

Strada Multi-Space Meter Pricing



Option #1 - StradaPAL BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
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METER MODEL: StradaPAL BNA (color display)	\$14,716	39.5%	\$8,900	
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Includes:

Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)

7" Full Color Display

Customizable Capacitive Keyboard

Coin, Bill, and Credit Card Acceptance

Solar Power or AC Mains

4G Wireless Communications

Instruction decals

1 Coin Canister Per Machine

1 Bill Canister Per Machine

1 Ticket roll per machine

1 Year Hardware Warranty Included

Extended Warranty is \$480/meter/year

Shipping

Training

Option #2 - Strada BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
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METER MODEL: Strada BNA (monochrome display)	\$13,116	36.3%	\$8,350	
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Includes:

Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)

Monochrome Display

Coin, Bill, and Credit Card Acceptance

Solar Power or AC Mains

4G Wireless Communications

Instruction decals

1 Coin Canister Per Machine

1 Bill Canister Per Machine

1 Ticket roll per machine

1 Year Hardware Warranty Included

Extended Warranty is \$480/meter/year

Shipping

Training

Strada Multi-Space Meter Pricing (continued)



Option #3 - StradaPAL Rapide

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: StradaPAL Rapide (color display, coin/card only)	\$11,600	40.1%	\$6,950	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				
Customizable Capacitive Keyboard				
Coin and Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Option #4 - Strada Rapide

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: Strada Rapide (monochrome display, coin/card only)	\$10,600	42.0%	\$5,800	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
Monochrome Display				
Customizable Capacitive Keyboard				
Coin and Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Strada Multi-Space Meter Pricing (continued)



Option #5 - StradaPAL Card Only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: StradaPAL Card Only (color display, card only)	\$11,070	44.4%	\$5,700	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				
Customizable Capacitive Keyboard				
Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				
Shipping				
Training				
				Extended Warranty is \$420/meter/year

Option #6 - Strada Card Only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: Strada Card Only (monochrome screen, card only)	\$9,471	46.2%	\$5,250	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
Monochrome Display				
Customizable Capacitive Keyboard				
Credit Card Acceptance				
Solar Power or AC Mains				
4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				
Shipping				
Training				
				Extended Warranty is \$420/meter/year

CWT Multi-Space Meter Pricing



Option #1 - CWT Touch BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: CWT Touch BNA	\$11,800	24.5%	\$8,900	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
9" color touch screen				
Coin, Bill, and Credit Card Acceptance				
Solar Power or AC Mains				
3G/4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				
Shipping				
Training				
				Extended Warranty is \$480/meter/year

Option #2 - CWT Color BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: CWT Color BNA	\$10,811	20.0%	\$8,650	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
7" Full Color Display				
48 key piezo key pad				
Coin, Bill, and Credit Card Acceptance				
Solar Power or AC Mains				
3G/4G Wireless Communications				
Instruction decals				
1 Coin Canister Per Machine				
1 Bill Canister Per Machine				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				
Shipping				
Training				
				Extended Warranty is \$480/meter/year

CWT Multi-Space Meter Pricing (continued)



Option #3 - CWT Monochrome BNA

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
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METER MODEL: CWT Monochrome BNA	\$10,450	20.0%	\$8,350	
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Includes:

Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)

6.5" Monochrome Display

48 key piezo key pad

Coin, Bill, and Credit Card Acceptance

Solar Power or AC Mains

3G/4G Wireless Communications

Instruction decals

1 Coin Canister Per Machine

1 Bill Canister Per Machine

1 Ticket roll per machine

1 Year Hardware Warranty Included

Extended Warranty is \$480/meter/year

Shipping

Training

Option #4 - CWT Touch coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
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METER MODEL: CWT Touch coin/card acceptance	\$10,000	27.5%	\$7,250	
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Includes:

Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)

9" color touch screen

Coin, Credit Card Acceptance

Solar Power or AC Mains

3G/4G Wireless Communications

Instruction decals

1 Coin Canister Per Machine

1 Ticket roll per machine

1 Year Hardware Warranty Included

Extended Warranty is \$420/meter/year

Shipping

Training

CWT Multi-Space Meter Pricing (continued)



Option #5 - CWT Color coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
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METER MODEL: CWT Color coin/card acceptance	\$9,026	23.0%	\$6,950	
Includes: Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate) 7" Full Color Display 48 key piezo key pad Coin, Credit Card Acceptance Solar Power or AC Mains 3G/4G Wireless Communications Instruction decals 1 Coin Canister Per Machine 1 Ticket roll per machine 1 Year Hardware Warranty Included Shipping Training				Extended Warranty is \$420/meter/year

Option #6 - CWT Monochrome coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
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METER MODEL: CWT Monochrome coin/card acceptance	\$7,351	21.1%	\$5,800	
Includes: Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate) 6.5" Monochrome Display 48 key piezo key pad Coin, Credit Card Acceptance Solar Power or AC Mains 3G/4G Wireless Communications Instruction decals 1 Coin Canister Per Machine 1 Ticket roll per machine 1 Year Hardware Warranty Included Shipping Training				Extended Warranty is \$420/meter/year

CWT Multi-Space Meter Pricing (continued)



