



16B-EXTR-0723 Extreme Integration, LLC Award, Extension, and Amendment Documents

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4/5/18 EH



NOTIFICATION OF AWARD LETTER

July 19, 2016

Sent this day via email to sean@extremeintegration.net

Sean Moore, CEO
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Congratulations, Extreme Integration, LLC's response has been awarded a contract under RFP 16B-0322, Telecommunication Systems. Attached is a copy of the contract signature page. Important notes and action items regarding the award are listed on the following pages. **Some action items contain important deadlines noted in bold font. Be sure to meet the requests and/or requirements on or before the deadlines noted.**

Your organization is bound by the terms of this contract; **only items specifically requested in this solicitation and awarded in your response to this solicitation will be authorized/allowed.**

Advise your Mohave customers to make purchase orders out to Extreme Integration, LLC. In the event you receive a purchase order from a member that does not contain the "MESC REVIEWED" stamp, it should be faxed to (928-718-3232), or emailed (orders@mesc.org) to Mohave for review.

Do not perform any work or provide any products until you receive a "MESC Reviewed" purchase order.

We highly recommend having your staff review our vendor information pages at (<http://www.mesc.org/resources-brochures>) to learn more about working with Mohave. Especially helpful is the Vendor Handbook.

The procurement file for RFP 16B-0322 was made available for public inspection on July 15, 2016.

Please check all the entries on the contract record attached. You may make additions or revisions to the description (40 words or less), contact persons, etc. Email back any changes as soon as possible to nancy@mesc.org.

Your contract number is 16B-EXTR-0723 and will take effect on July 23, 2016.

If you have any questions regarding your new contract, please call me at (928) 718-3228. We look forward to working with you and your company in the future.

Sincerely,

Nancy L. Colbaugh, CPPB
Contracts Specialist I

NOTES ON AWARD FOR: Extreme Integration, LLC

- Please remind the member of their responsibility to independently verify that quotations and purchase orders comply with the terms of the award of a contract or procurement. This responsibility is set by rule and statute, and cannot be changed by Mohave. Members can go to (service.mesc.org/PVF/plist.php) to assist in meeting this due diligence responsibility.
- Financial information included under Tab 2 of your response will be kept confidential.
- All products must be priced using contract pricing approved by Mohave.
- All quotes shall include your contract #16B-EXTR-0723.
- Send requests for pricing updates to Nancy Colbaugh – nancy@mesc.org.
- Do not provide any goods/services until you receive a Mohave reviewed purchase order.
- Quick payment discounts must be approved by Mohave before being offered to members, and must be available equally.
- Order cycle overview:
 1. Member forwards purchase orders to Mohave. Vendor is Extreme Integration, LLC.
 2. Mohave reviews and emails member order with "MESC Reviewed" stamp, to Extreme Integration, LLC.
 3. Extreme Integration, LLC provides product/services.
 4. Extreme Integration, LLC invoices member.
 5. Member pays Extreme Integration, LLC.
 6. Extreme Integration, LLC sends Usage and Reconciliation Report to Mohave.
 7. Extreme Integration, LLC remits administration fee monthly, based on invoices paid.
 8. Mohave audits selected purchases.

REQUIREMENTS/ACTION ITEMS FOR THE AWARD:

- You agreed to provide a reconciliation report detailing activity under the contract, and payment for Mohave administration fees. Your report is due on the 25th of each month. These reports will detail activity under the contract, and payment for Mohave administration fees for invoices paid in the previous month. **Mohave's Audit Specialist will contact you about two weeks prior to your first report's due date to provide you with a sample report. They will also provide information and assist you in understanding what is required when submitting your reconciliation report.**
- Items in the reconciliation report must include member names, PO numbers, invoiced amounts, administration fees, invoice numbers, and credit/return information for all invoices paid and credits issued in the prior month. **You may submit alternate reports (different format, different field names, etc. from what is contained in the sample reconciliation report provided by Mohave's Audit Specialist), as long as the required information is provided.**
- If no invoices were paid under the contract in the previous month, you must send an email to adminreport@mesc.org advising of no sales to report for the month.
- Your Procurement Specialist will be contacting you once orders have been processed under your contract. They will discuss the Open Order Report and Status Report requirements with you at that time.
- Administration fee payments should be mailed to:

Mohave Educational Services
625 E. Beale St.
Kingman, AZ 86401
- In order to assist members with new contract award notices, Mohave will be releasing your contract award information to the members prior to July 23, 2016. Information regarding your contract award will be posted to our website and will be made available in our product vendor finder. Pricing from your awarded contract will also be made available to our members. All of this information will be accessible by our members before July 23, 2016. You may provide quotes to members for this contract. However, it will be your responsibility to inform members the contract is not effective until July 23, 2016, and members should not be processing purchase orders until that date. Acting on purchase orders (delivering products or services) prior to July 23, 2016 **is a violation of the contract.** Please ensure that your staff is aware of the effective date July 23, 2016, in order to avoid contract confusion.

