

*Please respond to the following items according to the instructions below. Each response should demonstrate the Offeror's ability to satisfy the Specifications requirements. **Failure to respond may negatively impact the option to award.***

1.1. The Contractor shall provide the goods/services described in any or all of the contract categories. Indicate the categories that apply to your offer:

- Category One: Phase One (1) Vehicle Purchases**
- Category Two: Phase Two (2) Vehicle Purchases**
- Category Three: FTA Funded Vehicles**

1.2 PHASE ONE (1) Pricing for New Vehicle Purchases: Price List: (Any manufacturer available by Offeror shall be written in below which includes all optional equipment) Price shall be a fixed percentage off MSRP. The detailed price list for each available model will be sent to the Procurement Officer as they become available during the contract term. If multiple level discounts apply for that specific category, you may provide the minimum percentage. *Detailed price lists will not be required at the time of Proposal submittal.* Do not provide pricing on any other format other than what is provided below:

Phase One (1) Manufacture/Category (i.e. Silverado, F150, RAM 1500, Focus, Cruze, Dart etc.) Per Minimum Specifications	Percentage (%) Off of Manufacture Retail Price (MSRP)
FORD/ F-150/ ½ TON TRUCKS – REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2, GAS	MIN 22.5%
FORD/F-150/1/2 TON – CREW CAB 4X4 – LIGHTNING	MIN 10.1%
FORD/ F-250-550/ ¾ TON TRUCK - REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2	MIN 22.5%
FORD/SUV/ ESCAPE, EXPLORER, EXPEDITION – FWD, RWD, AWD, 4X4, 4X2	MIN 13.25%
FORD/MACH-E/CROSSOVER – AWD OR 4X2	Min 1.5%
FORD/BRONCO SPORT/COMPACT SUV – 4X4	MIN 13.2%
FORD/BRONCO/MID-SIZED SUV – 4X4	MIN 7.1%
FORD/E-SERIES/CUTAWAY	MIN 20.2%
FORD/TRANSIT WAGON/PASSENGER AND CREW VANS – ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 10.1%
FORD/TRANSIT/ CARGO VANS - ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 10.2%
FORD/TRANSIT CONNECT WAGON/MINI PASSENGER VAN	MIN 3.5%

FORD/TRANSIT CONNECT/MINI CARGO VAN – SWB OR LWB	MIN 3%
FORD/ E-TRANSIT/ ELECTRIC TRANSIT CARGO VAN – LOW, MED, HIGH ROOF – SHORT, LONG AND EXTENDED LENGTHS - RWD	MIN 5.5%
FORD/ F-350 TO F-550 CHASSIS/ CHASSIS CAB – 4X4 AND 4X2	MIN 20.5%
FORD/ESCAPE PHEV/PLUG-IN HYBRID AND HYBRID COMPACT SUV	MIN 13.1%
FORD/POLICE INTERCEPTOR/MID-SIZED PURSUIT SUV - AWD	MIN 18.5%
FORD/ RANGER/ MID-SIZE TRUCK – EXTENDED OR CREW CAB - 4X4 OR 4X2	MIN 16.3%
FORD/MAVERICK/COMPACT TRUCK – CREW CAB – AWD OR FWD	MIN 10.25%
FORD/MUSTANG/COUPE - RWD	MIN 14.1%

***PERCENTAGES FOR MODELS THAT ARE CURRENTLY UNAVAILABLE ARE BASED ON DRAFT PRICING AND PREVIOUS MODEL YEAR TRENDS. PERCENTAGE OFF IS LIKELY TO INCREASE ON MOST ITEMS ONCE PRICING FOR NEXT MODEL YEAR IS RELEASED

1.3 PHASE TWO (2) Pricing for New Vehicle Purchases: (Any manufacturer available by Offeror shall be written in below which includes all optional equipment) Price shall be a fixed percentage off MSRP. The detailed price list for each available model will be sent to the Procurement Officer as they become available during the contract term. If multiple level discounts apply for that specific category, you may provide the minimum percentage. *Detailed price lists will not be required at the time of Proposal submittal.* Do not provide pricing on any other format other than what is provided below:

