March 2025

# Erie County Cultural Funding Grant Monitoring Program Hamburg Natural History Society, Inc. January 1, 2020 through December 31, 2022



HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER

HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER'S OFFICE DIVISION OF AUDIT & CONTROL 95 FRANKLIN STREET BUFFALO, NEW YORK 14202 ERIE COLLEGE

March 25, 2025

Erie County Legislature 92 Franklin Street, Fourth Floor Buffalo, New York 14202

Dear Honorable Members:

In 2023, the Erie County Comptroller's Office, Division of Audit & Control initiated a regular Monitoring Program of Erie County Cultural Funding Grants. The Erie County Cultural Funding program provides annual grants to non-profit arts and cultural organizations operating within the County. County funds are intended to be limited in their use to current operating expenses including salaries, program costs, fringe benefits, rents, utilities, office supplies, and equipment. Grant funds may not be used for or applied towards capital projects or physical improvements of buildings or facilities, nor as a revenue offset against accounts receivable. No funds received shall be used for any services provided or activities performed outside Erie County. The County's Department of Environment and Planning executes contracts with organizations and is the primary agency charged with monitoring.

Objective

The objective of the Cultural Funding Monitoring Program is to verify that the recipients have utilized County funds according to the terms and conditions associated with the Erie County Cultural Funding grant process and the recipient's contract with the County. In order to verify the proper use of the grant award, a number of agencies were selected in order to review their expenses and financial records.

Scope and Methodology

Approximately 120 different organizations receive funding annually from Erie County. The Comptroller's Cultural Funding Grant Monitoring Program is intended to review organizations that received a minimum of \$5,000 in funding during any of the three prior years. Approximately 80 agencies were identified as receiving \$5,000 or more in grant funding. The list of recipient organizations was split into two groups of approximately 40 agencies. The first batch of letters announcing the commencement of a review was sent to the selected non-profit organizations during mid-February 2023, and a second batch was sent in early October 2023. The review of all agencies is expected to be completed by July 31, 2025.

2023 - 2024 Program

During the interview phase, the Auditor identifies use of funding to narrow down the expenses to be verified. A table of agencies which meet the criteria for review along with the amount of grant awards can be found on the following page.

