



Award Documents

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4/5/18 EH



Mohave Contract 21N-ESI3-0318
Educational Services, Inc.
Jocelyn Phok
jocelyn@esiaz.us

April 7, 2022

Contract Modification for Change of Name on Mohave Contract 21N-ESI3-0318

Educational Services, Inc. enters into this contract modification requesting Mohave Educational Services Cooperative, Inc.'s agreement to change the contract vendor's name from Educational Services, Inc. to Educational Services, LLC. for contract 21N-ESI3-0318.

No other terms and conditions of 21N-ESI3-0318 are changed.

Contract Modification will take effect on April 12, 2022.

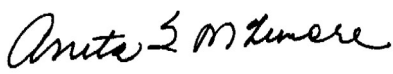
Contract vendor is responsible to notify members of the name change for existing purchase orders, and outstanding quotes.



Jocelyn Phok
Educational Services, LLC.

Dated 4/8/22

MSC 1/27/21



Anita McLemore, Executive Director
Mohave Educational Services Cooperative, Inc.

Dated: April 12, 2022



NOTIFICATION OF AWARD LETTER

March 8, 2022

Sent this day via email to andy@esiaz.us

William Shirk, President and CEO
Educational Services, Inc.
14614 N. Kierland Blvd., Ste N230
Scottsdale, AZ 85254

Congratulations, Educational Services, Inc.'s response has been awarded a contract under RFP 21N-1215. Attached is a copy of the Mohave signed *Offer and Acceptance Form*. Important notes and action items regarding the award are listed on the following pages. **Some action items contain important deadlines noted in bold font. Be sure to meet the requests and/or requirements on or before the deadlines noted.**

Your organization is bound by the terms of this contract; **only items specifically requested in this solicitation and awarded in your response to this solicitation will be authorized/allowed.**

Advise your Mohave customers to make purchase orders out to Educational Services, Inc. In the event you receive a purchase order from a member that does not contain the "MESC REVIEWED" stamp, it should be faxed to (928-718-3232), or emailed (orders@mesc.org) to Mohave for review.

Do not perform provide any services until you receive an "MESC Reviewed" purchase order.

We highly recommend having your staff review our vendor information pages at (<http://www.mesc.org/resources-brochures>) to learn more about working with Mohave. Especially helpful is the Vendor Handbook.

The procurement file for RFP 21N-1215 was made available for public inspection on March 8, 2022.

Please check all the entries on the contract record attached. You may make additions or revisions to the description (40 words or less), contact persons, contact information, or other information about your contract. Email back any changes as soon as possible to michael@mesc.org.

Your contract number is 21N-ESI3-0318 and will take effect on March 18, 2022.

If you have any questions regarding your new contract, please call me at (928) 718-3222. We look forward to working with you and your company in the future.

Michael S. Carter, CPPB, NIGP-CPP

Michael S. Carter, CPPB, NIGP-CPP
Contract Specialist I

NOTES ON AWARD FOR: Educational Services, Inc.

- Please remind the member of their responsibility to independently verify that quotations and purchase orders comply with the terms of the award of a contract or procurement. This responsibility is set by rule and statute, and cannot be changed by Mohave. Members can go to (service.mesc.org/PVF/plist.php) to assist in meeting this due diligence responsibility.
- Financial information included under Tab 2 of your response will be kept confidential.
- All services must be priced using contract pricing approved by Mohave.
- All quotes shall include your contract #21N-ESI3-0318.
- **Promotional Pricing (temporary pricing reductions):** Your contract includes terms and conditions that allows your firm to offer temporary pricing reductions. A Promotional Pricing Offer allows you to provide services to members at a reduced cost for a limited time basis. Promotional pricing may increase your contract usage and exposure to members. Mohave encourages promotional pricing under the awarded contract to provide additional value to members. Promotional pricing requests are typically reviewed and approved the same day as submitted. Some reminders regarding pricing reductions:
 - Promotional Pricing may be offered at any time during a contract and shall become effective upon notice of acceptance from Mohave.
 - Promotional Pricing (e.g., quantity discounts, time sensitive offers, bundles) must apply to all Mohave orders of similar size and scope.
 - Promotional Pricing limited to a single member are not acceptable.
 - Special time-limited reductions are permissible under the following conditions: 1) reduction is available to all members equally; 2) reduction is for a specific time period, normally not less than thirty (30) days; 3) original price is not exceeded after the time-limit; and 4) Mohave has approved the new prices prior to any offer of the prices to a member.
- Kristy Hamm will be the Contract Specialist assigned to your Mohave contract. Send requests for pricing updates or contractual inquiries to Kristy Hamm – kristy@mesc.org after the contract effective date of March 18, 2022. *All future pricing updates must be electronic. Updates on the original Excel workbooks are preferred. Similar formats in Word or PDF are acceptable.*
- Do not provide any services until you receive a Mohave reviewed purchase order.
- Quick payment discounts must be approved by Mohave before being offered to members, and must be available equally.
- Order cycle overview:
 1. Member forwards purchase orders to Mohave. Vendor is Educational Services, Inc.
 2. Mohave reviews and emails member order with "MESC Reviewed" stamp, to Educational Services, Inc.
 3. Educational Services, Inc. provides services.
 4. Educational Services, Inc. invoices member.
 5. Member pays Educational Services, Inc.
 6. Educational Services, Inc. sends Usage and Reconciliation Report to Mohave.
 7. Educational Services, Inc. remits administration fee monthly, based on invoices paid.
 8. Mohave audits selected purchases.

