



January 9, 2020

Jeff Ely
City of Flagstaff Inc.
211 W. Aspen Ave.
Flagstaff, AZ 86001-5399

Jeff,

On behalf of EMPIRE MACHINERY, we certainly appreciate the opportunity to provide this proposal on a new Caterpillar 730 Articulated Truck for the City of Flagstaff. This proposal is provided as a cooperative purchase in accordance with the City of Tucson RFP #161534 National IPA, awarded to Caterpillar Inc.

New, 2020 Caterpillar 730 Articulated Truck, with Ejector Bed Standard Equipment

Powertrain

Autoshift six-speed forward and single speed reverse transmission
Cat C13 Engine
Engine will be certified and labeled for emissions compliance as required for the region of sale
Differentials: Standard with automatic clutched inter and cross-axle differential locks
Dual circuit enclosed multiple disc brakes
Retarder: Engine brake
S.O.S.sm sampling valves
Three axle, six-wheel drive
Machine speed limiter
Automatic Retarder Control
Hill assist
Waiting brake

Electrical

Electrical system: 24 volt, 5A 24 to 12 volt converter
Lights:
▪ Cab interior
▪ Front
▪ Side
▪ Rear
▪ Two reversing
▪ Work lights
▪ Two stop/tail lights
▪ Front and rear direction indicators
Hood raise/lower switch

Operator Environment

Air conditioning with R134A refrigerant
Adjustable air vents
CAT rear view camera
Touch screen – incorporating the rear view camera feed
Electro hydraulic hoist control
Glass windows:
▪ Laminated front
▪ Toughened rear
▪ Toughened opening sides

Operator Environment

Heater and defroster with four-speed fan
Horn, electric
Radio ready
ROPS/FOPS cab
Seat, fully adjustable, air suspension
Seat, padded companion/trainer
Seat belts: Two (2) retractable
Secondary steering – electro hydraulic
Storage:
▪ Cup holder
▪ Under seat storage
▪ Behind seat storage
▪ Coat hook
Sun visor
Tilt and telescoping steering wheel
Windshield wiper and washer, two speed, intermittent (front)

Other Standard Equipment

Reverse/back-up alarm
Body, adapted for exhaust heat
Guards:
▪ Rear window and radiator
▪ Crankcase and axle
Mirrors: Extensive arrangement for improved visibility
Mud flaps: Wheel arch and body mounted with transportation tie backs
Spill guard front, integral part of fabricated body
Starting receptacle, electric, remote
Vandalism protection: Lockable caps for fuel tank, DEF tank and hydraulic oil tank
Cat Detect with Stability Assist
Rollover Warning System
Assisted Hoist System

New, 2020 Caterpillar 730 Articulated Truck, with Ejector Bed Configuration & Optional Equipment Included in Price

Lights, roof mounted, work	Tank, standard fuel
Wiper, rear	Aid, cold weather starting
AM/FM Radio (Bluetooth Ready) – Bluetooth	Exhaust, heated body
radio technology enables the use of a hands	Antifreeze, -33F
free function for listening to music and making	Serialized Technical Media Kit – Includes
phone calls.	Operations & Maintenance Manual
Standard cab	(OMM)
Product Link, Cellular PLE641 – Elite series	Beacon, LED
PLE641 (consisting of PL641 radio and	Heater, engine coolant, 240V
PLE601 network manager) uses cellular	Mirror, electric heated
networks to transmit location, utilization,	Seat, deluxe
health and productivity information for viewing	Seat belt, with indication
in Product Link user applications. Cellular	Autolube Arrangement
technology provides capabilities for frequent	Tires, 750/65R25 MX ** XAD-65
transmission and larger volumes of data.	

City of Tucson RFP #161534 National IPA – Caterpillar Inc. Cooperative Purchasing Agreement Sale Price

..... **\$526,708.00**
 Sales Tax: \$ 46,877.00
Net Total Sale Price: \$573,585.00

Trade Information

Caterpillar 627G, Model Year 2004, Serial # 0CEX00270 . . . **Trade Value: \$ 75,000.00**
 (Pending inspection, good tires and mechanically sound.)

Optional Attachments Not Included in Sale Price

Payload **Add to Sale Price: \$ 9,373.00**
 Lubrication, Automatic **Add to Sale Price: \$ 4,667.00**

Warranty

Seven Year/7000 Hour Powertrain + Hydraulics + Technology Warranty – EMPIRE will provide warranty coverage on all major powertrain and hydraulics components + technology, 100% parts and labor, for 84 months or 7000 hours, whichever occurs first.

Thank you for your consideration of this proposal and for allowing EMPIRE to assist with your Caterpillar equipment needs. We look forward to the continued business partnership with City of Flagstaff.

Sincerely,

Todd Owen

Todd Owen
 Sales Account Manager
Todd.Owen@empire-cat.com
 928-606-1335 cell

TO/kg