



Empire Power Systems

840 N 43rd Ave

Phoenix, AZ 85009

**Current Date: 08/30/2019**

**Quotation Number:**

**Quotation Expires: 10/27/2019**

**City of Flagstaff Project, 2020**  
**C-13,350KW**  
**Portable/ EPA Standby Generator sets**  
**Sourcewell cooperative member #32200**

In accordance with your request, we are pleased to submit the following proposal for the abovementioned project. Empire Power Systems proposes to furnish this equipment at the attached quoted price.

Empire Power Systems is taking **exception** to any specification for this proposal due to the fact that a written specification was not available at bid time for this project.

We will arrange for initial start-up services at no additional charge. These services include an onsite installation and operational inspection of the equipment supplied by Empire Power Systems. A summary of our basic start up scope of work is included in the attached quote document.

The initial diesel fuel required for startup services and testing **is not** included in this proposal.

Thank you for the opportunity to provide the attached quote. Empire Power Systems remains at your disposal for any additional information or assistance that you may require.

Sincerely yours,

Greg Ames  
Account Manager  
Empire Power Systems  
Office 928.714.2825  
Mobile 928.606.1815  
[greg.ames@empire-cat.com](mailto:greg.ames@empire-cat.com)



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**Caterpillar Generator**

**Sourcewell Contract #120617-CAT**

<b>New C-13 350 KW Generator Set</b>	<b>List price</b>	<b>\$125,617.00</b>	<b>Sourcewell price</b>	<b>\$79,138.71</b>
<b>New 3 axle trailer</b>	<b>List price</b>	<b>\$13,850.00</b>	<b>Sourcewell price</b>	<b>\$12,800.00</b>
<b>Shop work</b>	<b>List price</b>	<b>\$8,900.00</b>	<b>Sourcewell price</b>	<b>\$8455.00</b>
<b>Freight</b>	<b>List price</b>	<b>\$4,048.00</b>	<b>Sourcewell price</b>	<b>\$3645.60</b>
<b>Commissioning</b>	<b>List price</b>	<b>\$1,500.00</b>	<b>Sourcewell price</b>	<b>\$1425.00</b>
		<b>Additional discounts</b>		<b>- 2512.34</b>
		<b>Sub Total</b>		<b>\$102,951.37</b>
			<b>Estimated tax 8.3%</b>	<b>\$8544.96</b>
<b>Total</b>		<b>\$111,496.33 each X2 =</b>		<b>\$222,992.66</b>

**Bill of Materials (Caterpillar Generator Set)**

**Freight is included FOB truck job site, Flagstaff, AZ. Water dept.**

**Description**

**STANDBY POWER**  
**EPA STATIONARY EMERGENCY**  
 UL 2200 LISTED PACKAGE GEN SET  
**60 Hz, 350 kW W/Fan480 VOLT (WYE)**  
 C13 60HZ PKG 350ekw CERTESE  
 130C TEMP RISE OVER 40C AMBIEN  
 LC6124B AREP ALT 70  
 EMCP4.4 CONTROL PANEL  
 ENGLISH INSTRUCTION LANGUAGE  
**SOURCEWELL 4 EXTENDED YR WARRANTY**  
 GENERAL EPG  
 PUBLIC OR CIVIL SERVICES  
 GEN RUNNING & FAULT RELAY  
 AUD&VIS FUEL ALARM (90% LEVEL)  
 CONTROL PANEL MOUNTING LEFT  
**LOCAL ANNUN NFPA99-110/CSA282**  
 600:5 CT RATIO  
 125A LOAD CENTER  
 SINGLE CIRCUIT BREAKER  
 800A LSI SINGLE ELECTRICAL CB  
 POWER CENTER - RH MOUNTED  
 NEUTRAL BAR NTS1  
 CB CABLE GP ABB/T6-800/600  
 NEUTRAL CABLE GP 800A



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**680 GAL INTEGRAL TANK BASE 24 hr.**  
FUEL TANK FILL PIPE & LOCK CAP  
GEN MOUNTING DUCT PLATE  
WEATHER PROTECT ENCLOSURE  
WP ENCL - WHITE  
STANDARD RADIATOR  
WEATHER PROTECTIVE MUFFLER  
STD AIR CLEANER - LIGHT DUTY  
INTEGRATED VOLTAGE REGULATOR  
WET BATTERY  
BATTERY CHARGER 10 AMP DUAL  
BATTERY DISCONNECT SWITCH  
JACKET WATER HEATER 240 VAC  
HEATER CONTROL GROUP  
STD TEST - PKG GEN SET 0.8 PF  
**Custom 3 axle trailer installed**  
**Cam-locks for cables installed**

**Option-, 1-Year Customer Support Agreement. \$1300.00**

- We are pleased to offer a Customer Support Agreement (CSA) plan which provides for routine maintenance of your new Caterpillar power product for the first year. On a semi-annual basis Empire will complete a comprehensive system inspection of your power system equipment. Also included is the first year oil and filter replacement service inclusive of engine oil and coolant samples submitted for laboratory analysis. You will be provided with complete documentation of all results and services performed.

**Basic Packaged Generator Set Start up includes:**

All work to be performed during regular business hours, 7:00 a.m. to 4:00 p.m. Monday – Friday.

