

## Pricing for Medium and Heavy Duty Cab, Chassis, and Buses

Instructions: Offerors shall provide pricing for all proposed Medium and Heavy Duty Cab, Chassis, and/or Buses in the columns below. Column E shall automatically populate the correct contract price utilizing the pre-entered formula.

Make	Model	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Off MSRP	Contract Price
International	CV515	\$ 46,219.00	10%	\$ 41,597.10
International	DuraStar	\$ 113,711.00	31%	\$ 78,460.59
International	MV607	\$ 91,707.00	32%	\$ 62,360.76
International	HV 513	\$ 165,553.00	50%	\$ 82,776.50
International	HV507	\$ 92,154.00	32%	\$ 62,664.72
International	HV607	\$ 92,154.00	32%	\$ 62,664.72
International	HV613	\$ 165,553.00	50%	\$ 82,776.50
International	HX515	\$ 207,853.00	50%	\$ 103,926.50
International	HX520	\$ 217,724.00	50%	\$ 108,862.00
International	HX615	\$ 205,714.00	50%	\$ 102,857.00
International	HX620	\$ 216,724.00	50%	\$ 108,362.00
International	RH 613	\$ 192,149.00	50%	\$ 96,074.50
International	LoneStar	\$ 243,590.00	50%	\$ 121,795.00
International	LT625	\$ 203,077.00	50%	\$ 101,538.50
International	RE Bus	\$ 229,650.00	47.5%	\$ 120,566.25
International	CE Bus	\$ 153,592.00	43.5%	\$ 86,779.48
Hino	Hino 155 COE Cab & Chassis	\$ 53,691.00	17%	\$ 44,563.53
Hino	Hino 155 COE Double Cab Cab & Ch	\$ 58,914.00	17%	\$ 48,898.62
Hino	Hino 195 COE Cab & Chassis	\$ 61,961.00	17%	\$ 51,427.63
Hino	Hino 195 COE Double Cab Cab & Ch	\$ 67,184.00	17%	\$ 55,762.72
Hino	Hino 238 Cab & Chassis	\$ 73,428.00	17%	\$ 60,945.24
Hino	Hino 258LP Cab & Chassis	\$ 78,322.00	17%	\$ 65,007.26
Hino	Hino 258ALP Cvab & Chassis	\$ 80,191.00	17%	\$ 66,558.53
Hino	Hino 268 Cab & Chassis	\$ 81,454.00	17%	\$ 67,606.82

Hino	Hino 268A Cab & Chassis	\$	83,309.00	17%	\$	69,146.47
Hino	Hino 338 Cab & Chassis	\$	91,217.00	17%	\$	75,710.11
					\$	-
					\$	-

**Pricing for Medium and Heavy Duty Cab, Chassis, and Buses Option:**

Instructions: Offerors shall provide information for any additional option packages/add-ons available for Medium and Heavy Duty Cab and Chassis below. Proposed option packages shall only be for Medium and Heavy Duty Cab, Chassis, and Buses proposed on the 'Pricing - Vehicles' tab. Column E shall automatically populate the correct number utilizing the pre-entered formula. Please copy and paste the format for additional space if necessary.

Manufacturer/Make/Model: International CV Series				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 CV515	\$ 46,219.00	10%	\$	41,597.10
2			\$	-
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: International DuraStar				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 4300 SBA 4x2	\$ 90,259.00	31%	\$	62,278.71
2 4400 SBA 4x2	\$ 105,569.00	31%	\$	72,842.61
3 4400 SBA 6x4	\$ 113,711.00	31%	\$	78,460.59
4			\$	-
5			\$	-

Manufacturer/Make/Model: International MV Series				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 MV607	\$ 91,293.00	32%	\$	62,079.24
2 MV607 LP	\$ 91,707.00	32%	\$	62,360.76
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: International HV Series				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 HV507	\$ 92,154.00	32%	\$	62,664.72
2 HV513	\$ 165,553.00	50%	\$	82,776.50
3 HV607	\$ 92,154.00	32%	\$	62,664.72
4 HV613	\$ 165,553.00	50%	\$	82,776.50
5			\$	-

Manufacturer/Make/Model: International HX Series				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 HX 515	\$ 207,853.00	50%	\$	103,926.50
2 HX 520	\$ 217,724.00	50%	\$	108,862.00
3 HX 615	\$ 205,714.00	50%	\$	102,857.00
4 HX 620	\$ 216,724.00	50%	\$	108,362.00
5			\$	-

Manufacturer/Make/Model: International RH Series				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 RH 613	\$ 192,149.00	50%	\$	96,074.50
2			\$	-
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: International LoneStar				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 LoneStar	\$ 243,590.00	50%	\$	121,795.00
2			\$	-
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: International LT				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 LT625	\$ 203,077.00	50%	\$	101,538.50
2			\$	-
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: International RE Bus				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 Rear Engine Bus	\$ 229,650.00	47.5%	\$	120,566.25
2			\$	-
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: International CE Bus				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 Conventional	\$ 153,592.00	43.5%	\$	86,779.48
2			\$	-
3			\$	-
4			\$	-
5			\$	-

Manufacturer/Make/Model: Hino				
Option Package Description:	Manufacturer's Suggested Retail Price (MSRP)	Percentage (% Off MSRP)	Contract Price	
1 Hino 155 COE Cab & Chassis	\$ 53,691.00	17%	\$	44,563.53
2 Hino 155 COE Double Cab Cab & Chassis	\$ 58,914.00	17%	\$	48,898.62
3 Hino 195 COE Cab & Chassis	\$ 61,961.00	17%	\$	51,427.63
4 Hino 195 COE Double Cab Cab & Chassis	\$ 67,184.00	17%	\$	55,762.72
5 Hino 238 Cab & Chassis	\$ 73,428.00	17%	\$	60,945.24
6 Hino 258LP Cab & Chassis	\$ 78,322.00	17%	\$	65,007.26
7 Hino 258LP Ccab & Chassis	\$ 80,191.00	17%	\$	66,558.53
8 Hino 268 Cab & Chassis	\$ 81,454.00	17%	\$	67,606.82
9 Hino 358A Cab & Chassis	\$ 83,309.00	17%	\$	69,146.47
10 Hino 338 Cab & Chassis	\$ 91,217.00	17%	\$	75,710.11

## Pricing for Other Medium and Heavy Duty Cab, Chassis, and Buses Products or Services

Instructions: Offerors shall provide pricing for all proposed Medium and Heavy Duty Cab, Chassis, and/or Buses products and services in the columns below.

