

# THATCHER COMPANY OF ARIZONA, INC.

6321 South Rainbow Road, Buckeye, AZ 85326

Phone (623) 691-6499

Fax (623) 691-6502



**August 13, 2020**

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FLAGSTAFF CITY, CITY of  
Brian Huntzinger  
Water Production Manager  
Flagstaff, AZ 86005

Dear Mr. Huntzinger:

This is a formal document verifying that the Thatcher Company product/formulation T-Floc B-41 is a proprietary coagulant that has been developed by Thatcher Company researchers. Thatcher Company, Inc., is the sole producer and distributor of T-Floc B-41.

There are no other like item(s) or product(s) available for purchase that would serve the same purpose of function. We do not know of any other company that offers this particularly unique blend of coagulation chemistries.

Thank you for your business.

Cordially,

A handwritten signature in blue ink that reads 'Craig N. Thatcher'.

Craig N. Thatcher  
President