- Hook up batteries
- Visually inspect unit for damage or missing parts
- Check Fluid levels
- Hook up auto start wires to Generator
- Verify Battery Charger is working
- Verify Block Heater is working
- Prime fuel system
- Hook up to Control Panel verify settings are at factory default settings
- Copy Configuration of panel and give to sales department.
- Service meter extend days out.
- Startup unit verify operation at no-load
- Verify correct voltage and hertz
- Check Safeties
- Verify all gauges are reading correctly
- Connect and disconnect pure resistive load bank with one 75 foot run.



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- Load bank for 1 hour
- Perform Startup Inspection Form and give paper work to the sales department

**Submittals and Drawings:**

- Standard Submittal package includes: 2 paper copies and 1 electronic copy on CD

**This Quote Specifically Excludes:**

- Any applicable Taxes
- Installation
- Diesel Fuel
- Crane or Rigging at Job Site

Subject to the attached terms and conditions  
This quote automatically expires: 10/10/2019

**Customer Delay:**

To the extent that the construction schedule is significantly delayed by customer for any reason, Empire reserves the right to remedy. This remedy could be in various forms, including invoice and payment prior to shipment, progress payments, and/or the accrual of interest charges on undelivered and unpaid goods. Additionally, Empire will also pass along costs of storage and other fees that may result due to the delay.

**Commodity Pricing:**

Due to current volatility of commodity pricing the above quoted price is subject to change at the time of order.

This proposal is good for 30-days from date of issue.

**The undersigned acknowledge that the preceding proposal has been read in its entirety, is understood and is hereby accepted:**

Empire Power Systems  
Greg Ames  
August 27, 2019

**Company:**

**Printed Name:**

**Signature:**

**Date:**



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**Purchase Order No:**

## **TERMS & CONDITIONS**

- A)** Customer is responsible for any and all installation of the equipment supplied by **Empire Power Systems**, unless otherwise specified in writing. All equipment needed to perform any loading or unloading of the equipment supplied by **Empire Power Systems** is the responsibility of the buyer.
- B)** **Empire Power Systems** limits the scope of supply for this quotation to the equipment and services listed in our bill of material. Unless specifically listed in our bill of material, equipment not indicated is assumed to be supplied by others. We have detailed the equipment proposed in the bill of material. Please check it to be certain that it meets your requirements.
- C)** **Empire Power Systems** reserves the right to correct any errors or omissions. Standard warranty of the manufacturer applies. Copies are available upon request.
- D)** Contracts which include penalty or liquidated damage clauses, waivers of subrogation, or naming a third party additionally insured are not acceptable or binding on **Empire Power Systems**, unless accepted and confirmed in writing by an officer of **Empire Power Systems** at its Phoenix division office.
- E)** Unless agreed to in writing, **Empire Power Systems** will not accept purchase orders which:
- Require Empire Power Systems to pay any and all legal expenses for the purchaser in the event of a dispute
  - Require that Empire Power Systems be responsible for design work and/or guarantee that a performance standard for a system be met
  - Require completion and acceptance of the project by the owner before payment
- F)** There will be a **25%** of order cancellation fee for any orders cancelled, once placed and accepted by **Empire Power Systems**.
- G)** **Empire Power Systems'** standard and extended terms and conditions are included in the quotation and hereby become part of this quotation. These same terms need to be noted on any purchase order received by **Empire Power Systems** in order to process your order.
- H)** **Empire Power Systems** will not be responsible for any labor or material charges by others associated with the start-up and installation of this equipment unless previously agreed upon, in writing by **Empire Power Systems**.
- I)** **Empire Power Systems** is a supplier of materials and related services and not a contractor. Retention is not acceptable.
- J)** Credit is subject to **Empire Power Systems**, approval at its sole discretion. This quote in no way constitutes approval of credit.



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**K) Empire Southwest LLC** has entered a like-kind exchange (LKE) program. If the equipment described herein qualifies and is purchased, notice is hereby given that **Empire Southwest LLC** will assign its rights under the sales contract to **Empire Exchange LLC** including, if applicable, the right to purchase any trade-in property. If this contract is assigned to **Empire Exchange LLC** sales proceeds must be remitted according to the invoice rendered.

**L) Sales payments** are due Net 10; all others Net 30. Unless otherwise agreed in writing by a corporate officer of Empire Southwest, LLC (“Empire”), the purchase of goods (including, but not limited to, new and used equipment, attachments, parts and technology) or services from Empire will be governed solely by Empire’s Terms and Conditions of Sales and Service (the “Terms”), which are available at [www.empire-cat.com/termsandconditions](http://www.empire-cat.com/termsandconditions) or such other successor website at which Empire posts its Terms from time to time. A hard copy of the Terms is available upon written request to [terms.conditions@empire-cat.com](mailto:terms.conditions@empire-cat.com). Empire’s Terms are hereby incorporated by reference into this document and all other documents related to your purchase of goods or services from Empire. By purchasing goods or services from Empire, you agree to be bound by Empire’s Terms.

**Terms and conditions of this quotation govern over any conflict between this document and customer’s purchase order or other document.**