Description of item or service	List Price	Percentage (%) Off List Price	Contract Price
Software NED-S01 NAVISTAR	\$ 929.50		\$ 599.30
DLB-S01 DIAMOND LOGIC	\$ 908.70		\$ 599.30
DG-DPA5-BT-C1-KIT	\$ 1,571.73		\$ 1,281.02
3886390- INSITE LIT SUBSCRIPTION	\$ 936.00		\$ 792.00
3886388 INSITE LIT	\$ 24.70		\$ 19.06
5298640- HAND HELD COMPUTER	\$ 1,228.88		\$ 1,047.95
EZ-TECH- TOUGHBOOK COMPUTER	\$ 8,476.83		\$ 6,520.64
Training Services Charge at hourly rate	\$ 135.00		\$ 119.00
DVD PLAY SYSTEM	\$5,026.46	10.0%	\$ 4,523.81
ZONAR SECURITY INSPECTION SYSTEM	\$2,079.76	10.0%	\$ 1,871.78
KENWOOD MOBILE TK-8180	\$1,344.48	10.0%	\$ 1,210.03
UPGRADE SPEAKERS	\$600.39	10.0%	\$ 540.35
Kenwood NX-900 Two Way radio and Antenna	\$846.55	10.0%	\$ 761.90
Kenwood TK-7180 with power Tamer	\$1,274.03	10.0%	\$ 1,146.63
Large light gray shoulder rail	\$1,674.75	10.0%	\$ 1,507.28
install caps & covers on wheels	\$562.35	10.0%	\$ 506.12
Tech Package-Diagnostic software,body builder software a	\$8,580.93	10.0%	\$ 7,722.84
			\$ -
Service Max Diagnostic/ NEXIQ	\$1,902.01	10.0%	\$ 1,711.81
Diamond logic builder	\$942.67	10.0%	\$ 848.40
RWC UNIVERSITY ENROLLMENT (ONLINE PORTAL) PER PERSON	\$50.50	50.0%	\$ 25.25
11R22.5 CONTINENTAL TIRE	\$683.43	10.0%	\$ 615.09
			\$ -
			\$ -
KENWOOD NEXTEDGE TWO WAY RADIO	\$991.84	10.0%	\$ 892.66

STEERING STABILIZER BAR	\$1,191.17	10.0%	\$	1,072.06
FIRE BLANKET	\$81.83	10.0%	\$	73.65
CRS SEAT	\$719.98	10.0%	\$	647.98
Motorola Two Radio model TK-690HBK	\$1,943.51	10.0%	\$	1,749.16
AUTOMATIC TIRE CHAINS	\$3,333.34	10.0%	\$	3,000.00
36" TRACKED BARRIERS	\$702.79	10.0%	\$	632.51
CUSTOMER BARRIER POUCH	\$78.05	10.0%	\$	70.25
REI Cellular Router w/antenna	\$1,575.45	10.0%	\$	1,417.90
IMMI CHILD RESTRAIN SEATS	\$4,755.08	10.0%	\$	4,279.58
TOOL BOX	\$415.28	10.0%	\$	373.75
ALLISON TRANSMISSION SOFTWARE	\$2,641.01	10.0%	\$	2,376.91
CUMMINS DIAGNOSTIC SOFTWARE	\$4,070.21	10.0%	\$	3,663.19
BRAUN LIFT UPGRADE	\$264.03	10.0%	\$	237.62
DVD PLAYER 13 SET PACKAGE	\$2,901.53	10.0%	\$	2,611.37
TS INC 2 CAMERA SYSTEM	\$1,422.57	10.0%	\$	1,280.32
CUMMINS 6.7L, EPA, OBD AND GHG CERTIFIED FOR CALENDER 2017	\$840.55	10.0%	\$	756.49
Kenwood Radio, Antenna, Timer XL	\$1,444.44	10.0%	\$	1,300.00
FREEDMAN 48 FAMILYSEATS W/3 CRASH BARRIERS LEVEL 6 CLOTH	\$16,666.67	10.0%	\$	15,000.00
			\$	-
XPR2500 MOTOROLA TWO WAY	\$886.94	10.0%	\$	798.25
24/7/6 CHANNEL (2) Camera 500GB EVENT MARKET	\$2,102.56	10.0%	\$	1,892.31
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
			\$	-
<b>CAMERA SYTEMS- ANGEL TRAX, BUS VISION, PROVISION</b>			\$	-
RWC GROUP			\$	-
ANGEL TRAX SYSTEM (TWO CAMERA SYSTEM)	\$2,582.88	10.0%	\$	2,324.59

ANGELTRAX FOUR CAMERA HYBRID QUEST DVR CAMERA SYSTEM W/320GB DRIVE	\$3,587.93	10.0%	\$	3,229.13
ANGELTRAX Four Camera System	\$1,915.24	10.0%	\$	1,723.72
ANGELTRAX SYSTEM (FOUR CHANNEL W/FOUR CAMERAS)	\$3,028.36	10.0%	\$	2,725.53
ANGELTRAX THREE CAMERA HYBRID QUEST DVR CAMERA SYSTEM W/320GB DRIVE	\$3,347.77	10.0%	\$	3,012.99
ANGELTRAX TWO CAMERA HYBRID QUEST DVR CAMERA SYSTEM W/320GB DRIVE	\$2,987.54	10.0%	\$	2,688.78
BUS VISION System	\$4,242.35	10.0%	\$	3,818.12
CoPilot 4-Channel Mobile Digital Video Recorder	\$900.58	10.0%	\$	810.53
EVENT MARKER	\$222.14	10.0%	\$	199.93
Extra Hard Drive	\$198.13	10.0%	\$	178.32
HYBRID QUEST SYSTEM	\$2,165.00	10.0%	\$	1,948.50
INDICATOR SENSOR KIT	\$162.11	10.0%	\$	145.89
PROVISION 4 camera, 8 channel	\$4,190.72	10.0%	\$	3,771.65
RR-MRH8-1000	\$6,496.11	10.0%	\$	5,846.50
	\$0.00	10.0%	\$	-

