



4657 East Cotton Gin Loop - Phoenix, Arizona 85040 -  
 Phone: 480-998-0555 - Fax: 480-998-0564

## Quotation

Date	Quote #
08/15/19	EXTQ17470-03

**Customer:** Flagstaff Police Department  
 Jennifer Brown  
 911 E Sawmill Road  
 Flagstaff, AZ 86001

**Phone:** (928) 556-2305  
**Fax:**

**Ship To:** Coconino County Sheriff's Office  
 Doug Townsend  
 911 E Sawmill Road  
 Flagstaff, AZ 86001

**Phone:** (928) 226-5106  
**Fax:**

Mohave Contract #16B-EXTR-0723  
 USAC SPIN #43022005

Terms	Rep	P.O. Number	Ship Via
Due Upon	anelson		

Qty	Manufacturer Part #	Description	Unit Price	Ext. Price
		<b>Cisco Business Edition 6000 Phone System SO and PD</b>		
1		Flagstaff PD	\$103,870.86	\$103,870.86
	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVD4-32, UC License, CUBEE10		
	NIM-4FXS	4-Port Network Interface Module - FXS, FXS-E and DID		
	NIM-4FXO=	4-port Network Interface Module - FXO (Universal		
	CP-7841-K9-RG=	(116) Cisco UC Phone 7841 Referb		
	CP-8811-K9=	(5) Cisco IP Phone 8811		
	CP-8832-K9	Cisco 8832 Base/Control Panel for North America		
	BE6K-UCL-VM	(207) Cisco Business Edition 6000- Voicemail/Unified Messaging Lic		
	BE6K-UCL-BAS	(20) Cisco Business Edition 6000 - Basic User Connect License		
	BE6K-UCL-ENH	(122) Cisco Business Edition 6000 - Enhanced User Connect License		
	ATA191-K9	(2) UC 2 Port Analog Telephone Adapter		
	VG310	Modular 24 FXS Port VoIP Gateway with PVD4-32		
	C9200L-48P-4X-E	(7) Catalyst 9200L 48-port PoE+, 4 x 10G, Network Essentials (Stacking Cables included)		



Qty	Manufacturer Part #	Description	Unit Price	Ext. Price
	9200L-DNA-E-48-3Y	C9200L Cisco DNA Essentials, 48-port, 3 Year Term license		
	SFP-10G-SR-X=	(14) 10GBASE-SR SFP Module for Extended Temp range		
	A-LAB-00347	Customer Loyalty Discount		
	A-LAB-11117	Configuration and Installation		
1	100-Training-Credits	Expires in 1YR (Team Captain Required)	\$0.00	\$0.00
1	A-LAB-00122	Cabling Credit	\$2,500.00	\$2,500.00
<b>SmartNet 1YR</b>				
122	CON-ECMU-UCMENHUC	SWSS UPGRADES BE6K UCM 10X Enhance	\$20.40	\$2,488.80
20	CON-ECMU-UCMUCBAS	SWSS UPGRADES BE6K UCM 10X Basic U	\$12.75	\$255.00
207	CON-ECMU-UCN10XVM	SWSS UPGRADES BE6K - Unity Connect	\$7.65	\$1,583.55
1	CON-SSSNT-ISR4331V	SOLN SUPP 8X5XNBD Cisco ISR 4331 Bundle with UC Sec Lic P	\$731.85	\$731.85
1	CON-SNT-VG310ICV	SNTC-8X5XNBD Cisco VG310 - Modular 24 FXS Port Voice	\$403.75	\$403.75
<b>Scope:</b> <b>Replace Existing 7 PD switches with new 9200's</b> <b>Install phones for PD running on Sheriff Servers</b> <b>Replicate existing call flow for PD</b>			SubTotal	\$111,833.81
			Sales Tax	\$8,048.58

Authorized Approval and Acceptance to Order and Invoice      Date

**Total      \$119,882.39**

Quote Assumes:

- Standard rack mounting of switches
- Power and cooling is provided and available
- Standard IP only protocol is being used

