August 2025

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Erie County Cultural Funding Grant Monitoring Program Buffalo Science Museum January 1, 2020 through December 31, 2022



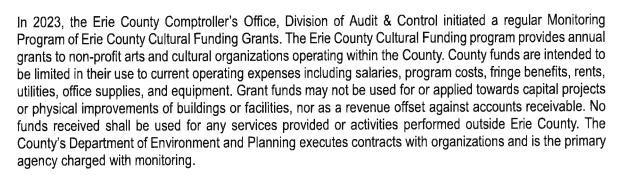
HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER

HON. KEVIN R. HARDWICK ERIE COUNTY COMPTROLLER'S OFFICE DIVISION OF AUDIT & CONTROL 95 FRANKLIN STREET BUFFALO, NEW YORK 14202

August 22, 2025

Erie County Legislature 92 Franklin Street, Fourth Floor Buffalo, New York 14202

Dear Honorable Members:



Objective

The objective of the Cultural Funding Monitoring Program is to verify that the recipients have utilized County funds according to the terms and conditions associated with the Erie County Cultural Funding grant process and the recipient's contract with the County. In order to verify the proper use of the grant award, a number of agencies were selected in order to review their expenses and financial records.

Scope and Methodology

Approximately 120 different organizations receive funding annually from Erie County. The Comptroller's Cultural Funding Grant Monitoring Program is intended to review organizations that received a minimum of \$5,000 in funding during any of the three prior years. Approximately 80 agencies were identified as receiving \$5,000 or more in grant funding. The list of recipient organizations was split into two groups of approximately 40 agencies. The first batch of letters announcing the commencement of a review was sent to the selected non-profit organizations during mid-February 2023, with a second batch scheduled to be sent in early October 2023. The review of all agencies is expected to be completed by December 31, 2025.

2023 Program

During the interview phase, the Auditor identifies use of funding to narrow down the expenses to be verified. If an organization fails to respond to the Auditor's request for records, they will be deemed non-responsive. If an organization refuses to provide some or all requested documentation, it will be deemed non-compliant. Either designation will be reported to the Department of Environment and Planning. A table of agencies which meet the criteria for review along with the amount of grant awards can be found on the following page.

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Monitoring Program – Phase I