<b>REI Camera Systems</b>			\$	-
REI / 4 CH HD420 DVR w/1 Camera & 320GB Hard Drive / Event Marker / Panic Button	\$1,518.75	10.0%	\$	1,366.87
REI / 4 CH HD420 DVR w/2 Cameras & 320GB Hard Drive / Event Marker / Panic Button	\$1,751.40	10.0%	\$	1,576.26
REI / 4 CH HD420 DVR w/3 Cameras & 320GB Hard Drive / Event Marker / Panic Button	\$1,984.05	10.0%	\$	1,785.64
REI / 4 CH HD420 DVR w/4 Cameras & 320GB Hard Drive / Event Marker / Panic Button	\$2,216.70	10.0%	\$	1,995.03
REI / 8 CH HD800 DVR w/1 Camera & 320GB Hard Drive / Event Marker / Panic Button	\$2,119.13	10.0%	\$	1,907.22
REI / 8 CH HD800 DVR w/2 Cameras & 320GB Hard Drive	\$2,351.79	10.0%	\$	2,116.61
REI / 8 CH HD800 DVR w/3 Cameras & 320GB Hard Drive	\$2,584.44	10.0%	\$	2,325.99
REI / 8 CH HD800 DVR w/4 Cameras & 320GB Hard Drive	\$2,817.09	10.0%	\$	2,535.38
REI / 8 CH HD800 DVR w/5 Cameras & 320GB Hard Drive / Event Marker / Panic Button	\$3,049.74	10.0%	\$	2,744.76
REI / 8 CH HD800 DVR w/6 Cameras & 320GB Hard Drive / Event Marker / Panic Button	\$3,282.39	10.0%	\$	2,954.15

REI / 8 CH HD800 DVR w/7 Cameras & 320GB Hard Drive	\$3,515.04	10.0%	\$	3,163.54
REI / 8 CH HD800 DVR w/8 Cameras & 320GB Hard Drive / Event Marker / Panic Button	\$3,747.69	10.0%	\$	3,372.92
REI / GPS Receiver	\$193.27	10.0%	\$	173.94
REI / Sensor Harness	\$157.96	10.0%	\$	142.17
REI / Accelerometer	\$161.50	10.0%	\$	145.35
REI / IR Illuminator (for dome cameras needing night vision)	\$45.75	10.0%	\$	41.17
REI / 500 GB Hard Drive Upgrade	\$150.10	10.0%	\$	135.09
REI / 750 GB Hard Drive Upgrade	\$279.78	10.0%	\$	251.80
REI / 1 TB Hard Drive Upgrade	\$365.04	10.0%	\$	328.53
REI / 320 GB SATA Hard Drive, HD Series Mobile DVRs	\$200.53	10.0%	\$	180.48
REI / 500 GB SATA Hard Drive, HD Series Mobile DVRs	\$360.23	10.0%	\$	324.21
REI / 750 GB SATA Hard Drive, HD Series Mobile DVRs	\$480.31	10.0%	\$	432.28
REI / 1 TB SATA Hard Drive, HD Series Mobile DVRs	\$534.35	10.0%	\$	480.91
REI/ 8 CH HD800 DVR W/8 CAMERAS & 750 GB HARD DRIVE INTERNAL/EXTERNAL DELUXE PACKAGE	\$5,042.25	10.0%	\$	4,538.03
REI / VR-3000, AM/FM DVD PLAYER, (8) SPEAKERS,(4) 15" MONITORS MANUAL FLIP DOWN, ALL CABLES	\$3,984.90	10.0%	\$	3,586.41
HD420W DVR w/2 Antennas & 2 Antenna Cables	\$490.46	10.0%	\$	441.41
HD800W DVR w/ 2 Antennas & 2 Antenna Cables	\$670.57	10.0%	\$	603.52
HD420 / DVR, 4 CHANNELL	\$897.11	10.0%	\$	807.40
(4) 500W INVERTERS / VOLTMETER / 4 PORT USB W STORAGE POUCH	\$2,101.36	10.0%	\$	1,891.23
HD 12 channel DVR, 8 cameras, 1TBHD, WIFI GPS, exterior	\$7,318.80	10.0%	\$	6,586.92
12 channel HDS 1200 DVR w/5 cam, 1TB HD WIFI GPS	\$3,788.46	10.0%	\$	3,409.61
6 channel HDS 600 DVR w/4CAM, 500GB HDD WIFI GPS	\$2,859.58	10.0%	\$	2,573.62
REI Router and WI FI antenna	\$1,608.42	10.0%	\$	1,447.58
DVR, 5 camera, 1TB HDGPS, WIFI, extra 1TBHD	\$4,110.27	10.0%	\$	3,699.24
4 Cams, 1TB HDD Sensor cable, WIFI GPS, and panic butto	\$2,599.69	10.0%	\$	2,339.72
6 Cams, 1TB HDD, 1 Stop arm cam, Sensor cable, WIFI GP	\$4,458.55	10.0%	\$	4,012.70
			\$	-

