



Axon Enterprise, Inc.
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Q-545926-45316.868DG

Issued: 01/25/2024

Quote Expiration:

Estimated Contract Start Date: 04/01/2024

Account Number: 106879

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
El Mirage Police Dept. - AZ 12401 W Cinnabar Ave El Mirage, AZ 85335-3258 USA	El Mirage Police Dept. - AZ Attn: Accounts payable 12401 W. Cinnabar Avenue El Mirage AZ 85335 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
David Gollobit Phone: +1 6023212774 Email: dgollobit@axon.com Fax:	Rick Braughton Phone: 6235003058 Email: rbraughton@elmirageaz.gov Fax:

Quote Summary

Program Length	42 Months
TOTAL COST	\$27,682.20
ESTIMATED TOTAL W/ TAX	\$29,975.38

Discount Summary

Average Savings Per Year	\$1,284.60
TOTAL SAVINGS	\$4,496.10

Payment Summary

Date	Subtotal	Tax	Total
Mar 2024	\$6,518.88	\$540.01	\$7,058.89
Sep 2025	\$6,779.64	\$561.62	\$7,341.26
Sep 2026	\$7,050.82	\$584.09	\$7,634.91
Sep 2027	\$7,332.86	\$607.46	\$7,940.32
Total	\$27,682.20	\$2,293.18	\$29,975.38

Quote Unbundled Price:	\$32,178.30
Quote List Price:	\$27,682.20
Quote Subtotal:	\$27,682.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	5	18		\$35.85	\$35.85	\$3,226.50	\$259.73	\$3,486.23
BWCUwTAP	BWC Unlimited with TAP	5	42	\$119.08	\$97.67	\$97.67	\$20,510.70	\$1,715.88	\$22,226.58
A la Carte Hardware									
AB3C	AB3 Camera Bundle	5			\$789.00	\$789.00	\$3,945.00	\$317.57	\$4,262.57
Total							\$27,682.20	\$2,293.18	\$29,975.38

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11534	AXON BODY - CABLE - USB-C TO USB-A (AB3 OR FLEX 2)	6	03/01/2024
AB3 Camera Bundle	73202	AXON BODY 3 - CAMERA - NA10 US BLK RAPIDLOCK	5	03/01/2024
AB3 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	6	03/01/2024
BWC Unlimited with TAP	73309	AXON BODY - TAP REFRESH 1 - CAMERA	5	03/01/2025
BWC Unlimited with TAP	73310	AXON BODY - TAP REFRESH 2 - CAMERA	5	09/01/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	5	04/01/2024	09/30/2027
BWC Unlimited with TAP	73746	AXON EVIDENCE - ECOM LICENSE - PRO	5	04/01/2024	09/30/2027

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BWC Unlimited with TAP	80464	AXON BODY - TAP WARRANTY - CAMERA	5	03/01/2025	09/30/2027

Payment Details

Mar 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	5	\$759.81	\$61.16	\$820.97
Year 1	AB3C	AB3 Camera Bundle	5	\$929.01	\$74.78	\$1,003.79
Year 1	BWCUwTAP	BWC Unlimited with TAP	5	\$4,830.06	\$404.07	\$5,234.13
Total				\$6,518.88	\$540.01	\$7,058.89

Sep 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	5	\$790.20	\$63.61	\$853.81
Year 2	AB3C	AB3 Camera Bundle	5	\$966.17	\$77.78	\$1,043.95
Year 2	BWCUwTAP	BWC Unlimited with TAP	5	\$5,023.27	\$420.23	\$5,443.50
Total				\$6,779.64	\$561.62	\$7,341.26

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	5	\$821.81	\$66.15	\$887.96
Year 3	AB3C	AB3 Camera Bundle	5	\$1,004.82	\$80.89	\$1,085.71
Year 3	BWCUwTAP	BWC Unlimited with TAP	5	\$5,224.19	\$437.05	\$5,661.24
Total				\$7,050.82	\$584.09	\$7,634.91

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	5	\$854.68	\$68.81	\$923.49
Year 4	AB3C	AB3 Camera Bundle	5	\$1,045.01	\$84.12	\$1,129.13
Year 4	BWCUwTAP	BWC Unlimited with TAP	5	\$5,433.17	\$454.53	\$5,887.70
Total				\$7,332.86	\$607.46	\$7,940.32

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



Signature

1-29-24

Date Signed

1/25/2024

