

*Please respond to the following items according to the instructions below. Each response should demonstrate the Offeror's ability to satisfy the Specifications requirements. **Failure to respond may negatively impact the option to award.***

1.1. The Contractor shall provide the goods/services described in any or all of the contract categories. Indicate the categories that apply to your offer:

- Category One: Phase One (1) Vehicle Purchases**
- Category Two: Phase Two (2) Vehicle Purchases**
- Category Three: FTA Funded Vehicles**

1.2 **PHASE ONE (1) Pricing for New Vehicle Purchases: Price List:** (Any manufacturer available by Offeror shall be written in below which includes all optional equipment) Price shall be a fixed percentage off MSRP. The detailed price list for each available model will be sent to the Procurement Officer as they become available during the contract term. If multiple level discounts apply for that specific category, you may provide the minimum percentage. *Detailed price lists will not be required at the time of Proposal submittal.* Do not provide pricing on any other format other than what is provided below:

Phase One (1) Manufacture/Category (i.e. Silverado, F150, RAM 1500, Focus, Cruze, Dart etc.) Per Minimum Specifications	Percentage (%) Off of Manufacture Retail Price (MSRP)
FORD/ F-150/ ½ TON TRUCKS – REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2, GAS	MIN 22.5%
FORD/F-150/1/2 TON – CREW CAB 4X4 – LIGHTNING	MIN 10.1%
FORD/ F-250-550/ ¾ TON TRUCK - REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2	MIN 22.5%
FORD/SUV/ ESCAPE, EXPLORER, EXPEDITION – FWD, RWD, AWD, 4X4, 4X2	MIN 13.25%
FORD/MACH-E/CROSSOVER – AWD OR 4X2	Min 1.5%
FORD/BRONCO SPORT/COMPACT SUV – 4X4	MIN 13.2%
FORD/BRONCO/MID-SIZED SUV – 4X4	MIN 7.1%
FORD/E-SERIES/CUTAWAY	MIN 20.2%
FORD/TRANSIT WAGON/PASSENGER AND CREW VANS – ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 10.1%
FORD/TRANSIT/ CARGO VANS - ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 10.2%
FORD/TRANSIT CONNECT WAGON/MINI PASSENGER VAN	MIN 3.5%

FORD/TRANSIT CONNECT/MINI CARGO VAN – SWB OR LWB	MIN 3%
FORD/ E-TRANSIT/ ELECTRIC TRANSIT CARGO VAN – LOW, MED, HIGH ROOF – SHORT, LONG AND EXTENDED LENGTHS - RWD	MIN 5.5%
FORD/ F-350 TO F-550 CHASSIS/ CHASSIS CAB – 4X4 AND 4X2	MIN 20.5%
FORD/ESCAPE PHEV/PLUG-IN HYBRID AND HYBRID COMPACT SUV	MIN 13.1%
FORD/POLICE INTERCEPTOR/MID-SIZED PURSUIT SUV - AWD	MIN 18.5%
FORD/ RANGER/ MID-SIZE TRUCK – EXTENDED OR CREW CAB - 4X4 OR 4X2	MIN 16.3%
FORD/MAVERICK/COMPACT TRUCK – CREW CAB – AWD OR FWD	MIN 10.25%
FORD/MUSTANG/COUPE - RWD	MIN 14.1%

\*\*\*PERCENTAGES FOR MODELS THAT ARE CURRENTLY UNAVAILABLE ARE BASED ON DRAFT PRICING AND PREVIOUS MODEL YEAR TRENDS. PERCENTAGE OFF IS LIKELY TO INCREASE ON MOST ITEMS ONCE PRICING FOR NEXT MODEL YEAR IS RELEASED

**1.3 PHASE TWO (2) Pricing for New Vehicle Purchases:** (Any manufacturer available by Offeror shall be written in below which includes all optional equipment) Price shall be a fixed percentage off MSRP. The detailed price list for each available model will be sent to the Procurement Officer as they become available during the contract term. If multiple level discounts apply for that specific category, you may provide the minimum percentage. *Detailed price lists will not be required at the time of Proposal submittal.* Do not provide pricing on any other format other than what is provided below:

Phase Two (2) Manufacture/Category (i.e. Silverado, F150, RAM 1500, Focus, Cruze, Dart etc.) Per Minimum Specifications	Percentage (%) Off of Manufacture Retail Price (MSRP)
FORD/ F-150/ ½ TON TRUCKS – REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2, GAS	MIN 16.5%
FORD/F-150/1/2 TON – CREW CAB 4X4 – LIGHTNING	MIN 8.2%
FORD/ F-250-550/ ¾ TON TRUCK - REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2	MIN 10.1%
FORD/SUV/ ESCAPE, EXPLORER, EXPEDITION – FWD, RWD, AWD, 4X4, 4X2	MIN 10.25%
FORD/MACH-E/CROSSOVER – AWD OR 4X2	Min 1%

FORD/BRONCO SPORT/COMPACT SUV – 4X4	MIN 10.1%
FORD/BRONCO/MID-SIZED SUV – 4X4	MIN 5.1%
FORD/E-SERIES/CUTAWAY	MIN 16.5%
FORD/TRANSIT WAGON/PASSENGER AND CREW VANS – ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 14.5%
FORD/TRANSIT/ CARGO VANS - ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 15.25%
FORD/TRANSIT CONNECT WAGON/MINI PASSENGER VAN	MIN 2.2%
FORD/TRANSIT CONNECT/MINI CARGO VAN – SWB OR LWB	MIN 2.1%
FORD/ E-TRANSIT/ ELECTRIC TRANSIT CARGO VAN – LOW, MED, HIGH ROOF – SHORT, LONG AND EXTENDED LENGTHS - RWD	MIN 2.1%
FORD/ F-350 TO F-550 CHASSIS/ CHASSIS CAB – 4X4 AND 4X2	MIN 10.1%
FORD/ESCAPE PHEV/PLUG-IN HYBRID AND HYBRID COMPACT SUV	MIN 11.1%
FORD/POLICE INTERCEPTOR/MID-SIZED PURSUIT SUV - AWD	MIN 6.5%
FORD/ RANGER/ MID-SIZE TRUCK – EXTENDED OR CREW CAB - 4X4 OR 4X2	MIN 14.9%
FORD/MAVERICK/COMPACT TRUCK – CREW CAB – AWD OR FWD	MIN 9.5%
FORD/MUSTANG/COUPE - RWD	MIN 10.6%

\*\*\*PERCENTAGES FOR MODELS THAT ARE CURRENTLY UNAVAILABLE ARE BASED ON DRAFT PRICING AND VERY LIMITED CURRENT MARKET AVAILABILITY. PRICING DISCOUNTS ARE LIKELY TO INCREASE ONCE PRICING IS MADE AVAILABLE AND CONSTRAINTS FOR COMMODITIES LIFT  
 \*\*\*PHASE 2 PERCENTAGES ARE BASED ON CURRENT RETAIL MARKET AND AVAILABILITY OF FLEET ALLOCATION

## Offer Response Form for New Vehicle Purchases Revision Two (2)

**1.4 Delivery Fees:** If the contractor offers delivery for the following counties, they must be indicate and include any delivery fee associated with those areas as applicable.

County	Delivery Fee \$	County	Delivery Fee \$	County	Delivery Fee \$
<input checked="" type="checkbox"/> Apache	\$95	<input checked="" type="checkbox"/> Greenlee	\$95	<input checked="" type="checkbox"/> Pima	\$0
<input checked="" type="checkbox"/> Cochise	\$95	<input checked="" type="checkbox"/> La Paz	\$95	<input checked="" type="checkbox"/> Pinal	\$75
<input checked="" type="checkbox"/> Coconino	\$75	<input checked="" type="checkbox"/> Maricopa	\$0	<input checked="" type="checkbox"/> Santa Cruz	\$95
<input checked="" type="checkbox"/> Gila	\$65	<input checked="" type="checkbox"/> Mohave	\$95	<input checked="" type="checkbox"/> Yavapai	\$85
<input checked="" type="checkbox"/> Graham	\$95	<input checked="" type="checkbox"/> Navajo	\$150	<input checked="" type="checkbox"/> Yuma	\$95

**1.5 Evaluation Pricing:** The Contractor shall submit pricing for the following Vehicles. The vehicles listed which is representative of the scope of work that will be performed under this Contract, and therefore constitutes a fair method for determining price fair and reasonable:

**1.5.1 Phase One (1) Evaluation Pricing:** \*\*\*Specifications for vehicles quoted are included below pricing -  
MSRP is shown only for reference in specs\*\*\*  
All warranty information is provided\*\*\*

<u>Estimated Usage Quantity</u>	<u>PHASE ONE (1) Base Model Vehicle</u>	<u>Base Price for Phase One (1)</u>	<u>Additional Information</u>
75	Sports Utility Vehicle (SUV) ( <i>base model</i> ) Per Minimum Specifications	\$22,259	FORD ESCAPE FWD – S MODEL – SPARE TIRE IS NOT STANDARD, BUT INFLATION KIT IS PROVIDED. MINI SPARE IS AVAILABLE FROM THE FACTORY OR AFTER MARKET SPARE MAY BE ADDED. CURRENTLY AVAILABLE FOR ORDERS OF 2022 MODEL.
25	One (1) Ton Cargo Van ( <i>base model</i> ) Per Minimum Specifications	\$36,411	TRANSITS ARE NOT CURRENTLY AVAILABLE FOR ORDERING, SO PRICING IS BASED ON DRAFT PROJECTION FROM

## Offer Response Form for New Vehicle Purchases Revision Two (2)

			MANUFACTURER – MODEL PROVIDED IS 2023 W1Y – TRANSIT T-350, 130” WB, RWD, LOW ROOF, INCLUDES FRONT AND REAR A/C OPTION
50	1/2 Ton Truck Regular Cab ( <i>base model</i> ) Per Minimum Specifications	\$25,695	NOT CURRENTLY AVAILABLE FOR ORDER, PRICING IS BASED ON PROJECTED DRAFT PRICING. MODEL IS F-150 REG CAB 4X2, SHORT WHEELBASE. 2023 MODEL PROJECTION.

