



# **CV515 SFA**

Sales Proposal For:  
**CITY OF FLAGSTAFF**

Presented By:  
**RWC Group**

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**Prepared For:**  
CITY OF FLAGSTAFF  
Mike Stress  
211 WEST ASPEN AVE.  
FLAGSTAFF, AZ 86001-  
(928)779 - 7619  
Reference ID: N/A

**Presented By:**  
RWC Group  
Mary R Wilson  
600 North 75th Avenue  
PHOENIX AZ 85043 -  
(602)307-1050

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

**Model Profile**  
**2019 CV515 SFA (CV515)**

<b>AXLE CONFIG:</b>	4X2
<b>APPLICATION:</b>	Stake Flat
<b>MISSION:</b>	Requested GVWR: 23500. Calc. GVWR: 23500 Calc. Start / Grade Ability: 40.40% / 3.41% @ 55 MPH Calc. Geared Speed: 90.1 MPH
<b>DIMENSION:</b>	Wheelbase: 199.00, CA: 83.80, Axle to Frame: 63.00
<b>ENGINE, DIESEL:</b>	{International 6.6} EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM, 2900 RPM Governed Speed, 350 Peak HP (Max)
<b>TRANSMISSION, AUTOMATIC:</b>	{Allison 2700 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Park Pawl, with 23,500-lb GVW and 26,000 GCW Max, On/Off Highway
<b>AXLE, FRONT NON-DRIVING:</b>	{Dana Spicer D-800N} I-Beam Type, 8,000-lb Capacity
<b>AXLE, REAR, SINGLE:</b>	{Dana Spicer S16-130} Single Reduction, 15,500-lb Capacity, 190 Wheel Ends Gear Ratio: 4.88
<b>CAB:</b>	Conventional 6-Man Crew Cab
<b>TIRE, FRONT:</b>	(2) 225/70R19.5 Load Range H CROSSTRAC HA3 (CONTINENTAL), 649 rev/mile, 75 MPH, All- Position
<b>TIRE, REAR:</b>	(4) 225/70R19.5 Load Range H CROSSTRAC HA3 (CONTINENTAL), 649 rev/mile, 75 MPH, All- Position
<b>SUSPENSION, REAR, AIR, SINGLE:</b>	{International IROS} 15,500-lb Capacity, 5.3" Ride Height, with Shock Absorbers
<b>PAINT:</b>	Cab schematic 100CX Location 1: 9219, Winter White (Std) Chassis schematic N/A

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (US DOLLAR)
CV51500	Base Chassis, Model CV515 SFA with 199.00 Wheelbase, 83.80 CA, and 63.00 Axle to Frame.	4671/2886	7557	\$46,219.00

**AXLE CONFIGURATION**

1ANA	AXLE CONFIGURATION {Navistar} 4x2 <u>Notes</u> : Pricing may change if axle configuration is changed.	0/0	0	\$0.00
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**ENGINE**

12GAD	ENGINE, DIESEL {International 6.6} EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM, 2900 RPM Governed Speed, 350 Peak HP (Max) <u>Includes</u> : OIL FILTER, ENGINE Spin-On Type	0/0	0	\$0.00
12XZD	RADIATOR Aluminum; 3-Row, Down Flow, Front to Back System, 730 SqIn Louvered, with 578 SqIn Charge Air Cooler, with In-Tank Transmission Cooler	0/0	0	\$0.00
12TTM	FAN DRIVE Viscous Screw On Type, Rear Tether, Electronically Controlled	0/0	0	\$0.00
12VGC	AIR CLEANER Single Element, with Water Separator	0/0	0	\$0.00
12XBL	BLOCK HEATER, ENGINE 120V/800W	0/0	0	\$100.00
12WZB	EMISSION COMPLIANCE Low NOx Idle Engine, Complies with California Clean Air Regulations; Includes "Certified Clean Idle" Decal on Hood	0/0	0	\$62.00
12VHB	FEDERAL EMISSIONS {International 6.6} EPA, OBD and GHG Certified for Calendar Year 2019	0/0	0	\$0.00
12WUS	GOVERNOR Electronic Road Speed Type; with 65 MPH Default	0/0	0	\$0.00
12WGG	THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic Controlled, On/Off Switch Mounted on Dash, with Steering Wheel Button Control	0/0	0	\$430.00

**TRANSMISSION**

13AXH	TRANSMISSION, AUTOMATIC {Allison 2700 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Park Pawl, with 23,500-lb GVW and 26,000 GCW Max, On/Off Highway	0/0	0	\$1,922.00
13XAL	PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission	0/0	0	\$0.00

