

## Exhibit G – Affordability Plan

### Aura Apartments

This Affordability Plan is referenced in the Development Agreement between Auza Flagstaff, LLC, Trinsic Acquisition Company, LLC, and the City of Flagstaff, approved by Council through Resolution 2019-21. Aura Apartments consists of 173 multi-family units, of which 10% (18) of the units are designated as affordable. This document serves to detail the requirements set forth in Section 12 of the development agreement and is referred to as “Exhibit G”. The affordable units will be managed by the chosen property management company and overseen by the City of Flagstaff Housing Section.

#### Program Details

- 18 of the 173 units will be designated as Rent Restricted Units (RRUs)
- The maximum monthly rental price will be based on tenant income; no greater than 30% of tenant’s income will be spent on rent and basic utilities
- Applicants who qualify for an RRU shall earn an income no greater than 80% of the Area Median Income (AMI)
- Lease terms will be no less than nine months and not more than 12 months
- Notice of lease renewal will be required at least 60 days prior to lease expiration. Annual income recertification shall occur at lease renewal. Any changes to household size and income shall be reported at lease renewal. Appropriate changes to the unit size will be determined by management at time of recertification, based on RRU availability.

Unit Mix		
Unit Size	Designated for Program	Total in Project
One bedroom	9	88
Two bedroom	8	78
Three bedroom	1	7

#### Qualifications

All applicants interested in an RRU will be required to fill out the standard application, regardless as to whether their qualifications meet the income guidelines or not. The following information will be used to determine eligibility to lease an RRU:

#### Household Size \* Student Status \* Income \* Assets \*Screening Process

1. **Household Size.** A key component of the income qualifying process as shown on the income limits chart (attached), household size will be used to determine how many individuals will be residing in the unit, and how large of a unit the household requires.
2. **Student Status.** A household solely comprised of full-time students in most instances, will not qualify for the Program. Exceptions to this policy include:
  - The household consists of minor, dependent children in the legal custody of a student. Proof of custodial award may be required.
  - Household member participates in the Job Training Partnership Act (JTPA) program and can provide documentation and on-going participation.
  - Part-time students qualify as long as they are employed more than 25 hours a week and provide verification of part-time student status (9 hours or less per semester).
  - A household whose occupants are all considered full time students (more than 10 hours per semester) may qualify if the following criteria are met and verified:

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- To be eligible for the Program, full time students living outside of their parents’ or legal guardians’ homes, must have established a separate household for at least one year prior to applying for the Program. Supporting evidence must be provided.
  - All occupants are employed a minimum of 25 hours per week.
  - All occupants have not been claimed as a dependent on their parents’, guardians’, or other’s tax payer’s income tax return for the duration of the last two years. Supporting tax returns of the applicants must be provided.
3. **Income.** All employed applicants over the age of 18 that live in the RRU must provide income verification. Applicants who qualify shall earn an income no greater than 80% of the AMI. The Department of Housing and Urban Development (HUD) has several standardized income verification formulas; one method must be used consistently. Information and documentation may include:
- Front page of previous year’s tax return
  - Last 6 weeks of pay stubs
  - Copies of awards, grants, or scholarships
  - Proof of child support
  - Social Security award letter
  - Self-employed will be asked to provide last 2 year’s tax returns and 1099s. etc.
  - Third party verifications (faxed, emailed, or mailed)
  - Other required income information as deemed necessary from the management based on information provided in the application
4. **Assets.** Applicants will be asked to disclose total assets over \$5,000 or more. If the applicant sold a home or real property within the last 24 months, a copy of the closing statement must be provided. If the applicant has disposed of an asset through foreclosure or short sale within the last 24 months, documentation of said transaction must be provided.
5. **Screening Process.** Program applicants will be subject to the same background screening process as all other applicants. Unsatisfactory results from the screening process may lead to a denial if clarifying documentation cannot be provided.
6. Applicants that are currently enrolled in a federal housing subsidy program do not qualify for the Program. Households on the wait list for a Federal Housing Subsidy at the time of move in and who are activated off the wait list for a Federal Housing Subsidy while a participant in this Affordable Housing program will be allowed to remain a participant in this Affordable Housing Program until the household’s current lease expires. The household must notify the Owner or their designee within 10 days of the award of the subsidy and provide documentation of said award.

### Property Information

Commencing at issuance of Certificate of Occupancy, each building will have RRUs available for eligible tenants. The RRUs shall be scattered throughout the buildings to the extent feasible; however, the location of each RRU does not have to be fixed. “Floating” units are permitted based on applicant requests and unit availability.

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#### **Affordable Unit Reporting**

A property management company representing the Developer will monitor and administer the affordable unit leases. The property management company will provide to the City of Flagstaff's Housing Section on a semi-annual basis the following information:

- List of RRU vacancies
- List of potential lease ups
- Name(s) and household size of each RRU
- Gross household income of each RRU
- An average of all incomes served, not to exceed 80% AMI
- Notes about the status of renewals or any other issues being reviewed by property management
- Proof that the unit mix requirement is being met
- Location of RRUs
- Current waiting list and unit size requested

#### **Advertising**

If any vacancies are reported to City staff, the management shall also provide proof of the property's effort to advertise the availability of affordable units to qualified households.

#### **Definitions**

**Affordable Housing:** the national standard for housing affordability involves no greater than 1/3 of a household's gross

income spent on rent or mortgage costs, including utilities.

**Area Median Income (AMI):** The median income of household Income limits are determined by HUD and updated annually. The City of Flagstaff Housing Section will supply the property management company with HUD's updated income limits annually.

**Rent Restricted Unit (RRU):** Any of the designated affordable units that house qualified applicants. The maximum monthly rental price for a RRU shall be no more than 30% of the qualifying household's monthly income.

**Household:** All the persons living in the unit more than half of the year. Household size is a key qualifying component for the Program. Building codes and Fair Housing standards shall be followed when placing a household of any size into a rent restricted unit.

**Household Income:** Total income received by all members of the household over the age of 18. The development agreement stipulates that the maximum income served at this property be set at 80% AMI.

**US Department of Housing & Urban Development (HUD):** Income limits for various federal housing programs are determined by HUD. 30%, 50%, 80% and 100% area median income categories are provided annually by HUD. The 60% income category is provided by Arizona Department of Housing (ADOH). The Affordable Housing Program referred to in this document is not federally run. See income limit chart below for allowable incomes for the Program.

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#### 2019 Area Median Income Limits for Flagstaff

Household size	30%	50%	60%	80%	100%
1	\$16,050	\$26,750	\$32,100	\$42,800	\$53,500
2	\$18,350	\$30,600	\$36,720	\$48,900	\$61,200
3	\$21,330	\$34,400	\$41,280	\$55,000	\$68,800
4	\$25,750	\$38,200	\$45,840	\$61,100	\$76,400
5	\$30,170	\$41,300	\$49,560	\$66,000	\$82,600
6	\$34,590	\$44,350	\$53,220	\$70,900	\$88,700
7	\$39,010	\$47,400	\$56,880	\$75,800	\$94,800
8	\$43,430	\$50,450	\$60,540	\$80,700	\$100,900

Note: 30%, 50%, 80% and 100% income categories are provided by HUD. The 60% income category is provided by ADOH.