### 1.5.2. Phase Two (2) Evaluation Pricing:

<u>Estimated Usage Quantity</u>	<u>PHASE TWO (2) Base Model Vehicle</u>	<u>Base Price for Phase TWO (2)</u>	<u>Additional Information</u>
25	Sports Utility Vehicle (SUV) ( <i>base model</i> ) Per Minimum Specifications	\$22,543	FORD ESCAPE FWD – S MODEL – SPARE TIRE IS NOT STANDARD, BUT INFLATION KIT IS PROVIDED. MINI SPARE IS AVAILABLE FROM THE FACTORY OR AFTER MARKET SPARE MAY BE ADDED.
15	One (1) Ton Cargo Van ( <i>base model</i> ) Per Minimum Specifications	\$29,223	MODEL PROVIDED IS CURRENT 2022 W1Y – TRANSIT T-350, 130” WB, RWD, LOW ROOF, INCLUDES FRONT AND REAR A/C OPTION
25	1/2 Ton Truck Regular Cab ( <i>base model</i> ) Per Minimum Specifications	\$24,162	MODEL IS F-150 REG CAB 4X2, SHORT WHEELBASE. CURRENT 2022 MODEL PRICING

Prepared for: , STATE OF ARIZONA AZ

---

2022 Escape 4dr FWD S (U0F)

Price Level: 225

---



### **Client Proposal**

Prepared by:

Sandra Gonzalez

Office: 480-696-5930

Email: [SGONZALEZ@PEORIAFORD.COM](mailto:SGONZALEZ@PEORIAFORD.COM)

Quote ID: STATEESCAP

Date: 01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave., Peoria, Arizona, 85382

Office: 623-523-6151

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

---

, **STATE OF ARIZONA**AZ

Re: Quote ID STATEESCAP 01/19/2022

---

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Best Regards,

**Sandra Gonzalez**

GOVERNMENT AND FLEET SALES MANAGER

480-696-5930

SGONZALEZ@PEORIAFORD.COM

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

---

## Table of Contents

Description	Page
Cover Page .....	1
Cover Letter .....	2
Table of Contents .....	3
As Configured Vehicle .....	4
Selected Equip & Specs .....	6
Vehicle Dimension and Performance .....	17
Warranty .....	19
Available Options .....	20

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
U0F	Base Vehicle Price (U0F)	\$26,010.00
<b>Packages</b>		
100A	<b>Equipment Group 100A</b> <i>Includes:</i> - Engine: 1.5L EcoBoost - Includes auto start-stop technology. - Transmission: 8-Speed Automatic - 3.81 Axle Ratio - GVWR: TBD - Tires: 225/65R17 AS BSW - Wheels: 17" Steel w/Sparkle Silver-Painted Covers - Cloth Front Bucket Seats - Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline). - Radio: AM/FM Stereo - Includes 6 speakers and speed compensated volume. - SYNC Communications & Entertainment System - Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port. - FordPass Connect - Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a> ). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).	N/C
<b>Powertrain</b>		
996	<b>Engine: 1.5L EcoBoost</b> <i>Includes auto start-stop technology.</i>	Included
448	<b>Transmission: 8-Speed Automatic</b>	Included
STDAX	<b>3.81 Axle Ratio</b>	Included
STDGV	<b>GVWR: TBD</b>	Included
<b>Wheels &amp; Tires</b>		
STDTR	<b>Tires: 225/65R17 AS BSW</b>	Included
STDWL	<b>Wheels: 17" Steel w/Sparkle Silver-Painted Covers</b>	Included
<b>Seats &amp; Seat Trim</b>		
V	<b>Cloth Front Bucket Seats</b>	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**As Configured Vehicle (cont'd)**

Code	Description	MSRP
	<i>Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline).</i>	

**Other Options**

PAINT	Monotone Paint Application	STD
106WB	106" Wheelbase	STD
STDRD	Radio: AM/FM Stereo	Included
	<i>Includes 6 speakers and speed compensated volume. Includes: - SYNC Communications &amp; Entertainment System Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port. - FordPass Connect Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).</i>	

**Emissions**

425	50-State Emissions System	STD
-----	---------------------------	-----

**Interior Color**

VH_01	Dark Earth Gray	N/C
-------	-----------------	-----

**Exterior Color**

YZ_01	Oxford White	N/C
-------	--------------	-----

SUBTOTAL		\$26,010.00
Destination Charge		\$1,245.00
<b>TOTAL</b>		<b>\$27,255.00</b>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

## Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

# Selected Equip & Specs

## Dimensions

- Exterior length: 180.5"
- Exterior height: 66.1"
- Front track: 62.4"
- Turning radius: 19.2'
- Front legroom: 42.4"
- Front headroom: 40.0"
- Front hiproom: 55.2"
- Front shoulder room: 57.6"
- Passenger volume: 104.0cu.ft.
- Cargo volume seats folded: 65.4cu.ft.
- Exterior width: 74.1"
- Wheelbase: 106.7"
- Rear track: 61.8"
- Min ground clearance: 7.3"
- Rear legroom: 40.7"
- Rear headroom: 39.3"
- Rear hiproom: 53.3"
- Rear shoulder room: 56.0"
- Cargo volume: 37.5cu.ft.
- Maximum cargo volume: 65.4cu.ft.

## Powertrain

- EcoBoost 181hp 1.5L DOHC 12 valve intercooled turbo I-3 engine with Ti-VCT variable valve control, port/direct injection
- Driver selectable mode
- LEV3-SULEV30
- Front-wheel drive
- Fuel Economy City: 28 mpg
- Capless fuel filler
- Auto stop-start feature
- Recommended fuel : premium unleaded
- 8 speed automatic transmission with overdrive
- Limited slip differential
- Fuel Economy Highway: 34 mpg

## Suspension/Handling

- Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- Speed-sensing electric power-assist rack-pinion Steering
- P225/65HR17 BSW AS front and rear tires
- Rear independent short and long arm suspension with anti-roll bar, gas-pressurized shocks
- Front and rear 17 x 7 steel wheels

## Body Exterior

- 4 doors
- Black door mirrors
- Body-coloured bumpers
- Front and rear 17 x 7 wheels
- Driver and passenger power remote, manual folding door mirrors
- Lip rear spoiler
- Clearcoat paint

## Convenience

- Manual air conditioning with air filter
- Power windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Cruise control with steering wheel controls
- Driver 1-touch down
- Manual tilt steering wheel

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

## Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

### Selected Equip & Specs (cont'd)

- Manual telescopic steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- 2 1st row LCD monitors
- Dual visor mirrors
- Driver and passenger door bins
- Day-night rearview mirror
- 911 Assist emergency SOS
- AppLink smart device integration
- Front and rear cupholders
- Full floor console
- Rear door bins

### Seats and Trim

- Seating capacity of 5
- 6-way driver seat adjustment
- 4-way passenger seat adjustment
- 60-40 folding rear split-bench seat
- Metal-look/piano black instrument panel insert
- Metal-look gear shifter material
- Front bucket seats
- Manual height adjustable driver seat
- Centre front armrest
- Cloth seat upholstery
- Metal-look console insert

### Entertainment Features

- AM/FM stereo radio with radio data system
- Steering wheel mounted radio controls
- Streaming audio
- SYNC external memory control
- 6 speakers
- Integrated roof antenna

### Lighting, Visibility and Instrumentation

- Halogen projector beam headlights
- Auto on/off headlights
- Variable intermittent front windshield wipers
- Fixed interval rear windshield wiper
- Fixed rearmost windows
- Front and rear reading lights
- Compass
- Camera(s) - rear
- Trip computer
- Lane departure
- Delay-off headlights
- LED brakelights
- Speed sensitive wipers
- Rear window defroster
- Light tinted windows
- Tachometer
- Outside temperature display
- Low tire pressure warning
- Trip odometer
- Ford Co-Pilot360 - BLIS (Blind Spot Information System) blind spot

### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- AdvanceTrac w/Roll Stability Control Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Knee airbag supplemental restraint system

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA  
Prepared by: Sandra Gonzalez  
01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)**

- Airbag supplemental restraint system occupancy sensor
- Power remote door locks with 2 stage unlock and panic alarm
- MyKey restricted driving mode
- 3 manually adjustable rear head restraints
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature
- Remote activated perimeter/approach lighting
- With SecuriLock immobilizer and stolen vehicle tracking system
- Manually adjustable front head restraints
- Ford Co-Pilot360 - BLIS (Blind Spot Information System) blind spot

**Dimensions**

*General Weights*

Curb ..... 3,298 lbs.

*General Trailering*

Towing capacity ..... 2000 lbs.

GCWR ..... 6660 lbs.

*Fuel Tank type*

Capacity ..... 14.79 gal.

Capless fuel filler ..... Yes

*Off Road*

Min ground clearance ..... 7 "

*Interior cargo*

Cargo volume ..... 37.5 cu.ft.

Cargo volume seats folded ..... 65.4 cu.ft.

Maximum cargo volume ..... 65.4 cu.ft.

Height ..... 34.8 "

Length ..... 68.5 "

Length to rear seat ..... 37.8 "

Minimum width ..... 41.4 "

Maximum width ..... 57.3 "

**Powertrain**

*Engine Type*

Brand ..... EcoBoost

Block material ..... Aluminum

Cylinders ..... I-3

Head material ..... Aluminum

Ignition ..... Spark

Injection ..... Port/direct injection

Liters ..... 1.5L

Orientation ..... Transverse

Recommended fuel ..... Premium unleaded

Valves per cylinder ..... 4

Valvetrain ..... DOHC

Variable valve control ..... Ti-VCT

Forced induction ..... Intercooled turbo

*Engine Spec*

Bore ..... 3.31"

Compression ratio ..... 11.0:1

Displacement ..... 91 cu.in.

