

Flock Safety + AZ - El Mirage PD

Flock Group Inc.
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Atlanta, GA 30318

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flock safety

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EXHIBIT A ORDER FORM

Customer: AZ - El Mirage PD
Legal Entity Name: AZ - El Mirage PD
Accounts Payable Email: pmarzocca@elmirageaz.gov
Address: 12401 W Cinnabar Ave El Mirage, Arizona
85335

Initial Term: 60 Months
Renewal Term: 24 Months
Payment Terms: Net 30
Billing Frequency: Annual Plan - First Year Invoiced at Signing.
Retention Period: 30 Days

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$163,500.00
Flock Safety Flock OS			
FlockOS™	Included	1	Included
Flock Safety LPR Products			
Flock Safety Falcon®	Included	24	Included
Flock Safety Audio Products			
Flock Safety Raven® - 1mi	Included	4	Included
Flock Safety FlockOS Add Ons			
Flock Safety Advanced Search	\$3,500.00	1	\$3,500.00

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			

Subtotal Year 1:	\$163,500.00
Annual Recurring Subtotal:	\$163,500.00
Discounts:	\$260,000.00
Estimated Tax:	\$76,027.50
Contract Total:	\$817,500.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This Agreement will automatically renew for successive renewal terms of the greater of one year or the length set forth on the Order Form (each, a "Renewal Term") unless either Party gives the other Party notice of non-renewal at least thirty (30) days prior to the end of the then-current term.

Billing Schedule

Billing Schedule	Amount (USD)
Year 1	
At Contract Signing	\$163,500.00
Annual Recurring after Year 1	\$163,500.00
Contract Total	\$817,500.00

*Tax not included

Discounts

Discounts Applied	Amount (USD)
Flock Safety Platform	\$260,000.00
Flock Safety Add-ons	\$0.00
Flock Safety Professional Services	\$0.00

Product and Services Description

Flock Safety Platform Items	Product Description	Terms
Flock Safety Falcon ®	An infrastructure-free license plate reader camera that utilizes Vehicle Fingerprint® technology to capture vehicular attributes.	The Term shall commence upon first installation and validation of Flock Hardware.
Flock Safety Raven®	An audio detection device that provides real-time alerting to law enforcement based on programmed audio events.	The Term shall commence upon first installation and validation of Flock Hardware.

One-Time Fees	Service Description
Installation on existing infrastructure	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.
Professional Services - Advanced Implementation Fee	One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

FlockOS Features & Description

Package: Essentials

FlockOS Features	Description
Community Cameras (Full Access)	Access to all privately owned Flock devices within your jurisdiction that have been shared with you.
Unlimited Users	Unlimited users for FlockOS
State Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the statewide Flock network.
Nationwide Network (LP Lookup Only)	Allows agencies to look up license plates on all cameras opted in to the nationwide Flock network.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Flock Insights/Analytics page	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
ESRI Based Map Interface	Flock Safety's maps are powered by ESRI, which offers the ability for 3D visualization, viewing of floor plans, and layering of external GIS data, such as City infrastructure (i.e., public facilities, transit systems, utilities), Boundary mapping (i.e., precincts, county lines, beat maps), and Interior floor plans (i.e., hospitals, corporate campuses, universities)
Real-Time NCIC Alerts on Flock ALPR Cameras	Alert sent when a vehicle entered into the NCIC crime database passes by a Flock camera
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera
Direct Share - Surrounding Jurisdiction (Full Access)	Access to all Flock devices owned by law enforcement that have been directly shared with you. Have ability to search by vehicle fingerprint, receive hot list alerts, and view devices on the map.

By executing this Order Form, Customer represents and warrants that it has read and agrees to all of the terms and conditions contained in the Master Services Agreement attached. The Parties have executed this Agreement as of the dates set forth below.

FLOCK GROUP, INC.

By: _____

Name: _____

Title: _____

Date: _____

Customer: AZ - El Mirage PD

By: Paul Marzocca

Name: PAUL MARZOCCA

Title: POLICE CHIEF

Date: 1-9-24

PO Number: _____

El Mirage Pricing Breakdown

Current Pricing (if you renew for 5 yrs)

Product	Count	Cost Per	Total
Falcon	24	\$2,500	\$ 60,000.00
Raven	4	\$25,000	\$ 100,000.00
Advanced Search	1	\$3,500	\$ 3,500.00
One Year Taxes			\$ 15,205.50
One Year Total with taxes			\$ 178,705.50
Five Year Total with taxes			\$ 893,527.50

New Pricing (if you do not renew for 5yrs)

Product	Count	Cost Per	Total
Falcon	24	\$3,000	\$ 72,000.00
Raven	4	\$35,000	\$ 140,000.00
Advanced Search	1	\$3,500	\$ 3,500.00
One Year Taxes			\$ 20,041.50
One Year Total with taxes			\$ 235,541.50
Five Year Total with taxes			\$ 1,177,707.50

New Pricing TCV	\$1,077,500
Old Pricing TCV	\$817,500
Savings	\$260,000 Not including taxes

(This amount is on page 4 of contract under discounts)