

February 21, 2020

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Sterling T. Solomon  
City Attorney  
City of Flagstaff  
211 W Aspen Avenue  
Flagstaff, AZ 86001  
[SSolomon@FlagstaffAZ.gov](mailto:SSolomon@FlagstaffAZ.gov)

Re: Request for Consideration: Price Adjustment

Dear Mr. Solomon:

We value our long relationship with the City of Flagstaff. I hope that you agree that Dickinson Wright has had a track record of high-quality representation of the City. As I think you also know, we have not raised our rates charged to the City in more than five (5) years. Accordingly, we are writing to see if the City Council would consider approving the following increase to our rates charged pursuant to the City of Flagstaff Contract for Legal Services and RFP # 2015-23:

- Partners & Senior Attorneys (Non-Litigation) \$325
- Partners & Senior Attorneys (Litigation) \$350
- Associates: \$260
- Paralegals: \$150

While the foregoing represents an increase over our 2015 rates, it nonetheless still reflects a significant discount from our customary commercial rates. By way of example, my customary commercial rate is currently \$550 per hour. The foregoing rates are also consistent with the rates we currently charge to other Arizona municipalities and governmental subdivisions.

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Please let me know if you would like to discuss this request or if I can provide any additional information. As always, we look forward to working with you and the City in the future. Thank you for your consideration.

Sincerely,

DICKINSON WRIGHT PLLC



Scot L. Claus

SLC/smr  
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