March 2025

Erie County Cultural Funding Grant Monitoring Program Buffalo Arts Studio Inc. January 1, 2020 through December 31, 2022



HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER

HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER'S OFFICE DIVISION OF AUDIT & CONTROL 95 FRANKLIN STREET BUFFALO, NEW YORK 14202



March 25, 2025

Erie County Legislature 92 Franklin Street, Fourth Floor Buffalo. New York 14202

Dear Honorable Members:

In 2023, the Erie County Comptroller's Office, Division of Audit & Control initiated a regular Monitoring Program of Erie County Cultural Funding Grants. The Erie County Cultural Funding program provides annual grants to non-profit arts and cultural organizations operating within the County. County funds are intended to be limited in their use to current operating expenses including salaries, program costs, fringe benefits, rents, utilities, office supplies, and equipment. Grant funds may not be used for or applied towards capital projects or physical improvements of buildings or facilities, nor as a revenue offset against accounts receivable. No funds received shall be used for any services provided or activities performed outside Erie County. The County's Department of Environment and Planning executes contracts with organizations and is the primary agency charged with monitoring.

Objective

The objective of the Cultural Funding Monitoring Program is to verify that the recipients have utilized County funds according to the terms and conditions associated with the Erie County Cultural Funding grant process and the recipient's contract with the County. In order to verify the proper use of the grant award, a number of agencies were selected in order to review their expenses and financial records.

Scope and Methodology

Approximately 120 different organizations receive funding annually from Erie County. The Comptroller's Cultural Funding Grant Monitoring Program is intended to review organizations that received a minimum of \$5,000 in funding during any of the three prior years. Approximately 80 agencies were identified as receiving \$5,000 or more in grant funding. The list of recipient organizations was split into two groups of approximately 40 agencies. The first batch of letters announcing the commencement of a review was sent to the selected non-profit organizations during mid-February 2023, and a second batch was sent in early October 2023. The review of all agencies is expected to be completed by July 31, 2025.

2023 - 2024 Program

During the interview phase, the Auditor identifies use of funding to narrow down the expenses to be verified. A table of agencies which meet the criteria for review along with the amount of grant awards can be found on the following page.

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Monitoring Program - Phase I

