_\_\_\_\_  
COST \$: \_\_\_\_\_  
PAID FROM GL #: \_\_\_\_\_

## ASSET DISPOSAL

ASSET #: 407  
SERIAL / VIN #: 500CHT 0050  
DESCRIPTION: MOTOROLA RADIO  
DISPOSAL REASON: TRADE IN TO MOTOROLA  
DISPOSAL METHOD: circle one: Auctioned / Transferred / Junked  
OLD FUND & DEPT: \_\_\_\_\_ POLICE  
NEW FUND & DEPT (if applicable): \_\_\_\_\_  
DEPARTMENT HEAD SIGNATURE: \_\_\_\_\_  
AUTHORIZED DATE: \_\_\_\_\_



Show Public Contracts

Expected date format: M/d/yyyy

Keywords 
 Organization 
 Commodities 
 Validity

Co-Op Contract Designation 
 Statewide Contract
 Contract ID 
 Dates

Status

Filters Status: Signed Contract ID: ctr046830

Contract ID	Amendment #	Contract	Supplier	Type	Effective Date	Sourcing Project	Extended End Date	Owner Last Name	Owner First Name	Owner	Initial End Date	Statewide Contract
CTR046830	0	Public Communication Equipment and Services	MOTOROLA SOLUTIONS INC	Master Agreement	10/9/2019			Atkins	Jim	Atkins Jim	10/9/2024	<input checked="" type="checkbox"/>

1 Result(s)

# Vehicle Radios

## Overview

Request Owner	Michael Ashley, Deputy Director of Police Administration
Department	Police
Type	Capital Equipment

## Description

This request is for five vehicle radios for replacement and new vehicles at \$7,500 each for FY2024.

## Images



Police Vehicle Radio

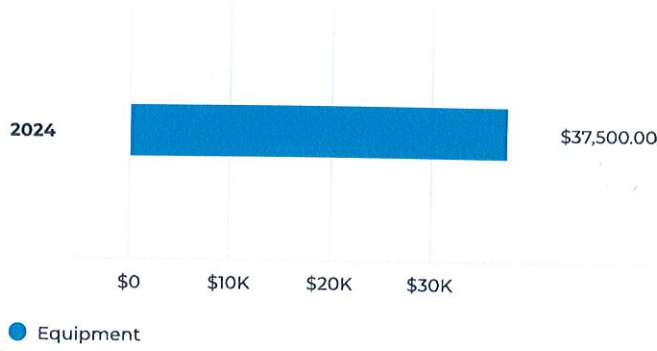
## Details

Division	Police
Project Amount	\$37,500.00
New Purchase or Replacement	New
Strategic Priority	Safe Community
Grant Funding	No
Bond Eligible	No
Project Status	New

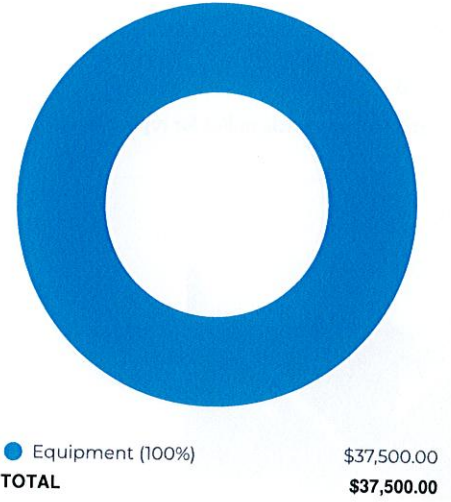
## Capital Cost

FY2024 Budget	Total Budget (all years)	Project Total
<b>\$37,500</b>	<b>\$37.5K</b>	<b>\$37.5K</b>

Capital Cost by Year (Adopted)



Capital Cost for Budgeted Years (Adopted)