REQUIREMENTS/ACTION ITEMS FOR THE AWARD:

- **USE THE FOLLOWING FOR ALL VENDORS WITH PARTIAL OR REGIONAL AWARDS:**
- You agreed to provide a Reconciliation Report detailing activity under the contract, and payment for Mohave administration fees for invoices paid in the previous month. Your report is due on the 20th of each month. **Mohave's Audit Specialist will contact you and provide you with a sample report, based on reports provided under contract 17A-ESI-0518.**
- If no invoices were paid under the contract in the previous month, you may send an email to adminreport@mesc.org advising of no sales to report for the month.

NOTES ON AWARD FOR: Educational Services, Inc.

- Your firm's current Mohave contract, 17A-ESI-0518, will continue until the final expiration date of May 18, 2022, to allow all current orders/temporary employment contracts to be fulfilled and completed. Any revisions or corrections to previously received current orders and temporary employment contracts will use the contract pricing and agreement under 17A-ESI-0518, until the expiration date of May 18, 2022. However, it is recommended any **new** quotations, service contracts, or temporary employment to begin after May 18, 2022, be provided using the service agreement, and contract pricing under your new Mohave contract 21N-ESI3-0318.
- Because you have an existing Mohave contract, which will continue to be current until May 18, 2022, you will need to submit two separate reports for each contract. These may be combined into one workbook; however, each contract must be listed on its own worksheet. You may combine the two contracts administration fees due on a single payment.
- Administration fee payments should be mailed to:
Mohave Educational Services
625 E. Beale St.
Kingman, AZ 86401
- In order to assist members with new contract award notices, Mohave will be releasing your contract award information to the members prior to March 18, 2022. Information regarding your contract award will be posted to our website and will be made available in our product vendor finder. Pricing from your awarded contract will also be made available to our members. All of this information will be accessible by our members before March 18, 2022. You may provide quotes to members for this contract. However, it will be your responsibility to inform members the contract is not effective until March 18, 2022, and members should not be processing purchase orders until that date. Acting on purchase orders (delivering services) prior to March 18, 2022 **is a violation of the contract**. Please ensure that your staff is aware of the March 18, 2022 effective date, in order to avoid contract confusion.
- We feature marketing information about your current contract in the product vendor finder on our website. Please visit our website (www.mesc.org) and go to the "All Products/Vendors" under the "Contracts & Solicitations" menu. Find your company from the list and click on your name. Once on your company information, review the "About Vendor" section of the "Overview." Confirm in writing if that information is still accurate, or if changes need to be made. Mohave reserves the right to edit information for content or length. **Email this information to michaelc@mesc.org no later than March 18, 2022.**
- **Provide a current insurance certificate naming Mohave Educational Services Cooperative, Inc. as the certificate holder. Email this information to michaelc@mesc.org no later than March 18, 2022.**
- Attached is a contract modification titled, *ESI3 EDGAR Modification*, which revises the terms and conditions for domestic preferences. Although your awarded contract does not include products, it is required that school district procurements must comply with the Federal Education Department General Administration Regulations (EDGAR) requirements and 2 CFR § 200.322 Domestic Preferences for Procurements. Complete the attached contract modification as instructed in the document, and return. **Email this information to michaelc@mesc.org no later than March 18, 2022.**

**Offer and Acceptance Form
(Place after Tab 1a)**

**RFP 21N-1215
Temporary Employment and Recruiting Services**

To Mohave Educational Services Cooperative, Inc.:

The undersigned hereby certifies understanding and compliance with the requirements specified within the solicitation and any amendment(s) issued prior to the solicitation opening. Offeror further agrees to furnish materials and/or services in compliance with all specified requirements, issued amendment(s), and any accepted exceptions/deviations noted by offeror in the solicitation.

Federal Employer Identification Number 86-0950510

Company Name Educational Services, Inc.