			\$	-
<b>SEON CAMERA SYSTEMS</b>			\$	-
SEON TL4 (1) CAMERA 4-CHANNEL 320GB, 20FT CABLE, GP	\$1,892.43	10.0%	\$	1,703.18
SEON TL4 (2) CAMERA 4-CHANNEL 320GB, (2) 50FT CABLE,	\$2,166.21	10.0%	\$	1,949.58
SEON TL4 (3) CAMERA 4-CHANNEL 320GB, (2) 20FT CABLE,	\$2,500.02	10.0%	\$	2,250.02
SEON TL4 (4) CAMERA 4-CHANNEL 320GB, (2)50FT CABLE, (	\$2,713.76	10.0%	\$	2,442.38
			\$	-
SEON TLHD (1) CAMERA 5-CHANNEL 320GB, (1) 20FT CABLE	\$2,120.58	10.0%	\$	1,908.52
SEON TLHD (2) CAMERA 5-CHANNEL 320GB, (2) 50FT CABLE	\$2,394.35	10.0%	\$	2,154.92
SEON TLHD (3) CAMERA 5-CHANNEL 320GB, (2) 50FT CABLE	\$2,728.17	10.0%	\$	2,455.35
SEON TLHD (4) CAMERA 5-CHANNEL 320GB, (2) 50FT CABLE	\$2,941.91	10.0%	\$	2,647.72
			\$	-
SEON TX8 (5) CAMERA 8-CHANNEL 640GB, (2) 20FT CABLE,	\$3,489.46	10.0%	\$	3,140.52
SEON TX8 (6) CAMERA 8-CHANNEL 640GB, (3) 20FT CABLE,	\$3,703.20	10.0%	\$	3,332.88
SEON TX8 (7) CAMERA 8-CHANNEL 640GB, (3) 20FT CABLE,	\$4,067.04	10.0%	\$	3,660.33
SEON TX8 (8) CAMERA 8-CHANNEL 640GB, (3) 30FT CABLE,	\$4,310.80	10.0%	\$	3,879.72
SEON TX8 (4) CAMERA 8-CHANNEL 640GB, (2) 20FT CABLE,	\$3,167.65	10.0%	\$	2,850.89
SEON TH6H500 Trooper DVR 6HD Channel 500 GB HD, 4 c	\$2,396.73	10.0%	\$	2,157.06
Seon TX8 5 camera,640gb, GPS, Event marker & 2 camera	\$4,274.11	10.0%	\$	3,846.70
			\$	-
			\$	-
<b>Starter Kit: (Required for all NEW customers)</b>			\$	-
SEON HDD-STB: Include software, docking station & trackball m	\$234.15	10.0%	\$	210.74
SEON HDD-STB-LMK	\$522.34	10.0%	\$	470.10
SEON 1HDD-DOCK (extra docking stations)	\$138.09	10.0%	\$	124.28
			\$	-
<b>Spare Hard Drives (1-3 per 10 systems recommended)</b>			\$	-
SEON TL Spare Hard Drive - 320GB	\$192.12	10.0%	\$	172.91
SEON TLHD Spare Hard Drive - 320GB	\$192.12	10.0%	\$	172.91
SEON TX Spare Hard Drive - 640GB	\$378.25	10.0%	\$	340.42
SEON DXHD Spare Hard Drive - 640GB	\$378.25	10.0%	\$	340.42
			\$	-
SEON GPS4	\$93.66	10.0%	\$	84.29
SEON LMK	\$300.19	10.0%	\$	270.18

SEON TL4 (2) CAMERA 4-CHANNEL 320GB, (2) 50FT CABLE,	\$1,561.01	10.0%	\$	1,404.91
SEON TL4 (3) CAMERA 4-CHANNEL 500 GB, (2) 20FT CABLE, (1) 50FT CABLE, GPS, EVENT TAG	\$3,583.12	10.0%	\$	3,224.81
CA-MP4 MOUNTING POST	\$54.04	10.0%	\$	48.63
CHW702E20	\$575.17	10.0%	\$	517.66
Dome camera with 50ft harness (lens TBD)	\$243.76	10.0%	\$	219.38
Dome camera with 20ft harness (lens TBD)	\$213.74	10.0%	\$	192.36
			\$	-
<b>24/7 CAMERA SYSTEMS</b>			\$	-
24/7 6 CHANNEL (3) Camera 500GB,EVENT MARKER	\$3,391.00	10.0%	\$	3,051.90
24/7 6 CHANNEL (4) Camera 500GB,EVENT MARKER	\$3,710.41	10.0%	\$	3,339.37
			\$	-
ROAD RUNNER 4 CAMERA, 1TB, GPS,EVENT MARKER	\$4,005.80	10.0%	\$	3,605.22
16 CHANNEL SOLID STATE 4 CAMERA, GPS, 64GB, SDX MEMORY	\$2,483.93	10.0%	\$	2,235.54
	\$0.00	10.0%	\$	-
			\$	-
<b>RWC GROUP</b>			\$	-
TRANS AIR / FM55 REAR / SMC3L COND / (1) TM21 COMP / 60K BTU SYST	\$9,405.68	51.6%	\$	4,552.35
TRANS AIR / FM55 REAR / 27K DASH / SMC3L COND / (1) TM21 COMP / EC	\$15,510.92	51.6%	\$	7,507.29
TRANS AIR / RT65 / (1) TM21 COMP / EC4.0 / 64K BTU SYSTEM (Quote 150	\$18,045.57	51.6%	\$	8,734.06
TRANS AIR / FM55 FRONT & REAR / (2) SMC3L COND / (2) TM21 COMP / 12	\$20,350.01	51.6%	\$	9,849.41
TRANS AIR / FM55 FRONT & REAR / (2) SMC3L COND / (1) TM43 COMP / 12	\$25,689.45	51.6%	\$	12,433.70
TRANS AIR / FM55 FRONT & REAR / 27K DASH / (2) SMC3L COND / (2) TM2	\$27,679.12	51.6%	\$	13,396.69
TRANS AIR / FM55 FRONT & REAR / TA93 SIDE / (2) SMC3L COND / (2) TM	\$25,369.98	51.6%	\$	12,279.07
TRANS AIR / FM55 FRONT & REAR / TA93 SIDE / (2) SMC3L COND / (1) TM	\$30,345.31	51.6%	\$	14,687.13
TRANS AIR / FM55 FRONT & REAR / 27 DASH / / TA93 SIDE / (2) SMC3L CO	\$33,819.59	51.60%	\$	16,368.68
TRANS AIR / FM55 FRONT & REAR / R120 COND / (2) TM21 COMP / 120K B	\$24,456.19	51.6%	\$	11,836.80
TRANS AIR / FM55 FRONT & REAR / R120 COND / (1) TM43 COMP / 120K B	\$29,551.33	51.6%	\$	14,302.84
TRANS AIR / FM55 FRONT & REAR / 27K DASH / (R120 COND / (2) TM21 CO	\$27,505.29	51.6%	\$	13,312.56
TRANS AIR / FM55 FRONT & REAR / TA93 SIDE / R120 COND / (2) TM21 CO	\$29,532.53	51.6%	\$	14,293.75
TRANS AIR / FM55 FRONT & REAR / TA93 SIDE / R120 COND / (1) TM43 CO	\$34,261.22	51.6%	\$	16,582.43
TRANS AIR / FM55 FRONT & REAR / TA93 SIDE / 27K DASH / R120 COND /	\$36,762.98	51.6%	\$	17,793.28
TRANS AIR /130KBTU/ FM55 FRONT (1) TA93/ (1) TA96 120 ROOF TOP CO	\$36,599.41	51.6%	\$	17,714.12

