

## Heil #091219-THC

Pricing for contract #091219-THC offers Sourcewell participating agencies the following discounts:

- 4% discount off MSRP for all products and services which would represent the ceiling price a member would pay to a Heil dealer, the exception to this would be the chassis
- 4% discount off MSRP for 3<sup>rd</sup> Eye products
- Discount does not apply to equipment rentals through those various entities

**Please note:** Due to the dramatic rise in material prices, Heil has implemented a 15% material surcharge on all units and options.