Address 14614 N. Kierland Blvd. Ste N230 City Scottsdale State AZ Zip 85254

Telephone Number (480) 719-3271 or (844) 614-7784

The *Offer and Acceptance Form* shall be submitted with a signature of the person authorized to sign the offer. The person signing the offer shall initial erasures, interlineations or other modifications in proposal. Failure to sign the *Offer and Acceptance Form*, or to make other notations as indicated, may result in rejection of proposal.

Authorized Signature 

Printed Name William "Andy" Shirk Title President & CEO

Primary Email andy@esiaz.us Alternate email washirk@mac.com

Note: The primary email address will be used for all communication from Mohave regarding your response to this solicitation. Provide an alternate email address.

The contract vendor shall not commence any billable work or provide any material or service under this contract unless and until contract vendor receives a purchase order with Mohave's review noted.

Acceptance of Offer and Contract Award (Mohave Only)

Your Proposal is Hereby Accepted:

As an awarded contract vendor, you are now bound to sell the materials and/or services offered to and accepted by Mohave in accordance with the solicitation, including all terms, conditions, specifications, amendments and any accepted written exceptions/deviations. Your firm has been awarded all services, unless noted in your Notification of Award Letter.

This contract shall be referred to as Contract Number 21N-ES13-0318

Awarded this 8th day of March 2022.

This contract shall be effective the 18th day of March 2022.


Anita S. McLemore, C.P.M., Executive Director
Mohave Educational Services Cooperative, Inc.



Date: March 8, 2022

To: Anita S. McLemore, C.P.M., Executive Director

Through: Nancy Colbaugh, CPPB, NIGP-CPP, Contracts Manager

From: Michael S. Carter, CPPB, NIGP-CPP, Contract Specialist I

Subject: Award Recommendation for RFP 21N-1215, Temporary Employment and Recruiting Services

On December 15, 2021, Mohave received eight responses to RFP 21N-1215. After the initial evaluation, one response contained inadequate information to substantiate further consideration, and seven were determined to be acceptable for further consideration. Mohave conducted discussions with seven offerors. Seven best and final offers were requested, and seven offerors responded. Seven of the responses were determined to be acceptable for further consideration.

The offers were evaluated using the criteria set forth in the solicitation. The following is a summary of the final scores utilizing the Heisman method of ranking:

Offeror	Michael Carter	Maria Brissette	Martin Topham	Avg Rank
Educational Services, Inc.	1	1	1	1.00
22nd Century Technologies, Inc.	2	2	2	2.00
Viking Building Services, LLC.	3	3	3	3.00
SoftHQ, Inc.	4	4	5	4.33
US Tech Solutions, Inc.	5	5	4	4.67
Diskriter, Inc.	6	6	6	6.00
Presidio Networked Solutions, LLC.	7	7	7	7.00

Details for the recommended awards are as follows:

- Educational Services, Inc. was the number one overall ranking offer. They were the second highest score in the pricing comparisons. They have a large base of clients in Arizona. They offer Arizona Retirement System (AZRS) retired temporary employees. They were the only offer to include a pre-payment discount.
- 22nd Century Technologies, Inc., was the number two overall ranking offer. They offered the highest score in the pricing comparisons. They offered the lowest price for recruiting services and were the only offer to include recruitment services in those recommended for award. They offer hourly temporary employees statewide.
- Viking Building Services, LLC. was the number three overall ranking offer. They were the third highest score in the pricing comparisons. They offer hourly temporary employees for custodial/housekeeping, kitchen staff, and facility maintenance in Maricopa County. They offered the lowest minimum number of required hours, per day, for the provided temporary hourly employees.

RFP 21N-1215 Award Recommendation

The evaluation committee determined a single award was not advantageous for Mohave's members. The solicitation authorized multiple awards to meet the needs of Mohave's large number of various types of members located throughout Arizona. This is a statewide contract aimed at providing temporary employment and recruiting services. No single offer demonstrated the ability to meet all our members' needs effectively, and efficiently for temporary employment and recruiting services.

Award is recommended to the least number of offerors determined necessary to meet the members' requirements. The decision was based upon considerations for the large number of members, diverse types of members, location of members throughout Arizona and members' past usage of similar contracts.

The criteria for selecting offerors for multiple contracts shall be based upon considerations for members' experience with existing temporary employment and recruiting services, future expansion, contract vendor's ability to provide for our large, diverse membership, geographic area(s) served, Mohave's experience with contracts for similar product/services, and/or other relevant criteria.

None of the offerors recommended for award are on the United States General Services Administration's Excluded Parties List, or on the Arizona Department of Administration Excluded Parties List.