Stroke ..... 3.54"

*Engine Power*

Output ..... 181 HP @ 6,000 RPM

Torque ..... 190 ft.-lb @ 3,000 RPM

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)***Alternator*

Amps ..... 0

*Battery*

Run down protection ..... Yes

*Engine Extras*

Auto stop-start feature ..... Yes

Driver selectable mode ..... Yes

*Transmission*

Electronic control ..... Yes

Lock-up ..... Yes

Overdrive ..... Yes

Speed ..... 8

Type ..... Automatic

*Transmission Gear Ratios*

1st ..... 4.69

2nd ..... 3.31

3rd ..... 3.01

4th ..... 1.92

5th ..... 1.45

6th ..... 1

7th ..... 0.75

8th ..... 0.62

Reverse Gear ratios ..... 2.96

*Transmission Extras*

Driver selectable mode ..... Yes

Oil cooler ..... Regular duty

*Drive Type*

Type ..... Front-wheel

*Drive Feature*

Limited slip differential ..... Brake actuated

Traction control ..... ABS and driveline

*Drive Axle*

Ratio ..... 3.81

*Exhaust*

Material ..... Stainless steel

System type ..... Quasi-dual

Tailpipe finisher ..... Chrome

*Emissions*

CARB ..... LEV3-SULEV30

EPA ..... Tier 3 Bin 30

*Fuel Economy*

City ..... 28 mpg

Highway ..... 34 mpg

Fuel type ..... Gasoline

Combined ..... 30 mpg

*Acceleration*

0-60 mph (s) ..... 8.46

*1/4 Mile*

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)***Steering Specs*

# of wheels ..... 2

**Exterior***Front Wheels*

Diameter ..... 17"      Width ..... 7.00"

*Rear Wheels*

Diameter ..... 17"      Width ..... 7.00"

*Front and Rear Wheels*

Material ..... Steel      Covers ..... Full wheel

*Front Tires*Aspect ..... 65      Diameter ..... 17"  
Sidewalls ..... BSW      Speed ..... H  
Tread ..... AS      Type ..... P  
Width ..... 225mm*Rear Tires*Aspect ..... 65      Diameter ..... 17"  
Sidewalls ..... BSW      Speed ..... H  
Tread ..... AS      Type ..... P  
Width ..... 225mm*Wheels*Front track ..... 62.4"      Rear track ..... 61.8"  
Turning radius ..... 19.2'      Wheelbase ..... 106.7"*Body Features*Rear spoiler ..... Lip      Body material ..... Fully galvanized steel  
Side impact beams ..... Yes      Active grille shutters ..... Yes*Body Doors*Door count ..... 4      Left rear passenger ..... Conventional  
Right rear passenger ..... Conventional      Cargo ..... Liftgate*Exterior Dimensions*Length ..... 180.5"      Body width ..... 74.1"  
Body height ..... 66.1"**Safety***Airbags*

Driver front-impact ..... Yes      Driver side-impact ..... Seat mounted

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA  
Prepared by: Sandra Gonzalez  
01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)**

Occupancy sensor ..... Yes  
Passenger front-impact ..... Yes  
Knee ..... Driver

Overhead ... Safety Canopy System curtain 1st and 2nd row  
Passenger side-impact ..... Seat mounted

*Seatbelt*

Rear centre 3 point ..... Yes  
Pre-tensioners ..... Front

Height adjustable ..... Front  
Pre-tensioners (#) ..... 2

*Security*

Immobilizer ..... SecuriLock  
Restricted driving mode ..... MyKey

Panic alarm ..... Yes

**Seating**

*Passenger Capacity*

Capacity ..... 5

*Front Seats*

Split ..... Buckets

Type ..... Bucket

*Driver Seat*

Fore/aft ..... Manual  
Reclining ..... Manual

Height adjustable ..... Manual  
Way direction control ..... 6

*Passenger seat*

Fore/aft ..... Manual  
Way direction control ..... 4

Reclining ..... Manual

*Front Head Restraint*

Control ..... Manual

Type ..... Adjustable

*Front Armrest*

Centre ..... Yes

*Rear Seats*

Descriptor ..... Split-bench  
Folding ..... 60-40  
Type ..... Fixed  
Fore/aft ..... Manual

Facing ..... Front  
Folding position ..... Fold forward seatback  
Reclining ..... Manual

*Rear Head Restraints*

Control ..... Manual  
Number ..... 3

Type ..... Adjustable

*Front Seat Trim*

Material ..... Cloth

Back material ..... Cloth

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)***Rear Seat Trim Group*

Material ..... Cloth      Back material ..... Carpet

**Convenience***AC And Heat Type*Air conditioning ..... Manual      Air filter ..... Yes  
Underseat ducts ..... Yes*Audio System*Radio ..... AM/FM stereo      Radio data system ..... Yes  
Radio grade ..... Regular      Seek-scan ..... Yes  
External memory control ..... SYNC      Internet radio ..... Yes*Audio Speakers*

Speaker type ..... Regular      Speakers ..... 6

*Audio Controls*Speed sensitive volume ..... Yes      Steering wheel controls ..... Yes  
Voice activation ..... Yes      Streaming audio ..... Bluetooth yes*Audio Antenna*

Type ..... Integrated roof

*LCD Monitors*

1st row ..... 2      Primary monitor size (inches) ..... 4.2

*Cruise Control*

Cruise control ..... With steering wheel controls

*Convenience Features*Driver foot rest ..... Yes      Retained accessory power ..... Yes  
12V DC power outlet ..... 3      Emergency SOS ..... 911 Assist  
Wireless phone connectivity ..... Bluetooth      Smart device integration ..... App link*Door Lock Activation*Type ..... Power with 2 stage unlock      Remote ..... Keyfob (all doors)  
Integrated key/remote ..... Yes      Auto locking ..... Yes*Door Lock Type*

Rear child safety ..... Manual      Tailgate/rear door lock. Included with power door locks

*Door Locks Extra FOB Controls*

Remote engine start ..... Smart device only

*Instrumentation Type*

Appearance ..... Analog

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)***Instrumentation Gauges*

Tachometer .....	Yes	Engine temperature .....	Yes
------------------	-----	--------------------------	-----

*Instrumentation Warnings*

Oil pressure .....	Yes	Engine temperature .....	Yes
Battery .....	Yes	Lights on .....	Yes
Key .....	Yes	Low fuel .....	Yes
Low washer fluid .....	Yes	Lighting malfunction .....	Yes
Door ajar .....	Yes	Rear cargo ajar .....	Yes
Service interval .....	Yes	Brake fluid .....	Yes
Low tire pressure .....	Tire specific		

*Instrumentation Displays*

Clock .....	In-radio display	Compass .....	Yes
Exterior temp .....	Yes	Systems monitor .....	Yes
Camera(s) - rear .....	Yes		

*Instrumentation Feature*

Trip computer .....	Yes	Trip odometer .....	Yes
Lane departure .....	Active	Blind spot .....	Warning
Forward collision .....	Mitigation	Rear collision .....	Warning
Pedestrian detection .....	Prevention		

*Steering Wheel Type*

Material .....	Urethane	Tilting .....	Manual
Telescoping .....	Manual		

*Front Side Windows*

Window 1st row activation .....	Power
---------------------------------	-------

*Windows Rear Side*

2nd row activation .....	Power	3rd row activation .....	Fixed
--------------------------	-------	--------------------------	-------

*Window Features*

1-touch down .....	Driver	Tinted .....	Light
--------------------	--------	--------------	-------

*Front Windshield*

Wiper .....	Variable intermittent	Speed sensitive wipers .....	Yes
-------------	-----------------------	------------------------------	-----

*Rear Windshield*

Wiper .....	Fixed interval	Defroster .....	Yes
Window .....	Fixed		

**Interior***Driver Visor*

Mirror .....	Yes
--------------	-----

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Selected Equip & Specs (cont'd)***Passenger Visor*

Mirror ..... Yes

*Rear View Mirror*

Day-night ..... Yes

*Headliner*

Coverage ..... Full      Material ..... Cloth

*Floor Trim*

Coverage ..... Full      Covering ..... Carpet

Mats ..... Carpet front and rear

*Trim Feature*

Instrument panel insert ..... Metal-look/piano black      Gear shifter material ..... Metal-look

Door panel insert ..... Metal-look      Console insert ..... Metal-look

Interior accents ..... Metal-look

*Lighting*

Dome light type ..... Fade      Front reading ..... Yes

Illuminated entry ..... Yes      Rear reading ..... Yes

Ignition switch ..... Yes      Variable IP lighting ..... Yes

*Floor Console Storage*

Storage ..... Covered      Type ..... Full

*Overhead Console Storage*

Storage ..... Yes      Type ..... Mini

*Storage*

Driver door bin ..... Yes      Front Beverage holder(s) ..... Yes

Glove box ..... Yes      Passenger door bin ..... Yes

Rear yes ..... Yes      Rear door bins ..... Yes

*Cargo Space Trim*

Floor ..... Carpet      Trunk lid/rear cargo door ..... Plastic

*Cargo Space Feature*

Tie downs ..... Yes      Light ..... Yes

Concealed storage ..... Yes      Tire mobility kit ..... Yes

*Legroom*

Front ..... 42.4"      Rear ..... 40.7"

*Headroom*

Front ..... 40.0"      Rear ..... 39.3"