Monitoring Program - Phase II

ette e	AMMONSATION	VINDOW NUMBER		MAY YEAR	H	winds are	18	K TOWN NO
-	The same of the sa	10000	ŧ		-	-		
517533	Buffato Climated Parks Conservancy	1=0237	5	25.930.00	5	25,910.00	5	35,000 00
518008	Albright Knox Art Gallery	108707	S	575,000,00	5		S	675,000 00
518009	Albright-Knox Public Art Curator	147228	5	58,210.00	5	64,750,00	S	1.0
518025	Assembly House 150, Inc	167747	\$	1,000.00	3	1,000.00	5	6,500 00
519054	Buffelo & Erie County Botanical Garden	108743		102,000.00	5	125,000,00	5	150 000 €€
518036	Buffalo & Erie Co Historical Society	108772	5	417,000.00	5	667,000.00	5	417,000 00
	Buffalo & Erie County Naval & Servicema							
518052	Park	109334			5	35 000 00	5	50,000,00
	Buffalo Philharmonic Orch Society	101032		926,000 00	5	100,000	5	940,000 00
519061	Buffalo Philharmonis Chorus	109796		34,500 00	3	14,500 00	5	35,000 00
518054	Buffalo Society fratural Sciences	109767		955,000 00	- 5	955,000 00		955,000 0
	Buffelo String Wests, Inc.	167853		3,500,00	3	3,500 00	5	5,355 00
	Burchfield Fenney Art Center	101004		155,000 00	5			160,000 D
	Center for Exploratory and Perceptu	109934		35,000,00				63,000 D
	Danceability	155639		2,500.00			S	3,000 0
	Explore & More Children's Museum	302758			្ន		5	78,000 D
	Hallwalls Contemporary Arts Center	108598		57,000.00	1	57,000 00		60,000 00
	Hamburg Nat Hist Society/Penn-Divise	10328			3		5	96,31400
	Insh Classical Theatre Company	103727		H3,500.00			\$	93,500.00
518124	D Youville College Kavinoky Theater	109341		11,750.00	ż		5	9,500 00
528128	Lancester Opera House	111681		45,300.00				35,000.00
	Musicalfare Theatre	105308		41,525.00	3		5	56,000.00
	New Phoenix Theatre	109342		7,500 00				
	Road Less Traveled Productions	121043		53 500 00	- 5		5	ET,000.00
	Roycreft Campus Coorporation	118213		50 000 00				50,000.00
	Shakespeare in the Fare.	109675		95,000,00	3		5	95 000 D
	Theatre Of Youth	109828	-2	69,400 00				74,000 00
	Torn Space Theatre	143673		29 460 00	5		5	29,500 0
	Zoological Society Of Buffalo			1 500,000 00		1,500,000 00		1,700,000 0
	Crchard Park Symphony Orchestra	14774		4 615 00	3		3	5 000 0
	Buffalo Opera Unlimited Incorporated	155973		2,300 00			÷	5,000 0
	Buffalo-Toronto Public Media WNED/WS			3,750.00	3		-5.	Suut
	Cheektowaga Comm Symphony Orchestra				5			
	Newstead Historical Society	10551#		5,500 00	5		5	5 000 0
518213	O'Connell & Company Productions	159162	2	23,100 00	. 5	23,100 00	-3	31,500 0
	Amherst Male Glee Club dba Red Blazer		4		9	1,000,00	1	5 000 0
	Men's Chorus	162045		3 200 00				7,500 0
	Buffalo Center for Arts and Technology	152207		3,000 00			-3	6,100 0
	Cheektowaga mistorical Association	053121		1,250 00				5,000.0
	Second Generation Theatre Company	164957		2,020 00			2	5,000.0
	Steel Plant Museum of Western New Yo			2 020 00			-	
	Alden Christian Theater Society	114358		10,000 00	-		3	5,000.0
518514	Clarence Concert Association	101711	3	3,500 00	9		,	5 000 0
	Clarence Museum (Historical Soc of the		,					6,000 D
518519	Town of Clarence)	113067	\$	5,500 00	-		-2	6,000 0

BEST PRACTICES

Over the course of the Monitoring Program, the Division of Audit found a number of problematic practices and questionable expense categories on a recurring basis. In order to address issues pertaining to a large number of organizations, certain generally applicable best practices and recommendations are included here.

Alcohol

Several organizations used or appeared to use CGF funds to obtain alcohol. While the Division of Audit does not recommend that CGF awards be made contingent on the absence of alcohol from events hosted by the organization, alcohol should not be purchased with CGF funds. The Division of Audit found dozens of alcohol purchases that appeared to be personal in nature and several more which likely violated NYS Alcoholic Beverage Control Laws. Furthermore, the NYS Comptroller has long held that alcohol is not a "lawful county charge", meaning that government officials and employees may not use taxpayer funds to purchase alcohol. The Division of Audit sees no reason that organizations receiving taxpayer funds should be treated differently.

Debit Cards

Credit cards, particularly with smaller organizations, can provide a critical layer of expense control. The Division of Audit found a large quantity of small-dollar expenses appearing personal in nature. If a debit card is used, the money is gone by the time statements are typically reviewed, while a credit card bill often needs to be paid and approved by the organization's board of directors.

Alternate Funding Sources and Segregation of Accounts

Organizations may have several sources of governmental or philanthropic funding. One way to ensure that CGF funds go farthest is to tailor awards to the needs of the organization. Such an assessment would require applicants to provide certain financial documents covering prior years and a disclosure of current year funding applications.

Furthermore, accounts received from Erie County should not be comingled with the other funds of the organization. Having source information upfront and requiring the segregation of accounts substantially decreases the likelihood of wasted CGF funds.