The current contract under RFP 17A-0217 expires on May 18, 2022. However, the current timeline for Mohave's temporary employment and recruiting services contracts does not allow sufficient time for members to prepare new fiscal year budgets for board approval. It is recommended the awards under RFP 21N-1215 take effect on March 18, 2022, to provide members, the opportunity to review, and use the awarded contracts temporary employment and recruiting services.

It is the recommendation of the evaluation committee that contracts be awarded to 22nd Century Technologies, Inc., Educational Services, Inc., and Viking Building Services, LLC. for Temporary Employment and Recruiting Services.

Not acceptable for further consideration after initial evaluation

Compu-Vision Consulting, Inc. – The response did not include all information as required in the RFP: Certificate of Insurance, Tab 2c, a current copy of the offeror's current insurance was not provided as required; Qualifications and Experience, Tab 2b: Question #2, a completed W-9 was not provided, Question #5, Mohave did not receive any completed surveys on behalf of the offeror; Method of Approach, Tab 2a: Question #1, indicated Recruitment Services are offered; however, pricing for recruitment services were not found in the electronic pricing workbook, Question #11, included rates for early buyout and were not included in the electronic pricing workbook, Question #13, a sample quotation and invoice were not provided; Solicitation Checklist, Tab 5a, was not completed and provided. The electronic pricing workbook did not include the following information as requested: Summary Section One: Lodging, M&IE, Mileage, and Travel/Drive Rates: Lodging Methodology, M&IE (Meals and Incidental Expenses) Methodology, Mileage Methodology, and Travel/Drive Rates Methodology included the statement in each section as, *the State of Arizona Travel Policy structure is fair*, and did not specify when rates are applicable; Summary Section Four: Hourly Rates, were provided as a range and did not include a methodology to indicate how actual hourly rates are determined. Conflicting information was provided in the Method of Approach, Tab 2a, Question #3, indicated subcontractors would not be used; however, the response to the Method of Approach, Question #2g, stated offeror would partner with other staffing companies in areas where offeror's offices are not located and cannot provide service.

Not recommended for award

Diskriter, inc. – The proposal received a lower score than those recommended for award. There were no apparent price or additional benefits to substantiate award of this lower scoring proposal.

Presidio Networked Solutions, LLC. – The proposal received a lower score than those recommended for award. There were no apparent price or additional benefits to substantiate award of this lower scoring proposal.

SoftHQ, Inc. – The proposal received a lower score than those recommended for award. There were no apparent price or additional benefits to substantiate award of this lower scoring proposal.

US Tech Solutions, Inc. – The proposal received a lower score than those recommended for award. There were no apparent price or additional benefits to substantiate award of this lower scoring proposal.

RFP 21N-1215 Award Recommendation

Approval of the #21N-1215 award as recommended:

Signature: *Nancy d. Colbaugh*
Nancy Colbaugh, CPPB, NIGP-CPP,
Contracts Manager

Date: March 8, 2022

Signature: *Anita S. McLemore*
Anita S. McLemore, C.P.M.
Executive Director

Date: March 8, 2022

RFP 21N-1215 EVALUATOR AGREEMENT AND CONFLICT OF INTEREST FORM

NAME and TITLE Michael S. Carter EMPLOYER Mohave
ADDRESS 625 E. Beale St., Kingman PHONE 928 753 6945
Working with the following Mohave Contract Specialist: Michael S. Carter

Statement of Understanding (Initial each section to indicate your understanding of the requirement)

I agree to evaluate the responses to the solicitation according to its evaluation criteria terms.
The RFP evaluation criteria is as follows:

Basis of award: Award(s) will be made to the responsive and responsible offeror(s) whose proposal(s) is (are) determined in writing to be the most advantageous to Mohave for its members. Mohave reserves the right to use model projects/market baskets to determine the most advantageous proposals(s). It is Mohave's intent to award a complete line of products, when possible and advantageous.

Responsive proposals: A responsive proposal conforms in all respects to the material requirements of the solicitation. Proposals must be responsive to receive award consideration. Mohave reserves the right to waive minor informalities.

Responsible offeror: A responsible offeror is a firm or person who at the time of contract award has the capability to perform the contract requirements and the integrity and reliability that will assure good faith performance. Mohave shall determine an offeror to be responsible before awarding a contract to offeror.

Reasonably susceptible of being awarded: A proposal is acceptable if it is determined to be reasonably susceptible of being awarded a contract in accordance with the evaluation criteria and a comparison and ranking of original proposals. Proposals to be considered reasonably susceptible of being awarded a contract shall, at a minimum, demonstrate the following:

- Affirmative compliance with mandatory requirements designated in this solicitation.
- An ability to deliver goods or services on terms advantageous to members sufficient to be entitled to continue in the competition.
- That the proposal is technically acceptable as submitted.