*Hip Room*

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



**Prepared for:**

STATE OF ARIZONA  
Prepared by: Sandra Gonzalez  
01/19/2022



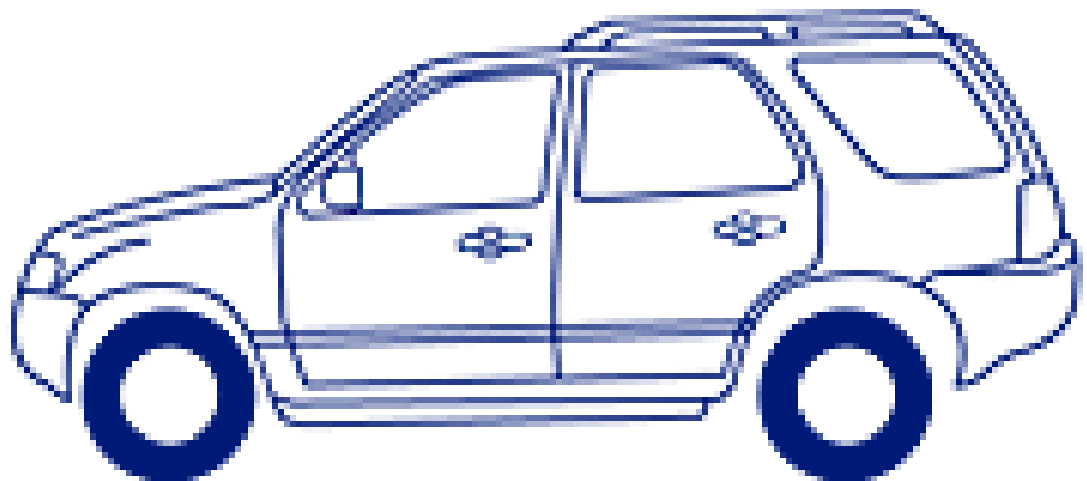
Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

## Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



### Light Duty

GVWR ..... N/A lbs

GVW ..... Totals

1 Payload - (Added Equipment) ..... 0 lbs

Occupants Weight ..... 750 lbs

Curb Weight (as configured) ..... 3,298 lbs

**TOTAL** ..... **4,048 lbs**

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

---

## Vehicle Dimension and Performance Summary (cont'd)

Payload .....	0 lbs
Useable Payload .....	-750 lbs

Useable Payload (-750 lbs) exceeds Payload (0 lbs).

Maximum payload capabilities are for properly equipped vehicles with required equipment and vary based on vehicle configuration, accessories, and option content.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

---

## Warranty

### Standard Warranty

*Basic*

Distance ..... 36,000 miles                      Months ..... 36 months

*Powertrain*

Distance ..... 60,000 miles                      Months ..... 60 months

*Corrosion Perforation*

Distance ..... Unlimited miles                      Months ..... 60 months

*Roadside Assistance*

Distance ..... 60,000 miles                      Months ..... 60 months

---

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Available Options**

Selected	Code	Description	MSRP
<b>Packages</b>			
<input checked="" type="checkbox"/>	100A	Equipment Group 100A	N/C
		<i>Includes:</i> - Engine: 1.5L EcoBoost <i>Includes auto start-stop technology.</i> - Transmission: 8-Speed Automatic - 3.81 Axle Ratio - GVWR: TBD - Tires: 225/65R17 AS BSW - Wheels: 17" Steel w/Sparkle Silver-Painted Covers - Cloth Front Bucket Seats <i>Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline).</i> - Radio: AM/FM Stereo <i>Includes 6 speakers and speed compensated volume.</i> - SYNC Communications & Entertainment System <i>Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port.</i> - FordPass Connect <i>Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).</i>	
<b>Powertrain</b>			
<input checked="" type="checkbox"/>	996	Engine: 1.5L EcoBoost	STD
		<i>Includes auto start-stop technology.</i>	
<input checked="" type="checkbox"/>	448	Transmission: 8-Speed Automatic	STD
<input checked="" type="checkbox"/>	STDAX	3.81 Axle Ratio	STD
<input checked="" type="checkbox"/>	STDGV	GVWR: TBD	STD
<b>Wheels &amp; Tires</b>			
<input checked="" type="checkbox"/>	STDTR	Tires: 225/65R17 AS BSW	STD
<input checked="" type="checkbox"/>	STDWL	Wheels: 17" Steel w/Sparkle Silver-Painted Covers	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	64U	Wheels: 17" Shadow Silver-Painted Aluminum	\$595.00
<input type="checkbox"/>	51U	Mini Spare Wheel Replaces tire inflator and sealant kit. <i>Includes mini spare tire, wheel nut wrench and jack.</i>	\$110.00

**Seats & Seat Trim**

<input checked="" type="checkbox"/>	V	Cloth Front Bucket Seats <i>Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline).</i>	STD
-------------------------------------	---	---	-----

**Other Options**

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	106WB	106" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo <i>Includes 6 speakers and speed compensated volume. Includes: - SYNC Communications &amp; Entertainment System - Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port. - FordPass Connect Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&amp;T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to <a href="http://www.att.com/ford">www.att.com/ford</a>). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&amp;T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).</i>	STD

<input type="checkbox"/>	41H	Engine Block Heater	\$150.00
<input type="checkbox"/>	153	Front License Plate Bracket <i>Standard in states requiring two license plates and optional to all others.</i>	N/C
<input type="checkbox"/>	47B	Easy Access Cargo Shade	\$135.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	50B	Front & Rear Floor Liners w/Carpet Mats <i>Includes standard front and rear carpeted floor mats.</i>	\$200.00
<input type="checkbox"/>	50C	Front & Rear Floor Liners w/o Carpet Mats <i>Deletes standard front and rear carpeted floor mats.</i>	\$160.00
<input type="checkbox"/>	50Q	Cargo Mat	\$100.00
<input type="checkbox"/>	63E	Remote Start System <i>Long range with confirmation. Includes 2 separate key fobs.</i>	\$495.00
<input type="checkbox"/>	63C	Splash Guards	\$210.00

**Dealer Installed Options**

<input type="checkbox"/>	FHLAH	Cargo Organizer, Soft-Sided Cooler Bag <i>Includes adjustable carrying strap and Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$35.00
<input type="checkbox"/>	BECAG	Cargo Organizer, Soft-Sided Large, Folding <i>Includes Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$90.00
<input type="checkbox"/>	BECAF	Cargo Organizer, Soft-Sided Standard, Folding <i>Includes Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$80.00
<input type="checkbox"/>	J4JAE	Center Console In-Vehicle Safe by Console Vault <i>Includes coded lock. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$380.00
<input type="checkbox"/>	AHQAB	First Aid Kit <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$50.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	AHMAB	Road Side Assistance Kit <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$70.00
<input type="checkbox"/>	D5EAD	Wheel-Locking Lug Nuts <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$75.00

**Fleet Options**

<input type="checkbox"/>	942	Daytime Running Lamps (DRL) Requires valid FIN code. <i>Non-configurable. Replaces the standard Configurable Daytime Running Lamps (DRL).</i>	\$45.00
<input type="checkbox"/>	924	Privacy Glass Requires valid FIN code. <i>2nd row side and liftgate.</i>	\$270.00
<input type="checkbox"/>	60S	Reverse Parking Sensor Requires valid FIN code.	\$245.00
<input type="checkbox"/>	96B	Decal Option Up To 8 Square Feet Material Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to <a href="http://www.fordcommercialgraphics.com">www.fordcommercialgraphics.com</a>.</i>	N/A
<input type="checkbox"/>	96C	Decal Option Up To 12 Square Feet Material Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to <a href="http://www.fordcommercialgraphics.com">www.fordcommercialgraphics.com</a>.</i>	N/A
<input type="checkbox"/>	96D	Decal Option Up To 18 Square Feet Material Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to <a href="http://www.fordcommercialgraphics.com">www.fordcommercialgraphics.com</a>.</i>	N/A

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	96E	Decal Option Up To 25 Square Feet Material	N/A
		Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to <a href="http://www.fordcommercialgraphics.com">www.fordcommercialgraphics.com</a>.</i>	
<input type="checkbox"/>	96F	Decal Option Up To 40 Square Feet Material	N/A
		Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to <a href="http://www.fordcommercialgraphics.com">www.fordcommercialgraphics.com</a>.</i>	
<input type="checkbox"/>	96G	Decal Option Up To 55 Square Feet Material	N/A
		Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to <a href="http://www.fordcommercialgraphics.com">www.fordcommercialgraphics.com</a>.</i>	
<input type="checkbox"/>	D9U	Built: Louisville Plant	N/C
<input type="checkbox"/>	31L	Ship Thru: Auto Truck	N/C
<input type="checkbox"/>	31N	Ship Thru: Monroe Truck Equipment Inc.	N/C
<input type="checkbox"/>	31F	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31P	Ship-Thru: PalFleet Truck Equipment	N/C
<input type="checkbox"/>	31K	Ship-Thru: Knapheide Truck Equipment	\$0.00
<input type="checkbox"/>	31M	Ship-Thru: Manning Truck Equipment	N/C
<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	\$0.00
<input type="checkbox"/>	31J	Ship-Thru: Knapheide - IN	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

**Available Options (cont'd)**

Selected	Code	Description	MSRP
<input type="checkbox"/>	31C	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	31U	Ship-Thru: General Truck Body	N/C
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input type="checkbox"/>	FINAL2	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 10/04/21	\$0.00

**Emissions**

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
-------------------------------------	-----	---------------------------	-----

**General Info**

<input type="checkbox"/>	ORDER1	Initial Order Date: 08/16/2021	N/C
<input type="checkbox"/>	START1	Start-Up Date: 11/24/2021	N/C
<input type="checkbox"/>	FINAL1	Final Order Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

---

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

---



**Client Proposal**

Prepared by:

Sandra Gonzalez

Office: 480-696-5930

Email: [SGONZALEZ@PEORIAFORD.COM](mailto:SGONZALEZ@PEORIAFORD.COM)

Date: 01/19/2022





Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

---

### Re: Vehicle Proposal 01/19/2022

---

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Best Regards,

**Sandra Gonzalez**  
GOVERNMENT AND FLEET SALES MANAGER  
480-696-5930  
SGONZALEZ@PEORIAFORD.COM



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

---

# Table of Contents

Description	Page
Cover Page .....	1
Cover Letter .....	2
Table of Contents .....	3
As Configured Vehicle .....	4
Selected Equip & Specs .....	7
Vehicle Dimension and Performance .....	16



