



Opportunity Number: 783314
 Quotation Number: 348334
 Sourcewell Contract #: 012418-ALT
 Date: 1/29/2019

Quoted for: City of Flagstaff
 Customer Contact:
 Phone: / Email: 928-774-2868

Quoted by: Mike Blackmon
 Phone: / Email: 919-528-8058 / mike.blackmon@altec.com
 Altec Account Manager: Rob Verbeck

REFERENCE ALTEC MODEL

AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$132,085
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(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	CH	Cone Holder, Fold Over Post Style	\$ 277
2	PSW14	PURE SINE WAVE INVERTER.3000 Watts Continuous. GFCI Outlet at Rear.	\$ 3,076
3			
4			
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$135,438

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	2-Man Platform, Certified Jib Stick w/ Bag	\$1,441
2	UNIT & HYDRAULIC ACC		
3	BODY	Custom Body ILO Contract Body	\$6,195
4	BODY & CHASSIS ACC	Towing, Vise, Fire Extinguisher	\$1,220
5	ELECTRICAL	Directional Light Bar, Backup Camera, Aux Battery, Electrical Outlets	\$3,903
6	FINISHING		
7	CHASSIS	Freightliner M2 ILO Contract Chassis	\$16,076
8	OTHER		
OPEN MARKET OPTIONS TOTAL:			\$28,835

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$164,273
Delivery to Customer:
TOTAL FOR UNIT/BODY/CHASSIS: \$164,273

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		Upgrade to 300HP Engine	+ \$2,594
2			
3			
4			

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 330 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Creedmoor, NC

Sourcewell Flagstaff AT41M QT348334 v2

*\$166,867
+ TAX*

040-06-161-0618-6-4402



Quote Number: 348334 - 4
 Altec, Inc.

January 11, 2019
 Our 90th Year

Ship To:
 CITY OF FLAGSTAFF
 211 WEST ASPEN
 FLAGSTAFF, AZ 86001
 US

Bill To:
 CITY OF FLAGSTAFF
 211 WEST ASPEN
 FLAGSTAFF, AZ 86001
 United States

Attn:
 Phone: 928- 774-2868
 Email:

Altec Quotation Number: 348334 - 4
Account Manager: Robert Garth Verbeck
Technical Sales Rep: Michael Aaron Blackmon

