



JOE ALMENDAREZ
CITY OF FLAGSTAFF
211 W ASPEN AVE
FLAGSTAFF, AZ 86001-5399

4/14/2022

Dear Joe, On behalf of Empire Machinery and Caterpillar Inc., we are pleased to quote the following.

**2022 New Caterpillar 307.5 -07 Hydraulic Excavator w/ Cab
Standard Equipment**

POWERTRAIN

CAT C2.4B diesel engine
Automatic engine idle
Automatic swing brake
Automatic two speed travel
Fuel water separator with indicator
Radial seal - double element air filter
Extended life coolant - 37C

UNDERCARRIAGE

Greased and lubricated track
Hydraulic track adjusters
Tie down eyes on track frame

HYDRAULICS

Smart tech electronic pump
Variable displacement piston pump
Load sensing/flow sharing hydraulics
Power on demand
Hydraulic temperature monitoring
Accumulator - certified
Hydro advanced hydraulic oil

ELECTRICAL

12 volt electrical system
60 ampere alternator
850 CCA maintenance free battery
Battery disconnect
Circuit breaker
Traditional Cat key ignition switch
Signaling/warning horn

OPERATOR ENVIRONMENT

Sealed and pressurized cab
Stick steer mode
Travel cruise control
Operator sound pressure 72 dB(A) ISO 6396
Radio - bluetooth, USB, aux, mic
Adjustable wristrests
Molded footrests
Removable, washable floor mat
Travel pedals and hand levers
CAT key with passcode option
HVAC with automatic temperature control
Hydraulic lockout controls
Integrated lower front window
Assisted front window overhead storage
Rear window emergency exit
Seat - fabric, high back, suspension
Retractable seat belt
Mounting bosses for top and front guards
Cup holder
LED interior light
Skylight
Color LCD monitor includes:
-Hour meter with wake up switch
-Fuel level and coolant temp gauges
-Multiple languages
-Maintenance and machine monitoring
-Performance and machine adjustments
-Numeric security code
-Jog dial control interface

Additional Configuration Included in the Price:

Ref #	Description	Price
5934739	307.5 DCA7C INCLUDES:	\$119,920
5121398	307.5 07A STD MINI EXCAVATOR	\$0
5106085	BELT, SEAT, 3" RETRACTABLE	\$0
5122571	BOOM, FIXED	\$0
5826840	COUNTERWEIGHT, EXTRA	\$0
5226475	MONITOR NG, ADVANCED LITE	\$0
5116247	ELECTRICAL ARR, C2.4 HRC	\$0
5226471	LIGHTS, STD	\$0
5148053	LINES, BOOM	\$0
5148066	LINES, STICK	\$0
5217590	LINKAGE BKT W/ LIFTING EYE	\$0
5106086	SEAT, AIR SUSP, FABRIC	\$0
5116219	RADIO	\$0
5239008	ENGINE, US EPA TIER 4 FINAL	\$0
5226469	CAMERA, REAR VIEW	\$0
5226460	CAT KEY, WITH PASSCODE OPTION	\$0
5589100	CONTROL, HYD, COUPLER, 3 LINE	\$0
5161611	LINES, QC, LONG STICK, 3 LINE	\$0
5558731	FILM, COUPLER, ISO	\$0
5660462	HEATER, WATER JACKET	\$0
5116157	ALARM, TRAVEL	\$0
3828757	DRAIN, ECOLOGY	\$0
5571710	SOFTWARE, STICK STEER CNTRL	\$0
5571711	SOFTWARE, 2 WAY CONTROL	\$0
5571709	SOFTWARE, PROP CONTROL	\$0
5571713	SOFTWARE, CODED START	\$0
5624371	STD BLADE AND TRACK W/PADS	\$0
5629470	STICK, LONG	\$0
5575123	PRODUCT LINK, CELLULAR PLE643	\$0
0P3380	INSTRUCTIONS, ENGLISH	\$0
	LIST PRICE	\$119,920

Pricing Summary

	Caterpillar List Price:	\$119,920.00
	Less City of Tucson Cooperative Contract #161534 Discount (20%):	<u>(\$23,984.00)</u>
	Sub Total:	\$95,936.00
	Dealer New Machine Prep for Sale:	\$991.00
	Delivery Freight:	\$1,800.00
Additional Sales Configuration Requested by the City of Flagstaff (Details Below):		\$37,288.30
Extended Warranty (Details Below):		<u>\$1,040.00</u>
	City of Flagstaff Sale Price:	\$137,055.30
	Sales Tax (8.9%):	<u>\$12,197.92</u>
	Total Sales Price Including Sales Tax:	\$149,253.22

City of Flagstaff Additional Configuration Detail: The City of Flagstaff has requested to configure this 307.5 Hydraulic Excavator with a Caterpillar TRS8 Tilt Rotator Coupler, and a Caterpillar 47” Grading style Bucket. This charge in the pricing summary is for the parts, labor, and freight for to add these items.

City of Flagstaff Additional Configuration Details:

<u>Description</u>	<u>List Price</u>	<u>Discount</u>	<u>Sales Price</u>	<u>Freight</u>	<u>Installation</u>	<u>Total Sales Price</u>
CAT TRS8 Rotating Coupler	\$35,799.00	15%	\$30,429.15	\$ 0.00	\$3,800.00	\$34,229.15
CAT 47” Grading Bucket	\$3,599.00	15%	\$3,059.15	\$0.00	\$0.00	\$3,059.15

Total Price \$ 37,288.30
 *Sales Tax added above

Warranty: Extended Premier Warranty for seven (5) years or 3,000 Hours (whichever occurs first).
 Travel time and mileage cost for warrantable repairs covered for first 12 months.

Training: On-site operating and safety training provided by CAT certified product specialist to ensure machine is run properly to reduce operating costs, reduce unnecessary machine wear and tear, maximize productivity, and increase safety awareness.

If you have any questions regarding this information please let me know. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Sincerely,

Todd Owen
 Empire Southwest
 Account Manager
Todd.Owen@empire-cat.com
 (928)606-1335 cell