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### As Configured Vehicle

Code	Description	MSRP
<b>Base Vehicle</b>		
W1Y	Base Vehicle Price (W1Y)	\$38,125.00
<b>Packages</b>		
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Auto Start-Stop Switch Delete Deletes button on dash which disables auto start-stop technology. Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,500 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only. - Vinyl Front Bucket Seats - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).	N/C
<b>Powertrain</b>		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i> <i>Includes:</i> - Auto Start-Stop Switch Delete Deletes button on dash which disables auto start-stop technology. Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active.	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X73	3.73 Axle Ratio	Included
STDGV	GVWR: 9,500 lbs	Included
57A	Auto Start-Stop Switch Delete <i>Deletes button on dash which disables auto start-stop technology. Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active.</i>	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### As Configured Vehicle (cont'd)

Code	Description	MSRP
<b>Seats &amp; Seat Trim</b>		
V	Vinyl Front Bucket Seats	Included
21G	Dark Palazzo Gray Vinyl Bucket Seats <i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>	Included
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD
130WB	130" Wheelbase	STD
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) <i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	\$325.00
57G	Driver Controlled Front/Rear Aux A/C & Heater <i>Heat is distributed from rear of front-passenger seat. A/C is distributed from the rear of van.</i>	\$860.00
58U	Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	Included
<b>Fleet Options</b>		
WARANT	Fleet Customer Powertrain Limited Warranty <b>Requires valid FIN code.</b> <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C
<b>Emissions</b>		
425	50-State Emissions System	STD
<b>Interior Color</b>		
VK_01	Dark Palazzo Gray	N/C

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)**

Price Level: 220

---

**As Configured Vehicle (cont'd)**

<b>Code</b>	<b>Description</b>	<b>MSRP</b>
<b>Exterior Color</b>		
YZ_01	Oxford White	N/C
<b>SUBTOTAL</b>		<b>\$39,310.00</b>
<b>Destination Charge</b>		<b>\$1,695.00</b>
<b>TOTAL</b>		<b>\$41,005.00</b>

---

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

# Selected Equip & Specs

## Dimensions

- Exterior length: 219.9"
- Exterior height: 83.9"
- Front track: 68.2"
- Turning radius: 21.5'
- Front headroom: 40.8"
- Front shoulder room: 67.9"
- Exterior width: 81.3"
- Wheelbase: 130.0"
- Rear track: 68.6"
- Front legroom: 41.3"
- Front hiproom: 60.7"
- Cargo volume: 246.7cu.ft.

## Powertrain

- 275hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- ULEV II
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- Capless fuel filler

## Suspension/Handling

- Front independent strut suspension with anti-roll bar
- Electric power-assist rack-pinion Steering
- LT235/65SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with regular shocks
- Front and rear 16 x 6.5 argent steel wheels

## Body Exterior

- 3 doors
- Driver and passenger power remote, manual folding door mirrors
- Black bumpers
- Front and rear 16 x 6.5 wheels
- Sliding right rear passenger
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)

## Convenience

- Manual air conditioning
- \* **Cruise control with steering wheel controls**
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- Emergency SOS
- 1 1st row LCD monitor
- Driver and passenger door bins
- \* **Rear HVAC**
- \* **Ford Co-Pilot360 - ACC with ASLD distance pacing**
- Driver 1-touch down
- Manual tilt steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front cupholders

## Seats and Trim

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### Selected Equip & Specs (cont'd)

- Seating capacity of 2
- 4-way driver seat adjustment
- Driver armrest
- Front bucket seats
- 4-way passenger seat adjustment
- Metal-look instrument panel insert

### Entertainment Features

- AM/FM stereo radio
- External memory control
- 4 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Auto on/off headlights
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure
- Delay-off headlights
- Variable intermittent front windshield wipers
- Front reading lights
- Camera(s) - rear
- Trip odometer

### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- Ford Co-Pilot360 w/Side Wind Stabilization Electronic stability control
- Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

### Dimensions

#### General Weights

Curb .....	4,985 lbs.	GVWR .....	9,500 lbs.
Payload .....	4,460 lbs.		

#### Front Weights

Front GAWR .....	4,130 lbs.
------------------	------------

#### Rear Weights

Rear GAWR .....	5,750 lbs.
-----------------	------------

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### Selected Equip & Specs (cont'd)

#### General Trailering

Towing capacity ..... 5300 lbs. GCWR ..... 10800 lbs.

#### Fuel Tank type

Capacity ..... 25.1 gal. Capless fuel filler ..... Yes

#### Off Road

Load floor height ..... 29 "

#### Interior cargo

Cargo volume ..... 246.7 cu.ft. Height ..... 56.9 "

Length ..... 126.0 " Minimum width ..... 54.8 "

Maximum width ..... 70.2 "

### Powertrain

#### Engine Type

Block material ..... Aluminum Cylinders ..... V-6

Head material ..... Aluminum Ignition ..... Spark

Injection ..... Port/direct injection Liters ..... 3.5L

Orientation ..... Longitudinal Recommended fuel ..... Regular unleaded

Valves per cylinder ..... 4 Valvetrain ..... DOHC

Variable valve control ..... Yes

#### Engine Spec

Bore ..... 3.64" Compression ratio ..... 11.8:1

Displacement ..... 213 cu.in. Stroke ..... 3.41"

#### Engine Power

Output ..... 275 HP @ 6,250 RPM Torque ..... 260 ft.-lb @ 4,000 RPM

#### Alternator

Amps ..... 250

#### Battery

Amp hours ..... 70 Run down protection ..... Yes

#### Transmission

Electronic control ..... Yes Lock-up ..... Yes

Overdrive ..... Yes Speed ..... 10

Type ..... Automatic

#### Transmission Gear Ratios

1st ..... 4.689 2nd ..... 2.985

3rd ..... 2.146 4th ..... 1.769

5th ..... 1.52 6th ..... 1.275

7th ..... 1 8th ..... 0.854

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### Selected Equip & Specs (cont'd)

9th .....	0.689	10th .....	0.636
Reverse Gear ratios .....	4.866		

#### Transmission Extras

* <b>Sequential shift control</b> .....	<b>Yes</b>	Oil cooler .....	Regular duty
---	------------	------------------	--------------

#### Drive Type

Type .....	Rear-wheel
------------	------------

#### Drive Feature

Traction control .....	ABS and driveline
------------------------	-------------------

#### Drive Axle

Ratio .....	3.73
-------------	------

#### Exhaust

Material .....	Stainless steel	System type .....	Single
----------------	-----------------	-------------------	--------

#### Emissions

CARB .....	ULEV II	EPA .....	Tier 2 Bin 5
------------	---------	-----------	--------------

#### Fuel Economy

Fuel type .....	Gasoline
-----------------	----------

#### Fuel Economy (Alternate 1)

Fuel type .....	E85
-----------------	-----

### Driveability

#### Brakes

ABS .....	4-wheel	ABS channels .....	4
Type .....	4-wheel disc	Vented discs .....	Front
Electric parking brake .....	Yes		

#### Brake Assistance

Brake assist .....	Yes	Hill hold control .....	Yes
--------------------	-----	-------------------------	-----

#### Suspension Control

Ride .....	Regular	Electronic stability control .....	Stability control with anti-roll
------------	---------	------------------------------------	----------------------------------

#### Front Suspension

Independence .....	Independent	Type .....	Strut
Anti-roll bar .....	Regular		

#### Front Spring

Type .....	Coil	Grade .....	Regular
------------	------	-------------	---------

#### Front Shocks

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### Selected Equip & Specs (cont'd)

Type .....	Regular		
<i>Rear Suspension</i>			
Independence .....	Rigid axle	Type .....	Leaf
<i>Rear Spring</i>			
Type .....	Leaf	Grade .....	Regular
<i>Rear Shocks</i>			
Type .....	HD		
<i>Steering</i>			
Activation .....	Electric power-assist	Type .....	Rack-pinion
<i>Steering Specs</i>			
# of wheels .....	2		

### Exterior

<i>Front Wheels</i>			
Diameter .....	16"	Width .....	6.50"
<i>Rear Wheels</i>			
Diameter .....	16"	Width .....	6.50"
<i>Spare Wheels</i>			
Wheel material .....	Steel		
<i>Front and Rear Wheels</i>			
Appearance .....	Argent	Material .....	Steel
Covers .....	Hub		
<i>Front Tires</i>			
Aspect .....	65	Diameter .....	16"
Sidewalls .....	BSW	Speed .....	S
Tread .....	AS	Type .....	LT
Width .....	235mm	LT load rating .....	C
RPM .....	720		
<i>Rear Tires</i>			
Aspect .....	65	Diameter .....	16"
Sidewalls .....	BSW	Speed .....	S
Tread .....	AS	Type .....	LT
Width .....	235mm	LT load rating .....	C
RPM .....	720		
<i>Spare Tire</i>			
Mount .....	Underbody w/crankdown	Type .....	Full-size

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### Selected Equip & Specs (cont'd)

#### Wheels

Front track .....	68.2"	Rear track .....	68.6"
Turning radius .....	21.5'	Wheelbase .....	130.0"

#### Body Features

Front license plate bracket .....	Yes	Body material .....	Fully galvanized steel
Side impact beams .....	Yes	Rear tow hook(s) .....	1

#### Body Doors

Door count .....	3	Right rear passenger .....	Sliding
Cargo .....	Split swing-out		

#### Exterior Dimensions

Length .....	219.9"	Body width .....	81.3"
Body height .....	83.9"	Front bumper to Front axle .....	40.3"
Side door opening height .....	49.6"	Side door opening width .....	51.2"
Rear door opening height .....	49.5"	Rear door opening width .....	61.7"
Rear door opening degree .....	180.0		

### Safety

#### Airbags

Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Safety Canopy System curtain 1st row
Passenger front-impact .....	Cancellable	Passenger side-impact .....	Seat mounted

#### Seatbelt

Height adjustable .....	Front	Pre-tensioners .....	Front
Pre-tensioners (#) .....	2		

#### Security

Immobilizer .....	SecuriLock	Panic alarm .....	Yes
-------------------	------------	-------------------	-----

### Seating

#### Passenger Capacity

Capacity .....	2
----------------	---

#### Front Seats

Split .....	Buckets	Type .....	Bucket
-------------	---------	------------	--------