ACLE .	APPROPRIATION	NUMBER	TA	TEAR 20		2021 =	Ľ	2022
	Enlightenment Literary Arts Center &		3		Š			-
	Dog Ears Bookstore	152183		28.600.00	è	36,630,00	5	55,000.00
	African American Cultural Center	112604		275,450.00		811,950.00		200,000.00
	Allegway Theatre	109340		8,500.00	5	5,500,00	5	11,000.00
	American Legion Band of	100379		7,500.00	é		8	
	Amherst Symphony Orchestra	100475		32,500,00	Š	26,730.00	5	28.740.00
	Arts Services Initiative of WNY Inc	14/159		26.050.00	ś	A STATE OF THE PARTY OF THE PAR	ŝ	
	Bailet Artists Cf WAT (Neglia)	100794		24,000.00	S	24,000,00	5	30,000,00
340000	Buffalo Arts Studio (Arts Studio of	200124	-		ń	27,479.27	Ť	
612040	Western New York, Inc.	1011944	1	58,000,00		45,500,00	ž	53,000.00
	Buttalo inner City Ballet Co. Inc.	108597	-	27,000.00	5	A COLUMN TO A COLUMN TO SERVICE AND A COLUMN TO SERVIC	8	27,000 D
	Buffato Music Hall of Fame	113142		4,500.00	S		5	5.500 D
	Buffalo Heritage Carousel	167829		10,000.00		10,000.00	S	35,000.00
	Colored Maraktern Club	130577		5,000.00		-	5	
	Li Museo Gallery	109630		12,585.00	5	8,585,00	5	11,000.00
	Graycliff Conservancy	103197		50,200.00		59,100.00	6	60,000.00
	Hull House Foundation	145475		15,375.00	ŝ	5,275.00	3	7,500.00
248443	Jewish Community Center Cultural	4-247		177,017	á	24010.70	Ė	
578716	Dewish Cor of Greater Buff)	111239	*	13,500.00		8.750.00	£	15,500,00
	Just Buffelo Literacy Center	105577		18,100.00	5	78,100.00	S	H10606-03/41
	Locust St Neighborhood Art Classes	107565		29,250.00			Š	28,500.00
	Martin House Restoration	104863		175,560,00			5	190,000.0
	Museum Act	137615		48 000100		46,000,00	4	19,600 D
	Polish Arts Club Of Buffalo loc	106132		7,000 00	5	The state of the s	5	2,500.0
	Preservation Buffelo Niagara	147509		4,615.00			5	6,000.0
	Springable Center For The Arts	111306		10,503.00		20,505 00	3	36,000 0
	Squeaky Wheel	101258				20,920.03	ŝ	27,000 D
	Theodore Roosevelt Inaugural Site	106552		22,320.00	5		5	37,000.0
	Usine Company	101047				85,000 DO	5	57,714 D
	Western New York Artists Group	108295		ft.275.00	Š		ś	7,500 D
	WHY Book Arts Collaborative, Inc.	135959		4,540.00	5		\$	6,000.0
	Young Audiences Of WNY	105910		10.500.00	5	10,500.00	5	14,000.0
	Buttalo Niagara Heritage Village	151996		18,500.00	5	18,500.00	3	36,500.00
	Nichigan Str African Amer Heritage	152571		15,000.00	5		5	32,500 D
	Control Pulaski Association	103060		10,000,06		11,000,00	Ś	THE RESERVE OF THE PERSON NAMED IN
	Brighton Place, Inc	155194		10,000.00		15,000.00	3	20,000 0
	Hispanic Heritage Council of WMF	159305		12,000.00		20,000 00	S	24,500 0
7,0011	Black Rock Historial Society (Black	227003			-		Ť	
618216	Rock-Riverside Alliance)	17035	18	22,500.00	5	7,500.00	5	10.000 D
	Gentro Culturale Italiano di Euffalo	167500		25,000.00		Committee of the Park of the P	3	15,000 D
	South Buffalo kish Feis/Can You Dig	111041		18,000.00			3	15,000 D
	Net Positive DBA The Foundry	155005		5,000.00			è	5.000 D