**REAR AXLES, SUSPENSIONS**

14AJE	AXLE, REAR, SINGLE {Dana Spicer S16-130} Single Reduction, 15,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.88	0/12	12	\$207.00
14TBM	SUSPENSION, REAR, AIR, SINGLE {International IROS} 15,500-lb Capacity, 5.3" Ride Height, with Shock Absorbers	0/79	79	\$1,340.00
14899	SUSPENSION AIR CONTROL VALVE Pressure Release Control In Cab	0/0	0	\$163.00

**FRONT AXLES**

2AJL	AXLE, FRONT NON-DRIVING {Dana Spicer D-800N} I-Beam Type, 8,000-lb Capacity	0/0	0	\$39.00
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<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (US DOLLAR)
<b>FRONT SUSPENSIONS</b>				
3ADA	SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackles Type, 8,000-lb Capacity, with Shock Absorbers	0/0	0	\$92.00
<b>CABS, COWLS, BODIES</b>				
16196	CAB Conventional 6-Man Crew Cab <u>Includes</u> : DOME LIGHT, CAB with OFF/DOOR/ON Settings; Located in Overhead Console : READING LIGHT, CAB Located in Overhead Console : STEP (4) One Step Per Door : STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door	336/230	566	\$2,309.00
16XCP	AIR BAG, FRONT, DRIVER SIDE	0/0	0	\$0.00
16XCR	AIR BAG, FRONT, PASSENGER SIDE	0/0	0	\$736.00
16XDE	AIR BAG, SIDE, DRIVER Seat Mounted, Outboard Side-Impact Airbag	0/0	0	\$100.00
16XDG	AIR BAG, SIDE, PASSENGER Seat Mounted, Outboard Side-Impact Airbag	0/0	0	\$100.00
16XDH	AIR BAG, SIDE CURTAIN Roof Mounted, for Front and Rear Outboard Seating Positions for Driver and Passenger Sides	0/0	0	\$150.00
16XZA	AIR CONDITIONER with Heater, Single Zone	0/0	0	\$0.00
16VKD	CAB INTERIOR TRIM Classic, for Crew Cab <u>Includes</u> : SUN VISOR (2) Vinyl	0/0	0	\$0.00
16CEM	COLOR, INTERIOR Dark Ash	0/0	0	\$0.00
16HCT	GAUGE CLUSTER English Speedometer, Includes English Odometer; Includes 3.5" Monochromatic Display with Personalization, Warning Messages and Vehicle Information	0/0	0	\$0.00
16BBA	GLASS, ALL WINDOWS Solar Absorbing, Tint	0/0	0	\$0.00
16ACB	MIRROR, INSIDE REAR VIEW with Manual Tilt	0/0	0	\$25.00
16SPS	MIRRORS (2) Manual Folding and Extending, Power Adjust, Heated, Turn Signal Indicator Located in Mirror, Black Heads and Arms, for 96" Load Width	0/0	0	\$380.00
16KVU	SEAT, DRIVER High Back with Integral Headrest, 10-Way Power Adjustable, Cloth, Manual Adjust Lumbar	0/0	0	\$234.00
16LVT	SEAT, TWO-MAN PASSENGER High Back with Integral Headrest in Outboard Position, Center Fold-Down Armrest with Storage, Lockable Storage in Seat Cushion, Cloth, with Recline	0/0	0	\$225.00
16KZB	SEAT, REAR BENCH, Cloth	0/0	0	\$908.00
16XCT	WINDOW, POWER (4) in Left and Right Doors, Front and Rear	0/0	0	\$496.00
<b>FRAMES</b>				
1CGH	FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield), Straight Top Flange with Contoured Bottom, Height Transitions from 7.375" (187.325mm) to 9.125" (231.775mm) to 7.625" (193.675mm); Width: 3.079" (78.21mm); Thickness: 0.3125" (7.94mm); 383.3" (9735.8mm) Max OAL	81/121	202	\$0.00
1LRZ	BUMPER, FRONT Contoured, Steel, Painted Black	0/0	0	\$0.00
1570	TOW HOOK, FRONT (2) Frame Mounted	13/-1	12	\$84.00
1LEG	LICENSE PLATE HOLDER Includes Upper & Lower Mounting Plate Hardware, Mounted in Existing Holes in Front Bumper	2/0	2	\$29.00
1WEC	WHEELBASE RANGE 185" (470cm) Through and Including 236" (600cm)	10/30	40	\$379.00

