



FLAGSTAFF, CITY OF
Flagstaff FD 100 APX 8000 XE

Billing Address:
FLAGSTAFF, CITY OF
419 N MOGOLLON ST
FLAGSTAFF, AZ 86001
US

Quote Date:02/28/2023
Expiration Date:05/28/2023
Quote Created By:
Douglas Buxbaum
Doug.Buxbaum@
motorolasolutions.com

End Customer:
FLAGSTAFF, CITY OF
Mark Wilson
mwilson@flagstaffaz.gov

Contract: 21069 - STATE OF AZ

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|---------------------------------------|-----|------------|------------|-----------------|
| | APX™ 8000 Series | APX8000HXE | | | | |
| 1 | H91TGD9PW4AN | APX 8000H ALL BAND PORTABLE MODEL 1.5 | 100 | \$7,695.00 | \$5,617.35 | \$561,735.00 |
| 1a | Q806CB | ADD: ASTRO DIGITAL CAI OPERATION | 100 | \$567.00 | \$413.91 | \$41,391.00 |
| 1b | Q361AN | ADD: P25 9600 BAUD TRUNKING | 100 | \$330.00 | \$240.90 | \$24,090.00 |
| 1c | QA02006AD | ENH: APX8000HXE RUGGED RADIO | 100 | \$880.00 | \$642.40 | \$64,240.00 |
| 1d | QA00580AA | ADD: TDMA OPERATION | 100 | \$495.00 | \$361.35 | \$36,135.00 |
| 1e | QA05509AA | DEL: DELETE UHF BAND | 100 | -\$800.00 | -\$584.00 | -\$58,400.00 |
| 1f | Q887AU | ADD: 5Y ESSENTIAL SERVICE | 100 | \$306.00 | \$306.00 | \$30,600.00 |
| 1g | Q498AU | ENH: ASTRO 25 OTAR W/ MULTIKEY | 100 | \$814.00 | \$594.22 | \$59,422.00 |
| 1h | H38BS | ADD: SMARTZONE OPERATION | 100 | \$1,650.00 | \$1,204.50 | \$120,450.00 |
| 1i | Q629AH | ENH: AES ENCRYPTION AND ADP | 100 | \$523.00 | \$381.79 | \$38,179.00 |
| 1j | QA01427AG | ALT: APX8000/XE HOUSING GREEN | 100 | \$28.00 | \$20.44 | \$2,044.00 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
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| 1k | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA* | 100 | \$6.00 | \$4.38 | \$438.00 |
| 2 | NNTN8844A | CHARGER, MULTI-UNIT, IMPRES 2, 6-DISP, NA/LA- PLUG, ACC USB CHGR | 8 | \$1,420.20 | \$1,036.75 | \$8,294.00 |
| 3 | PMNN4579A | BATT IMPRES 2 LI-ION IP68 3850T | 5 | \$178.50 | \$130.31 | \$651.55 |
| 4 | Trade-In | Expiration Date: 05/28/2023 | 1 | -\$48,000.00 | -\$48,000.00 | -\$48,000.00 |
| 5 | PMMN4106D | AUDIO ACCESSORY- REMOTE SPEAKER MICROPHONE,XE500 REMOTE SPKR MIC WITH CHANNEL KNOB, HIGH IMPACT GREEN | 85 | \$665.28 | \$485.65 | \$41,280.25 |
| 6 | NNTN7624C | CHARGER,CHR IMP VEH EXT NA/EU KIT | 5 | \$509.76 | \$372.12 | \$1,860.60 |
| APX™ 1500 Enhanced | | | | | | |
| 7 | M36URS9PW1BN | APX1500 ENHANCED 7/800 MHZ MOBILE | 8 | \$1,858.00 | \$1,356.34 | \$10,850.72 |
| 7a | G24AX | ENH: 3 YEAR ESSENTIAL SVC | 8 | \$216.00 | \$216.00 | \$1,728.00 |
| 7b | GA01574AA | ENH: AES 256 SW ENCRYPTION | 8 | \$523.00 | \$381.79 | \$3,054.32 |
| 7c | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA* | 8 | \$6.00 | \$4.38 | \$35.04 |
| 7d | W665BF | ADD: BASE STATION OP APX | 8 | \$77.00 | \$56.21 | \$449.68 |
| 7e | GA00235AA | ADD: NO GPS ANTENNA NEEDED APX | 8 | \$0.00 | \$0.00 | \$0.00 |
| 7f | G66BF | ADD: DASH MOUNT O2 APXM | 8 | \$138.00 | \$100.74 | \$805.92 |
| 7g | GA00580AA | ADD: TDMA OPERATION | 8 | \$495.00 | \$361.35 | \$2,890.80 |
| 7h | G142AD | ADD: NO SPEAKER APX | 8 | \$0.00 | \$0.00 | \$0.00 |
| 7i | GA00804AA | ADD: APX O2 CH (GREY) | 8 | \$541.00 | \$394.93 | \$3,159.44 |
| 7j | G89AC | ADD: NO RF ANTENNA NEEDED | 8 | \$0.00 | \$0.00 | \$0.00 |
| 7k | GA01339AA | ENH: SW P25 TRUNKING | 8 | \$1,177.00 | \$859.21 | \$6,873.68 |



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| 7l | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 8 | \$0.00 | \$0.00 | \$0.00 |
| 7m | W382AM | ADD: CONTROL STATION DESK GCAI MIC | 8 | \$186.00 | \$135.78 | \$1,086.24 |

Subtotal \$955,344.24

\$87,700.62

Grand Total \$1,043,044.86(USD)

Notes:

- Additional information is required for one or more items on the quote for an order.