<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	<u>Unit</u>		
1.	<p>Altec Model AT41M Articulating Telescopic Aerial Device with a fiberglass upper boom and fiberglass insulator in the articulating arm and proportional joystick upper controls. Built in accordance to ALTEC's standard specifications and to include the following features:</p> <ul style="list-style-type: none"> A. Ground to Bottom of Platform Height: 40.8 feet at 7.3 feet from centerline of rotation (12.45 m at 2.21 m) B. Working Height: 45.8 feet (13.96 m) C. Maximum reach to edge of platform with Upper Boom Non- overcenter: 30.1 feet (at 17.3 feet platform height) D. Upper boom extension: 110 inches E. Continuous rotation F. Articulating Arm: Articulation is from -3 to 82 degrees. Insulator provides 19 inches of isolation. G. Compensation System: By raising the articulating arm only, the telescopic boom maintains its relative angle in relation to the ground. The work position is achieved through a single function operation. H. Upper Boom: Articulation is from -25 to 85 degrees. The fiberglass section provides a minimum of 10.9 inches of isolation in the upper boom (when retracted and 42.3 inches when extended). I. Platform leveling is achieved by a hydraulic master-slave leveling system. This lifetime system is very low maintenance. J. The dielectrically tested, insulating upper control system includes the following boom tip components that can provide an additional layer of secondary electrical contact protection. Control Handle: A single handle controller incorporating high electrical resistance components that is dielectrically tested to 40 kV AC with no more than 400 microampers of leakage. The control handle is green in color to differentiate it from other non-tested controllers. The handle also includes an interlock guard that reduces the potential for inadvertent boom operation. Auxiliary Control Covers: Non-tested blue silicon covers for auxiliary controls. Control Console: Non-tested non-metallic control console plate. Boom Tip Covers: Non-tested non-metallic boom tip covers. The covers are not 	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	dielectrically tested, but they may provide some protection against electrical hazards.		
K.	Hydraulic system: Open center (full pressure), maximum flow 6 GPM, maximum operating pressure 3,000.		
L.	Dielectric rating: Category C, 46 kV and below		
M.	Unit is painted with a powder coat paint process which provides a finish-painted surface that is highly resistant to chipping, scratching, abrasion and corrosion. Paint is electrostatically applied to the inside as well as outside of fabricated parts then high temperature cured prior to assembly ensuring maximum coverage and protection.		
N.	Manuals: Two (2) Operator's and two (2) Maintenance/ Parts manuals containing instructional markings indicating hazards inherent in the operation of an aerial device.		
O.	Unit meets or exceeds ANSI 92.2 standards.		
2.	Pedestal	1	
3.	Single 2-Man Platform, Fiberglass (Insulated), 24" x 48" x 42", End Mount, 180 Degree Rotation.	1	
4.	No Platform Elevator	1	
5.	Platform Mounted Single Handle Controls	1	
6.	Material Handling Jib/Winch, Hydraulically Articulating, Top Mounted, Round (ARM Jib)	1	
7.	One (1) Platform Step - located on the side of the platform nearest the elbow in the stowed position	1	
8.	Platform Cover - soft vinyl, 24 x 48 inches (610 x 1219 mm)	1	
9.	Platform Liner - for two-man fiberglass platform, 24 x 48 x 42 inches (610 x 1219 x 1067 mm), 50 kV rating (minimum)	1	
10.	Hydraulic Tool Circuit at Platform: One set of quick disconnect couplings at the boom tip for open center tools.	1	
11.	Engine Start/Stop & Secondary Stowage System: 12 VDC powered motor and pump assembly for temporary operation of the unit in a situation wherein the primary hydraulic source fails. Electric motor is powered by the chassis battery. This feature allows the operator to completely stow the booms, platform, and outriggers. Secondary Stowage & Start/Stop is activated with an air plunger at the platform or momentary switch at the lower control station and outriggers.	1	
12.	Jib Stick, 36" L, non extension, certified, orange in color	1	
13.	Slip Ring: Required for engine start/stop, secondary stowage system, and throttle control options	1	
14.	Primary A-Frame Outriggers with 5-degree swivel shoes. For installation on a 30 to 40 inch chassis frame height.	1	
A.	Maximum Spread: 140 inches to the outer edge of shoes		
B.	Outrigger/Unit Selector Valve		
C.	Outrigger Motion Alarms		
D.	Outrigger Interlocks: will not allow the unit to be operated until the outriggers		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	have been at least partially deployed		
15.	Jib Stick Protective Storage Bag With Shoulder Strap, 36" L, Vinyl, Yellow	1	
16.	Manual, Extra Operators and Maintenance/Parts	1	
17.	Winch load line swivel hook	1	
18.	Altec Aerial Device Powder Painted White	1	
	<u>Unit & Hydraulic Acc.</u>		
19.	Subbase	1	
20.	Electric Outrigger Controls for one (1) set of outriggers, drive hydraulic outrigger control valves. Durable weather proof sealed electronic switches mounted in aluminum boxes located at the rear of the unit unless otherwise specified.	1	
21.	Steel Reservoir, 15 gallon capacity, triangular, 17" L x 17" W x 24" H, and includes breather caps and dipsticks	1	
22.	Temperature Sight Gauge	1	
23.	HVI-22 Hydraulic Oil (Standard).	25	
24.	Standard Pump For PTO	1	
25.	Hot shift PTO for automatic transmission	1	
26.	Standard Altec PTO/Machine Functionality: PTO won't engage until parking brake is set.-Once parking (holding) brake is set, PTO and machine functions are enabled.-If parking (holding) brake is disengaged, both PTO and machine functions are disabled.	1	
27.	Standard PTO/Transmission Functionality for Automatic Transmissions -If chassis is in gear, and PTO switch is activated, PTO will not engage. Chassis will remain in gear. Once the chassis is shifted back into gear the PTO will disengage. For some truck configurations the PTO switch must be turned off to allow the transmission to shift into gear.	1	
	<u>Body</u>		
28.	Altec Body	1	
29.	Steel Body	1	
30.	Body Is To Be Built In Accordance With The Following Altec Standard Specifications:	1	
	A. Basic Body Fabricated From A40 Grade 100% Zinc Alloy Coated Steel.		
	B. All Doors Are Full, Double Paneled, Self-Sealed With Built-In Drainage For Maximum Weather-Tightness. Stainless Steel Hinge Rods Extend Full Length Of Door.		
	C. Heavy-Gauge Welded Steel Frame Construction.		
	D. Integrated Door Header Drip Rail At Top For Maximum Weather Protection.		
	E. Fender Panels Are Either Roll Formed Or Have Neoprene Fenderettes Mechanically Fastened.		