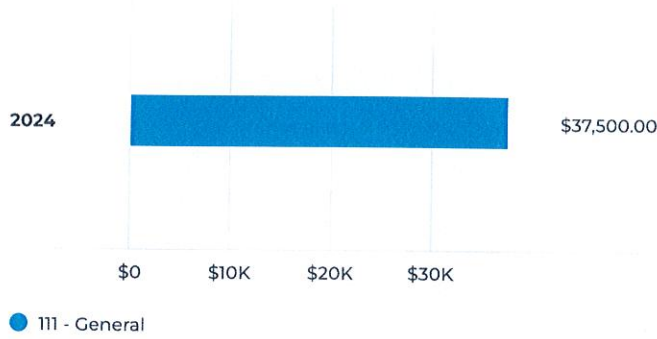
### Capital Cost Breakdown

Capital Cost	FY2024	Total
Equipment	\$37,500	\$37,500
<b>Total</b>	<b>\$37,500</b>	<b>\$37,500</b>

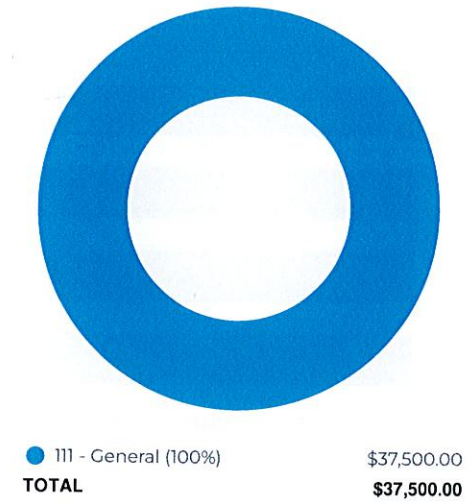
## Funding Sources

FY2024 Budget	Total Budget (all years)	Project Total
<b>\$37,500</b>	<b>\$37.5K</b>	<b>\$37.5K</b>

Funding Sources by Year (Adopted)



Funding Sources for Budgeted Years (Adopted)



Funding Sources Breakdown		
Funding Sources	FY2024	Total
111 - General	\$37,500	\$37,500
<b>Total</b>	<b>\$37,500</b>	<b>\$37,500</b>

## Operational Costs

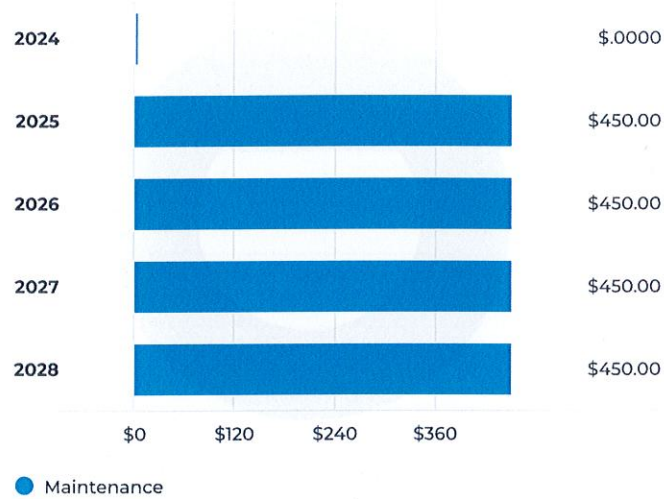
Total Budget (all years)

**\$1.8K**

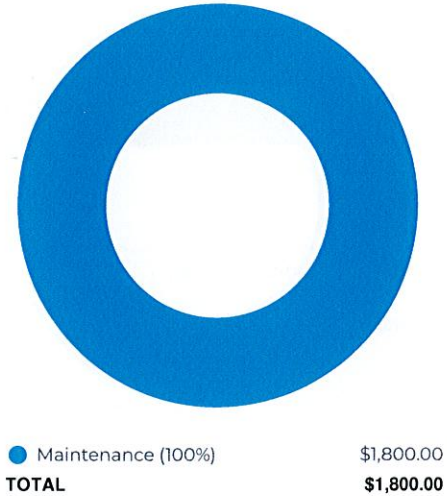
Project Total

**\$1.8K**

Operational Costs by Year (Adopted)



Operational Costs for Budgeted Years (Adopted)