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<b>BRAKES</b>				
4198	BRAKE SYSTEM, HYDRAULIC {Bosch} Split System, with Four Channel ABS, Traction Control, Hydromax Brake Booster and Master Cylinder	0/0	0	\$0.00
4JNR	BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons	0/0	0	\$0.00
4NNM	BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons	0/0	0	\$0.00
4GBJ	BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Foot Operated in Cab; Differential Mounted	0/0	0	\$0.00
4EVD	DUST SHIELDS, FRONT BRAKE for Hydraulic Brakes	0/0	0	\$0.00
4EVE	DUST SHIELDS, REAR BRAKE for Hydraulic Brakes	0/0	0	\$0.00
4SBX	AIR COMPRESSOR {YOOSUNG} 7.1 CFM, with Clutch	81/-2	79	\$350.00
4VKM	AIR TANK LOCATION (1) Mounted Outside Left Rail, Perpendicular to Rail, Behind Battery Box	14/6	20	\$232.00
<b>STEERING</b>				
5PSS	STEERING GEAR {Bosch S2 8014 Plus} Power	0/0	0	\$0.00
5708	STEERING COLUMN Tilting	0/0	0	\$0.00
5CBG	STEERING WHEEL 4-Spoke; 15" Dia., Black	0/0	0	\$0.00
<b>DRIVELINES</b>				
6DGA	DRIVELINE SYSTEM {Dana Spicer} SPL100, for 4x2/6x2	10/37	47	\$0.00
<b>EXHAUST SYSTEMS</b>				
7BLL	EXHAUST SYSTEM Horizontal, Frame Mounted Right Side, Under Rail, for Single Exhaust	0/0	0	\$0.00
7SDS	ENGINE EXHAUST BRAKE for International 6.6 Engine	0/0	0	\$0.00
7XAA	MANUAL REGEN Capability	0/0	0	\$250.00
<b>ELECTRICAL SYSTEMS</b>				
8002	ELECTRICAL SYSTEM 12-Volt for CV Model <u>Includes</u> : HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever : PARKING LIGHT PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light : TURN SIGNAL SWITCH Self-Cancelling with Lane Change Feature : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Integral with Turn Signal Lever	0/0	0	\$0.00
8GJA	ALTERNATOR {Denso SC2} Brush Type, 12 Volt 150 Amp. Capacity	0/0	0	\$0.00
8THB	BACK-UP ALARM Electric, 102 dBA	5/1	6	\$120.00
8VVB	BATTERY BOX Steel, with Plastic Cover, 2 Battery Capacity, Parallel to Rail, 28" Wide, Mounted Left Side Under Cab	0/0	0	\$0.00
8MVZ	BATTERY SYSTEM {VARTA} Maintenance-Free, (2) 12-Volt 1100CCA Total, Top Threaded Stud	0/0	0	\$0.00
8XJV	CLEARANCE/MARKER LIGHTS (5) Amber LED Lights, Flush Mounted on Cab	0/0	0	\$0.00

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8XJN	HEADLIGHTS Halogen, Composite Aero Design, Black Trim Bezel, with Daytime Running Lights	0/0	0	\$0.00
8VAY	HORN, ELECTRIC Disc Style	0/0	0	\$0.00
8WBW	JUMP START STUD Remote Mounted	3/0	3	\$168.00
8RNM	RADIO AM/FM/Clock/Bluetooth, Seek/Scan, with 7" Touch Panel Display	1/0	1	\$353.00
8RNU	SPEAKERS (6)	2/0	2	\$37.00
8XJW	STARTING MOTOR 12 Volt	0/0	0	\$0.00
8TUK	STOP, TURN, TAIL & B/U LIGHTS Multi-Function, Sealed, LED Lights for Stop, Turn and Tail, Incandescent Backup Lights, with Rear Reflex Reflector, Includes LED License Plate Light	0/1	1	\$240.00
8XJP	SWITCH, AUXILIARY 1 to 4 Latching Switches with 30-Amp Fuses	0/0	0	\$0.00
8HBW	TRAILER BRAKE CONTROL Integrated	5/14	19	\$270.00
8TRA	TRAILER CONNECTION SOCKET Mounted at Rear of Frame, Wired for Turn Signals Combined with Stop, Compatible with Trailers That Use Combined Stop, Tail, Turn Lamps	7/-1	6	\$94.00

**FRONT END**

9WAY	FRONT END Tilting, Fiberglass, with Three Piece Construction	0/0	0	\$0.00
9WAC	BUG SCREEN Mounted Behind Grille	11/-1	10	\$131.00
9WBS	FENDER EXTENSIONS Molded in Black	0/0	0	\$0.00
9HBZ	GRILLE Molded in Dark Gray	0/0	0	\$0.00
9AAB	LOGOS EXTERIOR Model Badges	0/0	0	\$0.00

