

# PRICING SHEET

Medium and Heavy Duty Cabs, Chassis and Busses

OFFEROR RWC International

## Category 1: Medium and Heavy Duty Cabs and Chassis

Instructions: The basis for pricing shall be fixed discount(s) off Manufacturers Suggested Retail Price (MSRP). The discount offers shall clearly identify the percent of discount to apply to the contract category. Proposed products shall be for Medium and Heavy Duty Cabs and Chassis in current production and marketed to the general public and education/government agencies at the time the proposal is submitted. For each manufacturer and/or product line offered, include at minimum, manufacturer's name, model or classification and percent off of MSRP for each phase.

### Phase One (1) off the Line pricing

Manufacturer/Model/Classification	Percent Off of MSRP
International/CV515/Class 4,5,6	1%
International/eMV607/Class 6, 7 and 8	1%
International/MV607LP/Class 5,6,7 and 8	26%
International/MV607 SBA/Class 5, 6 and 7	26%
International/HV507 SFA/Class 6, 7, 8	26%
International/HV607 SBA/Class 6,7 and 8	26%
International/HV513 SFA/ Class 7 and 8	42%
International/HV613 SBA/ Class 7 and 8	42%
International/HX520 SFA/Class 8	42%
International/HX620 SBA/Class 8	42%
International/RH613 6x4/Class 8	45%
International/LT625 6x4/Class 8	45%
Isuzu/NPR /Gas/Class 4	8%
Isuzu/NPR HD / Gas/Class 4	8%
Isuzu/NQR /Gas/Class 4	8%
Isuzu/NRR HD / Gas/Class 5	8%
Isuzu/NPR HD /Diesel/Class 4	8%
Isuzu/NPR XD / Diesel/Class 4	8%
Isuzu/NQR Diesel/Class 4	8%
Isuzu/NRR Diesel/Class 5	8%
Isuzu/FTR Diesel/Class 6	8%
Isuzu/FVR Diesel/Class 7 and 8	8%
Isuzu/FVR Derate Diesel/Class 7	8%
Dennis-Eagle/ Diesel/ Class 8	1%

### Phase Two (2) off the Lot Pricing

Manufacturer/Model/Classification	Percent Off of MSRP
International/CV515/Class 4,5,6	1%
International/eMV607/Class 6, 7 and 8	1%
International/MV607LP/Class 5,6,7 and 8	26%
International/MV607 SBA/Class 5, 6 and 7	26%
International/HV507 SFA/Class 6, 7, 8	26%
International/HV607 SBA/Class 6,7 and 8	26%
International/HV513 SFA/ Class 7 and 8	42%
International/HV613 SBA/ Class 7 and 8	42%
International/HX520 SFA/Class 8	42%
International/HX620 SBA/Class 8	42%
International/RH613 6x4/Class 8	45%
International/LT625 6x4/Class 8	45%
Isuzu/NPR /Gas/Class 4	8%
Isuzu/NPR HD / Gas/Class 4	8%
Isuzu/NQR /Gas/Class 4	8%
Isuzu/NRR HD / Gas/Class 5	8%
Isuzu/NPR HD /Diesel/Class 4	8%
Isuzu/NPR XD / Diesel/Class 4	8%
Isuzu/NQR Diesel/Class 4	8%
Isuzu/NRR Diesel/Class 5	8%
Isuzu/FTR Diesel/Class 6	8%
Isuzu/FVR Diesel/Class 7 and 8	8%
Isuzu/FVR Derate Diesel/Class 7	8%
Dennis-Eagle/ Diesel/ Class 8	1%