BUFFALO SOCIETY OF NATURAL SCIENCE

Also known as Buffalo Science Museum

BACKGROUND

The Buffalo Society of Natural Sciences, known as the Buffalo Science Museum (BSM), is a 501(c)(3) non-profit organization formally incorporated in 1935 to serve the people of Western New York as a leading cultural and scientific institution. The stated mission of BSM is to promote the joyful exploration of science and nature through engaging experiences, unique resources, and exceptional staff.

BSM received \$955,000 in Cultural Grant Funding (CGF) for the years 2020, 2021, and 2022. It was also the recipient of a County Cultural Capital Improvement grant of \$1,100,000 for the construction of an accessible trail at Tifft Nature Preserve. The capital grant received falls outside the scope of this review.

AUDITOR'S OBSERVATIONS

BSM was founded in 1836 by a precursor to the local YMCA as part of a broader initiative to promote arts, science, and culture in the City of Buffalo. As interest in natural science expanded, the group organized the Natural History Society in 1861, with leadership including former U.S. President Millard Fillmore and the son of New York Governor George Clinton. By 1929, the organization opened the Buffalo Science Museum on Humboldt Parkway, where it remains today.

Educational partnerships over the years include collaborations with Tifft Nature Preserve and Charles Drew Science Magnet School. The museum has curated an extensive collection of scientific specimens, including 700,000 specifically tied to the Western New York region.

For the years under review, grants, contributions, and donations comprised the organization's largest source of revenue, accounting for over 50% of total income. The second-largest revenue stream was generated from programming services, including education and admissions fees. Additionally, BSM also generated significant operating revenue from investment income, which was primarily used to support educational and curatorial programs. Donor-restricted endowment funds were also received and allocated for investment purposes.

The COVID-19 pandemic prompted the cancellation of in-person programming and a temporary museum closure. During this time, BSM launched virtual exhibits and remote programming to maintain community engagement. Front-line staff were furloughed, while administrative staff worked remotely. BSM subsequently reopened at reduced capacity and applied for and received federal Paycheck Protection Program (PPP) loans in both 2020 and 2021, along with funding from private foundations and local entities to mitigate financial losses.

For each of the years under review, the primary operating expenses for BSM included salaries and wages, promotional expenses, occupancy costs, and cost of contracted services. Based on the contract executed between BSM and Erie County, CGF received for years under review was to be allocated towards the costs

of programming with the intent to reduce admissions costs for guests. BSM did not specify which programming costs CGF was allocated, but despite the size of the awards, the Museum's programming costs substantially exceeded those amounts.

AUDITOR'S CONCLUSIONS

During the grant monitoring review, BSM provided adequate documentation to support its use of the CGF award for each year under review, including IRS Form 990s, bank statements, general ledgers, credit card statements, and electronic financial records. For each year, operating expenses exceeded the amount of CGF awarded by the County.

A review of executive compensation showed salaries increased approximately 5.3% between 2020 and 2022, consistent with the national average of 3–5% annually. A new CEO assumed leadership in June 2023, and compensation for the departing CEO was pro-rated to include corresponding fringe benefits.

No unusual or questionable operational expenses were identified. However, several receipts for meals and entertainment lacked full documentation as required under Section 274 of the Internal Revenue Code, which mandates documentation of the business purpose, attendees, and topics discussed.

BSM's governance structure included a 27-member Board of Directors at the time of review, with the City of Buffalo and Erie County each holding one ex-officio seat, and the Board also includes Lifetime Members. The organization confirmed, and the Auditor verified, that the Board is fully integrated into its internal controls. Responsibilities include reviewing and approving internal policies, compensation packages, membership structures, and financial disclosures. Board members, officers, key employees, and those with delegated authority sign annual conflict-of-interest disclosures. Compensation recommendations are submitted to the Board for final approval, and draft IRS Form 990s are reviewed and approved by the Board prior to submission. Board members are elected at the annual meeting and actively participate in program development and fund allocation. The Auditor confirmed these practices through a review of Board minutes.

At the conclusion of the grant review, the Auditor determined that BSM complied with IRS Form 990 and New York State Form CHAR500 filing requirements for 2020, 2021, and 2022, as well as other relevant federal and state obligations for the years under review.