



AZ Wastewater Industries, Inc.

Phone: 800 778-9359

Fax: 480 425-3321

www.azwastewaterindustries.com

3201 W. Virginia Ave, Suite 3
Phoenix, AZ 85009

QUOTE

Quote No.	14772
Quote Date	11/21/2019
Sales Rep.	BLM
Payment Terms	Net 30
F.O.B.	Desitnation
Prices Good For	120 Days

Customer:

City of Flagstaff
211 W Aspen
Flagstaff, AZ 86001

Item	Item Description	Qty	Unit Cost	Total
800-HPR	Truck Mounted High Pressure Sewer Cleaner Body (per the attached Sourcewell contract #122017-SCA)	1	204,459.00	204,459.00T
Discount-Sales	Less 3% Sourcewell Discount		-3.00%	-6,133.77
Chassis	2021 Freightliner M2 106, Cummins B6.7 250 HP Engine, Allison 3000 RDS Auto Transmission	1	74,395.00	74,395.00T
Freight Charge	Freight/Delivery Charges		3,000.00	3,000.00

As always, it's a pleasure doing business with you!

Signature _____

Subtotal	\$275,720.23
Sales Tax (8.6%)	\$23,453.94
Total	\$299,174.17



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	Optional Items for Quote #14773. Below Prices Reflect the 3% Sourcewell Discount. List price in [].			
Option	Upgrade to 2000 Gallon Duraprolene Water Tank Capacity with 10 Year Warranty (requires below chassis modification) [\$6,033.00]	1	5,852.01	5,852.01T
Option	Upgrade to 18K Front Axle and 26k Rear Axle [\$6,185.00]	1	5,999.45	5,999.45T
Option	Automatic Fill/Shut Off System [\$1,650.00]	1	1,600.50	1,600.50T
Option	Upgrade to 80 GPM @ 2000 PSI Water Pump [\$9,423.00]	1	9,140.31	9,140.31T
Option	Upgrade to 80 GPM @ 2500 PSI Water Pump [\$10,532.00]	1	10,216.04	10,216.04T
Option	Upgrade to 55 GPM @ 3000 PSI Water Pump [\$8,571.00]	1	8,313.87	8,313.87T
Option	Biodegradable Hydraulic Oil in lieu of Standard [\$561.00]	1	544.17	544.17T
Option	Upgrade to 1000' Hose Reel Capacity in lieu of Standard [\$2,670.00]	1	2,589.90	2,589.90T

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Item	Item Description	Qty	Unit Cost	Total
Option	Hydraulic Powered Rotating Hose Reel in lieu of Manual [\$6,143.00]	1	5,958.71	5,958.71T
Option	Automatic Levelwind with Hydraulic Up/Down in lieu of Manual [\$6,817.00]	1	6,612.49	6,612.49T
Option	Footage Meter on Levelwind in lieu of Reel (not avail with ALW) [\$809.00]	1	784.73	784.73T
Option	Wired Master Pendant Control with 35' Cord in lieu of Wireless [\$4,065.00]	1	-3,283.00	-3,283.00T
Option	Upgrade to Aluminum Rear Shroud in lieu of Steel [\$11,802.00]	1	11,447.94	11,447.94T
Option	(5) Steel Tool Boxes in lieu of (5) Aluminum Tool Boxes [\$5,275.00]	1	-443.00	-443.00T
Option	Additional (3) Paper Manuals [\$81.00]	3	78.57333	235.72T
Option	Smart Cutter Kit, 1" with Saws and Skids for 4"-15" Pipe [\$3,840.00]	1	3,724.80	3,724.80T

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Subtotal	\$69,294.64
Sales Tax (8.6%)	\$5,959.34
Total	\$75,253.98



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p 800-778-9359 | f 480-425-3321

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Awarded Contract
Contract #122017-SCA



November 21, 2019

CITY OF FLAGSTAFF QUOTE #14772

800-HPR-ECO Truck Mounted High Pressure Sewer Cleaner

Engine & Pump:

Giant 65 GPM @ 2000 PSI
w/30 Min Run Dry Capability
Hydrostatic Drive Via. World Trans
Lighted Nema 4 Control Panel
Tachometer / Hour Meter
Air Purge Valve
Recirculation System
Painted Steel Shroud Enclosure
w/3 Roll-Up Doors
80,000 BTU Compartment Heater

Hose Reel & Hose:

Telescoping & Rotating Safety Reel
w/700' Capacity of 1" Hose

Tank & Fill:

1500 Gallon Duraprolene™ (Black)
Water Tank w/10 Year Warranty
2.5" Fill System

Truck:

Mounting to Approved Chassis
Mudflaps
Bumper / Hitch Receiver
D.O.T. Approved LED Lighting

Accessories:

10' Leader Hose
BB Hose Guide
Tri-Star (Chisel Point) Nozzle
DD (High Flow) Nozzle
Finned Nozzle Extension
Nozzle Rack
25' Fill Hose
Washdown Gun w/25' Ext. Hose
Upstream Pulley Guide
Paper Operator / Owner Manual