NOTES ON AWARD FOR: Extreme Integration, LLC

- All future pricing updates must be electronic. Updates on the original Excel workbooks are preferred. Similar formats in Word or PDF are acceptable.
- A representative of Mohave will be contacting your firm to set up a time for training for new vendors. This training is called "Mohave 101" and takes approximately 90 minutes. This training can be provided in person, or teleconferenced. All staff that provides support for the Mohave contract should be included in this training.
- You will be provided access to pricing and contract documentation regarding your new contract through our website. In order to access that information, you will need to submit a user name and password that will be assigned to the contract. **Email this information to nancy@mesc.org no later than July 22, 2016.**
- We will feature marketing information about your contract in the product vendor finder on our website. That information should be kept to a 150-200 word description that best describes the benefits your company can provide to our members through your Mohave contract. This description should give a brief overview for members who may be accessing information about your contract. Mohave reserves the right to edit information for content or length. **Email this information to nancy@mesc.org no later than July 22, 2016.**
- Provide an electronic copy of your company logo that we will include on our website, in the product vendor finder. Mohave will insert a clickable link from your logo that will take members directly to your contract information. Vector point files are highly recommended (.ai or .eps files). However, a large hi-resolution (150-300 dpi) JPEG, TIFF, BITMAP, GIF or PNG file will suffice. Please provide any necessary agreement that may apply for our use of your logo on our website. **Email this information to nancy@mesc.org no later than July 22, 2016.**
- The insurance certificate provided with your proposal did not list our agency's correct corporation name. Please provide a current insurance certificate naming Mohave Educational Services Cooperative, Inc. as the certificate holder. **Email this information to nancy@mesc.org no later than July 22, 2016.**
- A PDF copy of your pricing was provided in your best and final offer for Summary Sections 1-3 and Summary Sections 4-7. However, Mohave is requesting you provide your firm's best and final offer pricing for Summary Sections 1-3 and Summary Sections 4-7 in Excel format to be used under your awarded contract. **Email this information to nancy@mesc.org no later than July 22, 2016.**

**Offer and Acceptance Form
(Place after Tab 1a)**

**RFP 16B-0322
Telecommunication Systems**

To Mohave Educational Services Cooperative, Inc.:

The undersigned hereby certifies understanding and compliance with the requirements in all terms, conditions, specifications and amendments. Offeror further agrees to furnish materials and/or services in compliance with all terms, conditions, specifications and amendments in the solicitation and any written exceptions in the offer.

Federal Employer Identification Number: 860987094

Company Name: Extreme Integration, LLC

Address: 4657 E Cotton Gin Loop City: Phoenix State AZ Zip 85040

Telephone Number: 480-998-0555

The Offer and Acceptance Form should be submitted with a signature of the person authorized to sign the offer. The person signing offer shall initial erasures, interlineations or other modifications in proposal. Failure to sign the Offer And Acceptance Form, or to make other notations as indicated, may result in rejection of proposal.

Authorized Signature 

Printed Name: Sean Moore Title CEO

Primary Email sean@extremeintegration.net Alternate email support@extremeintegration.net

*Note: The primary email address will be used for all communication from Mohave regarding your response to this solicitation. Provide an alternate email address that will be used **only** if the primary email address is not valid.*

Acceptance of Offer and Contract Award (Mohave Only)


Your Proposal is Hereby Accepted:

As an awarded contract vendor, you are now bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, amendments and any accepted written exceptions.

This contract shall be referred to as Contract Number 16B-EXTR-0723

Awarded this 15th day of July 2016.

This contract shall be effective this 23rd day of July 2016.


Anita McLemore, *Interim* Julia E. Tribbett, Executive Director
Mohave Educational Services Cooperative, Inc.



Date: July 15, 2016

To: Anita S. McLemore, C.P.M., Interim Executive Director

Through: Mark DiBlasi, CPPB, Contracts Manager

From: Nancy L. Colbaugh, CPPB, Contract Specialist I

Subject: Award Recommendation for RFP 16B-0322, Telecommunication Systems

On April 26, 2016, Mohave received sixteen responses to RFP 16B-0322. Thirteen were determined to be acceptable for further consideration after the initial evaluation.

The offers were evaluated using the criteria set forth in the solicitation. The following is a summary of the final scores utilizing the Heisman method of scoring:

Heisman Ranking	Nancy Colbaugh	Mark DiBlasi	Shawnee Hess	Average Rank	Total Points (Tie Breaker)
NVision Networking, Inc.	2	1	5	2.67	
Extreme Integration	1	5	4	3.33	273.60
Logicalis, Inc.	3	4	3	3.33	273.13
Trans-West Network Solutions	4	2	7	4.33	269.61
Wilson Electric Services Corp, dba Netsian Technologies Group	5	7	1	4.33	267.52
Premise One, LLC	6	6	2	4.67	
Copper State Communications	7	3	6	5.33	
TB Consulting, LLC	8	9	8	8.33	
Sentinel Technologies, Inc.	9	8	11	9.33	
Aspen Communications	10	10	9	9.67	
Jive Communications	11	11	10	10.67	
Crexendo	12	12	12	12.00	
ShoreTel, Inc.	Determined to be non-responsive after review of best and final offer (See pages 2 and 3 for details)				

Details for the recommended awards are as follows:

- NVision Networking, Inc. (NVision) was the number one overall scoring offer. NVision was the number one scoring Cisco offeror and the sole offeror providing Atlas/IED. NVision offers VoIP and PBX systems with hosted solutions.
- Extreme Integration was the number two overall scoring offer after using total points to break a tie with the number scoring three offeror (Logicalis, Inc.). Extreme Integration is the sole offeror providing Ascom. Extreme Integration was the number one scoring offer for Cisco Meraki and the number two scoring offer for Cisco. Extreme Integration offers VoIP and PBX systems with hosted solutions.
- Logicalis, Inc. (Logicalis) was the number one scoring offer for Avaya; the number two scoring offer for Cisco Meraki, and the number three scoring offer for Cisco. Logicalis had the largest number of manufacturers offered of those recommended for award. They have a large installed base of equipment and services statewide. Logicalis offers VoIP and PBX systems with hosted solutions.
- Trans-West Network Solutions (Trans-West) was the number one scoring offer for Mitel and the number three scoring offer for Cisco Meraki. Trans-West has a large installed base of equipment and services statewide. Trans-West offers VoIP and PBX systems with hosted solutions.
- Wilson Electric Services Corp, dba Netsian Technologies Group (Netsian) was the sole offer providing NEC. Netsian offers VoIP and PBX systems with hosted solutions.