TRANS AIR / (1) TA73 REAR / (2) TA93 SIDE / (2)SMC3L COND / (2) TM21 C	\$23,645.76	51.6%	\$	11,444.55
TRANS AIR / (1) TA73 REAR / (2) TA93 SIDE / (2)SMC3L COND / (1) TM43 C	\$28,846.61	51.6%	\$	13,961.76
TRANS AIR / (1) TA73 REAR / (2) TA93 SIDE / 27K DASH / (2) SMC3L COND	\$30,810.43	51.6%	\$	14,912.25
TRANS AIR / (2) RT65 / (2) TM21 COMP / EC4.0 / 128K BTU SYSTEM (Quote	\$36,770.03	51.6%	\$	17,796.69
TRANS AIR / (2) RT65 / (1) TM43 COMP / EC4.0 / 128K BTU SYSTEM (Quote	\$41,259.10	51.6%	\$	19,969.41
TRANS AIR / (2) RT65 / 40K DASH / (3) TM21 COMP / EC4.0 / 168K BTU SYS	\$49,800.33	51.6%	\$	24,103.36
TRANS AIR / (2) RT65 / 40K DASH / (1) TM21 COMP / (1) TM43 COMP / EC4	\$51,794.69	51.6%	\$	25,068.63
TRANS AIR TA 17 DUCTED	\$38,759.69	51.6%	\$	18,759.69
TRANS AIR / 3 FAN CONDENSER UPGRADE (14" FANS)	\$1,477.57	51.6%	\$	715.14
TRANS AIR / 4 FAN CONDENSER UPGRADE (14" FANS)	\$2,008.46	51.6%	\$	972.09
TRANS AIR / DRIVER SNOUT	\$653.04	51.6%	\$	316.07
TRANS AIR TA55B93963C4C	\$34,246.51	51.6%	\$	16,575.31
TRANS AIR 150 BTU SYSTEM	\$31,903.38	51.6%	\$	15,441.24
RE - TRANS AIR / 155K BTU/ (1) TA77 REAR / (2) TA93 SIDE / (2) 4C 15" FA	\$40,609.26	51.6%	\$	19,654.88
RE - TRANS AIR / 150K BTU/ (2) RT96 / TRANSIT COMP / NO HEAT / EC4.0	\$46,514.45	51.6%	\$	22,512.99
RE - TRANS AIR / 177K BTU / (2) RT96 / (1) 27K DASH / (1) SMC25 COND / T	\$59,114.40	51.6%	\$	28,611.37
RE - TRANS AIR / 150K BTU/ (1) TA17 / (1) C5 COND / TRANSIT COMP / BA	\$43,420.25	51.6%	\$	21,015.40
RE - TRANS AIR / 130K BTU/ (1) TA73 / (2) TA93 / (2) SMC3L COND / (2) TM	\$24,870.75	51.6%	\$	12,037.44
RE - TRANS AIR / 145K BTU/ (1) TA73 / (2) TA93 / (2) SMC3L COND / TRANS	\$35,368.55	51.6%	\$	17,118.38
RE - TRANS AIR / 172K BTU (1) TA73 / (2) TA93 / 27K DASH / TRANSIT & 10	\$48,972.14	51.6%	\$	23,702.52
RE - TRANS AIR / 130K BTU / (1) TA77 REAR / (2) TA93 SIDE / (2) 4C 15" FA	\$31,407.09	51.6%	\$	15,201.03
RE - TRANS AIR / 130K BTU/ (1) TA55 / (1) TA77 / (1) SC3 / (1) SC4 / (2) TM2	\$26,696.48	51.6%	\$	12,921.09
RE - TRANS AIR / 150K BTU / (1) TA55 / (1) TA77 / (1) SC3 / (1) SC4 / TRANS	\$36,994.39	51.6%	\$	17,905.28
RE - TRANS AIR / 177K BTU/ (1) TA55 / (1) TA77 / (1) SC3 / (1) SC4 / TRANS	\$53,346.37	51.6%	\$	25,819.64
RE - TRANS AIR / 150K BTU/ (1) TA77 / (1) TA96 / (1) TA93 / (2) SC4 / TRANS	\$40,803.38	51.6%	\$	19,748.84
RE - TRANS AIR / 177K BTU / (1) TA77 / (1) TA96 / (1) TA93 / (1) R120 / (1) S	\$47,926.40	51.6%	\$	23,196.38
CE-PROPANE TA/ FM55 FRONT & REAR /TA-93/ (2) SMC3L COND / (1) TM4	\$42,411.56	51.6%	\$	20,527.19
CE-CUMMINS TA/ FM55 FRONT & REAR /TA-93/ (2) SMC3L COND / (1) TM4	\$40,220.67	51.6%	\$	19,466.81
RE-KL80 DUCTED WITH DRIVERS BLOWER MOTOR (QUOTE 15800)	\$46,041.81	51.6%	\$	22,284.24
RE - TRANS AIR / 155K BTU/ (1) TA77 REAR / (2) TA93 SIDE / (2) 4C 15" FA	\$37,174.40	51.6%	\$	17,992.41
RE-TRANS AIR 150K BTU (1) TA 77 REAR, (1) TA93 SIDE/ FM-45 EVAP/RO	\$43,788.79	51.6%	\$	21,193.78
CE Propane TA55F55BSC2LPSC2LP, TM-43 w/ driver snout (15	\$20,478.93	51.6%	\$	9,911.80
CE TRANS AIR 130,000 BTU SC4	\$19,797.98	51.6%	\$	9,582.22
CE TRANS AIR 160,000 BTU TM-55 DUCTED	\$37,411.32	51.6%	\$	18,107.08