BASE UNIT AS OUTLINED ABOVE

\$118,691.00 1 \$118,691.00

-----Specify Chassis Details-----

LIST PRICE OF SELECTED OPTIONS: \$85,768.00

LESS PERCENTAGE DISCOUNT (enter % →) **3%** \$ **(6,133.77)**

NET PRICE OF UNIT: \$198,325.23

FACTORY SUPPLIED CHASSIS: \$74,395.00

ESTIMATED FREIGHT: \$3,000.00

ESTIMATED TOTAL: \$275,720.23

**FACTORY SUPPLIED CHASSIS
SINGLE AXLE
ALLISON AUTOMATIC - 3000RDS**

STANDARD OPTIONS:

REAR COMPARTMENT OPTIONS:

	LIST PRICE	QTY	TOTAL
FOOTAGE METER (MOUNTED ON JET HOSE REEL)	\$764.00	1	\$764.00
DRAIN VALVES FOR WATER PUMP *RECOMMENDED FOR COLD CLIMATES*	\$165.00	1	\$165.00
HYDRAULIC PRESSURE GAUGE	\$319.00	1	\$319.00
HYDRAULIC TOOL CIRCUIT (RATED @ 9.5 GPM, SYSTEM ENGAGED VIA MANUAL DIVERTER VALVE AND SUPPLIED W/ PARKER 60 SERIES CONNECTORS)	\$2,062.00	1	\$2,062.00
SEWER HOSE (1" I.D. X 2500 PSI OPERATING PRESSURE) PER FT.	\$4.56	600	\$2,736.00
WASHDOWN SYSTEM W/50' RETRACTABLE HOSE REEL	\$1,350.00	1	\$1,350.00
VAPOROOTER SYSTEM: INCLUDES PATENTED ROOT FOAMING SYSTEM W/TOUCH SCREEN CONTROLLER AND AUTOMATIC MIXING SYSTEM FOR AIR, WATER, & FOAMING AGENT	\$41,523.00	1	\$41,523.00
VAPOROOTER INSTALLATION	\$4,371.00	1	\$4,371.00

TANK & FILL OPTIONS:

FILL HOSE STORAGE RACK	\$215.00	1	\$215.00
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ELECTRICAL & LIGHTING:

ENGINE/WATER PUMP COMPARTMENT LIGHT	\$216.00	1	\$216.00
LED FLOOD LIGHT (FACTORY STANDARD)	\$458.00	4	\$1,832.00
LED STROBE LIGHT (FACTORY STANDARD)	\$534.00	4	\$2,136.00
LED ARROW BOARD (FACTORY STANDARD)	\$1,289.00	1	\$1,289.00
HAND-HELD WIRELESS 12v/110v RECHARGEABLE LED SPOTLIGHT W/STORAGE BRACKET	\$341.00	1	\$341.00
WIRELESS REMOTE PENDANT CONTROL (WITH HOSE REEL F-N-R CONTROL, THROTTLE UP/DOWN, WATER ON/OFF, AND KILL SWITCH) INCLUDES MANIFOLD HYDRAULICS	\$7,348.00	1	\$7,348.00

PAINT:

SHROUD: STANDARD WHITE PAINT	Included	1	
HOSE REEL - UPRIGHT: SEWER BLUE	Included	1	

TRUCK MOUNTING AND TOOL STORAGE OPTIONS:

AIR PURGE SYSTEM (POWERED VIA CHASSIS)	\$1,388.00	1	\$1,388.00
REAR GAUGE CLUSTER (VOLTS, WATER TEMP, OIL PRESSURE): OPTION REQUIRES CHASSIS TO BE PROVIDED WITH EITHER A SAE J1939 INTERFACE (MULTIPLEX SYSTEMS) OR ENGINE ACCESS FOR ANALOG GAUGE SENDERS	\$1,077.00	1	\$1,077.00
STEEL SKIRTING & (5) ALUMINUM TOOLBOXES	\$5,718.00	1	\$5,718.00
LONG HANDLED TOOL STORAGE (2) 4" TUBES	\$312.00	1	\$312.00
ROLL-OUT ROOT CUTTER MAINTENANCE BOX	\$2,456.00	1	\$2,456.00
REAR BACK UP CAMERA W/7 INCH COLOR MONITOR MOUNTED IN CAB	\$1,129.00	1	\$1,129.00
COMBINATION HEAVY DUTY BALL HITCH (20,000 LBS MAXIMUM LOAD) W/CAB MOUNTED BRAKE CONTROLLER AND 7-PIN RV TYPE RECEPTACLE	\$1,098.00	1	\$1,098.00

MANUALS & TRAINING:

ADDITIONAL PAPER OPERATOR'S MANUAL	\$81.00	3	\$243.00
USB OPERATOR'S MANUAL	\$60.00	1	\$60.00
FACTORY TRAINING - CUSTOMER LOCATION (1 DAY)	\$1,700.00	1	\$1,700.00

SPECIAL ITEMS:

UPGRADE TO (4) FLUSH MOUNT WORK LIGHTS FROM STANDARD	\$500.00	1	\$500.00
ADD FORWARD FACING DASH CAMERA WITH SD CARD	\$500.00	1	\$500.00
REAR ROLL UP DOOR INDICATOR LIGHT	\$400.00	1	\$400.00
SPARE TIRE MOUNTED ON RIM	\$750.00	1	\$750.00
WIG-WAG LIGHTS MOUNTED ON FRONT/REAR BUMPERS & FRAME RAILS W/ CONTROLLER	\$1,770.00	1	\$1,770.00
			\$0.00
			\$0.00
			\$0.00
			\$0.00