RFP 16B-0322 Award Recommendation

- Premise One, LLC was the sole offer providing Allworx; the number four scoring offer providing Cisco and Cisco Meraki. Premise One, LLC had the second largest number of manufacturers offered of those recommended for award. They offer VoIP and PBX systems.
- Copper State Communications (Copper State) was the sole offer providing ShoreTel and Toshiba. Copper State was the number two scoring offer for Avaya. Copper State has a large installed base of equipment and services statewide. Copper State offers VoIP and PBX systems with hosted solutions.

The evaluation committee determined a single award is not advantageous to Mohave's members. The solicitation authorized multiple awards to meet the needs of Mohave's large number of various types of members located throughout Arizona. This is a statewide contract aimed at telecommunication systems. No single offer demonstrated the ability to effectively, and efficiently meet all our members' needs for telecommunication system projects.

Award is recommended to the least number of offerors determined necessary to meet the members' requirements. The decision was based upon considerations for the large number of members, diverse types of members, location of members throughout Arizona and members' past usage of similar contracts.

The criteria for selecting offerors for multiple contracts shall be based upon considerations for members' experience with existing telecommunication systems, brand continuity for parts replacement and future expansion, contract vendor's ability to provide for our large, diverse membership, geographic area(s) served, Mohave's past experience with contracts for similar product/services, and/or other relevant criteria.

None of the offerors recommended for award are on the United States General Services Administration's Excluded Parties List, or on the Arizona Department of Administration Excluded Parties List.

The current contracts under RFP 11D-0506 expire on July 22, 2016. It is recommended the awards under RFP 16B-0322 takes effect on July 23, 2016.

It is the recommendation of the evaluation committee that contracts be awarded to NVision Networking, Inc.; Extreme Integrations; Logicalis, Inc.; Trans-West Network Solutions; Wilson Electric Services Corp, dba Netsian Technologies Group; Premise One, LLC and Copper State Communications for Telecommunication Systems.

Not recommended for award after scoring

Aspen Communications – Their proposal received a lower score than the other offeror representing Mitel. There were no apparent price or additional services offered to substantiate award of this lower scoring proposal.

Crexendo – Their proposal received a lower score than the other offerors providing VoIP and cloud hosted services. There were no apparent price or additional services offered to substantiate award of this lower scoring proposal.

Jive Communications – Jive Communications' best and final offer was received after the due date and time. Jive Communications pricing information contained in their initial proposal was used for price comparison and scoring purposes. Their proposal received a lower score than the other offerors providing VoIP and cloud hosted services. There were no apparent price or additional services offered to substantiate award of this lower scoring proposal.

Sentinel Technologies, Inc. – Their proposal received a lower score than the other offerors representing Cisco and Cisco Meraki. Sentinel Technologies, Inc. did not offer non-VoIP solutions. There were no apparent price or additional services offered to substantiate award of this lower scoring proposal.

TB Consulting, LLC – Their proposal received a lower score than the other offerors representing Avaya. There were no apparent price or additional services offered to substantiate award of this lower scoring proposal

Not recommended for award after receipt of Best and Final Offers

ShoreTel, Inc. – ShoreTel was determined to be non-responsive after review of their best and final offer. ShoreTel did not respond to Mohave's request to provide three reference letters, as required in the RFP and later requested in the best and final offer. ShoreTel was requested to state their understanding and agreement that all invoices would be issued by ShoreTel under an awarded agreement and not by their authorized resellers. ShoreTel reiterated that the authorized resellers would issue the invoices. While ShoreTel did agree to the RFP's order of precedence in their best and final offer, they did not address the individual terms and conditions issues in their agreements, as noted below:

- ShoreTel End User Terms of Services:
 - 1.1 Installation, Initiation and Services (1): Request of removal of the following, "...any amounts payable in advance in accordance with the applicable Order Form" from the term was not addressed.
 - 1.5 Suspension of Service: The request that this term be remove was not addressed.

RFP 16B-0322 Award Recommendation

- 3.2. Term of Services: The request for revision of the following, "Customer shall have until the EOB on the date of expiration of the Initial Service Term to notify ShoreTel of its intention to renew the Services for an Additional Service Term" was not addressed.
- 9. Confidentiality: Requested clarification that ShoreTel agree to state their agreement and understanding in writing that pricing will not be considered confidential was not addressed.
- **ShoreTel End User License Agreement:**
 - General: The request to revise their entire agreement language to include RFP 16B-0322, any best and final offers and member purchase orders was not addressed.
- **ShoreTel Enterprise Support Terms & Condition Agreement:**
 - 7.3 No Early Termination: The request to revise the term to include a non-appropriation clause was not addressed.
 - 12.1 Governing Law: The request to revise the governing laws from the State of California to the State of Arizona was not addressed.
 - 12.2 Entire Agreement: The request to revise the term to include RFP 16B-0322, any best and final offer, and member purchase order and to include language that the agreement does not supersede the RFP, any best and final offer and purchase order was not addressed.