#### Driver Seat

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		

#### Passenger seat

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

### Selected Equip & Specs (cont'd)

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		
<i>Front Head Restraint</i>			
Control .....	Manual	Type .....	Adjustable
<i>Front Armrest</i>			
Driver .....	Yes		
<i>Front Seat Trim</i>			
Material .....	Vinyl	Back material .....	Vinyl
<b>Convenience</b>			
<i>AC And Heat Type</i>			
Air conditioning .....	Manual	<b>* Rear HVAC .....</b>	<b>Yes</b>
<b>* Underseat ducts .....</b>	<b>Yes</b>		
<i>Audio System</i>			
Auxiliary audio input .....	Yes	Radio .....	AM/FM stereo
Radio grade .....	Regular	Seek-scan .....	Yes
External memory control .....	External memory control		
<i>Audio Speakers</i>			
Speaker type .....	Regular	Speakers .....	4
<i>Audio Controls</i>			
Steering wheel controls .....	Yes	Streaming audio .....	Bluetooth yes
<i>Audio Antenna</i>			
Type .....	Fixed		
<i>LCD Monitors</i>			
1st row .....	1	Primary monitor size (inches) .....	4
<i>Cruise Control</i>			
<b>* Cruise control. With steering wheel controls .....</b>		<b>* Distance pacing Ford Co-Pilot360 - ACC with ASLD .....</b>	
<i>Convenience Features</i>			
Driver foot rest .....	Yes	12V DC power outlet .....	2
Emergency SOS .....	Integrated	Wireless phone connectivity .....	Bluetooth
<i>Door Lock Activation</i>			
Type .....	Power with 2 stage unlock	Remote .....	Keyfob (all doors)
Integrated key/remote .....	Yes	Auto locking .....	Yes

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)**

Price Level: 220

**Selected Equip & Specs (cont'd)**

*Door Lock Type*

Tailgate/rear door lock Included with power door locks

*Instrumentation Type*

Appearance ..... Analog

*Instrumentation Gauges*

Tachometer ..... Yes      Engine temperature ..... Yes

*Instrumentation Warnings*

Oil pressure ..... Yes	Engine temperature ..... Yes
Battery ..... Yes	Lights on ..... Yes
Key ..... Yes	Low fuel ..... Yes
Door ajar ..... Yes	Rear cargo ajar ..... Yes
Service interval ..... Yes	Brake fluid ..... Yes
Low tire pressure ..... Yes	

*Instrumentation Displays*

Clock ..... In-radio display      Systems monitor ..... Yes

Camera(s) - rear ..... Yes

*Instrumentation Feature*

Trip odometer ..... Yes      Lane departure ..... Warning

Forward collision ..... Mitigation

*Steering Wheel Type*

Material ..... Urethane      Tilting ..... Manual

Telescoping ..... Manual

*Front Side Windows*

Window 1st row activation ..... Power

*Window Features*

1-touch down ..... Driver      Tinted ..... Light

Laminated glass ..... Yes

*Front Windshield*

Wiper ..... Variable intermittent

**Interior**

*Headliner*

Coverage ..... Front      Material ..... Cloth

*Floor Trim*

Coverage ..... Front      Covering ..... Vinyl/rubber

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)**

Price Level: 220

**Selected Equip & Specs (cont'd)**

*Trim Feature*

Instrument panel insert ..... Metal-look      Gear shifter material ..... Urethane

*Lighting*

Dome light type ..... Fade      Front reading ..... Yes  
Illuminated entry ..... Yes      Variable IP lighting ..... Yes

*Floor Console Storage*

Storage ..... Yes      Type ..... Partial

*Storage*

Driver door bin ..... Yes      Front Beverage holder(s) ..... Yes  
Glove box ..... Locking      Passenger door bin ..... Yes  
Instrument panel ..... Bin

*Cargo Space Feature*

Light ..... Yes

*Legroom*

Front ..... 41.3"

*Headroom*

Front ..... 40.8"

*Hip Room*

Front ..... 60.7"

*Shoulder Room*

Front ..... 67.9"

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

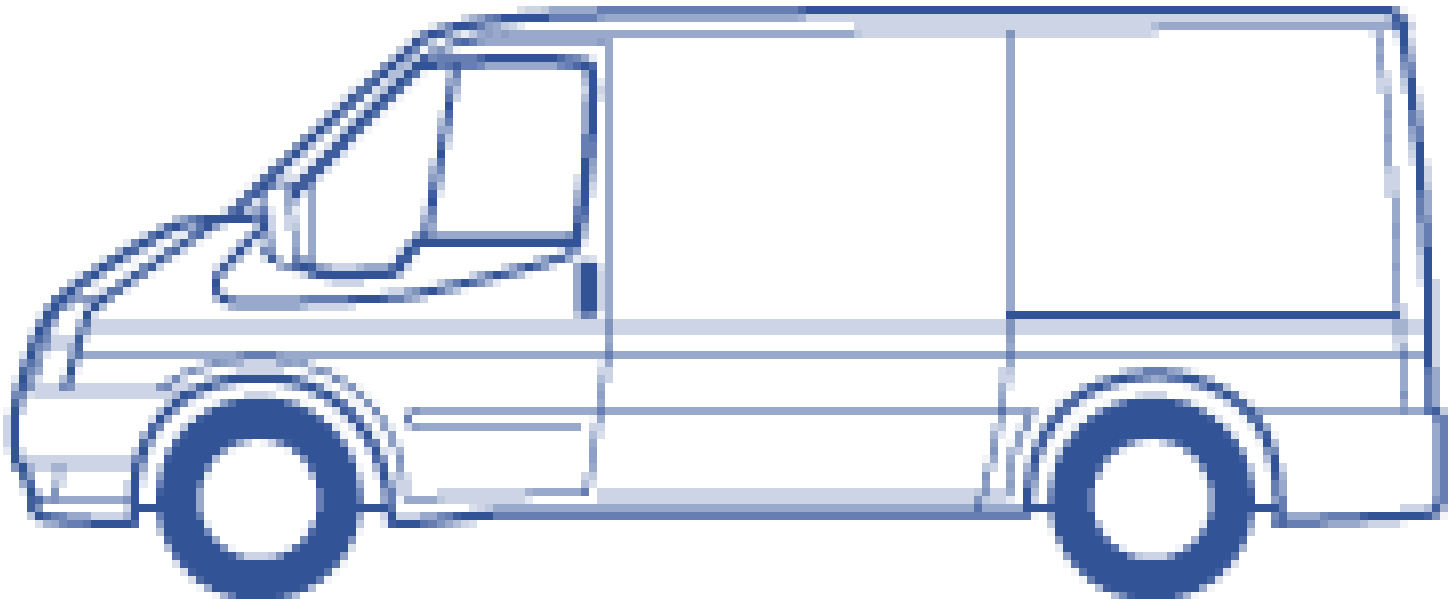
## 2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

---

### Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



---

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



Prepared by: Sandra Gonzalez  
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

## Vehicle Dimension and Performance Summary (cont'd)

### Light Duty

GVWR ..... 9,500 lbs

GVW ..... Totals

1 Payload - (Added Equipment ) ..... 0 lbs

Occupants Weight ..... 300 lbs

Curb Weight (as configured) ..... 4,985 lbs

**TOTAL** ..... **5,285 lbs**

Payload ..... 4,460 lbs

Useable Payload ..... 4,160 lbs

Maximum payload capabilities are for properly equipped vehicles with required equipment and vary based on vehicle configuration, accessories, and option content.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Prepared for: , STATE OF ARIZONA AZ

---

2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225

---



### **Client Proposal**

Prepared by:

Sandra Gonzalez

Office: 480-696-5930

Email: [SGONZALEZ@PEORIAFORD.COM](mailto:SGONZALEZ@PEORIAFORD.COM)

Quote ID: F150STATE

Date: 01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave., Peoria, Arizona, 85382

Office: 623-523-6151

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

---

**, STATE OF ARIZONAAZ**

Re: Quote ID F150STATE 01/19/2022

---

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Best Regards,

**Sandra Gonzalez**

GOVERNMENT AND FLEET SALES MANAGER

480-696-5930

SGONZALEZ@PEORIAFORD.COM

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

---

## Table of Contents

Description	Page
Cover Page .....	1
Cover Letter .....	2
Table of Contents .....	3
As Configured Vehicle .....	4
Selected Equip & Specs .....	6
Vehicle Dimension and Performance .....	16
Warranty .....	18

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**As Configured Vehicle**

Code	Description	MSRP
<b>Base Vehicle</b>		
F1C	Base Vehicle Price (F1C)	\$29,990.00
<b>Packages</b>		
100A	Equipment Group 100A Standard <i>Includes:</i> - Engine: 3.3L V6 PFDI - Includes auto start-stop technology and flex-fuel capability. - Transmission: Electronic 10-Speed Automatic - Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail. - 3.55 Axle Ratio - GVWR: 6,010 lbs Payload Package - Tires: 245/70R17 BSW A/S - Wheels: 17" Silver Steel - Cloth 40/20/40 Front Seat - Includes 2-way manual driver/passenger adjustment and armrest. - Radio: AM/FM Stereo w/4 Speakers - Includes auxiliary audio input jack. - SYNC 4 - Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.	N/C
<b>Powertrain</b>		
99B	Engine: 3.3L V6 PFDI <i>Includes auto start-stop technology and flex-fuel capability.</i>	Included
44G	Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail.</i>	Included
X19	3.55 Axle Ratio	Included
STDGV	GVWR: 6,010 lbs Payload Package	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 245/70R17 BSW A/S	Included
64C	Wheels: 17" Silver Steel	Included
<b>Seats &amp; Seat Trim</b>		
C	Cloth 40/20/40 Front Seat <i>Includes 2-way manual driver/passenger adjustment and armrest.</i>	Included
<b>Other Options</b>		
122WB	122" Wheelbase	STD

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**As Configured Vehicle (cont'd)**

Code	Description	MSRP
PAINT	Monotone Paint Application	STD
STDRD	Radio: AM/FM Stereo w/4 Speakers <i>Includes auxiliary audio input jack. Includes: - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.</i>	Included
85A	XL Power Equipment Group <i>Includes: - Power Glass Sideview Mirrors w/Black Skull Caps Includes heat and manual-folding. - Illuminated Entry - MyKey - Perimeter Alarm - Power Door Locks Includes flip key and integrated key transmitter keyless-entry (includes Autolock). - Power Tailgate Lock - Power Front Windows</i>	\$970.00

**Fleet Options**

50S	Cruise Control Requires valid FIN code.	\$225.00
WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C

**Interior Color**

CS_01	Black	N/C
-------	-------	-----

**Exterior Color**

YZ_01	Oxford White	N/C
-------	--------------	-----

SUBTOTAL	\$31,185.00
Destination Charge	\$1,695.00
<b>TOTAL</b>	<b>\$32,880.00</b>

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

## Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

# Selected Equip & Specs

## Dimensions

- Exterior length: 209.1"
- Exterior height: 75.6"
- Turning radius: 20.6'
- Front legroom: 43.9"
- Front hiproom: 62.5"
- Passenger volume: 64.7cu.ft.
- Departure angle: 24.6 deg
- Box length: 78.0"
- Exterior width: 79.9"
- Wheelbase: 122.0"
- Min ground clearance: 8.7"
- Front headroom: 40.8"
- Front shoulder room: 66.7"
- Approach angle: 24.8 deg
- Maximum cargo volume: 8.8cu.ft.