I understand that Mohave will consider my evaluation along with evaluations by other professionals. However, I also agree that Mohave is under no obligation to accept my evaluation, except as advisory. I also understand that Mohave will hold my employer and/or me harmless if any vendor or interested party protests any award or lack of award made by Mohave under the terms of this solicitation.

I agree not to discuss my evaluation or any of the evaluation process prior to the announcement of an award, as required by Arizona statute (per ARS §41-2616 (C)).

I confirm that I have not received gratuities in the form of entertainment, gifts, or otherwise, that have been offered by any of the offerors responding to this solicitation with a view toward securing a contract.

Mohave may publicly thank members of the evaluation committee who are not employed by Mohave on our website. By making your selection below, this will indicate your understanding that we may publicly recognize your help with the evaluation process. Please indicate if Yes or do not to be thanked in this manner, by indicating with Yes or No answer below:

(Yes) (No)

Please indicate your answer by signing your initials in the appropriate boxes

New Evaluator

Returning Evaluator

The Arizona Revised Statutes (ARS) place some restrictions with which you must comply regarding conflict of interest not only for yourself but also your relatives (Relative means: spouse, child, child's child, parent, grandparent, siblings (full or half-blood) and their spouses, and the parent, sibling or child of a spouse, pursuant to ARS 38-502). You are required to complete the following form to determine that you're in compliance with these provisions. This form must be completed every time you participate in a contract evaluation.

Business Interest

Are you, or any of your relatives, involved in any ownership, employment, public or private affiliations, or special arrangements which may have a substantial (Substantial means: any pecuniary or proprietary interest, either direct or indirect, other than a remote interest) interest in any contract, sale, purchase, or service involving Mohave or any of Mohave's contracts, vendors or members?

No

Yes

Please describe below (attach sheet if necessary):

Liability

Violating Arizona's conflict of interest laws have significant consequences which include, but may not be limited to:

1. Intentionally or knowingly violating any provision of sections §38-503 through §38-505 is guilty of a CLASS 6 FELONY.
2. Recklessly or negligently violating any provision of sections §38-503 through §38-505 is guilty of a CLASS 1 MISDEMEANOR.

I understand that I may be held personally liable for costs associated with violating Arizona's conflict of interest laws.

I also acknowledge that I am responsible for knowing and understanding Arizona's conflict of interest laws available in A.R.S. §38-501 through §38-510.

Signature

Michael S. Carter

Date

12/16/21

Signature by Mohave:

Ante S. Moore

Mohave Educational Services Cooperative, Inc., 625 E. Beale St. Kingman AZ, 86401

RFP 21N-1215 EVALUATOR AGREEMENT AND CONFLICT OF INTEREST FORM

NAME and TITLE MARTIN TOPHAM EMPLOYER: SCOTTSDALE UNIFIED SCHOOL DISTRICT
ADDRESS 7575 E MAIN STREET SCOTTSDALE AZ 85251 PHONE 480.484.6150
Working with the following Mohave Contract Specialist: MICHAEL CARTER

Statement of Understanding
(Initial each section to indicate your understanding of the requirement)

X I agree to evaluate the responses to the solicitation according to its evaluation criteria terms.
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X I understand that Mohave will consider my evaluation along with evaluations by other professionals. However, I also agree that Mohave is under no obligation to accept my evaluation, except as advisory. I also understand that Mohave will hold my employer and/or me harmless if any vendor or interested party protests any award or lack of award made by Mohave under the terms of this solicitation.

X I agree not to discuss my evaluation or any of the evaluation process prior to the announcement of an award, as required by Arizona statute (per ARS §41-2616 (C)).

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X (Yes) (No)

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New Evaluator

MT Returning Evaluator

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Signature MARTIN TOPHAM Date 12.16.2021

Signature by Mohave: Anita S. Moore

RFP 21N-1215 EVALUATOR AGREEMENT AND CONFLICT OF INTEREST FORM

NAME and TITLE Maria T. Brissette, Procurement Specialist EMPLOYER Mohave Cooperative

ADDRESS 625 E. Beale St. Kingman, AZ 86401 PHONE 928-718-3237

Working with the following Mohave Contract Specialist: Michael Carter

Statement of Understanding

(Initial each section to indicate your understanding of the requirement)

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I understand that I may be held personally liable for costs associated with violating Arizona's conflict of interest laws.

I also acknowledge that I am responsible for knowing and understanding Arizona's conflict of interest laws available in A.R.S. §38-501 through §38-510.

Signature Maria T. Brissette Date 12/17/21

Signature by Mohave: Anita S. Moore



EDUCATIONAL SERVICES, INC.