Not recommended after Initial Evaluation:

BPG Technologies, LLC – BPG Technologies, LLC provided limited services for trenching and they did not offer any telecommunication systems.

CenturyLink Communications, LLC – CenturyLink’s proposal contained eighteen unacceptable deviations to the General and Special Terms and Conditions; their proposal included additional language on the RFP’s “Offer and Acceptance Form” pertaining to CenturyLink’s Loyal Advantage Agreement which was unacceptable; their proposal contained unacceptable language in their legal notice; and their agreement contained eight unacceptable terms and conditions.

Simply Bits – Simply Bits did not offer Local Area Network making their offer a limited offer; their proposal contained two unacceptable deviations to the General Terms and Conditions; and their agreements contained eight unacceptable terms and conditions.

Approval of the #16B-0322 award as recommended:



Signature: _____
Mark DiBlasi, CPPB
Contracts Manager

Date: 7/15/16



Signature: _____
Anita S. McLemore, C.P.M.
Interim Executive Director

Date: 7/15/16

MOHAVE RFP 16B-0322 EVALUATOR AGREEMENT

NAME Mark DiBiasi TITLE CONTRACT MANAGER
EMPLOYER MESC. PHONE _____
ADDRESS _____

Statement of Understanding

I agree to evaluate the responses to the solicitation according to its terms. I understand that Mohave will consider my evaluation along with evaluations by other professionals. However, I also agree that Mohave is under no obligation to accept my evaluation, except as advisory. I also understand that Mohave will hold my employer and/or me harmless if any vendor or interested party protests any award or lack of award made by Mohave under the terms of this solicitation. If any conflict or potential of conflict of interest exists, I will disclose the conflict to Mohave. I also agree not to discuss my evaluation or any of the evaluation process prior to the announcement of an award, as required by Arizona law (per ARS § 41-2616, C).

Please read the following statements duplicated from the RFP prior to evaluation:

Basis of award: Award(s) will be made to the responsive and responsible offeror(s) whose proposal(s) is (are) determined in writing to be most advantageous to Mohave for its members. Mohave reserves the right to use model projects/market baskets to determine the most advantageous proposal(s). It is Mohave's intent to award a complete line of products, when possible and advantageous.

Responsive proposals: A responsive proposal reasonably and substantially conforms to all material requirements of the solicitation. Proposals must be responsive to receive award consideration. Mohave reserves the right to waive minor informalities.

Responsible offeror: A responsible offeror is a firm or person with the capability to perform the contract requirements and the integrity and reliability which will assure good faith performance. Mohave must determine an offeror to be responsible before awarding a contract to offeror.

Reasonably susceptible of being awarded: A proposal is acceptable if it is determined to be reasonably susceptible of being awarded a contract in accordance with the evaluation criteria and a comparison and ranking of original proposals. Proposals to be considered reasonably susceptible of being awarded a contract shall, at a minimum, demonstrate the following:

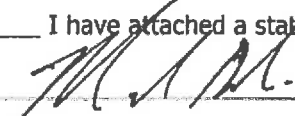
- Affirmative compliance with mandatory requirements designated in this solicitation.
- An ability to deliver goods or services on terms advantageous to members sufficient to be entitled to continue in the competition.
- That the proposal is technically acceptable as submitted.

Weighted evaluation: Mohave reserves the right to use a point system to evaluate proposals and to assign points to the evaluation criteria as it determines most appropriate. Any offeror scoring 0 (zero) in any required area may be considered nonresponsive.

NOTE: Mohave may publicly thank members of the evaluation committee who are not employed by Mohave on our website. Your signature below indicates understanding that we may publicly recognize your help with the evaluation process. If you do not wish to be thanked in this manner, please indicate that below.

Please check one of the following:

- I have no conflict of interest.
- I have attached a statement of potential conflict of interest.

Signature  Date 4/20/16

Signature by Mohave: 

MOHAVE RFP 16B-0322 EVALUATOR AGREEMENT

NAME Nancy Colbaugh TITLE CST
EMPLOYER MESG, Inc PHONE 928-753-6945
ADDRESS 625 E. Beale Street Kingman AZ 86401

Statement of Understanding

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- That the proposal is technically acceptable as submitted.

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Please check one of the following:

I have no conflict of interest.

I have attached a statement of potential conflict of interest.

Signature Nancy Colbaugh Date _____

Signature by Mohave: Joni Winter

MOHAVE RFP 16B-0322 EVALUATOR AGREEMENT

NAME Shawnee Hess TITLE Procurement Specialist
EMPLOYER 625 E Beale St PHONE 928.718.3207
ADDRESS Kingman, AZ 86401

Statement of Understanding

I agree to evaluate the responses to the solicitation according to its terms. I understand that Mohave will consider my evaluation along with evaluations by other professionals. However, I also agree that Mohave is under no obligation to accept my evaluation, except as advisory. I also understand that Mohave will hold my employer and/or me harmless if any vendor or interested party protests any award or lack of award made by Mohave under the terms of this solicitation. If any conflict or potential of conflict of interest exists, I will disclose the conflict to Mohave. I also agree not to discuss my evaluation or any of the evaluation process prior to the announcement of an award, as required by Arizona law (per ARS § 41-2616, C).

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- Affirmative compliance with mandatory requirements designated in this solicitation.
- An ability to deliver goods or services on terms advantageous to members sufficient to be entitled to continue in the competition.
- That the proposal is technically acceptable as submitted.