## Powertrain

- 290hp 3.3L DOHC 24 valve V-6 engine with Ti-VCT variable valve control, port/direct injection
- Driver selectable mode
- LEV3-ULEV70
- Rear-wheel drive
- Fuel Economy Highway: 24 mpg
- Auto stop-start feature
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy City: 19 mpg
- Capless fuel filler

## Suspension/Handling

- Front independent double wishbone suspension with anti-roll bar, gas-pressurized shocks
- Electric power-assist rack-pinion Steering
- P245/70SR17 BSW AS front and rear tires
- Rear rigid axle leaf spring suspension with gas-pressurized shocks
- Front and rear 17 x 7.5 silver steel wheels

## Body Exterior

- 2 doors
- Black door mirrors
- Bed-rail protectors
- Trailer harness
- Clearcoat paint
- \* **Driver and passenger power remote heated, manual folding door mirrors**
- Black bumpers
- Easy lift tailgate
- Box style: regular
- Front and rear 17 x 7.5 wheels

## Convenience

- Manual air conditioning
- \* **Power front windows**
- \* **Driver and passenger 1-touch down**
- Manual tilt steering wheel
- Day-night rearview mirror
- SYNC 4 911 Assist emergency SOS
- 2 1st row LCD monitors
- \* **Cruise control with steering wheel controls**
- \* **Driver and passenger 1-touch up**
- \* **Remote power door locks with 2 stage unlock and illuminated entry**
- Manual telescopic steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front cupholders

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

## Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

## 2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

### Selected Equip & Specs (cont'd)

- Passenger visor mirror
- Driver and passenger door bins
- Full overhead console

### Seats and Trim

- Seating capacity of 3
- 4-way driver seat adjustment
- Centre front armrest
- Front 40-20-40 split-bench seat
- 4-way passenger seat adjustment
- Cloth seat upholstery

### Entertainment Features

- AM/FM stereo radio with radio data system
- SYNC 4 external memory control
- 4 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

### Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Auto on/off headlights
- Light tinted windows
- Tachometer
- Oil pressure gauge
- Outside temperature display
- Low tire pressure warning
- Lane departure
- Delay-off headlights
- Variable intermittent front windshield wipers
- Front reading lights
- Voltmeter
- Compass
- Camera(s) - rear
- Trip odometer

### Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- AdvanceTrac with Curve Control Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- \* **Remote activated perimeter/approach lighting**
- \* **Security system with SecuriLock immobilizer**
- Manually adjustable front head restraints
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- \* **Power remote door locks with 2 stage unlock and panic alarm**
- \* **MyKey restricted driving mode**
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

### Dimensions

#### *General Weights*

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)**

* <b>Curb</b> .....	<b>4,027 lbs.</b>	GVWR .....	6,010 lbs.
Payload .....	1,985 lbs.		

**Front Weights**

Front GAWR .....	2,850 lbs.	* <b>Front curb weight</b> .....	<b>2,358 lbs.</b>
Front axle capacity .....	3,750 lbs.	Front spring rating .....	2,850 lbs.
Front tire/wheel capacity .....	4,050 lbs.		

**Rear Weights**

Rear GAWR .....	3,500 lbs.	* <b>Rear curb weight</b> .....	<b>1,669 lbs.</b>
Rear axle capacity .....	4,800 lbs.	Rear spring rating .....	3,500 lbs.
Rear tire/wheel capacity .....	4,498 lbs.		

**Trailer Type**

Harness .....	Yes	Trailer sway control .....	Yes
---------------	-----	----------------------------	-----

**General Trailering**

5th-wheel towing capacity .....	5000 lbs.	Gooseneck towing capacity .....	5000 lbs.
Towing capacity .....	5000 lbs.	GCWR .....	9400 lbs.

**Fuel Tank type**

Capacity .....	23.01 gal.	Capless fuel filler .....	Yes
----------------	------------	---------------------------	-----

**Off Road**

Approach angle .....	25 deg	Departure angle .....	25 deg
Ramp breakover angle .....	22 deg	Min ground clearance .....	9 "
Load floor height .....	34 "		

**Exterior cargo**

Length .....	78.0 "	Minimum width .....	51.1 "
Volume .....	62.3 cu.ft.	Pickup box depth .....	21.4 "
Maximum width .....	65.2 "	Tailgate width .....	60.3 "

**Interior cargo**

Maximum cargo volume .....	8.8 cu.ft.
----------------------------	------------

**Powertrain****Engine Type**

Block material .....	Aluminum	Cylinders .....	V-6
Head material .....	Aluminum	Ignition .....	Spark
Injection .....	Port/direct injection	Liters .....	3.3L
Orientation .....	Longitudinal	Recommended fuel .....	Regular unleaded
Valves per cylinder .....	4	Valvetrain .....	DOHC
Variable valve control .....	Ti-VCT		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)***Engine Spec*

Bore .....	3.56"	Compression ratio .....	12.0:1
Displacement .....	204 cu.in.	Stroke .....	3.41"

*Engine Power*

Output .....	290 HP @ 6,500 RPM	Torque .....	265 ft.-lb @ 4,000 RPM
--------------	--------------------	--------------	------------------------

*Alternator*

Amps .....	200
------------	-----

*Battery*

Amp hours .....	70	Cold cranking amps .....	610
Run down protection .....	Yes		

*Engine Extras*

Auto stop-start feature .....	Yes	Driver selectable mode .....	Yes
-------------------------------	-----	------------------------------	-----

*Transmission*

Electronic control .....	Yes	Lock-up .....	Yes
Overdrive .....	Yes	Speed .....	10
Type .....	Automatic		

*Transmission Gear Ratios*

1st .....	4.696	2nd .....	2.985
3rd .....	2.146	4th .....	1.769
5th .....	1.52	6th .....	1.275
7th .....	1	8th .....	0.854
9th .....	0.689	10th .....	0.636
Reverse Gear ratios .....	4.866		

*Transmission Extras*

Driver selectable mode .....	Yes	<b>* Sequential shift control .....</b>	<b>Yes</b>
------------------------------	-----	---	------------

*Drive Type*

Type .....	Rear-wheel
------------	------------

*Drive Feature*

Traction control .....	ABS and driveline
------------------------	-------------------

*Drive Axle*

Ratio .....	3.55
-------------	------

*Exhaust*

Material .....	Stainless steel	System type .....	Single
----------------	-----------------	-------------------	--------

*Emissions*

CARB .....	LEV3-ULEV70	EPA .....	Tier 3 Bin 70
------------	-------------	-----------	---------------

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)**

*fuel Economy*

City .....	19 mpg	Highway .....	24 mpg
Fuel type .....	Gasoline	Combined .....	21 mpg

*Fuel Economy (Alternate 1)*

City .....	14 mpg	Highway .....	18 mpg
Fuel type .....	E85	Combined .....	16 mpg

*Green Values*

Energy Impact Score (Barrels per year) .....	15.7	Carbon FP / Tailpipe and upstream total GHG (CO2, tons per year) .....	8.4
<b>* Energy Impact Score (Barrels per year) .....</b>	<b>4.7</b>		

**Driveability**

*Brakes*

ABS .....	4-wheel	ABS channels .....	4
Type .....	4-wheel disc	Vented discs .....	Front and rear
Electric parking brake .....	Yes		

*Brake Assistance*

Brake assist .....	Yes	Hill hold control .....	Yes
--------------------	-----	-------------------------	-----

*Suspension Control*

Ride .....	Regular	Electronic stability control .....	Stability control with anti-roll
------------	---------	------------------------------------	----------------------------------

*Front Suspension*

Independence .....	Independent	Type .....	Double wishbone
Anti-roll bar .....	Regular		

*Front Spring*

Type .....	Coil	Grade .....	Regular
------------	------	-------------	---------

*Front Shocks*

Type .....	Gas-pressurized
------------	-----------------

*Rear Suspension*

Independence .....	Rigid axle	Type .....	Leaf
--------------------	------------	------------	------

*Rear Spring*

Type .....	Leaf	Grade .....	Regular
------------	------	-------------	---------

*Rear Shocks*

Type .....	Gas-pressurized
------------	-----------------

*Steering*

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA  
Prepared by: Sandra Gonzalez  
01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)**

Activation ..... Electric power-assist      Type ..... Rack-pinion

*Steering Specs*

# of wheels ..... 2

**Exterior**

*Front Wheels*

Diameter ..... 17"      Width ..... 7.50"

*Rear Wheels*

Diameter ..... 17"      Width ..... 7.50"