Phase Two (2) Manufacture/Category (i.e. Silverado, F150, RAM 1500, Focus, Cruze, Dart etc.) Per Minimum Specifications	Percentage (%) Off of Manufacture Retail Price (MSRP)
FORD/ F-150/ ½ TON TRUCKS – REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2, GAS	MIN 16.5%
FORD/F-150/1/2 TON – CREW CAB 4X4 – LIGHTNING	MIN 8.2%
FORD/ F-250-550/ ¾ TON TRUCK - REG CAB, SUPERCAB, CREW CAB – 4X4 AND 4X2	MIN 10.1%
FORD/SUV/ ESCAPE, EXPLORER, EXPEDITION – FWD, RWD, AWD, 4X4, 4X2	MIN 10.25%
FORD/MACH-E/CROSSOVER – AWD OR 4X2	Min 1%

Offer Response Form for New Vehicle Purchases Revision Two (2)

FORD/BRONCO SPORT/COMPACT SUV – 4X4	MIN 10.1%
FORD/BRONCO/MID-SIZED SUV – 4X4	MIN 5.1%
FORD/E-SERIES/CUTAWAY	MIN 16.5%
FORD/TRANSIT WAGON/PASSENGER AND CREW VANS – ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 14.5%
FORD/TRANSIT/ CARGO VANS - ½ TON TO 1 TON – LOW, MED, HIGH ROOF - SHORT, LONG AND EXTENDED LENGTHS	MIN 15.25%
FORD/TRANSIT CONNECT WAGON/MINI PASSENGER VAN	MIN 2.2%
FORD/TRANSIT CONNECT/MINI CARGO VAN – SWB OR LWB	MIN 2.1%
FORD/ E-TRANSIT/ ELECTRIC TRANSIT CARGO VAN – LOW, MED, HIGH ROOF – SHORT, LONG AND EXTENDED LENGTHS - RWD	MIN 2.1%
FORD/ F-350 TO F-550 CHASSIS/ CHASSIS CAB – 4X4 AND 4X2	MIN 10.1%
FORD/ESCAPE PHEV/PLUG-IN HYBRID AND HYBRID COMPACT SUV	MIN 11.1%
FORD/POLICE INTERCEPTOR/MID-SIZED PURSUIT SUV - AWD	MIN 6.5%
FORD/ RANGER/ MID-SIZE TRUCK – EXTENDED OR CREW CAB - 4X4 OR 4X2	MIN 14.9%
FORD/MAVERICK/COMPACT TRUCK – CREW CAB – AWD OR FWD	MIN 9.5%
FORD/MUSTANG/COUPE - RWD	MIN 10.6%

***PERCENTAGES FOR MODELS THAT ARE CURRENTLY UNAVAILABLE ARE BASED ON DRAFT PRICING AND VERY LIMITED CURRENT MARKET AVAILABILITY. PRICING DISCOUNTS ARE LIKELY TO INCREASE ONCE PRICING IS MADE AVAILABLE AND CONSTRAINTS FOR COMMODITIES LIFT
 ***PHASE 2 PERCENTAGES ARE BASED ON CURRENT RETAIL MARKET AND AVAILABILITY OF FLEET ALLOCATION

Offer Response Form for New Vehicle Purchases Revision Two (2)

1.4 Delivery Fees: If the contractor offers delivery for the following counties, they must be indicate and include any delivery fee associated with those areas as applicable.