Weighted evaluation: Mohave reserves the right to use a point system to evaluate proposals and to assign points to the evaluation criteria as it determines most appropriate. Any offeror scoring 0 (zero) in any required area may be considered nonresponsive.

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Please check one of the following:

I have no conflict of interest.

I have attached a statement of potential conflict of interest.

Signature Shawnee Hess Date 5.28.16

Signature by Mohave: [Signature]

SAM Search Results
List of records matching your search for :

Search Term : Extreme* Integration*
Record Status: Active

No Search Results

State Agencies

State Services

Search az.gov



State Procurement Office

THE ONLINE HOME OF THE ARIZONA STATE PROCUREMENT OFFICE

- ABOUT
- PUBLIC NOTICES
- RESOURCES
- PROCUREAZ
- VENDOR RESOURCES
- PROCUREMENT REFORM
- COMPLIANCE HOTLINE

ProcureAZ for Vendors

SPO ALSO PROVIDES A NUMBER OF RESOURCES SPECIFICALLY FOR VENDORS ASSOCIATED WITH THE USE OF THE...

[READ MORE](#)

State Procurement Activities

IN ACCORDANCE WITH ARS 41-753, NOTICE OF SIGNIFICANT PROCUREMENT ROLE ACTIVITIES CURRENTLY...

[READ MORE](#)

Procurement Opportunities

PROCUREAZ - STATEWIDE, MULTI-AGENCY AND AGENCY SOLICITATION NOTICES POSTED WITHIN THE STATE'S...

[READ MORE](#)

Suspended and Debarred Firms

- Procurement Resource Library
- Procurement Regulations
- Standard Procedures
- Forms and Documents
- Suspended and Debarred Firms

Resources

- State Procurement Resource Library
- Agency Procurement Authority
- Professional Services
- Compliance

Suspended and Debarred Firms

SPO is responsible for maintaining a list of firms that are suspended or debarred from doing business with the State of Arizona.

There are No Suspended or Debarred firms at this time.

ProcureAZ Help Desk Support

602-542-7600

ProcureAZ Phone Support - Monday thru Friday 8:00am to 5:00pm. Voicemail is available at other times.

Please feel free to email the help desk and specify the issue in the subject area.

procure@azdoa.gov

Arizona's eProcurement System and Vendor Registration



Compliance Hotline

Procurement 
Compliance Hotline



THE ONLINE HOME OF THE ARIZONA STATE
PROCUREMENT OFFICE

Contact Us

State Procurement Office, ADOA Building

100 N. 15th Ave., Suite 201

Phoenix, AZ 85007

[View in Google Maps](#)

phone: 602-542-5511

fax: 602-542-5508





16B-EXTR-0723

Contract Extensions



7/8/2019

**Modification of Contract
(Contract Extension)
(Page 1 of 3)**

Kara Lang
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

RE: Contract # 16B-EXTR-0723 modification of contract through an extension of contract is made by, and between, Extreme Integration, LLC and Mohave Educational Services Cooperative (Mohave).

In accordance with its terms and conditions, Mohave requests to extend contract 16B-EXTR-0723 for a period of one (1) year, beginning 7/23/2019. The extension shall be under the same terms and conditions contained therein.

Provide your agreement to extend by completing the appropriate information below and on the following pages. If the contract is extended, Extreme Integration, LLC agrees to provide products or prices as per 16B-0322.

By signing this Modification of Contract, you hereby certify to the best of your knowledge and belief that your firm complies with Byrd Anti-Lobbying Amendment 31 U.S. Code § 1352, CFR § 200.450 and Federal Acquisition Regulation 52.203-11

We agree to **modify** and **extend** the contract as specified above, abiding by the current terms and conditions, and any attached clarifications.

Signature *Kat Bell* Title Director of Procurement

Typed/Printed Name Kat Bell Date 7/8/19

Upon your signed, executed Modification of Contract through a Contract Extension, you shall be bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, amendments and any accepted written exceptions.

Nancy Colbaugh
Nancy Colbaugh, CPPB
Contracts Manager
Mohave Educational Services Cooperative, Inc.
625 East Beale Street | Kingman, AZ 86401
Phone 928-718-3228 | Fax 928-718-3232

If all pages of this notice are not received at Mohave’s Kingman office on, or before, 7/23/2019, orders shall be held without processing. Email or fax completed extension to contracts@mesc.org or 928-718-3232.

To terminate the contract effective 7/23/2019, email or fax a notice of your request to cancel the contract to contracts@mesc.org or 928-718-3232. You agree to complete any authorized work or orders received prior to that date. Renewals not received within 14 days following 7/23/2019 may result in cancellation of the contract. However, any authorized orders received prior to this date, shall be completed under this contracts terms and conditions.

Modification of Contract (Contract Extension)

(Page 2 of 3)

Requested Pricing Modifications

We list your contract as utilizing Discount off of MSRP. Please confirm the following regarding pricing under your contract:

___ Our contract utilized firm-fixed pricing. We agree to hold the current prices until the next contract renewal date of 7/23/2020.

Our contract utilized percentage off MSRP/Retail pricing. The current price lists/catalogs are still applicable.

___ We are requesting a price modification. A price list/catalog will be submitted by _____. (Insert Date)

Remember that your firm cannot quote any new products contained in pricing submitted with your contract extension until it has been reviewed and a Contract Modification through a pricing update/product addition has been issued. Current contract pricing will remain in effect until this process is complete.