*Spare Wheels*

Wheel material ..... Steel

*Front and Rear Wheels*

Appearance ..... Silver      Material ..... Steel  
Covers ..... Hub

*Front Tires*

Aspect ..... 70      Diameter ..... 17"  
Sidewalls ..... BSW      Speed ..... S  
Tread ..... AS      Type ..... P  
Width ..... 245mm

*Rear Tires*

Aspect ..... 70      Diameter ..... 17"  
Sidewalls ..... BSW      Speed ..... S  
Tread ..... AS      Type ..... P  
Width ..... 245mm

*Spare Tire*

Mount ..... Underbody w/crankdown      Type ..... Full-size

*Wheels*

Turning radius ..... 20.6'      Wheelbase ..... 122.0"

*Body Features*

Body material ..... Aluminum      Side impact beams ..... Yes  
Active grille shutters ..... Yes

*Body Doors*

Door count ..... 2      Cargo ..... Tailgate

*Pickup*

Box style ..... Regular      Bed-rail protectors ..... Yes  
Easy lift tailgate ..... Yes

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)***Exterior Dimensions*

Length .....	209.1"	Body width .....	79.9"
Body height .....	75.6"	Frame section modulus .....	4.7cu.in.
Frame yield strength (psi) .....	34800.0	Front bumper to Front axle .....	37.8"

**Safety***Airbags*

Driver front-impact .....	Yes	Driver side-impact .....	Seat mounted
Occupancy sensor .....	Yes	Overhead .....	Safety Canopy System curtain 1st row
Passenger front-impact .....	Yes	Passenger side-impact .....	Seat mounted

*Seatbelt*

Height adjustable .....	Front	Pre-tensioners .....	Front
Pre-tensioners (#) .....	2		

*Security*

Immobilizer .....	SecuriLock	* Panic alarm .....	Yes
* Restricted driving mode .....	MyKey		

**Seating***Passenger Capacity*

Capacity .....	3
----------------	---

*Front Seats*

Split .....	40-20-40	Type .....	Split-bench
-------------	----------	------------	-------------

*Driver Seat*

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		

*Passenger seat*

Fore/aft .....	Manual	Reclining .....	Manual
Way direction control .....	4		

*Front Head Restraint*

Control .....	Manual	Type .....	Adjustable
---------------	--------	------------	------------

*Front Armrest*

Centre .....	Yes
--------------	-----

*Front Seat Trim*

Material .....	Cloth	Back material .....	Carpet
----------------	-------	---------------------	--------

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)**

**Convenience**

*AC And Heat Type*

Air conditioning ..... Manual

*Audio System*

Auxiliary audio input .....	Yes	Radio .....	AM/FM stereo
Radio data system .....	Yes	Radio grade .....	Regular
Seek-scan .....	Yes	External memory control .....	SYNC 4

*Audio Speakers*

Speaker type .....	Regular	Speakers .....	4
--------------------	---------	----------------	---

*Audio Controls*

Speed sensitive volume .....	Yes	Steering wheel controls .....	Yes
Voice activation .....	Yes	Streaming audio .....	Bluetooth yes

*Audio Antenna*

Type ..... Fixed

*LCD Monitors*

1st row .....	2	Primary monitor size (inches) .....	8
---------------	---	-------------------------------------	---

*Cruise Control*

\* **Cruise control. With steering wheel controls**

*Convenience Features*

* <b>Retained accessory power</b> .....	<b>Yes</b>	Emergency SOS .....	SYNC 4 911 Assist
Wireless phone connectivity .....	SYNC 4	Smart device integration .....	Mirroring

*Door Lock Activation*

* <b>Type</b> .....	<b>Power with 2 stage unlock</b>	* <b>Remote</b> .....	<b>Keyfob (all doors)</b>
* <b>Integrated key/remote</b> .....	<b>Yes</b>	* <b>Auto locking</b> .....	<b>Yes</b>

*Door Lock Type*

\* **Tailgate/rear door lock ... Included with power door locks**

*Door Locks Extra FOB Controls*

Remote engine start ..... Smart device only

*Instrumentation Type*

Appearance ..... Analog

*Instrumentation Gauges*

Tachometer .....	Yes	Oil pressure .....	Yes
------------------	-----	--------------------	-----

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)**

Engine temperature .....	Yes	Voltmeter .....	Yes
Transmission fluid temp .....	Yes		

*Instrumentation Warnings*

Oil pressure .....	Yes	Engine temperature .....	Yes
Battery .....	Yes	Lights on .....	Yes
Key .....	Yes	Low fuel .....	Yes
Door ajar .....	Yes	Service interval .....	Yes
Brake fluid .....	Yes	Low tire pressure .....	Tire specific

*Instrumentation Displays*

Clock .....	In-radio display	Compass .....	Yes
Exterior temp .....	Yes	Camera(s) - rear .....	Yes

*Instrumentation Feature*

Trip odometer .....	Yes	Lane departure .....	Active
Forward collision .....	Mitigation	Pedestrian detection .....	Prevention

*Steering Wheel Type*

Material .....	Urethane	Tilting .....	Manual
Telescoping .....	Manual		

*Front Side Windows*

\* **Window 1st row activation** ..... **Power**

*Window Features*

* <b>1-touch down</b> .....	<b>Driver and passenger</b>	* <b>1-touch up</b> .....	<b>Driver and passenger</b>
Tinted .....	Light		

*Front Windshield*

Wiper .....

Variable intermittent

*Rear Windshield*

Window .....

Fixed

**Interior**

*Passenger Visor*

Mirror .....

Yes

*Rear View Mirror*

Day-night .....

Yes

*Headliner*

Coverage .....	Full	Material .....	Cloth
----------------	------	----------------	-------

*Floor Trim*

Coverage .....	Full	Covering .....	Vinyl/rubber
----------------	------	----------------	--------------

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

**Selected Equip & Specs (cont'd)**

*Trim Feature*

Gear shifter material .....	Urethane	Cabback insulator .....	Yes
Interior accents .....	Metal-look		

*Lighting*

Dome light type .....	Fade	Front reading .....	Yes
* <b>Illuminated entry</b> .....	<b>Yes</b>	Variable IP lighting .....	Yes

*Overhead Console Storage*

Storage .....	Yes	Type .....	Full
---------------	-----	------------	------

*Storage*

Driver door bin .....	Yes	Front Beverage holder(s) .....	Yes
Glove box .....	Locking	Passenger door bin .....	Yes
Instrument panel .....	Bin	Dashboard .....	Yes

*Legroom*

Front .....	43.9"
-------------	-------

*Headroom*

Front .....	40.8"
-------------	-------

*Hip Room*

Front .....	62.5"
-------------	-------

*Shoulder Room*

Front .....	66.7"
-------------	-------

*Interior Volume*

Passenger volume .....	64.7 cu.ft.
------------------------	-------------

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



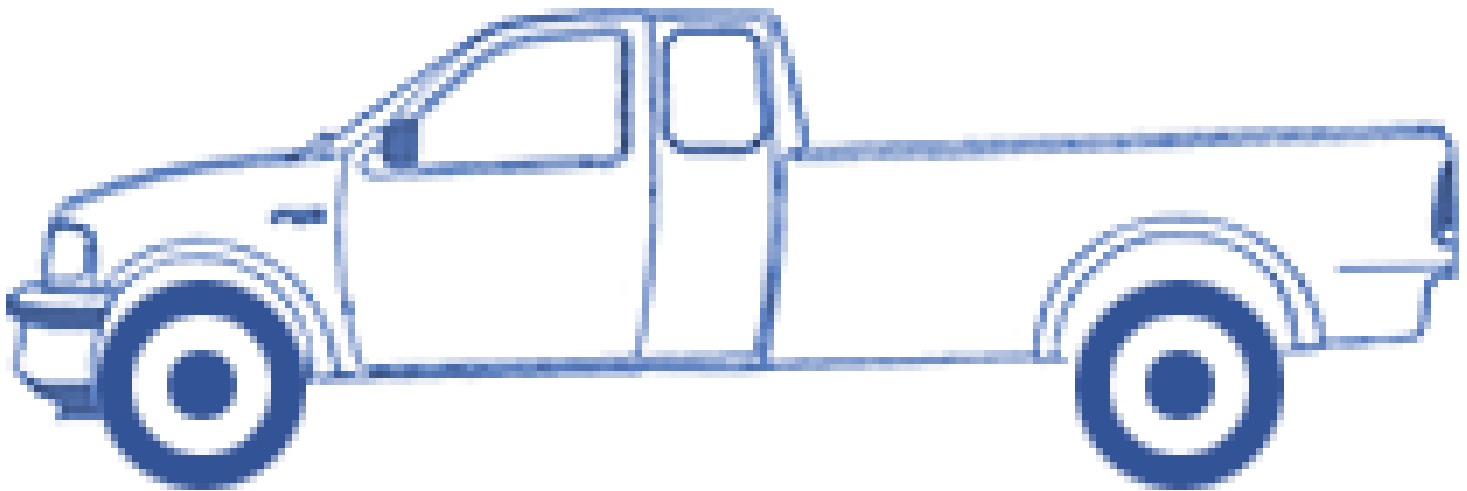
Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

## Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



### Light Duty

GVWR ..... 6,010 lbs

GVW ..... Totals

1 Payload - (Added Equipment ) ..... 0 lbs

Occupants Weight ..... 450 lbs

Curb Weight (as configured) ..... 4,027 lbs

**TOTAL** ..... **4,477 lbs**

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

---

## Vehicle Dimension and Performance Summary (cont'd)

Payload .....	1,985 lbs
Useable Payload .....	1,535 lbs

Maximum payload capabilities are for properly equipped vehicles with required equipment and vary based on vehicle configuration, accessories, and option content.

**Prepared for:**

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

---

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

---

## Warranty

### Standard Warranty

*Basic*

Distance ..... 36,000 miles                      Months ..... 36 months

*Powertrain*

Distance ..... 60,000 miles                      Months ..... 60 months

*Corrosion Perforation*

Distance ..... Unlimited miles                      Months ..... 60 months

*Roadside Assistance*

Distance ..... 60,000 miles                      Months ..... 60 months

---

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.