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	F. Steel Treated For Improved Primer Bond And Rust Resistance.		
	G. Automotive Type Non-Porous Door Seals Fastened To The Door Facing.		
	H. B-Line Channel Installed In Compartments		
31.	Smooth Galvanneal Steel Floor	1	
32.	Aerial Service Line With Step (ASLS)	1	
33.	Finish Paint Body Attec White	1	
34.	Undercoat Body	1	
35.	132" Estimated Body Length (Engineering To Determine Final Length)	1	
36.	94" Body Width	1	
37.	46" Body Compartment Height	1	
38.	18" Body Compartment Depth	1	
39.	2" x 6" Drop-In Composite Retaining Board At Rear Of Body	1	
40.	2 x 6 Drop-In Composite Retaining Board At Top Of Side Access	1	
41.	Curbside Smooth Compartment Tops	1	
42.	Streetside Smooth Compartment Tops	1	
43.	Non-Skid Curbside Compartment Top For Working (Non-Walking) Surface (To Be Completed At Final Assembly)	1	
44.	Non-Skid Streetside Compartment Top For Working (Non-Walking) Surface (To Be Completed At Final Assembly)	1	
45.	Stainless Steel Rotary Paddle Latches With Keyed Locks	7	
46.	All Locks Keyed Alike Including Accessories (Preferred Option)	1	
47.	Standard Master Body Locking System (Standard Placement Is At Rear. Sidepacks With A Throughshelf/Hotstick Door At Rear, Standard Placement Is At The Front)	7	
48.	Gas Shock (Gas Spring) Rigid Door Holders On All Vertical Doors	1	
49.	Chains On All Horizontal Doors	1	
50.	One Chock Holder On Each Side of Body With Retaining Lip In Fender Panel	1	
51.	Hotstick Shelf Extending Full Length Of Body On Streetside	1	
52.	Standard Drop-Down Hotstick Door For One (1) Shelf On Streetside, Stainless Steel Slam Paddle Latch With Keyed Lock	1	
53.	1st Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	3	
54.	2nd Vertical (SS) - Adjustable Shelf With Removable Dividers On 4" Centers	3	
55.	1st Horizontal (SS) - Adjustable Shelf With Removable Dividers On 4" Inch Centers	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
56.	1st Horizontal (SS) - Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom of Compartment	1	
57.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	2	
58.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	4	
59.	Rear Vertical (SS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	2	
60.	1st Vertical (CS) - Adjustable Shelf With Removable Dividers On 4" Centers	3	
61.	1st Vertical (CS) - Inverter Shelf Installed In Compartment Bottom	1	
62.	1st Vertical (CS) - Louvered Panel On Rear Wall To Ventilate Compartment	1	
63.	2nd Vertical (CS) - Gripstrut (Preferred) Access Steps w/ Two (2) Sloped Grab Handles, Vented Battery Storage (Keyed Lock)	1	
64.	1st Horizontal (CS) - Adjustable Shelf With Removable Dividers On 4" Centers	1	
65.	1st Horizontal (CS) - Fixed Shelf With Removable Dividers On 4 Inch Centers On Bottom of Compartment	1	
66.	Rear Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Left Wall	2	
67.	Rear Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Rear Wall	4	
68.	Rear Vertical (CS) - Locking Swivel Hooks On An Adjustable Rail - Right Wall	2	
69.	29" L Steel Tailshelf, Width To Match Body	1	
70.	Steel Cross Storage Located Between Tailshelf Floor And Top Of Chassis Frame Rail, With Drop Down Doors And Keyed Latches On Streetside And Curbside, As Wide As Possible	1	
71.	Custom Steel Tailshelf Option -Details: -Include eyebrow for directional light bar. -Include eyebrow for backup camera.	1	
72.	Smooth Galvanneal Steel Tailshelf	1	
<u>Body and Chassis Accessories</u>			
73.	ICC (Underride Protection) Bumper Installed At Rear	1	
74.	Custom Towing Device Details: - Front Tow Hooks To be Clear And Accessible	1	
75.	Set Of D-Rings for Trailer Safety Chain, installed one each side of towing device mount.	1	
76.	Pair Of Tow Hooks (20,000 LB Rating Each) Details: - Install At Rear On Chassis Frame - To be Clear And Accessible	1	
77.	Rubber Belted Step Mounted Beneath Side Access Steps (Installed To Extend Approx.	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	2" Outward)		
78.	Platform Rest, Rigid with Rubber Tube	1	
79.	Boom Rest for a Telescopic Unit	1	
80.	Manual Boom Latch Installed on Boom Rest	1	
81.	Wood Outrigger Pad, 19.5" x 19.5" x 2.25", With Fluorescent Orange Steel Band Around The Outer Edges And Chain Handle	2	
82.	Outrigger Pad Holder, 20" L x 20" W x 3.5" H, Fits 19.5" x 19.5" x 2.25" And Smaller Pads, Bolt-On, Bottom Washout Holes, 3/4" Lip Retainer	2	
83.	Pendulum Retainers For Outrigger Pad Holders	2	