RE TRANS AIR 192,000 BTU BITZER DUCTED	\$42,283.30	51.6%	\$	20,465.12
			\$	-
			\$	-
			\$	-
			\$	-
BUS AIR (1) IN WALL Rear Evap, Skirt Cond, 3 Fan,(1) TM21 Compressor & In	\$11,745.36	51.6%	\$	5,684.75
BUS AIR (2) IN WALL Front & Rear Evap, (1) Driver Plenum, (2) Skirt Cond, 3 F	\$19,732.21	51.6%	\$	9,550.39
BUS AIR (2) IN WALL Front & Rear Evap, (1) Side Mtn Evap, (1) Driver Plenum	\$22,081.28	51.6%	\$	10,687.34
BUS AIR (2) IN WALL Front & Rear Evap, (1) Driver Plenum, (2) Roof Cond, 3	\$25,839.79	51.6%	\$	12,506.46
BUS AIR (2) IN WALL Front & Rear Evap, (1) Driver Plenum, (1) Side Evap, (2)	\$30,537.94	51.6%	\$	14,780.36
			\$	-
			\$	-
MCC (1)IW1 REAR EVAP, (1) CM3 SKIRT COND, (1) TM-21 COMP	\$9,598.31	51.6%	\$	4,645.58
MCC (2) IW1 FRONT & REAR EVAP, (1) DRIVER PLENUM, (2) CM3 SKIRT	\$21,254.40	51.6%	\$	10,287.13
MCC (2) IW1 FRONT & REAR EVAP, (1) EM2 MID COND,(1) DRIVER PLE	\$23,725.63	51.6%	\$	11,483.20
MCC (2) IW1 FRONT & REAR EVAP,(1) DRIVER PLENUM, (2) K410 ROOF	\$25,050.51	51.6%	\$	12,124.44
MCC (2) IW1 FRONT & REAR EVAP,(1) EM2 MID COND,(1) DRIVER PLEN	\$27,037.82	51.6%	\$	13,086.30
	\$0.00	51.6%	\$	-
MCC (1) EM3 REAR EVAP, (2) EM2 SIDE EVAP, (2) CM3 SKIRT COND, (2)	\$26,215.64	51.6%	\$	12,688.37
MCC (1) EM3 REAR EVAP, (2) EM2 SIDE EVAP, (2) CM14 SKIRT COND 4	\$43,951.14	51.6%	\$	21,272.35
MCC (1) EM3 REAR EVAP, (2) EM2 SIDE EVAP, (1) CR340 ROOF COND, (	\$42,248.06	51.6%	\$	20,448.06
MCC (1) ECO353N-32SL,(1) 150 AMP ALT, (1) 05G COMP, CEILING DUCT	\$42,635.66	51.6%	\$	20,635.66
MCC (1) ECO353N-32SL,(1) 150 AMP ALT, (1) 05G COMP, PARCEL RACK	\$54,458.54	51.6%	\$	26,357.93
MCCGB AC353N (1) 150AMP ALT, (1) 05G COMP, CELING DUCTWORK	\$37,190.09	51.6%	\$	18,000.00
MCC Parcel rack AC System	\$46,281.00	51.6%	\$	22,400.00
			\$	-
			\$	-
THERMOKING DUCTED SYSTEM, Roof top Cond,3 fan, 24 volt, (1) TRANSIT	\$55,359.06	51.6%	\$	26,793.78
THERMOKING DUCTED SYSTEM, Roof top Cond,3 fan, 24 volt, (1) TRANSIT	\$53,558.84	51.6%	\$	25,922.48
THERMOKING INWALL EVAP,SLC ROOF TOP CONDENSERS,sa-400 CELIN	\$39,922.48	51.6%	\$	19,322.48
			\$	-
CE / ACC-SPHEROS, (2) EVAP, (2) SKIRT CONDENSERS, TM21 COMP, 126	\$15,727.04	51.6%	\$	7,611.89
CE / ACC-SPHEROS, (2) EVAP, (2) ROOFTOP COND, TM21 COMP, 126K BT	\$18,708.01	51.6%	\$	9,054.68
CE / ACC-SPHEROS, (3) EVAP, (2) ROOFTOP COND, TM21 COMP, 136K BT	\$20,237.26	51.6%	\$	9,794.83