Please verify that the following information is correct and accurate:

POs Attn: Order Desk
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Remit to: Extreme Integration, LLC
Accounts Receivable
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Member Contact: Kara Lang
Contract Administrator: Kara Lang
Phone Number: 480-682-1329
Fax Number: 480-998-0564

Vendor Logo

Currently, we have the following logo on file for use on our website in our product/vendor finder:



If you wish to revise or update the logo we have on file, keep the following requirements in mind:

- *What file types are acceptable?* Vector point files are highly recommended (such as .ai or .eps files). If you don't have access to a vector point file, a large hi-resolution (approximately 150-300 dpi) JPEG, TIFF, BITMAP, GIF or PNG file will work. Having a file with a high dpi will help keep images looking sharp if we need to resize the logo.
- *What file size is recommended?* There is no limitation to the logo file size.

Modification of Contract (Contract Extension)

(Page 3 of 3)

Vendor Benefits Description

Currently, we have the following information on our website detailing the benefits of your contract for our members to view:

Extreme Integration designs customized solutions that converge voice, video, and wireless into a seamless network. Our approach is to positively impact your business using new technology to increase productivity, save time, and save money.

Our goal is to become your solution partner, not just another vendor. At Extreme Integration we seek to establish **long-term partnerships** and help you grow your business. As your solution partner, we can help you solve short and long-term network challenges. We can anticipate your needs, and we are committed to **responding quickly** to your requests. Our business philosophy is to maintain the highest standard of customer service. After all isn't that what a partnership is all about?

Our team is comprised of factory trained **engineers** and project managers. Extreme offers 24/7 support, 365 days a year.

Our professional services include:

- VoIP Telephony
- Video Conferencing & Telepresence
- Wireless Voice Communications
- Wireless LAN solutions
- Network Infrastructure
- Strategic Network Planning
- Call Center Application & Call Manager
- Data Center & Long-Term Storage

To ensure the quality of our networking systems, we partner with some of the finest technology providers in the industry. Visit our partners page for more information.

If you wish to revise or update the vendors benefits information we have on file, keep the following requirements in mind:

- The description should be 150-200 words that explain the benefits that your company can provide to our members through your Mohave contract.
- The description should give a brief overview for members who may be accessing information about your contract from our product vendor finder on Mohave's website.
- Please note that Mohave reserves the right to revise or modify the information provided either for content or length.

Email or fax request for information revisions or additional information to contracts@mesc.org or 928-718-3232. If you have any questions, contact your Contract Specialist either via email at maria@mesc.org or phone 928-718-3237.



7/9/2018

Modification of Contract (Contract Extension) (Page 1 of 3)

Danine Smith
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

RE: Contract # 16B-EXTR-0723 modification of contract through an extension of contract is made by, and between, Extreme Integration, LLC and Mohave Educational Services Cooperative (Mohave).

In accordance with its terms and conditions, Mohave requests to extend contract 16B-EXTR-0723 for a period of one (1) year, beginning 7/23/2018. The extension shall be under the same terms and conditions contained therein.

Provide your agreement to extend by completing the appropriate information below and on the following pages. If the contract is extended, Extreme Integration, LLC agrees to provide products or prices as per 16B-0322.

We agree to **modify** and **extend** the contract as specified above, abiding by the current terms and conditions, and any attached clarifications.

Signature *Kat Bell* Title Director of Procurement
Typed/Printed Name Kat Bell Date 7/9/18

Upon your signed, executed Modification of Contract through a Contract Extension, you shall be bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, amendments and any accepted written exceptions.

Nancy Colbaugh

Nancy Colbaugh, CPPB
Contracts Manager
Mohave Educational Services Cooperative, Inc.
625 East Beale Street
Kingman, AZ 86401
Phone 928-718-3228
Fax 928-718-3232

If all pages of this notice are not received at Mohave's Kingman office on, or before, 7/23/2018, orders shall be held without processing. Email or fax completed extension to contracts@mesc.org or 928-718-3232.

To terminate the contract effective 7/23/2018, email or fax a notice of your request to cancel the contract to contracts@mesc.org or 928-718-3232. You agree to complete any authorized work or orders received prior to that date. Renewals not received within 14 days following 7/23/2018 may result in cancellation of the contract. However, any authorized orders received prior to this date, shall be completed under this contracts terms and conditions.

Modification of Contract (Contract Extension)

(Page 2 of 3)

Requested Pricing Modifications

We list your contract as utilizing Discount off of MSRP. Please confirm the following regarding pricing under your contract:

Our contract utilized firm-fixed pricing. We agree to hold the current prices until the next contract renewal date of 7/23/2019.

Our contract utilized percentage off MSRP/Retail pricing. The current price lists/catalogs are still applicable.

We are requesting a price modification. A price list/catalog will be submitted by _____. (Insert Date)

Remember that your firm cannot quote any new products contained in pricing submitted with your contract extension until it has been reviewed and a Contract Modification through a pricing update/product addition has been issued. Current contract pricing will remain in effect until this process is complete.

Please verify that the following information is correct and accurate:

POs Attn: Order Desk
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Remit to: Extreme Integration, LLC
Accounts Receivable
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Member Contact: ~~Bonnie Mathison~~ Kat Bell
Contract Administrator: Danine Smith
Phone Number: 480-998-0555
Fax Number: 480-998-0564

Vendor Logo

Currently, we have the following logo on file for use on our website in our product/vendor finder:



If you wish to revise or update the logo we have on file, keep the following requirements in mind:

- *What file types are acceptable?* Vector point files are highly recommended (such as .ai or .eps files). If you don't have access to a vector point file, a large hi-resolution (approximately 150-300 dpi) JPEG, TIFF, BITMAP, GIF or PNG file will work. Having a file with a high dpi will help keep images looking sharp if we need to resize the logo.
- *What file size is recommended?* There is no limitation to the logo file size.