Monitoring Program - Phase I

Monitorii	ng Pro	ogram – Pl	nase II
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يعتقي						517533 Buffalo	Otmsted Parks Conservancy	140237			\$ 35,000.00
	htenment Literary Arts Center &			ve samere	CONTRACTOR OF THE	518008 Altengr	e-Engy Art Gallery	108707	575,000.00		5 675,000.00
	Ears Bookstore	152183		\$ 36,600.00		518009 Althrigh	t-Knox Public Art Curator	147328			
518004 Afric	an American Cultural Center		The state of the s	\$ 311,950.00	5 200,000.00	518025 Assem	bly House 150, inc	157747		5 1,000.00	
518012 Alle	way Theatre	109340			5 12,000.00	518034 Buffeld	& Erie County Botanical Garden	108743			
518016 Ame	rican Legion Band of	100379	5 7,500.00		5 45,000.00	\$18035 Buffalo	& Erie Co Historical Society	108772	417,000.00	\$ 667,000.00	\$ 417,000.0
516017 Amh	erst Symphony Orchestra	100475	5 32,500.00	\$ 26,750.00	5 28,740,00	Buffale	o & Erie County Naval & Servicemi				
518019 Arts	Services initiative of WNY Inc	147159	\$ 25,050.00	\$ 25,050.00	\$ 30,000.00	518052 Fa/k	and the second second	109339			
518028 Ball	et Artists Of WNY (Neglia)	100794	5 24,000.00	5 24,000.00	\$ 30,000.00		Philharmonic Orch Society	101032			\$ 940,000.0
Buff	elo Arts Studio (Arts Studio of						o Philharmonic Chorus	109796			
518040 Wes	tern New York, Incl	101244	\$ 38,000.00	5 45,500.00	\$ 53,000.00		o Society Natural Sciences	109767		\$ 955,000.00	
	alo inner City Ballet Co, Inc.	108597	5 27,000.00	\$ 27,000 00	\$ 27,000.00		o String Works, Inc	157853	The second secon	THE RESERVE OF THE PARTY.	
	alo Music Hall of Fame	113142	4,500.00	5	\$ 5,500.00		ield Penney Art Center	101004		THE R. P. LEWIS CO., LANSING, MICH.	-
	alo Heritage Carousel	167829	30,000 00	5 30,000.00	\$ 35,000.00		for Exploratory and Perceptu	109934		\$ 5500.00	THE RESERVE OF THE PERSON NAMED IN
	red Musicians Club	130377			\$ 12,500.00	\$18082 Dance		156539	The second second	Company of the Compan	
	useo Gallery	109836		5 8,585.00	5 11,000.00		e & More Children's Museum	102758 108598			and the second
	cliff Conservancy	103197			\$ 60,000.00		alls Contemporary Arts Center	100398			
	House Foundation	143473		The second section is a second section in	5 7,500.00		org Nat Hist Society/Penn-Dire	103727		A STATE OF THE PARTY OF THE PAR	
	sh Community Center Cultural	140417	3 13,373 00		4		tassical Theatre Company Hite College Raymoky Theater	109341			\$ 9,500.0
	ish Ctr of Greater Buff)	111239	5 13,500.00	5 8,750,00	5 13 500 00		ter Opera House	111581	AND RESIDENCE AND RESIDENCE		
	Buffalo Literacy Center	108577			5 83,500,00	51#140 Musica		105308			
	st St Neighborhood Art Classes	109983		A STREET, SQUARE, SQUA	5 28,500,00		hoenix Theatre	109342			
		104553	The Real Property lies and the last of		5 190,000.00		ess Traveled Productions	121043			
	in House Restoration	139615		5 48,000.00	THE PURPLE HAVE A PROPERTY OF THE PARTY OF T	A STREET, SQUARE, SQUA	ft Campus Coorporation	118213			5 50,000.0
518139 Mus		106132	-		5 3,800,00		speare in The Park	109675			5 95,000.0
	sh Arts Club Of Buffalo Inc		THE RESERVE AND ADDRESS OF THE PARTY.	\$ 4,615.00	5 6,000.00	518168 Theatr		109888	5 69,400.00	5 69,400.0	3 74,000.0
	ervation Buffalo Magara	147509			The second second	518173 Tom 5		143671	5 20,460.00	\$ 15,460.0	\$ 29,500.0
	ngville Center For The Arts	113306			CONTRACTOR OF THE PARTY OF THE		ical Society Of Buffalo	109623	5 1,500,000 00	\$ 1,500,000.0	5 1,700,000.0
518164 Squ		101268		5 20,920.00	The second secon		d Park Symphony Orchestra	147747	5 4,615.00	5 4,615.0	
	odore Roosevelt Inaugural Site	106552					o Opera Unlimited Incorporated	155973	5 2,000 00	\$ 2,300.0	
518176 Ujin		101047		\$ 83,000.00		518203 Buffai	o-Toronto Public Media WNED/W	BFO 172909	5 1,750.00		5 5,000.0
	tern New York Artists Group	108295	The second secon	Commence in the Commence of the Paris		518205 Cheek	towaga Comm Symphony Orchest	109177	5	\$ 7,500.0	
	Book Arts Collaborative, Inc	135999		The second second		518209 Newst	ead Historical Society	105518			
518184 You	ng Audiences Of WNY	109818				518213 O'Con/	nell & Company Productions	159162	\$ 23,100.00	5 23,200.0	\$ 31,500 0
518196 Buff	ato Niagara Heritage Village	151996	-		5 24,500.00	Amhei	st Male Glee Club dha Red Blaze				
518200 Mid	nigan Str African Amer Heritage	152571	\$ 15,000.00	5 15,000.00	5 12,500.00	518219 Men's		162045	\$ 1,000,00	- Company of the last of the l	
518201 Gen	eral Pulaski Association	103060	5 10,000.00	5 11,000.00	5 12,500.00		o Center for Arts and Technology	152207			
518204 Brig	hton Place, Inc	156194	5 10,000 00	\$ 16,000.00	5 20,000.00	518226 Cheek	towaga Historical Association	163121			
518211 His	oanic Heritage Council of WNY	159305	5 12,000 00	\$ 20,000.00	\$ 24,500.00		d Generation Theatre Company	164957			
	k Rock Historial Society (Black						Flant Museum of Western New Y				
	(-Riverside Alliance)	170359	5 22,500,00	\$ 7,500.00	5 10,000.00		Christian Theater Society	114358			-
	tro Culturale Italiano di Buffalo	167500	\$ 25,000.00	\$ 20,000.00	\$ 15,000.00		ice Concert Association	101711	\$ 3,500.00	3	\$ 5,000 0
	th Buffalo Irish Feis/Con You Die	113041			\$ 15,000.00		ice Museum (Historical Soc. of th		or buscas	E 15	
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# **BEST PRACTICES**

Over the course of the Monitoring Program, the Division of Audit found a number of problematic practices and questionable expense categories on a recurring basis. In order to address issues pertaining to a large number of organizations, certain generally applicable best practices and recommendations are included here.

