



PROPOSAL

Date: 11/20/2023
 QUOTE: 23-453

Tom Bacome
 El Mirage Police Dept.
 10000 N. El Mirage Rd.
 El, Mirage AZ 85335
 623-826-2991

Thanks for your business!
 Quote expires **1/30/2024***

Customer ID EMPDAZ001

Salesperson	Project	Payment Terms	Contract#
Jim Boubelik	Patrol – Getac S410G5	Net 30	OMNIA Partners 226017-02

Part#	Description	Qty	Unit Price	Ext Price
ST2S6AQASSXX	Getac (Semi-Rugged) S410G5 - Intel i5-1340P Processor, Dual Battery (74.5Wh x 2), Windows Hello Webcam, Windows 11 Pro x64, 16GB RAM, 256GB PCIe SSD (main storage, user swappable), Sunlight Readable (Full HD LCD + Touchscreen + Stylus), Keyboard, Power Cord, Red Backlit Keyboard, WIFI, Bluetooth, 5G Sub-6 (EM9190), Dedicated GPS/GLONASS, Passthrough, Thunderbolt 4, 3 -Year Limited Warranty	34	\$2970	\$100,980
GE-SVSRNFX5Y	Extended bumper to bumper Warranty- Semi-Rug Laptop (Year 1 Thru 5)	34	\$592	\$20,128
OHHGTC6193	Havis- Vehicle Dock w/ RF (black) Vehicle adapter sold separate for S410	34	\$810	\$27,540
GAD2X8	Getac- 120W 11-16V, 22-32V DC Vehicle adapter (Bare Wire), 3-year Wty	34	\$99	\$3366
590GBL001019	Panorama- Connectivity, 3-in-1 Sharkfin for dock w/ 16 coax -SMA 3 RF Passthrough for S410G4	34	\$234	\$7956

Subtotal	\$159,970.00
Sales Tax	\$14,877.21
Shipping	\$0.00
Total	\$174,857.21



*We offer financing & Leasing, device buyback, and rugged device insurance coverage, just ask!
 *CCs add 2.89%. Purchasing contracts add 1-2% (GSA, OMNIA, NCPA, Sourcwell, PEPPM, SLP, DIR)



Mobile Computing Solutions
Executive Summary

Lead Agency: City of Tucson

Solicitation: 226017

RFP Issued: April 28, 2022

Pre-Proposal Date: May 9, 2022

Response Due Date: June 9, 2022

Proposals Received: 8

Awarded to: **Panasonic**

Contract # 226017-02

The City of Tucson, AZ Department of Procurement issued RFP # 226017 on May 9, 2022, to establish a national cooperative contract for Mobile Computing Solutions.

The solicitation included cooperative purchasing language in Sections B.2 (Background) and F.1 (Special T&Cs):

The City of Tucson, as the Principal Procurement Agency, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Omnia Partners Attachment, or as otherwise agreed to. Omnia Partners Attachment contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Houston Community Newspapers, TX

- Helena Independent Record, MT
- Las Vegas Review-Journal and/or Las Vegas Sun
- Kennebec Journal/Morning Sentinel, ME

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses were notified on the Request for Proposals.

On June 9, 2022, proposals were received from the following offerors:

- BARCODESINC
- Dell Technologies
- DHE Computer Systems
- Getec Inc.
- Panasonic Connect North America
- Paragon Print Systems, Inc.
- Vantage ID Applications
- Westwind Computer Products Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Panasonic Connect North America and proceeding with contract award upon successful completion of negotiations.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

The City of Tucson, OMNIA Partners and Panasonic Connect North America successfully negotiated a contract, and the City of Tucson executed the agreement with a contract effective date of April 16, 2023.

Contract Highlights:

Panasonic is selling through a distribution channel with over 1300 Authorized Resellers nationwide that offer the full range of products and services that will meet or exceed the requirements of the City of Tucson and OMNIA Participating Agencies. The thirteen reseller partners highlighted in this contract are able to offer comprehensive solutions and services.

Contract includes: Entire line-up of fully rugged and semi rugged laptops that meet or exceed the City of Tucson requirements. Providing an expansive line-up of accessories and customized products including but not limited to:

- Multiple platforms for rugged laptops
- Scanners, physical security products
- Displays
- Associated services

Supplier provided federal funds certifications which are available on the OMNIA Partners website for review.

Term:

Initial two-year agreement from April 14, 2023 through April 13, 2025 with the option to renew for three (3) additional one-year periods through April 13, 2028.

Pricing/Discount: Percent discount off SRP

Website: <https://www.omniapartners.com/publicsector/suppliers/panasonic>



Panasonic

Panasonic

Mobile Computing Solutions Including Ruggedized Technology Products

Panasonic believes technology can play a fundamental role in making the world a better place. That's why our aim has always been to develop useful, high-quality products that have a positive impact on the world and enable our customers and employees to live their best lives. Founded on the philosophy that "business is ultimately for the betterment of our society," we understand our roles and responsibilities as a corporate citizen and the actions

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Hi! Have a question? I'm here to help.



they require. By harnessing the power of sustainable technology, we are engineering solutions that will help create more perfect communities around the world. Available through OMNIA Partners, Panasonic carries these values to public agencies nationwide.

Public Sector

K-12 Education

Higher Education

State & Local Government

Panasonic provides mobile computing solutions on a competitively solicited, publicly awarded cooperative contract through OMNIA Partners. This contract includes an entire line-up of fully rugged and semi rugged laptops as well as scanners, physical security products, displays and associated services.

- **Mobile Computing Solutions**

City of Tucson, AZ | 226017-02

[VIEW CONTRACT DOCUMENTATION](#)

[CONTACT US](#)

AUTHORIZED
RESELLERS

Panasonic Contract Documentation

U.S. Communities, National IPA, & NCPA are wholly-owned subsidiaries of OMNIA Partners, dba OMNIA Partners, Public Sector. All public sector participants already registered with National IPA, U.S. Communities, or NCPA continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IPA, legacy U.S. Communities, legacy NCPA, or new OMNIA Partners contract. U.S. Communities, National IPA, and NCPA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

Mobile Computing Solutions

City of Tucson, AZ

Contract Number: 226017-02

April 14, 2023 through April 13, 2025

Option to renew for three (3) additional one-year periods through April 13, 2028

Executive Summary

- [Executive Summary](#)
- [Pricing](#)
- [Due Diligence](#)

Master Agreement Documents

- [Official Signed Contract](#)

Response Evaluation

- [Supplier Response to RFP](#)
- [Evaluation Documents](#)

Solicitation Process

- [Original RFP Document](#)
- [RFP Questions and Answers](#)
- [Proof of Publication](#)
- [RFP Request List](#)

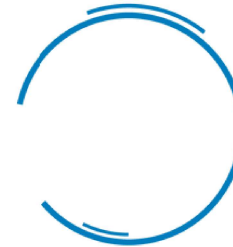


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RESOURCES

CAREERS

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