DUNS Unique Entity ID 125515606	SAM Unique Entity ID Y6H9VARGELX9	CAGE / NCAGE 3J5U1
Purpose of Registration All Awards	Registration Status Active	Expiration Date Mar 6, 2022
Physical Address 100 North AVE W Missoula, Montana 59801-6713 United States	Mailing Address PO Box 8146 Missoula, Montana 59807-8146 United States	

Business Information

Doing Business as Aerie Backcountry Medicine	Division Name (blank)	Division Number (blank)
Congressional District Montana 00	State / Country of Incorporation Montana / United States	URL (blank)

Registration Dates

Activation Date Sep 9, 2020	Submission Date Sep 7, 2020	Initial Registration Date Sep 25, 2003
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Entity Dates

Entity Start Date Jan 1, 1997	Fiscal Year End Close Date Dec 31
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Immediate Owner

CAGE (blank)	Legal Business Name (blank)
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Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Executive Compensation

Registrants in the System for Award Management (SAM) respond to the Executive Compensation questions in accordance with Section 6202 of P.L. 110-252, amending the Federal Funding Accountability and Transparency Act (P.L. 109-282). This information is not displayed in SAM. It is sent to USAspending.gov for display in association with an eligible award. Maintaining an active registration in SAM demonstrates the registrant responded to the questions.

Proceedings Questions

Registrants in the System for Award Management (SAM) respond to proceedings questions in accordance with FAR 52.209-7, FAR 52.209-9, or 2.C.F.R. 200 Appendix XII. Their responses are not displayed in SAM. They are sent to FAPIIS.gov for display as applicable. Maintaining an active registration in SAM demonstrates the registrant responded to the proceedings questions.

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure Corporate Entity (Not Tax Exempt)	Entity Type Business or Organization	Organization Factors Subchapter S Corporation
Profit Structure For Profit Organization		

Socio-Economic Types

Check the registrant's Reqs & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments Yes	Debt Subject To Offset No
EFT Indicator 0000	CAGE Code 3J5U1

Points of Contact**Electronic Business**

👤 Joe Blattner	100 North AVE W Missoula, Montana 59801 United States
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Government Business

👤 Joe Blattner	100 North AVE W Missoula, Montana 59801 United States
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Past Performance

👤 David McEvoy	PO Box 8146 Missoula, Montana 59807 United States
Haven Holsapple	PO Box 8146 Missoula, Montana 59807 United States

Service Classifications**NAICS Codes**

Primary	NAICS Codes	NAICS Title
Yes	611699	All Other Miscellaneous Schools And Instruction

Disaster Response


Yes, this entity appears in the disaster response registry.

States Any	Counties	Metropolitan Statistical Areas
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 Visit OpenBooks (<https://openbooks.az.gov>)

Ombudsman-Citizens Aide (<https://www.azoca.gov>)

Get the facts on COVID-19 (<https://azdhs.gov/preparedness/epidemiology-disease-control/infectious-disease-epidemiology/index.php#novel-coronavirus-home>)

 AZ.Gov (<https://az.gov/search/>)

 (<https://az.gov>)

ARIZONA

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Debarred and Suspended Firms

SPO is responsible for maintaining a list of firms that are suspended or debarred from doing business with the State of Arizona.

THERE ARE NO SUSPENDED OR DEBARRED FIRMS AT THIS TIME.

COMPLIANCE

[Agency Procurement Authority \(/compliance/agency-procurement-authority\)](/compliance/agency-procurement-authority)

[Control Self-Assessment \(CSA\) \(/compliance/control-self-assessment-csa\)](/compliance/control-self-assessment-csa)

[Procurement Compliance Reviews \(PCR\) \(/compliance/procurement-compliance-reviews-pcr\)](/compliance/procurement-compliance-reviews-pcr)

[Compliance Hotline \(/compliance/compliance-hotline\)](/compliance/compliance-hotline)

[Debarred and Suspended Firms \(/compliance/debarred-and-suspended-firms\)](/compliance/debarred-and-suspended-firms)

RFP 21N-1215 Cost/Price Analysis

Temporary Employment and Recruiting Services are charged at a percentage of the temporary employee's annual salary. The total amount of any Service Charges, when based on a percentage of the salary, are increased/decreased as annual salaries are increased/decreased by a Cost of Living percentage, or annual agreed upon adjustment by the employer. Percentages below show the increase/decrease in the service rates charged by employment agencies.