Monitoring Program – Phase II

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517533 flut	Malo Olmsted Farks Conservancy	140237	5	25,910.00	3	25,910.00	\$	35,000.00
S18008 Alb	might-Knox Art Gallery	106707	3	575,000.00	3	\$75,000.00	\$	575,000.00
518009 Are	right-Engs Public Art Curator	147228	5	48,250 00	5	68,250.00	5.	- 4
518025 Ass	sembly House 150, inc	167747	5	1,000.00	- 5	1,000.00	5	6,500.00
519034 But	Malo & Erie County Botanical Garden	108743	5	102,000.00	\$	125,000.00	5	150,000.00
518036 But	Malo & Erie Co Historical Society	106772	5	417,000.00	5	667,000.00	5	417,000.00
- Suf	Malo & Eria County Navai & Serviceman	13						
518052 Par	•	100339	5	\$5,000.00	5	35,000 00	5	50,000.00
518060 But	falo Philhamonic Och Society	101092	3	926,000.00	15	926,000.00	5	940,000.00
538063 But	falo Philharmonic Chorus	109796	5	54,500.00	5	34,500.00	5	15,000 00
918064 BU	falo Society hatural Sciences	109767	3	955,000.00	\$	955,000.00	5	955,000.00
518065 But	ffale String Works, Inc.	167853	-5	3,500 00	5	1,500.00	5	1,355.00
518066 But	rchfield Pennsy Art Center	101004		155,000 00	3	155,000.00	5	160,000.00
318072 Cer	nter for Exploratory and Perceptu	109934	5	57,000.00	5	55,000.00	5	53,000.00
518/62 Co	nceability	156639	5	2,500.00	\$	5,500.00	1	3,000 00
\$18096 Exp	Hare & More Children's Museum	102758	5	42,000.00	- 5	42,000.00	5	79,000.00
\$16305 He	Itwalis Contemporary Arts Center	104598		57,000.00	. 5	57,000.00	5	60,000.00
518112 ha	mburg Nat Hist Society/Fenn-Divise	102363	5	98,314.00	5	96,314.00	\$	96,014.00
	th Classical Theatre Company	101727	4	\$3,500.00	- \$	83,500.00	\$	\$11,500.00
\$18124 DY	fountle College Kawnony Theater	109541	5	11,750.00	- 5		5	9,500 00
518128 Lar	caster Opera Incuse	111681	15	45,300.00	\$	30,300.00	\$	35,000.00
518140 Mu	gicalfare Theatre	105304	-5	61,525.00	- 5	61,325.00	5	66,000,00
518141 Ne	w Phoenik Theatre	109542	3	7,500.00	-5	7,500.00	5	-
318148 Ro	ad Less Traveled Productions	121043	5	65,500.00	- 5	63,500.00	5	67,000.00
\$18152 Re	yeroft Campus Copropration	118213	-5	50,000.00	3	49,000.00	\$	50,000.00
518156 th:	akespeare in The Fack	109675	5	95,000,00	. 5	95,000.00	5	55,000.00
518168 The	eatre Of Youth	105688	3	\$5,400.00	5	69,400.00	5.	74,000.00
518173 Tor	n Spate Theatre	143671	5	20,460.00	-5	15,460.00	5	29,500 00
518188 Zon	ological Society Of Buffalo.	1066211	3	1,500,000.00	-5	1,500,000 00	\$	1,700,000.00
518195 Crr	thard Fark Symphony Occupative	347747	5	4,613.00	- 5	4,615.00	5	6,000 00
518202 ftu	ffato Opera Untimited Incorporated	155973	3	2,300.00	5	2,300.00	\$	10,000.00
515202-Bu	ffelo-Toronto Public Media WILED/WB	FC 172909	-5	3,750.00	5		\$	3,000.00
518205 Chi	eektowaga Comm Symphony Ontherpre	109177	3		- 5	7,500.00	\$	-
51820) Ne	wistead Historical Society	105518	5	5,500.00	5	3,500 CO	5	5,000.00
518213-010	connett & Company Productions	159162	3	22,100.00	\$	23,100.00	-	21,500.00
Am	therst Male Glee Crub dos Red filaser							
515210 Me	m's Chorus	162045	5	2,000.00	5	1.000.00	5	5,000.00
518221 Bu	ffala Center for Arts and Technology	152207	5	1,000 00	5	3,000,00	\$	7,500 0
518326 Chi	enklowaga Historical Association	163121	3	3,250.00	- 5	8,250.00	\$	6,100.00
	tond Generation Theatre Company	164457	3	2,020.00	3	2,020 00	\$	5,000 0
518230 Ste	ret Plant Museum of Western New Yor			2,020.00	. 5	2,020.00	5	5,000.0
518503 AN	den Christian Theater Society	114358	5	10,000.00	-5		5	7,000.0
\$18514.Cla	erence Concert Association	101713	5	1,500.00	5	10	5	5,000.0
Chi	wence Misseum (Historical Soc. of the							
518515 To	wn of Clarence)	313067	55	1,500.00	35		5	6,000.0

BEST PRACTICES

Over the course of the Monitoring Program, the Division of Audit found a number of problematic practices and questionable expense categories on a recurring basis. In order to address issues pertaining to a large number of organizations, certain generally applicable best practices and recommendations are included here.

Alcohol

Several organizations used or appeared to use CGF funds to obtain alcohol. While the Division of Audit does not recommend that CGF awards be made contingent on the absence of alcohol from events hosted by the organization, alcohol should not be purchased with CGF funds. The Division of Audit found dozens of alcohol purchases that appeared to be personal in nature and several more which likely violated NYS Alcoholic Beverage Control Laws. Furthermore, the NYS Comptroller has long held that alcohol is not a "lawful county charge", meaning that government officials and employees may not use taxpayer funds to purchase alcohol. The Division of Audit sees no reason that organizations receiving taxpayer funds should be treated differently.