84.	Mud Flaps With Attec Logo (Pair)	1	
85.	Wheel Chocks, Rubber, 9.75" L x 7.75" W x 5.00" H, with 4" L Metal Hairpin Style Handle (Pair)	1	
86.	Slope Indicator Assembly For Machine With Outriggers	1	
87.	Post Style Cone Holder (Holds up to four 15"x15" large cones) Locate atop tailshelf, SS	1	
88.	Safety Harness & 4.5 FT Lanyard (Medium To X-large)	1	
89.	5 LB Fire Extinguisher With Heavy Duty Bracket, Installed	1	
90.	Triangular Reflector Kit, Installed	1	
91.	Vinyl manual pouch for storage of all operator and parts manuals	1	
92.	Vise, Utility, 6.5 IN Jaw with 5.5 IN Opening, Pipe Jaws, with Replaceable Jaws and Swivel base	1	
93.	Vise Mounting Bracket, 2 Square Tube Vertical Receiver Type with 8 x 8 Mounting Plate Locate on tailshelf, SS, inboard cone holder	1	
<u>Electrical Accessories</u>			
94.	Lights and reflectors in accordance with FMVSS #108 lighting package. (Complete LED, including LED reverse lights)	1	
95.	Attec Standard Amber LED Strobe Light with Brush Guard One (1) each side, installed on posts at the front of the body	2	
96.	4-Corner Strobes, Amber, LED, Two (2) Surface Mounted Lights In Grille, Two (2) Round Lights At Rear	1	
97.	Directional Light Bar, Amber, LED, 42" Long Recess in tailshelf, include eyebrow	1	
98.	Dual Tone Back-Up With Outrigger Motion Alarm	1	
99.	Custom Alarm/Sensor -Details: -Install 3rd Eye brand backup camera	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
	-Install camera in tall shelf light channel, include guard -Include 7" monitor in cab. -REF P/N 970625552		
100.	Altec Modular Panel System (AMPS) - Includes Mounting Panel and Accessory Switches	1	
101.	Mounting bracket for inverter mounted at bottom of body compartment or storage box	1	
102.	Inverter, 3000 Watt, Pure Sine Wave, 120 VAC (Sensata #12/3000N) Locate in CS 1st vertical compartment, bottom	1	
103.	Deep Cycle Auxiliary Battery For Vented Applications (Group 31) Locate in side access step storage	2	
104.	120 Volt GFCI Receptacle Includes Weather-resistant Enclosure Locate on body exterior, front face of CS side pack, towards top	1	
105.	120 Volt Non-GFCI Receptacle Includes Weather-resistant Enclosure Locate on body exterior, rear face of CS side pack, towards top	1	
106.	GFCI Receptacle Hardwired To Protect Additional Non-GFCI Duplex Receptacles.	1	
107.	Power Distribution Module Is A Compact Self-Contained Electronic System That Provides A Standardized Interface With The Chassis Electrical System. (Includes Operator's Manual)	1	
108.	Install secondary stowage system.	1	
109.	Install Remote Start/Stop system in Final Assembly.	1	
110.	Install Outrigger Interlock System	1	
111.	Standard Duty Secondary Stowage Pump	1	
112.	Additional Electrical Accessory Details: - Battery Cutoff Switch In Cab - With Ability To Lock Out The Switch	1	
<u>Finishing Details</u>			
113.	Powder Coat Unit Altec White	1	
114.	Finish Paint Body Accessories Above Body Floor Altec White	1	
115.	Altec Standard; Components mounted below frame rail shall be coated black by Altec. i.e. step bumpers, steps, frame extension, pintle hook mount, dock bumper mounts, D-rings, receiver tubes, accessory mounts, light brackets, under-ride protection, etc. Components mounted to under side of body shall be coated black by Altec. i.e. Wheel chock holders, mud flap brackets, pad carriers, boxes, lighting brackets, steps, and ladders.	1	
116.	Apply Non-Skid Coating to all walking surfaces	1	
117.	English Safety And Instructional Decals	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
118.	Vehicle Height Placard - Installed In Cab	1	
119.	Placard, HVI-22 Hydraulic Oil	1	
120.	Dielectric test unit according to ANSI requirements.	1	
121.	Stability test unit according to ANSI requirements.	1	
122.	Focus Factory Build	1	
123.	Delivery Of Completed Unit	1	
124.	Inbound Freight	1	
125.	Installation - AT41M	1	
<u>Chassis</u>			
126.	Chassis	1	
127.	Altec Supplied Chassis	1	
128.	2020 Model Year	1	
129.	Freightliner M2-106	1	
130.	4x2	1	
131.	84 Clear CA (Round To Next Whole Number)	1	
132.	Regular Cab	1	
133.	Chassis Cab	1	
134.	Chassis Color - White	1	
135.	Cummins B6.7	1	
136.	240 HP Engine Rating	1	
137.	Allison 2500 RDS Automatic Transmission	1	
138.	GVWR 26,000 LBS	1	
139.	10,000 LBS Front GAWR	1	
140.	Spring Suspension	1	
141.	17,500 LBS Rear GAWR	1	
142.	Air Brakes	1	
143.	Park Brake In Rear Wheels	1	
144.	016-1C3 - Freightliner Horizontal Exhaust (Right-Horizontal-Under Cab-Horizontal)	1	

