



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
(855) 289-6572 • (831) 480-8497 Fax
Fleet@NationalAutoFleetGroup.com

9/20/2022

Quote ID: 32979

Order Cut Off Date: TBA

Gregory Conlin
City of Flagstaff
Fleet Services

211 West Aspen Ave
Flagstaff, Arizona, 86001

Dear Gregory Conlin,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

One (1) New/Unused (2023 Ford Expedition (U1G) XL 4x4,) and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Total Savings
Contract Price	\$57,960.00	\$56,169.28	3.090 %	\$1,790.72
Tax (9.1810 %)		\$5,156.90		
Tire fee		\$0.00		
Total		\$61,326.18		

- per the attached specifications. Price includes 1 additional key(s).

This vehicle(s) is available under the **Sourcewell Contract 091521-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper
Account Manager
Email: Fleet@NationalAutoFleetGroup.com
Office: (855) 289-6572
Fax: (831) 480-8497



Other Requests

Description of any upfit needed

This vehicle is for a Fire Battalion Chief assignment. Do you recommend anything that would support emergency lights and siren?

Purchase Order Instructions & Resources

In order to finalize your purchase please submit this purchase packet to your governing body for a purchase order approval and submit your purchase order in the following way:

Email: Fleet@NationalAutoFleetGroup.com

Fax: (831) 480-8497

Mail: National Auto Fleet Group

490 Auto Center Drive

Watsonville, CA 95076

We will send a courtesy confirmation for your order and a W-9 if needed.

Additional Resources

Learn how to track your vehicle: www.NAFGETA.com

Use the upfitter of your choice: www.NAFGpartner.com

Vehicle Status: ETA@NationalAutoFleetGroup.com

General Inquiries: Fleet@NationalAutoFleetGroup.com

For general questions or assistance please contact our main office at:

1-855-289-6572

Vehicle Configuration Options

ENGINE	
Code	Description
998	ENGINE: 3.5L ECOBOOST V6, (STD)
TRANSMISSION	
Code	Description
44U	TRANSMISSION: 10-SPEED AUTOMATIC W/SELECTSHIFT, (STD)
PRIMARY PAINT	
Code	Description
YZ	OXFORD WHITE
PAINT SCHEME	
Code	Description
___	STANDARD PAINT
SEAT TYPE	
Code	Description
LH	BLACK ONYX, CLOTH FRONT CAPTAIN'S CHAIRS, -inc: 5-passenger seating, 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints
AXLE RATIO	
Code	Description
X15	3.31 AXLE RATIO, (STD)
ADDITIONAL EQUIPMENT	
Code	Description
52L	AUTO START-STOP REMOVAL
41K	SKID PLATES
47C	1ST & 2ND ROW FLOOR LINERS W/O CARPET MATS, -inc: Deletes standard floor mats and color-keyed carpet - front and second rows
OPTION PACKAGE	
Code	Description
100A	EQUIPMENT GROUP 100A STANDARD PACKAGE

2023 Fleet/Non-Retail Ford Expedition XL 4x4

WINDOW STICKER

2023 Ford Expedition XL 4x4		
CODE	MODEL	MSRP
U1G	2023 Ford Expedition XL 4x4	\$55,955.00
OPTIONS		
998	ENGINE: 3.5L ECOBOOST V6, (STD)	\$0.00
44U	TRANSMISSION: 10-SPEED AUTOMATIC W/SELECTSHIFT, (STD)	\$0.00
YZ	OXFORD WHITE	\$0.00
—	STANDARD PAINT	\$0.00
LH	BLACK ONYX, CLOTH FRONT CAPTAIN'S CHAIRS, -inc: 5-passenger seating, 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints	\$0.00
X15	3.31 AXLE RATIO, (STD)	\$0.00
52L	AUTO START-STOP REMOVAL	(\$50.00)
41K	SKID PLATES	\$100.00
47C	1ST & 2ND ROW FLOOR LINERS W/O CARPET MATS, -inc: Deletes standard floor mats and color-keyed carpet - front and second rows	\$160.00
100A	EQUIPMENT GROUP 100A STANDARD PACKAGE	\$0.00
Please note selected options override standard equipment		
SUBTOTAL		\$56,165.00
Advert/ Adjustments		\$0.00
Manufacturer Destination Charge		\$1,795.00
TOTAL PRICE		\$57,960.00
Est City: N/A MPG		
Est Highway: N/A MPG		
Est Highway Cruising Range: N/A mi		