County	Delivery Fee \$	County	Delivery Fee \$	County	Delivery Fee \$
<input checked="" type="checkbox"/> Apache	\$95	<input checked="" type="checkbox"/> Greenlee	\$95	<input checked="" type="checkbox"/> Pima	\$0
<input checked="" type="checkbox"/> Cochise	\$95	<input checked="" type="checkbox"/> La Paz	\$95	<input checked="" type="checkbox"/> Pinal	\$75
<input checked="" type="checkbox"/> Coconino	\$75	<input checked="" type="checkbox"/> Maricopa	\$0	<input checked="" type="checkbox"/> Santa Cruz	\$95
<input checked="" type="checkbox"/> Gila	\$65	<input checked="" type="checkbox"/> Mohave	\$95	<input checked="" type="checkbox"/> Yavapai	\$85
<input checked="" type="checkbox"/> Graham	\$95	<input checked="" type="checkbox"/> Navajo	\$150	<input checked="" type="checkbox"/> Yuma	\$95

1.5 Evaluation Pricing: The Contractor shall submit pricing for the following Vehicles. The vehicles listed which is representative of the scope of work that will be performed under this Contract, and therefore constitutes a fair method for determining price fair and reasonable:

1.5.1 Phase One (1) Evaluation Pricing: ***Specifications for vehicles quoted are included below pricing - MSRP is shown only for reference in specs***
All warranty information is provided***

<u>Estimated Usage</u> <u>Quantity</u>	<u>PHASE ONE (1) Base Model</u> <u>Vehicle</u>	<u>Base Price for</u> <u>Phase One (1)</u>	<u>Additional Information</u>
75	Sports Utility Vehicle (SUV) (<i>base model</i>) Per Minimum Specifications	\$22,259	FORD ESCAPE FWD – S MODEL – SPARE TIRE IS NOT STANDARD, BUT INFLATION KIT IS PROVIDED. MINI SPARE IS AVAILABLE FROM THE FACTORY OR AFTER MARKET SPARE MAY BE ADDED. CURRENTLY AVAILABLE FOR ORDERS OF 2022 MODEL.
25	One (1) Ton Cargo Van (<i>base model</i>) Per Minimum Specifications	\$36,411	TRANSITS ARE NOT CURRENTLY AVAILABLE FOR ORDERING, SO PRICING IS BASED ON DRAFT PROJECTION FROM

Offer Response Form for New Vehicle Purchases Revision Two (2)

				MANUFACTURER – MODEL PROVIDED IS 2023 W1Y – TRANSIT T-350, 130” WB, RWD, LOW ROOF, INCLUDES FRONT AND REAR A/C OPTION
50	1/2 Ton Truck Regular Cab (<i>base model</i>) Per Minimum Specifications	\$25,695		NOT CURRENTLY AVAILABLE FOR ORDER, PRICING IS BASED ON PROJECTED DRAFT PRICING. MODEL IS F-150 REG CAB 4X2, SHORT WHEELBASE. 2023 MODEL PROJECTION.

1.5.2. Phase Two (2) Evaluation Pricing:

<u>Estimated Usage Quantity</u>	<u>PHASE TWO (2) Base Model Vehicle</u>	<u>Base Price for Phase TWO (2)</u>	<u>Additional Information</u>
25	Sports Utility Vehicle (SUV) (<i>base model</i>) Per Minimum Specifications	\$22,543	FORD ESCAPE FWD – S MODEL – SPARE TIRE IS NOT STANDARD, BUT INFLATION KIT IS PROVIDED. MINI SPARE IS AVAILABLE FROM THE FACTORY OR AFTER MARKET SPARE MAY BE ADDED.
15	One (1) Ton Cargo Van (<i>base model</i>) Per Minimum Specifications	\$29,223	MODEL PROVIDED IS CURRENT 2022 W1Y – TRANSIT T-350, 130” WB, RWD, LOW ROOF, INCLUDES FRONT AND REAR A/C OPTION
25	1/2 Ton Truck Regular Cab (<i>base model</i>) Per Minimum Specifications	\$24,162	MODEL IS F-150 REG CAB 4X2, SHORT WHEELBASE. CURRENT 2022 MODEL PRICING

Prepared for: , STATE OF ARIZONAAZ

2022 Escape 4dr FWD S (U0F)

Price Level: 225



Client Proposal

Prepared by:

