

**Quote Summary**  
**Flagstaff PD**  
**CHaaS**

DATE **4/14/2023**  
 VERSION **4.3 P4**  
 Account Manager **Jeff Reeve**  
 Phone **714-227-1268**  
 Email [ju7072@att.com](mailto:ju7072@att.com)

**Motorola**  
 (10) VESTA IWS Positions  
 Tier 2 - Dual AVPN



<b>VESTA (10) Positions (Tab: AT&amp;T CHaaS, Row 56 and 57)</b>		
Total Non-Recurring Charge:	\$	38,829.00
Total Monthly Recurring Charge:	\$	7,521.00
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>490,089.00</b>
<b>(Additional) (10) 24" flat panel wide screen monitor (Tab: Options, Row 28)</b>		
Total Non-Recurring Charge:	\$	5,315.00
Total Monthly Recurring Charge:	\$	25.00
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>6,815.00</b>
<b>UPS for Front (10) and/or Back Room (4) (Tab: Options, Row 41 and 42)</b>		
Total Non-Recurring Charge:	\$	18,416.20
Total Monthly Recurring Charge:	\$	176.00
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>28,976.20</b>
<b>(Additional) Gateways (Tab: Options, Row 20)</b>		
Total Non-Recurring Charge:	\$	29,343.20
Total Monthly Recurring Charge:	\$	277.00
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>45,963.20</b>
<b>VESTA Map Local (Tab: Options (2), Row 19 and 20)</b>		
Total Non-Recurring Charge:	\$	5,114.80
Total Monthly Recurring Charge:	\$	1,129.40
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>72,878.80</b>
<b>Enhanced Data Window (Tab: Options, Row 13)</b>		
Total Non-Recurring Charge:	\$	3,033.80
Total Monthly Recurring Charge:	\$	105.70
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>9,375.80</b>
<b>Citizen Input/Smart Transcription - (10) Positions (Tab: Options, Row 10 and 11)</b>		
Total Non-Recurring Charge:	\$	15,904.40
Total Monthly Recurring Charge:	\$	2,482.50
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>164,854.40</b>
<b>Automatic Abandoned Callback (Tab: Options, Row 12)</b>		
Total Non-Recurring Charge:	\$	21,707.80
Total Monthly Recurring Charge:	\$	161.40
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>31,391.80</b>
<b>(Additional) Training (Tab: Options (2), Row 32 and 37)</b>		
Total Non-Recurring Charge:	\$	3,091.30
Total Monthly Recurring Charge:	\$	-
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>3,091.30</b>
<b>SUB-TOTAL For CHaaS:</b>		<b>\$ 853,435.50</b>
<b>ESInet for CHaaS ("A" Route Primary AVPN)</b>		
Total Non-Recurring Charge:	\$	-
Total Monthly Recurring Charge:	\$	1,379.00
<b>60 MONTH TOTAL:</b>	<b>\$</b>	<b>82,740.00</b>

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 (10) VESTA IWS Positions  
 Tier 2 - Dual AVPN

<b>ESInet for CHaaS ("B" Route Secondary AVPN)</b>	
Total Non-Recurring Charge:	\$ -
Total Monthly Recurring Charge:	\$ 897.81
<b>60 MONTH TOTAL:</b>	<b>\$ 53,868.60</b>
<b>ESInet for CHaaS ("C" Route Broadband)</b>	
Total Non-Recurring Charge:	\$ 410.00
Total Monthly Recurring Charge:	\$ 84.55
<b>60 MONTH TOTAL:</b>	<b>\$ 5,483.00</b>
<b>ESInet for CHaaS ("D" Route) FIRSTNET (Tab: Options (3), Row 20 and 21)</b>	
Total Non-Recurring Charge:	\$ 1,300.00
Total Monthly Recurring Charge:	\$ 37.00
<b>60 MONTH TOTAL:</b>	<b>\$ 3,520.00</b>
<b>SUB-TOTAL For ESInet For CHaaS:</b>	<b>\$ 140,128.60</b>
<b>FIRSTNET NRC Discount:</b>	<b>\$ (1,300.00)</b>
<b>NON-RECURRING GRAND TOTAL:</b>	<b>\$ 141,165.50</b>
<b>MONTHLY RECURRING GRAND TOTAL:</b>	<b>\$ 14,276.36</b>
<b>0.75% NRC CHAAS Position Discount 300-399</b>	<b>\$ (1,058.74)</b>
<b>0.75% MRC CHAAS Position Discount 300-399</b>	<b>\$ (107.07)</b>
<b>NON-RECURRING GRAND TOTAL:</b>	<b>\$ 140,106.76</b>
<b>MONTHLY RECURRING GRAND TOTAL:</b>	<b>\$ 14,169.29</b>
<b>60 MONTH GRAND TOTAL:</b>	<b>\$ 990,264.00</b>

Quote Valid For 120 Days

**Notes:**

Prices quoted here reflect the pricing, terms and conditions set forth in that certain contract between AT&T and the State of Arizona, #CTR055782, dated June 18 2021 (the "Contract"). The terms and conditions set forth in the Contract apply to all orders placed pursuant to this quote. Unless agreed upon by both parties in writing, any contractual terms and conditions placed in the corresponding Order are deemed void and do not apply.

1. This quote is for a CHaaS VESTA system with (10) IWS Positions, (0) Laptop Position, (0) docking station, and (0) IP phone.
2. This quote includes (10) 24" additional wide screen monitors for a total of two (2) per position.
3. This quote DOES NOT include VESTA Analytics.
4. This quote includes VESTA Map Local for (10) positions.
5. This quote includes Motorola on-site training for VESTA.
6. This quote includes (10) 4-Port KVMs.
7. This quote includes (10) 48-button Genovation keypads.
8. This quote DOES NOT include a NetClock system.
9. This quote Includes UPS; Backroom (4) and for front room (10) positions
10. This quote includes Motorola's managed services.
11. In addition to the (1) VESTA Agent Training class, (1) VESTA Admin Training class, and (1) Cutover Coaching class. Per PSAP request, this quote also includes additional:
  - (1) VESTA Admin Training classes
  - (4) VESTA Agent Training classes
12. Per discussion with AZDOA, removed "additional" FXS gateways.
13. This quote includes FIRSTNET as a 3rd network connection.
14. This quote includes (0) additional position at the PSAP request for a total of (10) positions.
15. Citizen Input/Smart Transcription service requires internet service.
16. This quote includes (1) network printer.
17. Includes (2) bundled FXO's Gateways and (0) additional FXO's.
18. Includes (1) additional T1.
19. This quote includes (0) 55' Wallboard monitor