Option #7 - CWT Touch card only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: CWT Touch screen (card only)	\$8,355	24.0%	\$6,350	
Includes: Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate) 9" color touch screen Credit Card Acceptance Solar Power or AC Mains 3G/4G Wireless Communications Instruction decals 1 Ticket roll per machine 1 Year Hardware Warranty Included Shipping Training				Extended Warranty is \$420/meter/year

Option #8 - CWT Color card only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: CWT Color screen (card only)	\$7,500	24.0%	\$5,700	
Includes: Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate) 7" Full Color Display 48 key piezo key pad Credit Card Acceptance Solar Power or AC Mains 3G/4G Wireless Communications Instruction decals 1 Ticket roll per machine 1 Year Hardware Warranty Included Shipping Training				Extended Warranty is \$420/meter/year

CWT Multi-Space Meter Pricing (continued)



Option #9 - CWT Monochrome card only

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: CWT Monochrome screen (card only)	\$6,908	24.0%	\$5,250	
Includes:				
Custom Configuration (e.g. Pay & Display, Pay by Space, Pay by Plate)				
6.5" Monochrome Display				
48 key piezo key pad				
Credit Card Acceptance				
Solar Power or AC Mains				
3G/4G Wireless Communications				
Instruction decals				
1 Ticket roll per machine				
1 Year Hardware Warranty Included				Extended Warranty is \$420/meter/year
Shipping				
Training				

Single/Dual Space Meter Pricing



Option #1 - MAX Meter Single Space

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: MAX Meter Single Space	\$575	10.0%	\$518	

Includes:

- Single Space Configuration
- 2.95" x 1.65" Monochrome Display
- Touch keypad technology
- Coin, Credit card acceptance
- Solar Power
- Cellular communications
- 1 Year Hardware Warranty Included
- Shipping

Option #2 - MAX Meter Dual Space

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
METER MODEL: MAX Meter Single Space	\$825	10.0%	\$743	

Includes:

- Dual Space Configuration
- 2.95" x 1.65" Monochrome Display
- Touch keypad technology
- Coin, Credit card acceptance
- Solar Power
- Cellular communications
- 1 Year Hardware Warranty Included
- Shipping

Strada and CWT Upgrade Pricing



Option #1 - Color screen upgrade for coin/card multi-space meters

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Color Screen Upgrade for coin/card MSMs	\$2,150	8%	\$1,978	See Installation Services tab for price of installation
Includes:				
New front door (if necessary)				
7" full color display screen				
Custom Software				
New solar panel (Parkeon Strada only)				

Option #2 - Color screen upgrade for bill accepting multi-space meters

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Color Screen Upgrade for bill accepting MSMs	\$2,750	8%	\$2,530	See Installation Services tab for price of installation
Includes:				
New front door (if necessary)				
7" full color display screen				
Custom Software				
New solar panel (if necessary)				

Option #3 - Touch screen upgrade for Cale CWT coin/card

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Touch Screen Upgrade for Cale CWT coin/card	\$2,650	8%	\$2,438	See Installation Services tab for price of installation
Includes:				
New front door				
9" Touch Display Screen				
Custom Software				
New solar panel (if necessary)				

Option #4 - Touch screen upgrade for Cale CWT bill accepting multi-space meter

	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Touch Screen Upgrade for Cale CWT bill accepting MSMs	\$3,250	8%	\$2,990	See Installation Services tab for price of installation
Includes:				
New front door				
9" Touch Display Screen				
Custom Software				
New solar panel (if necessary)				

Multi-Space Meter Installation Services



Multi-Space Meter Installation Services	List price per unit	Percent Discount to NCPA participating entities	Price per unit to NCPA participating entities	Note
Qty 1 to 5	\$1,850	59.5%	\$750	<p>If Flowbird is to perform site preparation, please add \$125 per site.</p> <p>If a site requires a concrete pad, please add \$600 per site</p>
Qty 6 to 49	\$1,100	40.9%	\$650	<p>If Flowbird is to perform site preparation, please add \$125 per site.</p> <p>If a site requires a concrete pad, please add \$600 per site</p>
Qty 50 and above	\$1,100	54.5%	\$500	<p>If Flowbird is to perform site preparation, please add \$125 per site.</p> <p>If a site requires a concrete pad, please add \$600 per site</p>

Back-Office Pricing



Flowbird Back-Office System	Price (per meter per month)	Percent Discount to NCPA participating entities	Note
Multi-Space meter monthly fee per meter	\$45	0%	This is a per meter per month fee. Assumes Pay & Display configuration. Pay by Plate or Pay by Space is \$57 per meter per month
Single space meter monthly fee per meter	\$8	0%	
Dual space meter monthly fee per meter	\$14	0%	
Includes:			
Financial and Maintenance Reports			
Maintenance and Collections Alarms			
Meter Mapping via Google Maps			
Wireless Communication Fees			
Credit Card Gateway Fees			
Rate Editor/Download Module			
Optional Services			
Validation Codes System	\$12		
City News for multi-space meters	\$3		

Mobile Parking Payment System



System	Cost to the Client	Percent Discount to NCPA participating entities	Note
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Flowbird mobile parking payment application	\$0	0%	A \$0.35 fee will be added to each parking transaction as a convenience fee so there will be no additional costs to the Client. The Client will be responsible for the merchant bank processing fee.
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Includes:

iOS and Android applications, mobile web, and web payments

Optional IVR payment at no additional cost

Marketing campaign - stickers, social media

Full reporting and enforcement integration with Flowbird back-office system