CE / ACC-SPHEROS, (3) EVAP, (2) SKIRT COND, TM21 COMP, 136K BTU- F	\$17,256.28	51.6%	\$	8,352.04
CE / ACC-SPHEROS, (2) EVAP, (2) ROOF TOP COND, TM43 COMP, 126K B	\$21,183.93	51.6%	\$	10,253.02
CE / ACC-SPHEROS, (2) EVAP, (2) SKIRT COND, TIE-IN DASH, TM43 COMP	\$19,797.98	51.6%	\$	9,582.22
CE / ACC-SPHEROS, (2) EVAP, (2) SKIRT COND, STD ALONE DASH, TM43	\$22,828.28	51.6%	\$	11,048.89
CE / ACC-SPHEROS, (2) EAVP, (2) ROOFTOP COND, STD ALONE DASH, T	\$25,809.26	51.6%	\$	12,491.68
CE / ACC-SPHEROS, (2) EVAP, (2) ROOF TOP COND, TIE IN DASH, TM43 C	\$22,778.95	51.6%	\$	11,025.01
			\$	-
			\$	-
CE / ACC-SPHEROS, LO PRO DUCTED SYSTEM, TM43 COMP, 160K BTU- C	\$37,411.32	51.6%	\$	18,107.08
CE / ACC-SPHEROS, LO PRO DUCTED SYSTEM, TM43 COMP, 160K BTU- C	\$39,119.10	51.6%	\$	18,933.64
RE / ACC-SPHEROS, LO PRO DUCTED SYSTEM, TM65 COMP, 180K BTU- C	\$40,575.52	51.6%	\$	19,638.55
RE / ACC-SPHEROS, LO PRO DUCTED SYSTEM, TM65/ BITZER COMP, 18	\$42,283.30	51.6%	\$	20,465.12
CC33543 Stand Alone Dash TM16 low profile ducting & with drivers blower	\$42,741.37	51.6%	\$	20,686.82
RW88FW88595943 with Dash stand alone TM16	\$19,142.59	51.6%	\$	9,265.01
ACC- SPHEROS, (2) IN WALLS, MID EVAP, SKIRT COND, DRIVER DASH TM	\$26,819.36	51.6%	\$	12,980.57
ACC- SPHEROS, (2) IN WALLS, MID EVAP, ROOFTOP COND, DRIVER DAS	\$29,800.33	51.6%	\$	14,423.36
			\$	-
			\$	-
			\$	-
TOWING - 36 / UNLIMITED MILES (\$275 PER) 40KMH	\$492.42	12.0%	\$	433.33
TOWING - 48 / UNLIMITED MILES (\$275 PER) 40KMJ	\$580.81	12.0%	\$	511.11
TOWING - 60 / UNLIMITED MILES (\$275 PER) 40KMK	\$707.07	12.0%	\$	622.22
TOWING - 36 / UNLIMITED MILES (\$550 PER) 40KMB	\$694.44	12.0%	\$	611.11
TOWING - 48 / UNLIMITED MILES (\$550 PER) 40KMC	\$820.71	12.0%	\$	722.22
TOWING - 60 / UNLIMITED MILES (\$550 PER) 40KMD	\$1,010.10	12.0%	\$	888.89
			\$	-
EXT VEHICLE COVERAGE- 36 / 50K MILES 40PLB	\$946.97	12.0%	\$	833.33
EXT VEHICLE COVERAGE- 48 / 50K MILES 40PKV	\$1,641.41	12.0%	\$	1,444.44
EXT VEHICLE COVERAGE- 48 / 100K MILES 40PKW	\$2,462.12	12.0%	\$	2,166.67
EXT VEHICLE COVERAGE- 60 / 100K MILES 40PLG	\$2,904.04	12.0%	\$	2,555.56
EXT VEHICLE COVERAGE- 60 / 200K MILES 40PLJ	\$4,545.45	12.0%	\$	4,000.00
EXT VEHICLE COVERAGE- 72 / 100K MILES 40PLL	\$3,358.59	12.0%	\$	2,955.56
EXT VEHICLE COVERAGE- 72 / 150K MILES 40PLM	\$4,545.45	12.0%	\$	4,000.00
EXT VEHICLE COVERAGE- 84 / 100K MILES 40PLP	\$4,734.85	12.0%	\$	4,166.67

EXT VEHICLE COVERAGE- 84 / 150K MILES 40PLR	\$6,515.15	12.0%	\$	5,733.33
	\$0.00	12.0%	\$	-
STARTER & ALT- 36 / 50K MILES 40KUE	\$75.76	12.0%	\$	66.67
STARTER & ALT- 48 / 50K MILES 40KUK	\$101.01	12.0%	\$	88.89
STARTER & ALT- 48 / 100K MILES 40KUL	\$176.77	12.0%	\$	155.56
STARTER & ALT- 60 / 100K MILES 40KUR	\$227.27	12.0%	\$	200.00
STARTER & ALT- 60 / 200K MILES 40KUT	\$454.55	12.0%	\$	400.00
	\$0.00	12.0%	\$	-
CUMMINS 6.7L FULL ENG / 5YRS / 150K MILES 40SEJ	\$1,830.81	12.0%	\$	1,611.11
CUMMINS 6.7L FULL ENG / 5YRS / 200K MILES 40SEK	\$2,209.60	12.0%	\$	1,944.44
CUMMINS 6.7L FULL ENG / 5YRS / UNLIM MILES 40SEL	\$2,367.42	12.0%	\$	2,083.33
CUMMINS 6.7L FULL ENG / 7YRS / 150K MILES 40SEM	\$2,904.04	12.0%	\$	2,555.56
CUMMINS 6.7L FULL ENG / 8YRS / 150K MILES 40SEN	\$3,409.09	12.0%	\$	3,000.00
CUMMINS 6.7L FULL ENG / 10YRS / 120K MILES 40SEP	\$4,356.06	12.0%	\$	3,833.33
CUMMINS 6.7L FULL ENG / 10YRS / 150K MILES 40SER	\$4,608.59	12.0%	\$	4,055.56
CUMMINS 6.7L FULL ENG / 10YRS / 200K MILES 40SES	\$5,176.77	12.0%	\$	4,555.56
CUMMINS 6.7L FULL ENG / 10YRS / UNLIM MILES 40SET	\$5,871.21	12.0%	\$	5,166.67
CUMMINS 6.7L FULL ENG MINUS MAINT / 5YRS / 150K MI	\$1,388.89	12.0%	\$	1,222.22
CUMMINS 6.7L FULL ENG MINUS MAINT / 5YRS / 200K MI	\$1,641.41	12.0%	\$	1,444.44
CUMMINS 6.7L FULL ENG MINUS MAINT / 5YRS / UNLIM M	\$1,767.68	12.0%	\$	1,555.56
CUMMINS 6.7L FULL ENG MINUS MAINT / 7YRS / 150K MI	\$2,462.12	12.0%	\$	2,166.67
CUMMINS 6.7L FULL ENG MINUS MAINT / 10YRS / 200K M	\$4,103.54	12.0%	\$	3,611.11
CUMMINS 6.7L FULL ENG MINUS MAINT / 10YRS / UNLIM	\$4,608.59	12.0%	\$	4,055.56
CUMMINS 6.7L MAJOR COMPONENTS / 7YRS / 150K MILES	\$694.44	12.0%	\$	611.11
CUMMINS 6.7L MAJOR COMPONENTS / 10YRS / 200K MIL	\$946.97	12.0%	\$	833.33
CUMMINS 6.7L FULL ENG MINUS INJECTORS / 7YRS / 150	\$2,272.73	12.0%	\$	2,000.00
CUMMINS 6.7L FULL ENG MINUS INJECTORS / 8YRS / 150	\$2,872.47	12.0%	\$	2,527.78
CUMMINS 6.7L FULL ENG MINUS INJECTORS / 10YRS / 12	\$3,724.75	12.0%	\$	3,277.78
CUMMINS 6.7L FULL ENG MINUS INJECTORS / 10YRS / 15	\$4,198.23	12.0%	\$	3,694.44
CUMMINS 6.7L FULL ENG MINUS INJECTORS / 10YRS / 20	\$4,671.72	12.0%	\$	4,111.11
CUMMINS 6.7L FULL ENG MINUS INJECTORS / 10YRS / UN	\$5,303.03	12.0%	\$	4,666.67
	\$0.00	12.0%	\$	-
CUMMINS L9 FULL ENG / 5YRS / 150K MILES 40SGY	\$2,367.42	12.0%	\$	2,083.33
CUMMINS L9 FULL ENG / 5YRS / 200K MILES 40SGZ	\$2,840.91	12.0%	\$	2,500.00