Sandra Gonzalez

Office: 480-696-5930

Email: SGONZALEZ@PEORIAFORD.COM

Quote ID: STATEESCAP

Date: 01/19/2022

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

, **STATE OF ARIZONA**AZ

Re: Quote ID STATEESCAP 01/19/2022

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Best Regards,

Sandra Gonzalez

GOVERNMENT AND FLEET SALES MANAGER

480-696-5930

SGONZALEZ@PEORIAFORD.COM

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Escape 4dr FWD S (U0F)

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Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

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**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
U0F	Base Vehicle Price (U0F)	\$26,010.00
Packages		
100A	Equipment Group 100A <i>Includes:</i> - Engine: 1.5L EcoBoost Includes auto start-stop technology. - Transmission: 8-Speed Automatic - 3.81 Axle Ratio - GVWR: TBD - Tires: 225/65R17 AS BSW - Wheels: 17" Steel w/Sparkle Silver-Painted Covers - Cloth Front Bucket Seats Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline). - Radio: AM/FM Stereo Includes 6 speakers and speed compensated volume. - SYNC Communications & Entertainment System Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port. - FordPass Connect Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).	N/C
Powertrain		
996	Engine: 1.5L EcoBoost <i>Includes auto start-stop technology.</i>	Included
448	Transmission: 8-Speed Automatic	Included
STDAX	3.81 Axle Ratio	Included
STDGV	GVWR: TBD	Included
Wheels & Tires		
STDTR	Tires: 225/65R17 AS BSW	Included
STDWL	Wheels: 17" Steel w/Sparkle Silver-Painted Covers	Included
Seats & Seat Trim		
V	Cloth Front Bucket Seats	Included

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

As Configured Vehicle (cont'd)

Code	Description	MSRP
	<i>Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline).</i>	

Other Options

PAINT	Monotone Paint Application	STD
106WB	106" Wheelbase	STD
STDRD	Radio: AM/FM Stereo	Included
	<i>Includes 6 speakers and speed compensated volume.</i>	
	<i>Includes:</i>	
	<i>- SYNC Communications & Entertainment System</i>	
	<i>Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port.</i>	
	<i>- FordPass Connect</i>	
	<i>Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).</i>	

Emissions

425	50-State Emissions System	STD
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Interior Color

VH_01	Dark Earth Gray	N/C
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Exterior Color

YZ_01	Oxford White	N/C
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SUBTOTAL		\$26,010.00
Destination Charge		\$1,245.00
TOTAL		\$27,255.00

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs

Dimensions

- Exterior length: 180.5"
- Exterior height: 66.1"
- Front track: 62.4"
- Turning radius: 19.2'
- Front legroom: 42.4"
- Front headroom: 40.0"
- Front hiproom: 55.2"
- Front shoulder room: 57.6"
- Passenger volume: 104.0cu.ft.
- Cargo volume seats folded: 65.4cu.ft.
- Exterior width: 74.1"
- Wheelbase: 106.7"
- Rear track: 61.8"
- Min ground clearance: 7.3"
- Rear legroom: 40.7"
- Rear headroom: 39.3"
- Rear hiproom: 53.3"
- Rear shoulder room: 56.0"
- Cargo volume: 37.5cu.ft.
- Maximum cargo volume: 65.4cu.ft.

Powertrain

- EcoBoost 181hp 1.5L DOHC 12 valve intercooled turbo I-3 engine with Ti-VCT variable valve control, port/direct injection
- Driver selectable mode
- LEV3-SULEV30
- Front-wheel drive
- Fuel Economy City: 28 mpg
- Capless fuel filler
- Auto stop-start feature
- Recommended fuel : premium unleaded
- 8 speed automatic transmission with overdrive
- Limited slip differential
- Fuel Economy Highway: 34 mpg

Suspension/Handling

- Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- Speed-sensing electric power-assist rack-pinion Steering
- P225/65HR17 BSW AS front and rear tires
- Rear independent short and long arm suspension with anti-roll bar, gas-pressurized shocks
- Front and rear 17 x 7 steel wheels