Debit Cards

Credit cards, particularly with smaller organizations, can provide a critical layer of expense control. The Division of Audit found a large quantity of small-dollar expenses appearing personal in nature. If a debit card is used, the money is gone by the time statements are typically reviewed, while a credit card bill often needs to be paid and approved by the organization's board of directors.

Alternate Funding Sources and Segregation of Accounts

Organizations may have several sources of governmental or philanthropic funding. One way to ensure that CGF funds go farthest is to tailor awards to the needs of the organization. Such an assessment would require

applicants to provide certain financial documents covering prior years and a disclosure of current year funding applications. Furthermore, accounts received from Erie County should not be comingled with the other funds of the organization. Having source information upfront and requiring the segregation of accounts substantially decreases the likelihood of wasted CGF funds.

BUFFALO ARTS STUDIO INC.

Background

Buffalo Arts Studio (BAS) is a 501(c)(3) non-profit organization established in 1991 to provide affordable studio space and community exposure for visual artists while creating cultural connections through exhibitions, public art, and educational programs.

BAS received Cultural Grant Funding (CGF) as follows:

2020: \$38,000

• 2021: \$45,500 (including \$7,500 over the executive recommendation)

• 2022: \$53,000 (including \$10,000 over the executive recommendation)

 Additionally, in 2022, BAS received a \$10,000 grant from the Office of Children and Family Services (OCFS) for an anti-violence exhibit (excluded from this review).

Auditor's Observations

BAS serves as a vibrant community and cultural center, supporting emerging artists by providing subsidized studio space and opportunities for public exposure. Focused on the visual arts, BAS fulfills its mission through two key programs: the Artists' Studio Program and the Jump Start education initiative. The Studio Program offers artists a dedicated space to create, along with a platform to showcase their work, while also providing essential support services such as advertising, travel assistance, and exhibition funding. Meanwhile, the Jump Start program nurtures high school students with exceptional artistic talent by offering professional instruction, portfolio development, exhibition opportunities, mentorship, high-quality art supplies, and career-focused workshops.

During the years under review, grants, contributions, and donations represented the largest source of revenue for BAS, accounting for more than half of its total income. Additionally, approximately 30% of operating revenue was generated through programming-related activities, including tuition fees, studio fees, and gift shop sales. To supplement its income, BAS also relies on its annual art auction fundraiser, Live on Five, which features both virtual and live auctions and concludes with a large art pick-up event. The organization confirmed to the Auditor that the auctions focus on small artwork and do not involve games of chance.

The Covid-19 pandemic significantly impacted BAS operations, requiring a temporary shutdown and resulting in decreased program participation due to occupancy restrictions. However, studio space utilization increased as more artists took advantage of the time to focus on their work. Throughout this period, BAS successfully maintained its administrative functions both on-site and remotely.

Auditor's Conclusions

During the grant monitoring review, BAS successfully provided the Auditor with sufficient documentation to substantiate its use of the CGF award for each year under review. The organization confirmed that the County's CGF funding was allocated toward occupancy expenses and salaries & wages. To verify these expenses, BAS submitted payroll records, lease agreements, invoices, check records, and electronic financial documentation.

The review found that BAS's operating expenses for occupancy and salaries exceeded the CGF funds awarded each year, ensuring that all allocated funding was fully utilized by the end of each fiscal year.

BAS currently has a Board of Directors consisting of 14 members. Officers may serve up to two consecutive three-year terms, after which they must step down for at least one year before being eligible to return. The Board of Directors plays an integral role in the organization's internal controls, overseeing expenses, approving large purchases, reviewing programming implementation, and ensuring compliance with financial reporting. Additionally, the Board reviews and approves IRS Form 990 before filing, and all members are required to complete conflict-of-interest disclosures, which are reviewed by the Chair.

At the conclusion of the grant review, the Auditor determined that BAS was fully compliant with all filing requirements, including IRS Form 990, New York State Form CHAR500, and all necessary information return documents.