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<u>Item</u>	<u>Description</u>	<u>Qty</u>	<u>Price</u>
145.	Freightliner - Clear Area Around Allison PTO Openings (362-1Y0) and (363-011)	1	
146.	Freightliner - Radiator (950 Square Inch) for ISB/B.7 or DD8.1 (SS) (266-078)	1	
147.	Freightliner - Rear Cab Crossmember Flush With Back Of Cab (561-010)	1	
148.	Freightliner PTO Throttle Wiring for Automatic Transmission (163-004) (148-074) (87L-003)	1	
149.	Freightliner/Allison Body Builder Connection (34C-001)	1	
150.	No Prewire Chassis	1	
151.	No Idle Engine Shut-Down Required	1	
152.	50-State Emissions	1	
153.	Clean Idle Certification	1	
154.	204-215 Freightliner 50 Gallon Fuel Tank (Left Hand Under Cab)	1	
155.	23U-001, 43X-002 Freightliner 6 Gallon DEF Tank (Under Cab Left Hand)	1	
156.	Chassis Without Front Frame Extensions	1	
157.	Battery Under Cab Left Hand	1	
158.	No Air Horn	1	
159.	AM/FM Radio	1	
160.	Bluetooth	1	
161.	Air Conditioning	1	
162.	Cruise Control	1	
163.	Driver Controlled Locking Differential	1	
164.	Air Ride Drivers Seat	1	
165.	Air Ride Passenger Seat	1	
166.	Additional Chassis Option Details: - Automatic drains line for chassis air brakes	1	
<u>Additional Pricing</u>			
167.	Standard Altec Warranty: One (1) year parts warranty, one (1) year labor warranty, ninety (90) days warranty for travel charges, limited lifetime structural warranty	1	