**SPEEDOMETER, TOOLS, MISC**

10060	PAINT SCHEMATIC, PT-1 Single Color, Design 100	0/0	0	\$0.00
10761	PAINT TYPE Base Coat/Clear Coat, 1-2 Tone	0/0	0	\$0.00
10XAX	GVWR WEIGHT CLASSIFICATION Class 6 (19,501-26,000 lbs)	0/0	0	\$4,394.00

**FUEL TANKS**

15SZN	FUEL TANK Top Draw, Plastic, Rectangular, 17" Tank Depth, 40 US Gal (151L), Includes Auxiliary Draw Port and Fuel Filler Assembly, Mounted Between Frame Rails and Behind Rear Axle	0/0	0	\$0.00
15WDZ	DEF TANK 6.75 US Gal (26L) Capacity, Frame Mounted Outside Right Rail, Under Cab	0/0	0	\$0.00

**WHEELS, TIRES - FRONT**

27DTX	WHEELS, FRONT {Accuride 50180} DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs	0/0	0	\$0.00
7789445436	(2) TIRE, FRONT 225/70R19.5 Load Range H CROSSTRAC HA3 (CONTINENTAL), 649 rev/mile, 75 MPH, All-Position	0/0	0	\$18.00

**WHEELS, TIRES - REAR**

28DTX	WHEELS, REAR {Accuride 50180} DUAL DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs	0/0	0	\$0.00
7789445436	(4) TIRE, REAR 225/70R19.5 Load Range H CROSSTRAC HA3 (CONTINENTAL), 649 rev/mile, 75 MPH, All-Position	0/0	0	\$36.00

**Total of Product Features****\$63,422.00**

<u>Code</u>	<u>Description</u>	<u>F/R Wt</u> (lbs)	<u>Tot Wt</u> (lbs)	<u>List</u> (US DOLLAR)
	Cab schematic 100CX Location 1: 9219, Winter White (Std) Chassis schematic N/A			

**Services Section:**

**WARRANTY**

40131	WARRANTY Standard for CV515, Effective with Vehicles Built December 3, 2018 or Later, CTS-3000A	0/0	0	\$0.00
	<b>Total of Service Features</b>			<b>\$0.00</b>
	<b>Total Component Weight:</b>	<b>5252/3412</b>	<b>8664</b>	
	<b>Total List Price Including Options:</b>			<b>\$63,422.00</b>
1	Custom 12' BARRICADE BODY WITH SOLAR TECH MESSAGE BOARD INSTALLED	0/0	0	\$34,637.00
	<b>Total Body Allied:</b>	<b>0/0</b>	<b>0</b>	<b>\$34,637.00</b>
	STATE CONTRACT CTR041813	0/0	0	\$0.00
	<b>Total Goods Purchased:</b>	<b>0/0</b>	<b>0</b>	<b>\$0.00</b>

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

<u>Description</u>	<u>(US DOLLAR)</u>	<u>Price</u>
Total Factory List Price Including Options:		\$63,422.00
Freight	\$1,595.00	
Total Freight:		\$1,595.00
Total Factory List Price Including Freight:		\$65,017.00
Less Customer Allowance:		(\$7,937.20)
Total Vehicle Price:		\$57,079.80
Total Body/Allied Equipment:		\$34,637.00
Total Sale Price:		\$91,716.80
Total Per Vehicle Sales Price:		\$91,716.80
Total Net Sales Excluding Taxes:		\$91,716.80
Arizona Tire Tax, 6 Tires	\$12.00	
Sales Tax, Maricopa County	\$7,612.49	
Total Taxes:		\$7,624.49
Net Sales Price:		\$99,341.29

If applicable, Federal Excise Tax (FET) is included in the net sales price above.

Terms of payment are cash on delivery and prices quoted are FOB Phoenix, AZ (unless otherwise noted).

This quote is good for 30 days. All inventory units are subject to prior sale. Unless otherwise noted, the quote above does NOT include title and licensing charges or Arizona state sales tax.

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
**Official Title and Date**

\_\_\_\_\_  
**Firm or Business Name**

\_\_\_\_\_  
**Authorized Signature**

\_\_\_\_\_  
**Authorized Signature and Date**

**This proposal is not binding upon the seller without Seller's Authorized Signature**

\_\_\_\_\_  
**Official Title and Date**

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

**The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.**