CUMMINS L9 FULL ENG / 5YRS / UNLIM MILES 40SHA	\$3,093.43	12.0%	\$	2,722.22
CUMMINS L9 FULL ENG / 7YRS / 150K MILES 40SHB	\$3,156.57	12.0%	\$	2,777.78
CUMMINS L9 FULL ENG / 8YRS / 150K MILES 40SHC	\$3,598.48	12.0%	\$	3,166.67
CUMMINS L9 FULL ENG / 10YRS / 120K MILES 40SMC	\$5,492.42	12.0%	\$	4,833.33
CUMMINS L9 FULL ENG / 10YRS / 150K MILES 40SMD	\$5,808.08	12.0%	\$	5,111.11
CUMMINS L9 FULL ENG / 10YRS / 200K MILES 40SME	\$6,502.53	12.0%	\$	5,722.22
CUMMINS L9 FULL ENG MINUS MAINT / 5YRS / 150K MILE	\$1,799.24	12.0%	\$	1,583.33
CUMMINS L9 FULL ENG MINUS MAINT / 5YRS / 200K MILE	\$2,272.73	12.0%	\$	2,000.00
CUMMINS L9 FULL ENG MINUS MAINT / 5YRS / UNLIM MI	\$2,335.86	12.0%	\$	2,055.56
CUMMINS L9 FULL ENG MINUS MAINT / 7YRS / 150K MILE	\$3,219.70	12.0%	\$	2,833.33
CUMMINS L9 FULL ENG MINUS MAINT / 10YRS / 200K MIL	\$5,113.64	12.0%	\$	4,500.00
CUMMINS L9 FULL ENG MINUS MAINT / 10YRS / UNLIM M	\$5,808.08	12.0%	\$	5,111.11
CUMMINS L9 FULL ENG MINUS INJECTORS / 7YRS / 150K	\$2,840.91	12.0%	\$	2,500.00
CUMMINS L9 FULL ENG MINUS INJECTORS / 8YRS / 150K	\$3,251.26	12.0%	\$	2,861.11
CUMMINS L9 FULL ENG MINUS INJECTORS / 10YRS / 120K	\$5,113.64	12.0%	\$	4,500.00
CUMMINS L9 FULL ENG MINUS INJECTORS / 10YRS / 150K	\$5,334.60	12.0%	\$	4,694.44
CUMMINS L9 FULL ENG MINUS INJECTORS / 10YRS / 200K	\$5,871.21	12.0%	\$	5,166.67
CUMMINS L9 FULL ENG MINUS INJECTORS / 10YRS / UNL	\$6,691.92	12.0%	\$	5,888.89
Pre Delivery Inspection Rear Engine School/MFSAB Bus	\$1,000.00	10.0%	\$	900.00
Pre Delivery Inspection Rear Engine SPED School Bus	\$1,100.00	10.0%	\$	990.00
Pre Delivery Inspection Conventional School/MFSAB Bus	\$1,000.00	10.0%	\$	900.00
Pre Delivery Inspection Conventional SPEDSchool Bus	\$1,100.00	10.0%	\$	990.00
Pre Delivery Inspection Cutaway School/MFSAB School Bus	\$875.00	10.0%	\$	787.50
Pre Delivery Inspection Cutaway School/SPED School Bus	\$875.00	10.0%	\$	787.50
Pre Delivery Inspection - Commercial/Transit to 22 FT	\$650.00	10.0%	\$	585.00
Pre Delivery Inspection - Commercial/Transit to 25 FT	\$650.00	10.0%	\$	585.00
Pre Delivery Inspection - Commercial/Transit to 28 FT	\$700.00	10.0%	\$	630.00
Pre Delivery Inspection - Commercial/Transit to 32 FT	\$900.00	10.0%	\$	810.00
Pre Delivery Inspection - Commercial/Transit over 32 FT	\$1,000.00	10.0%	\$	900.00
				#VALUE!
				#VALUE!
Lettering -Vinyl 5-6" BOTH SIDES AND BUMPERS	\$180.00	18.0%	\$	147.60
			\$	-
Transportation costs for New bus from Tulsa OK to Phoenix	\$1,737.12	0.0%	\$	1,737.12

Transportation costs for New bus from Hutchensen, KS to	\$1,350.00	0.0%	\$	1,350.00
Truck only			\$	-
Allison Extended warranty (see attached) for pricing			\$	-
Cab and Chassis International offer on Extended Warranty 50% off of list		50%		#VALUE!
			\$	-