Unit / Body / Chassis Total

164,273.00

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FET Total 0.00
Total 164,273.00

Altec Industries, Inc.

BY _____

Michael Aaron Blackmon

Notes:

1 RECOMMENDED OPTIONS AND ACCESSORIES: These options are not included in the quote total price. Selected options will change the quote total. Any options added after initial order will be re-quoted.

Upgrade to 300HP Engine - ADD \$2,594

2 Altec takes pride in offering solutions that provide a safer work environment for our customers. In an effort to focus on safety, we would encourage you to consider the following items:

- Outrigger pads (When Applicable)
- Fall Protection System
- Fire extinguisher/DOT kit
- Platform Liner (When Applicable)
- Altec Sentry Training
- Wheel Chocks

The aforementioned equipment can be offered in our new equipment quotations. If you find that any of these items have not been listed as priced options with an item number in the body of your quotation and are required by your company, we would encourage you to contact your Altec Account Manager and have an updated quote version sent to you. These options must be listed with an item number in the quotation for them to be supplied by Altec.

3 Altec Standard Warranty:

One (1) year parts warranty.

One (1) year labor warranty.

Ninety (90) days warranty for travel charges.

Warranty on structural integrity of the following major components is to be warranted for so long as the initial purchaser owns the product: Booms, boom articulation links, hydraulic cylinder structures, outrigger weldments, pedestals, subbases and turntables.

Altec is to supply a self-directed, computer based training (CBT) program. This program will provide basic instruction in the safe operation of this aerial device. This program will also include and explain ANSI and OSHA requirements related to the proper use and operation of this unit.

Altec offers its standard limited warranty with the Altec supplied components which make up the Altec Unit and its installation, but expressly disclaims any and all warranties, liabilities, and responsibilities, including any implied warranties of fitness for a particular purpose and merchantability, for any customer supplied parts



Altec designs and manufactures to applicable Federal Motor Vehicle Safety and DOT standards

4 F.O.B. - Customer Site

5 Altec Extended Warranty Option:

An Altec Extended Warranty is an extension of Altec's Limited Warranty and protects you from the repair cost associated with defects of materials and workmanship after the standard Limited Warranty expires.

Altec offers many types of coverages and coverage packages. Ask your Altec account manager for details. Quotes are available upon request.

6 Unless otherwise noted, all measurements used in this quote are based on a 40 inch (1016mm) chassis frame height and standard cab height for standard configurations.

7 Changes made to this order may affect whether or not this vehicle is subject to F.E.T. A review will be made at the time of invoicing and any applicable F.E.T. will be added to the invoice amount.

8 Altec values your data privacy. The Altec Family of Companies (including Altec, Inc., and its subsidiaries) may collect telematics data from the equipment you own. Please review Altec's Equipment Data Privacy Notice on www.altec.com for more information. By purchasing equipment from Altec, you consent to Altec's right to collect and use such data.

9 Price does not reflect any local, state or Federal Excise Taxes (F.E.T). The quote also does not reflect any local title or licensing fees. All appropriate taxes will be added to the final price in accordance with regulations in effect at time of invoicing.

10 Any payment made by credit card may be subject to a 3% convenience fee.

11 Delivery: 300-330 days after receipt of order PROVIDING:

- A. Order is received within 14 days from the date of the quote. If initial timeframe expires, please contact your Altec representative for an updated delivery commitment.
- B. Customer supplied chassis is received a minimum of sixty (60) days before scheduled delivery.
- C. Customer approval drawings are returned by requested date.
- D. Customer supplied accessories are received by date necessary for compliance with scheduled delivery.
- E. Customer expectations are accurately captured prior to major components being ordered (body, chassis) and line set date. Unexpected additions or changes made after this time or at a customer inspection will delay the delivery of the vehicle.

Altec reserves the right to change suppliers in order to meet customer delivery requirements, unless specifically identified, by the customer, during the quote and or ordering process.

12 Trade-in offer is conditional upon equipment being maintained to DOT (Department of Transportation) operating and safety standards and remaining in compliance of DOT until arrival at an Altec Facility. This will include, but is not limited to engine, tires, lights, brakes, glass, etc. All equipment, i.e., jibs, winches, pintle hooks, trailer connectors, etc., are to remain with unit unless otherwise agreed upon in writing by both parties. ALTEC Industries reserves the right to re-negotiate its trade-in offer if these conditions are not met.

All reasonable and necessary expenses required of ALTEC Industries to execute transportation of the trade-in will be invoiced to the customer for payment if these conditions are not met to maintain DOT standards.

Customer may exercise the option to rescind this agreement in writing within sixty (60) days after receipt of purchase order. After that time ALTEC Industries will expect receipt of trade-in vehicle upon delivery of new equipment as part of the terms of the purchase order unless other arrangements have been made.