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

Standard Equipment

MECHANICAL

Engine: 3.5L EcoBoost V6
Transmission: 10-Speed Automatic w/SelectShift
3.31 Axle Ratio
GVWR: 7,450 lbs
50 States Emissions System
Transmission w/Driver Selectable Mode and Oil Cooler
Electronic Transfer Case
Part And Full-Time Four-Wheel Drive
72-Amp/Hr 675CCA Maintenance-Free Battery w/Run Down Protection
150 Amp Alternator
Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
Trailer Wiring Harness
1700# Maximum Payload
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Speed-Sensing Steering
23.3 Gal. Fuel Tank
Single Stainless Steel Exhaust
Auto Locking Hubs
Double Wishbone Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Descent Control, Hill Hold Control and Electric Parking Brake

EXTERIOR

Wheels: 18" Machined-Face Aluminum -inc: magnetic-painted pockets
Tires: P275/65R18 AT
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Body-Colored Front Bumper w/Gray Rub Strip/Fascia Accent
Body-Colored Rear Step Bumper w/Gray Rub Strip/Fascia Accent
Black Bodyside Cladding
Stainless Steel Side Windows Trim and Black Front Windshield Trim
Body-Colored Door Handles
Black Power Heated Side Mirrors w/Manual Folding

Flip-Up Rear Window w/Fixed Interval Wiper and Defroster
Deep Tinted Glass
Speed Sensitive Variable Intermittent Wipers
Galvanized Steel/Aluminum Panels
Lip Spoiler
Running Boards
Black Grille w/Chrome Surround
Liftgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Roof Rack Rails Only
Auto On/Off Aero-Composite Led Low/High Beam Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Perimeter/Approach Lights
Headlights-Automatic Highbeams

ENTERTAINMENT

Radio: AM/FM Stereo w/MP3 Capable -inc: speed-compensated volume and 6 speakers
Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls, Voice Activation, Radio Data System and SYNC 4 External Memory Control
Streaming Audio
Window Grid Antenna
2 LCD Monitors In The Front
Sync 4 Wireless Phone Connectivity
Siriusxm Traffic Real-Time Traffic Display

INTERIOR

Driver Seat
Passenger Seat
40-20-40 Folding Split-Bench Front Facing Manual Reclining Fold Forward Seatback Cloth Rear Seat w/Manual Fore/Aft
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Voltmeter, Oil Pressure, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer
Power Rear Windows and Fixed 3rd Row Windows
FordPass Connect 4G Mobile Hotspot Internet Access
Leather Steering Wheel
Front Cupholder
Rear Cupholder
Compass
Proximity Key For Push Button Start Only

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Remote Releases -Inc: Keyfob Rear Window
Cruise Control w/Steering Wheel Controls
Dual Zone Front Automatic Air Conditioning
Rear HVAC w/Separate Controls
HVAC -inc: Underseat Ducts, Auxiliary Rear Heater and Headliner/Pillar Ducts
Locking Glove Box
Interior Trim -inc: Metal-Look Console Insert and Metal-Look Interior Accents
Full Cloth Headliner
Vinyl Door Trim Insert
Metal-Look Gear Shifter Material
Cloth Front Captain's Chairs -inc: 5-passenger seating, 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror
Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 4 12V DC Power Outlets
Front And Rear Map Lights
Fade-To-Off Interior Lighting
Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
Carpet Floor Trim
Cargo Area Concealed Storage
Cargo Space Lights
Smart Device Remote Engine Start
Tracker System
Smart Device Integration
SYNC 4 Connected Navigation Integrated Navigation System w/Voice Activation
Dashboard Storage, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Systems Monitor
Trip Computer
Outside Temp Gauge
Digital/Analog Appearance
Seats w/Cloth Back Material
Foldable Rear Head Restraints
Front Center Armrest
Perimeter Alarm

Securilock Anti-Theft Ignition (pats) Immobilizer
4 12V DC Power Outlets
Air Filtration

SAFETY

Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Collision Mitigation-Front
Driver Monitoring-Alert
SYNC 4 911 Assist Emergency Sos
Reverse Sensing System Rear Parking Sensors
Ford Co-Pilot360 - BLIS (Blind Spot Information System) Blind Spot
Ford Co-Pilot360 - Pre-Collision Assist with Pedestrian Detection and Ford Co-Pilot360 - Cross-Traffic Alert
Lane Keeping Alert Lane Keeping Assist
Lane Keeping Alert Lane Departure Warning
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Airbag Occupancy Sensor
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Back-Up Camera w/Washer