### Alcohol

Several organizations used or appeared to use CGF funds to obtain alcohol. While the Division of Audit does not recommend that CGF awards be made contingent on the absence of alcohol from events hosted by the organization, alcohol should not be purchased with CGF funds. The Division of Audit found dozens of alcohol purchases that appeared to be personal in nature and several more which likely violated NYS Alcoholic Beverage Control Laws. Furthermore, the NYS Comptroller has long held that alcohol is not a "lawful county charge", meaning that government officials and employees may not use taxpayer funds to purchase alcohol. The Division of Audit sees no reason that organizations receiving taxpayer funds should be treated differently.

# **Debit Cards**

Credit cards, particularly with smaller organizations, can provide a critical layer of expense control. The Division of Audit found a large quantity of small-dollar expenses at several organizations appearing personal in nature. If a debit card is used, the money is gone by the time statements are typically reviewed, while a credit card bill often needs to be paid and approved by the organization's board of directors.

# **Alternate Funding Sources and Segregation of Accounts**

Organizations may have several sources of governmental or philanthropic funding. One way to ensure that CGF funds go farthest is to tailor awards to the needs of the organization. Such an assessment would require

applicants to provide certain financial documents covering prior years and a disclosure of current year funding applications. Furthermore, accounts received from Erie County should not be comingled with the other funds of the organization. Having source information upfront and requiring the segregation of accounts substantially decreases the likelihood of wasted CGF funds.

# HAMBURG NATUAL HISTORY SOCIETY, INC.

Background

The Hamburg Natural History Society (HNHS) is a 501(c)(3) non-profit organization founded in 1993 to facilitate preservation of the former Penn Dixie Cement Corporation quarry located in Hamburg, New York, which would otherwise have been turned into a landfill. The stated mission of the organization is to promote the hands-on study of natural sciences, including geology, astronomy, and ecology through the operation of the Penn Dixie Fossil Park and Nature Reserve.

HNHS received \$98,314 in Cultural Grant Funding (CGF) for the year 2020 and \$96,314 for the years 2021 and 2022. The grant award received for the year 2020 was \$2,000 over the Executive recommendation.

# **Auditor's Observations**

HNHS acquired the former Penn Dixie Cement Corporation quarry in January 1995 after the Town of Hamburg purchased and deeded a significant portion of the land to the organization. As part of the agreement, HNHS was responsible for clearing decades of illegally dumped waste and maintaining the site as an educational resource. Today, the Penn Dixie Fossil Park and Nature Reserve is recognized as a globally significant geological site, drawing tens of thousands of visitors eager to discover and collect fossils from a 380-million-year-old shallow ocean environment.

During the years under review, government grants and contributions served as the primary source of revenue for HNHS, making up a substantial portion of its annual income. Programming and educational events represented the second-largest revenue stream, with additional funds generated through fundraising efforts. HNHS also supplemented its income by renting its facilities for private events, such as birthday parties.

The Covid-19 pandemic temporarily disrupted HNHS operations during its 25th season, requiring a short-term closure. However, as an outdoor site, it was able to reopen under limited occupancy in June 2020. Administrative functions continued remotely, and reserve funding helped the organization avoid layoffs. Additionally, pandemic-related economic assistance enabled HNHS to expand employment opportunities by hiring additional staff for that season.

The organization's primary operating expenses include wages and salaries, programming expenses such as supplies and annual site re-opening groundwork. Other operating expenses incurred by the organization for the years under review include office space and equipment rental costs, office expenses, site repair and travel expenses.

# **Auditor's Conclusion**

During the grant monitoring review, HNHS successfully provided the Auditor with sufficient documentation to substantiate its use of CGF awards for the years under review. The CGF funds received were allocated toward wage and salary expenses, as well as programming costs, including chisels, collection bags, and other light excavation equipment.

To verify expenditures and the use of CGF funds, HNHS submitted bank statements, credit card statements, tax return documents, invoices, and payroll records. The review confirmed that the organization's wage expenses exceeded the amount of CGF funding awarded by the County for each year under review.

As part of the financial review, the Auditor identified a series of atypical food and beverage expenses. While some of these expenses were determined to have a programming-related business purpose, others lacked clear justification. Under §162 of the Internal Revenue Code (IRC), deductible business expenses must be both ordinary and necessary. Although such expenditures may contribute to employee morale, they may not qualify as necessary for tax purposes or income production.

HNHS currently has a Board of Directors consisting of 12 members, with directors limited to two consecutive three-year terms. Officers must step down for at least one year before becoming eligible to serve again. The organization confirmed that the Board plays a key role in internal controls, overseeing expenses, approving large purchases, and reviewing IRS Form 990 before filing. Multiple Board members have bank account access, and HNHS has implemented a purchase and reimbursement policy as part of its financial management practices.

At the conclusion of the grant review, the Auditor determined that HNHS was fully compliant with all filing requirements, including IRS Form 990, New York State Form CHAR500, and all necessary information return documents