- 13 This quotation is valid until FEB 11, 2019. After this date, please contact Altec Industries, Inc. for a possible extension.
- 14 After the initial warranty period, Altec Industries, Inc. offers mobile service units, in-shop service and same day parts shipments on most parts from service locations nationwide at an additional competitive labor and parts rate. Call 877-GO-ALTEC for all of your Parts and Service needs.
- 15 Please email Altec Capital at finance@altec.com or call 888-408-8148 for a lease quote today.
- 16 Please direct all questions to Robert Garth Verbeck at (919) 528-2535





Photo: Justin L. Brown

FOR NEW EQUIPMENT SALES, CALL
800.958.2555
TO SPEAK WITH AN ALTEC REPRESENTATIVE
or visit us online at altec.com

Altec
TELESCOPIC ARTICULATING
AERIAL DEVICE

FEATURES

- Altec ISO-Grip® System
- 4-Function, Single Handle Upper Control
- Telescopic/Articulating Aerial Device
- Compensated Articulating Arm
- Hydraulic Boom Extension
- Insulated, ANSI Category C, 46 kV and Below
- Continuous Rotation
- Platform, Single 1-Man 24 x 30 x 42 in (610 x 762 x 1067 mm)
- Hydraulic Platform Leveling
- Platform Capacity – 400 lb (181 kg) with 180° Rotator
- Full Pressure, Open Center Hydraulic System
- Emergency Stop Valves at Upper and Lower Control Stations
- Tool Circuit at Platform
- Back-up Alarm
- Outrigger Motion Alarm and Outrigger Interlocks

OPTIONS

- ISO-Boom offering Category C Isolation w/Boom Retracted (AT41M/P Only, Not Required on AT48M/P)
- Altec ARM Jib offering Jib Capacities to 1100 lb (499 kg)
- Side Mount Jib offering Capacities to 1000 lb (454 kg) for AT41/48M
- 1-Man Side Mounted Platform w/90° Platform Rotation and 400 lb (181 kg) capacity (AT41/48M Only)
- 2-Man End Mounted Platform with 180° Platform Rotation and up to 600 lb (272 kg) capacity
- 24" Platform Elevator
- Lighting Package for Platform Controls
- Engine Start/Stop
- Manual Throttle Control
- Phase Lifting Jib Attachment and Accessories
- Attachment for Removal of ARM Jib

Recommended safety features on this unit include a platform liner, fall protection system, wheel chocks and outrigger pads.

CONFIGURATIONS

	AT37M/P	AT41M/P	AT48M/P
Ground to Bottom of Platform	37.1 ft (11.31 m)	40.8 ft (12.45 m)	47.5 ft (14.48 m)
@ Reach From Centerline	6.9 ft (2.11 m)	7.3 ft (2.21 m)	8.7 ft (2.64 m)
Maximum Side Reach:			
End-Mount	26.3 ft (8.02 m)	36.1 ft (10.96 m)	41.2 ft (12.55 m)
@ Platform Height	17.3 ft (5.27 m)	17.3 ft (5.27 m)	21.9 ft (6.67 m)
Stowed Travel Height*	10.7 ft (3.26 m)	10.7 ft (3.26 m)	10.7 ft (3.26 m)
Platform Capacity	400 lbs (181 kg)	400 lbs (181 kg)	400 lbs (181 kg)
Lower Boom Articulation	-25 to 85°	-25 to 85°	-25 to 85°
Articulating Arm Articulation	-3 to 82°	-3 to 82°	-3 to 82°
Rotation	Continuous	Continuous	Continuous

*Based on a 40 in (1015 mm) chassis frame height.
ANSI A92.2-2015 Compliant

SPECIFICATIONS



24" PLATFORM ELEVATOR OPTIMIZES OPERATOR REACH WITHIN WORK ZONE

General Specifications Key:

The Letter 'M' in the Model Name Indicates the Material Handling Configuration.
The Letter 'P' in the Model Name Indicates the Personnel Configuration.

ALLOWS EASY ACCESS TO PLATFORM FROM GROUND



LIGHTING PACKAGE TO OPTIMIZE VISION/SAFETY FOR NIGHT VISION WORK



JIB ROTATION RELEASE LEVER PROVIDES EASY PINNING OF ARM JIB



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