Data from PPI Table 9, Employment Services, months of June	Actual			Average Annual Increase	Change (in 3-years)	Forecasted				
	2019	2020	2021			2022	2023	2024	2025	2026
Permanent placement services	-1.90%	3.10%	-0.07%	0.38%	1.13%	0.394%	0.413%	0.432%	0.452%	0.473%
Staffing services: Temporary help services	1.50%	7.10%	4.30%	4.30%	12.90%	4.501%	4.712%	4.932%	5.163%	5.404%
Total Annual Increase	-0.40%	10.20%	4.23%	4.68%	14.0%					



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Compensation costs for private industry workers increased 3.1 percent from June 2020 to June 2021

AUGUST 05, 2021

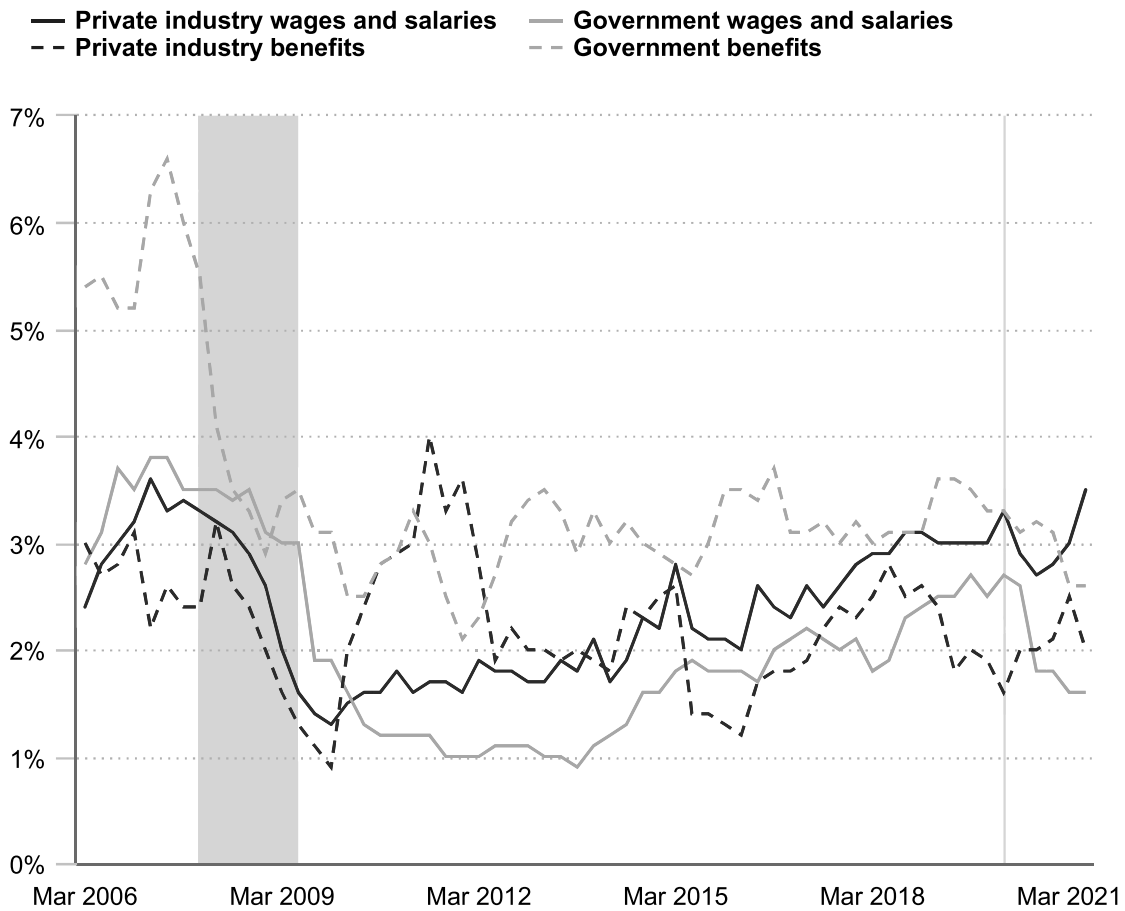
Compensation costs for private industry workers increased 3.1 percent from June 2020 to June 2021. Wages and salaries increased 3.5 percent for the 12-month period ending in June 2021, while the cost of benefits increased 2.0 percent for private industry workers.

CHART IMAGE

CHART DATA

Chart Image

Wages and salaries, and benefits, in private industry and state and local government, 12-month percent change, not seasonally adjusted



Click legend items to change data display. Hover over chart to view data.
 Shaded areas represent recessions as determined by the National Bureau of Economic Research.
 Source: U.S. Bureau of Labor Statistics.