Modification of Contract (Contract Extension)

~~(Page 2 of 3)~~

This is page 3 of 3.
(mtb)

Vendor Benefits Description

Currently, we have the following information on our website detailing the benefits of your contract for our members to view:

Extreme Integration designs customized solutions that converge voice, video, and wireless into a seamless network. Our approach is to positively impact your business using new technology to increase productivity, save time, and save money.

Our goal is to become your solution partner, not just another vendor. At Extreme Integration we seek to establish **long-term partnerships** and help you grow your business. As your solution partner, we can help you solve short and long-term network challenges. We can anticipate your needs, and we are committed to **responding quickly** to your requests. Our business philosophy is to maintain the highest standard of customer service. After all isn't that what a partnership is all about?

Our team is comprised of factory trained **engineers** and project managers. Extreme offers 24/7 support, 365 days a year.

Our professional services include:

- VoIP Telephony
- Video Conferencing & Telepresence
- Wireless Voice Communications
- Wireless LAN solutions
- Network Infrastructure
- Strategic Network Planning
- Call Center Application & Call Manager
- Data Center & Long-Term Storage

To ensure the quality of our networking systems, we partner with some of the finest technology providers in the industry. Visit our partners page for more information.

If you wish to revise or update the vendors benefits information we have on file, keep the following requirements in mind:

- The description should be 150-200 words that explain the benefits that your company can provide to our members through your Mohave contract.
- The description should give a brief overview for members who may be accessing information about your contract from our product vendor finder on Mohave's website.
- Please note that Mohave reserves the right to revise or modify the information provided either for content or length.

Email or fax request for information revisions or additional information to contracts@mesc.org or 928-718-3232. If you have any questions, contact your Contract Specialist either via email at maria@mesc.org or phone 928-718-3237.



6/19/2017

Extension of Contra (Page 1 of 3)

Danine Smith
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

RE: Contract # 16B-EXTR-0723 Extension of contract Agreement made by, and between, Extreme Integration, LLC and Mohave Educational Services Cooperative (Mohave).

In accordance with its terms and conditions, Mohave desires to extend contract 16B-EXTR-0723 for a period of one (1) year, beginning 7/23/2017. The extension shall be under the same terms and conditions contained therein.

Please indicate your desire to extend by completing the appropriate information below and on the following pages. If the contract is extended, Extreme Integration, LLC agrees to provide products or prices as per 16B-0322.

We desire to **extend** the contract as specified above, and agree to abide by the current terms and conditions, and any attached clarifications.

Signature Bonnie Mathison Title Sales Director
Typed/Printed Name Bonnie Mathison Date 6/21/17

Please verify that the following information is correct and accurate:

POs Attn: Order Desk
Extreme Integration, LLC
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Remit to: Extreme Integration, LLC
Accounts Receivable
4657 E. Cotton Gin Loop
Phoenix, AZ 85040

Member Contact: Bonnie Mathison
Contract Administrator: Danine Smith
Phone Number: 480-998-0555
Fax Number: 480-998-0564

If both pages of this notice are not received at Mohave's Kingman office on, or before, 7/23/2017, orders shall be held without processing. Email or fax completed extension to contracts@mesc.org or (928) 718-3232.

To terminate the contract effective 7/23/2016, email or fax a notice of your request to cancel the contract to contracts@mesc.org or (928) 718-3232. You agree to complete any authorized work or orders received prior to that date. Renewals not received within 14 days following 7/23/2016 shall result in cancellation of the contract. However, any authorized orders received prior to this date, shall be completed under this contracts terms and conditions.

Extension of Contract

(Page 2 of 3)

Pricing Update

We list your contract as utilizing Discount off of MSRP. Please confirm the following regarding pricing under your contract:

BIM Our contract utilized firm-fixed pricing. We agree to hold the current prices until the next contract renewal date of 07/23/2018.

BIM Our contract utilized percentage off MSRP/Retail pricing. The current price lists/catalogs are still applicable.

BIM We are requesting a price adjustment. A price list/catalog will be submitted by 7/12/17. (Insert Date)

BIM We will provide new price list(s)/catalog(s) by 7/12/17. (Insert Date)

Remember that your firm cannot quote any new products contained in pricing submitted with your contract renewal until it has been reviewed and approved by your Contract Specialist. Current contract pricing will remain in effect until new pricing has been reviewed and approved.

Vendor Logo

Currently, we have the following logo on file for use on our website in our product/vendor finder:



If you wish to revise or update the logo we have on file, keep the following requirements in mind:

- *What file types are acceptable?* Vector point files are highly recommended (such as .ai or .eps files). If you don't have access to a vector point file, a large hi-resolution (approximately 150-300 dpi) JPEG, TIFF, BITMAP, GIF or PNG file will work. Having a file with a high dpi will help keep images looking sharp if we need to resize the logo.
- *What file size is recommended?* There is no limitation to the logo file size.

Vendor Benefits Description

Currently, we have the following information on our website detailing the benefits of your contract for our members to view:

Extension of Contract

(Page 3 of 3)

Vendor Benefits Description (continued)

Extreme Integration designs customized solutions that converge voice, video, and wireless into a seamless network. *Our approach is to positively impact your business using new technology to increase productivity, save time, and save money.*

Our goal is to become your solution partner, not just another vendor. At Extreme Integration we seek to establish **long-term partnerships** and help you grow your business. As your solution partner, we can help you solve short and long-term network challenges. We can anticipate your needs, and we are committed to **responding quickly** to your requests. Our business philosophy is to maintain the highest standard of customer service. After all isn't that what a partnership is all about?

