



August 17, 2020

FLAGSTAFF CITY, CITY of
Brian Huntzinger
Water Production Manager
Flagstaff, AZ 86005

Dear Brian,

Please find below your future price schedule for T-Floc B41 from Thatcher Company. If you have any questions, feel free to contact me any time at the number listed below. Thank you for your business.

Sincerely,

Jeff Zidek
Account Manager
Email: jeffzt@tchem.com
Phone: (801) 972-4587
Fax: (801) 972-4606

Product Description	Product Code	Packaging	Min. Qty.	Price	Trailer washout fee
T-Floc B41	2802410	Bulk	46,000 lbs	\$0.398/lb	\$250/delivery

Notes Listed Here

Terms: Net 30 days from date of shipment.
Freight Terms: FOB Flagstaff, AZ

Pricing is effective November 16, 2020 – November 15, 2021

However, with justification; CHANGE OF PRICE AND TERMS: Except as specified herein Seller may adjust the price, or revise the transportation terms, terms of payment, or minimum requirement per shipment at any time providing Seller gives Buyer not less than fifteen days prior written notice before the date the change takes effect. Buyer's failure to object to the change in writing received by Seller prior to the effective date of the change shall be considered acceptance of such adjustment. If Buyer shall give Seller written notice of objection to any such price adjustment prior to the effective date thereof, Seller may elect to continue to supply Buyer at the last prevailing contract price, or if Seller is unwilling to do so, then Seller shall be released from its obligation to make and Buyer from its obligation to take shipments until such time as the parties shall agree upon a contract price or until the last prevailing contract price is reestablished by Seller.

Please confirm your prices when placing your order.