Chart Data

Wages and salaries, and benefits, in private industry and state and local government, 12-month percent change, not seasonally adjusted

Month	Private industry wages and salaries	Government wages and salaries	Private industry benefits	Government benefits
Mar 2006	2.4%	2.8%	3.0%	5.4%
Jun 2006	2.8	3.1	2.7	5.5
Sep 2006	3.0	3.7	2.8	5.2
Dec 2006	3.2	3.5	3.1	5.2
Mar 2007	3.6	3.8	2.2	6.3
Jun 2007	3.3	3.8	2.6	6.6
Sep 2007	3.4	3.5	2.4	6.0

Dec 2007	3.3	3.5	2.4	5.5
Mar 2008	3.2	3.5	3.2	4.1
Jun 2008	3.1	3.4	2.6	3.5
Sep 2008	2.9	3.5	2.4	3.3
Dec 2008	2.6	3.1	2.0	2.9
Mar 2009	2.0	3.0	1.6	3.4
Jun 2009	1.6	3.0	1.3	3.5
Sep 2009	1.4	1.9	1.1	3.1
Dec 2009	1.3	1.9	0.9	3.1
Mar 2010	1.5	1.6	2.0	2.5
Jun 2010	1.6	1.3	2.4	2.5
Sep 2010	1.6	1.2	2.8	2.8
Dec 2010	1.8	1.2	2.9	2.9
Mar 2011	1.6	1.2	3.0	3.3
Jun 2011	1.7	1.2	4.0	3.0
Sep 2011	1.7	1.0	3.3	2.5
Dec 2011	1.6	1.0	3.6	2.1
Mar 2012	1.9	1.0	2.8	2.3
Jun 2012	1.8	1.1	1.9	2.7
Sep 2012	1.8	1.1	2.2	3.2
Dec 2012	1.7	1.1	2.0	3.4
Mar 2013	1.7	1.0	2.0	3.5
Jun 2013	1.9	1.0	1.9	3.3
Sep 2013	1.8	0.9	2.0	2.9
Dec 2013	2.1	1.1	1.9	3.3
Mar 2014	1.7	1.2	1.8	3.0
Jun 2014	1.9	1.3	2.4	3.2
Sep 2014	2.3	1.6	2.3	3.0
Dec 2014	2.2	1.6	2.5	2.9
Mar 2015	2.8	1.8	2.6	2.8
Jun 2015	2.2	1.9	1.4	2.7
Sep 2015	2.1	1.8	1.4	3.0

Dec 2015	2.1	1.8	1.3	3.5
Mar 2016	2.0	1.8	1.2	3.5
Jun 2016	2.6	1.7	1.7	3.4
Sep 2016	2.4	2.0	1.8	3.7
Dec 2016	2.3	2.1	1.8	3.1
Mar 2017	2.6	2.2	1.9	3.1
Jun 2017	2.4	2.1	2.2	3.2
Sep 2017	2.6	2.0	2.4	3.0
Dec 2017	2.8	2.1	2.3	3.2
Mar 2018	2.9	1.8	2.5	3.0
Jun 2018	2.9	1.9	2.8	3.1
Sep 2018	3.1	2.3	2.5	3.1
Dec 2018	3.1	2.4	2.6	3.1
Mar 2019	3.0	2.5	2.4	3.6
Jun 2019	3.0	2.5	1.8	3.6
Sep 2019	3.0	2.7	2.0	3.5
Dec 2019	3.0	2.5	1.9	3.3
Mar 2020	3.3	2.7	1.6	3.3
Jun 2020	2.9	2.6	2.0	3.1
Sep 2020	2.7	1.8	2.0	3.2
Dec 2020	2.8	1.8	2.1	3.1
Mar 2021	3.0	1.6	2.5	2.6
Jun 2021	3.5	1.6	2.0	2.6

Compensation costs for state and local government workers increased 2.0 percent for the 12-month period ending in June 2021, compared with an increase of 2.7 percent in June 2020. Wages and salaries increased 1.6 percent for the 12-month period ending in June 2021, compared with an increase of 2.6 percent a year ago. Benefit costs for state and local government workers increased 2.6 percent for the 12-month period ending in June 2021. The prior year increase was 3.1 percent.

These data are from the [Employment Cost Trends](#) program. To learn more, see "[Employment Cost Index — June 2021](#)." We also have more [charts on the Employment Cost Index](#).

RELATED SUBJECTS

[Benefits](#)
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SUGGESTED CITATION

Bureau of Labor Statistics, U.S. Department of Labor, *The Economics Daily*, Compensation costs for private industry workers increased 3.1 percent from June 2020 to June 2021 at <https://www.bls.gov/opub/ted/2021/compensation-costs-for-private-industry-workers-increased-3-1-percent-from-june-2020-to-june-2021.htm> (visited August 11, 2021).

OF INTEREST

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