### Operational Costs Breakdown

Operational Costs	FY2024	FY2025	FY2026	FY2027	FY2028	Total
Maintenance	\$0	\$450	\$450	\$450	\$450	\$1,800
<b>Total</b>	<b>\$0</b>	<b>\$450</b>	<b>\$450</b>	<b>\$450</b>	<b>\$450</b>	<b>\$1,800</b>

**From:** [Paul N. Marzocca](#)  
**To:** [Amy Bytnar](#); [Michael Ashley](#)  
**Subject:** Fwd: FY23/24 Vehicle Radios  
**Date:** Monday, October 16, 2023 4:39:12 PM  
**Attachments:** [image010.png](#)  
[image011.png](#)  
[image012.png](#)  
[image013.png](#)  
[image016.png](#)  
[image017.png](#)  
[image018.png](#)  
[image019.png](#)  
[image020.png](#)

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Approved.

Paul Marzocca – Police Chief

El Mirage Police Department

[12401 W. Cinnabar Avenue, El Mirage, AZ 85335](#)

P: [623-500-3009](tel:623-500-3009) | F: [623-500-3001](tel:623-500-3001) | E: [pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)

Begin forwarded message:

**From:** Crystal Dyches <[cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)>  
**Date:** October 16, 2023 at 16:38:05 PDT  
**To:** "Paul N. Marzocca" <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Cc:** Valerie Ojeda <[vojeda@elmirageaz.gov](mailto:vojeda@elmirageaz.gov)>, Robert Weddigen <[rweddigen@elmirageaz.gov](mailto:rweddigen@elmirageaz.gov)>  
**Subject:** RE: FY23/24 Vehicle Radios

Yes, approved.

J. Crystal Dyches  
City Manager  
10000 N. El Mirage Road, El Mirage, AZ 85335  
P: 623-876-2940 | C: 623-377-1743 | E: [cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)



\*NOTICE\* To ensure compliance with the Open Meeting Law, recipients of this message should not forward it to other members of the public body. Members of the public body may reply to this message, but they should not send a copy of the reply to other members.

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**From:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Sent:** Monday, October 16, 2023 4:37 PM  
**To:** Crystal Dyches <[cdyches@elmirageaz.gov](mailto:cdyches@elmirageaz.gov)>  
**Subject:** Fwd: FY23/24 Vehicle Radios

Can you approve this please. Thank you.

Paul Marzocca – Police Chief  
El Mirage Police Department  
12401 W. Cinnabar Avenue, El Mirage, AZ 85335  
P: 623-500-3009 | F: 623-500-3001 | E: [pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)

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**From:** Amy Bytnar <[abytnar@elmirageaz.gov](mailto:abytnar@elmirageaz.gov)>  
**Sent:** Monday, October 16, 2023 4:21:39 PM  
**To:** Paul N. Marzocca <[pmarzocca@elmirageaz.gov](mailto:pmarzocca@elmirageaz.gov)>  
**Cc:** Michael Ashley <[mashley@elmirageaz.gov](mailto:mashley@elmirageaz.gov)>  
**Subject:** FY23/24 Vehicle Radios

Good afternoon Chief,

I know you are at training this week, but in case you do log in to your emails, can you please forward this email and attachment to our City Manager to ask for approval to trade in vehicle radios to Motorola? Per the purchasing code 30.35(D): “Unless otherwise authorized by law, city code, ordinances, or regulations no department shall transfer, sell trade, donate, or otherwise dispose of supplies, equipment, materials, or property owned by the city without authorization from the City Manager.”

Let me know if you have any questions.

Thank you, Amy

Amy Bytnar– Fiscal Services Specialist, Sr  
El Mirage Police Department  
12401 W. Cinnabar Avenue, El Mirage, AZ 85335  
P: 623-500-3015 | F: 623-500-3001 | E: [abytnar@elmirageaz.gov](mailto:abytnar@elmirageaz.gov)  
City Office Hours: Monday-Thursday 7:00AM – 5:30 PM \*\*Closed Fridays\*\*