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- Wireless Voice Communications
- Wireless LAN solutions
- Network Infrastructure
- Strategic Network Planning
- Call Center Application & Call Manager
- Data Center & Long-Term Storage

To ensure the quality of our networking systems, we partner with some of the finest technology providers in the industry. Visit our partners page for more information.

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16B-EXTR-0723

Contract Amendments



Mohave Contract
16B-EXTR-0723

Extreme Integration, LLC
Via Email

May 16, 2017

Agreement To Amend the Terms and Conditions of the Existing Contract

In order for Mohave Educational Services Cooperative, Inc.'s (Mohave's) contracts to comply with Federal Education Department General Administration Regulations (EDGAR) requirements, Mohave is amending its existing contracts. Please review, initial next to each requirement, sign the bottom of the amendment and return to Mohave no later than June 16, 2017.

The Terms and Conditions of your contract have been modified as follows:

A. Anti-Lobbying Certification: In accordance with the Federal Acquisition Regulation, 52.203-11:

- (a) The definitions and prohibitions contained in the clause, at FAR 52.203-12, Limitation on Payments to Influence Certain Federal Transactions, included in this solicitation, are hereby incorporated by reference in paragraph (b) of this certification.
- (b) The bidder, by signing this amendment, hereby certifies to the best of his or her knowledge and belief that on or after December 23, 1989–
 - (1) No Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with the awarding of this contract;
 - (2) If any funds other than Federal appropriated funds (including profit or fee received under a covered Federal transaction) have been paid, or will be paid, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress on his or her behalf in connection with this solicitation, the bidder shall complete and submit, with its bid, OMB standard form LLL, Disclosure of Lobbying Activities, to the Contracting Officer; and
 - (3) He or she will include the language of this certification in all subcontract awards at any tier and require that all recipients of subcontract awards in excess of \$100,000 shall certify and disclose accordingly.
- (c) Submission of this certification and disclosure is a prerequisite for making or entering into this contract imposed by section 1352, Title 31, United States Code. Any person who makes expenditure prohibited under this provision or who fails to file or amend the disclosure form to be filed or amended by this provision shall be subject to a civil penalty of not less than \$10,000, and not more than \$100,000, for each such failure.

DMS

Initial Agreement as the Authorized Representative of the Contract Vendor

B. Clean Air Act, Clean Water Act and Environmental Protection Agency Regulations: Contract vendor and its subcontractors shall comply with all applicable standards, orders or requirements issued under section 306 of the Clean Air Act, section 508 of the Clean Water Act, Executive Order 11738 and Environmental Protection Agency regulations (7 CFR 3016.36 (i) (12)). This shall only apply to federally funded projects subject to the Clean Air Act, Clean Water Act and current applicable EPA regulations.

DMS

Initial Agreement as the Authorized Representative of the Contract Vendor



C. Energy Policy and Conservation Act: Contract vendor and its subcontractors shall comply with mandatory standards and policies relating to energy efficiency (7 CFR 3016.36 (I) (13)). This shall only apply to federally funded projects subject to current applicable energy policies and the Energy Conservation Act.

DMS Initial Agreement as the Authorized Representative of the Contract Vendor

D. Procurement of recovered material: Contract vendor and its subcontractors shall comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act, as stated in 2 CFR 200.321.

DMS Initial Agreement as the Authorized Representative of the Contract Vendor

E. Rights to inventions: Rights to inventions made under a contract or agreement as specified under Appendix II to 2 CFR shall apply for federally funded projects.

DMS Initial Agreement as the Authorized Representative of the Contract Vendor

F. Subcontracts: Prime Contractor, if subcontracts are to be let, will allow all business to have an equal opportunity to sign up as a prospective bidder for work assigned under this contract.

DMS Initial Agreement as the Authorized Representative of the Contract Vendor

Failure to sign and return EDGAR amendment by close of business on June 16, 2017 may result in your contract being placed on hold or canceled.

Amendment will take effect July 1, 2017.

Danine Smith
Danine Smith
Extreme Integration, LLC

Dated 5/17/17

Anita McLemore

Dated May 16, 2017
Anita McLemore, Executive Director
Mohave Educational Services Cooperative, Inc.



Mohave Contract
16B-EXTR-0723

Extreme Integration, LLC
Via Email

September 6, 2016

Agreement To Amend the Terms and Conditions for Certification

In order for Mohave Educational Services Cooperative, Inc.'s (Mohave's) contracts to comply with new legislation that went into effect August 6, 2016, Mohave is amending its existing contracts. This law "prohibits public entities from entering into contract with a company to acquire or dispose of services, supplies from information technology or construction, unless the contract includes a written certification that the company is not currently engaged in, and agrees for the duration of the contract to not engage in, a boycott of Israel."

The Terms and Conditions of your contract have been modified as follows:


5. CERTIFICATION

By signing the amendment below, offeror certifies the following:

- Offeror shall comply with ARS §35-393.01 and certify that they are not currently engaged in, and agree that for the duration of the contract to not engage in, a boycott of Israel.


Karen Hewitt
Extreme Integration, LLC

Dated 9/10/16


Dated September 6, 2016
Anita McLemore, Interim Executive Director
Mohave Educational Services Cooperative, Inc.