Body Exterior

- 4 doors
- Black door mirrors
- Body-coloured bumpers
- Front and rear 17 x 7 wheels
- Driver and passenger power remote, manual folding door mirrors
- Lip rear spoiler
- Clearcoat paint

Convenience

- Manual air conditioning with air filter
- Power windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Cruise control with steering wheel controls
- Driver 1-touch down
- Manual tilt steering wheel

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs (cont'd)

- Manual telescopic steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- 2 1st row LCD monitors
- Dual visor mirrors
- Driver and passenger door bins
- Day-night rearview mirror
- 911 Assist emergency SOS
- AppLink smart device integration
- Front and rear cupholders
- Full floor console
- Rear door bins

Seats and Trim

- Seating capacity of 5
- 6-way driver seat adjustment
- 4-way passenger seat adjustment
- 60-40 folding rear split-bench seat
- Metal-look/piano black instrument panel insert
- Metal-look gear shifter material
- Front bucket seats
- Manual height adjustable driver seat
- Centre front armrest
- Cloth seat upholstery
- Metal-look console insert

Entertainment Features

- AM/FM stereo radio with radio data system
- Steering wheel mounted radio controls
- Streaming audio
- SYNC external memory control
- 6 speakers
- Integrated roof antenna

Lighting, Visibility and Instrumentation

- Halogen projector beam headlights
- Auto on/off headlights
- Variable intermittent front windshield wipers
- Fixed interval rear windshield wiper
- Fixed rearmost windows
- Front and rear reading lights
- Compass
- Camera(s) - rear
- Trip computer
- Lane departure
- Delay-off headlights
- LED brakelights
- Speed sensitive wipers
- Rear window defroster
- Light tinted windows
- Tachometer
- Outside temperature display
- Low tire pressure warning
- Trip odometer
- Ford Co-Pilot360 - BLIS (Blind Spot Information System) blind spot

Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- AdvanceTrac w/Roll Stability Control Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Knee airbag supplemental restraint system

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs (cont'd)

- Airbag supplemental restraint system occupancy sensor
- Power remote door locks with 2 stage unlock and panic alarm
- MyKey restricted driving mode
- 3 manually adjustable rear head restraints
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature
- Remote activated perimeter/approach lighting
- With SecuriLock immobilizer and stolen vehicle tracking system
- Manually adjustable front head restraints
- Ford Co-Pilot360 - BLIS (Blind Spot Information System) blind spot

Dimensions

General Weights

Curb 3,298 lbs.

General Trailering

Towing capacity 2000 lbs.

GCWR 6660 lbs.

Fuel Tank type

Capacity 14.79 gal.

Capless fuel filler Yes

Off Road

Min ground clearance 7 "

Interior cargo

Cargo volume 37.5 cu.ft.

Cargo volume seats folded 65.4 cu.ft.

Maximum cargo volume 65.4 cu.ft.

Height 34.8 "

Length 68.5 "

Length to rear seat 37.8 "

Minimum width 41.4 "

Maximum width 57.3 "

Powertrain

Engine Type

Brand EcoBoost

Block material Aluminum

Cylinders I-3

Head material Aluminum

Ignition Spark

Injection Port/direct injection

Liters 1.5L

Orientation Transverse

Recommended fuel Premium unleaded

Valves per cylinder 4

Valvetrain DOHC

Variable valve control Ti-VCT

Forced induction Intercooled turbo

Engine Spec

Bore 3.31"

Compression ratio 11.0:1

Displacement 91 cu.in.

Stroke 3.54"

Engine Power

Output 181 HP @ 6,000 RPM

Torque 190 ft.-lb @ 3,000 RPM

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Selected Equip & Specs (cont'd)

Alternator

Amps 0

Battery

Run down protection Yes

Engine Extras

Auto stop-start feature Yes

Driver selectable mode Yes

Transmission

Electronic control Yes

Lock-up Yes

Overdrive Yes

Speed 8

Type Automatic

Transmission Gear Ratios

1st 4.69

2nd 3.31

3rd 3.01

4th 1.92

5th 1.45

6th 1

7th 0.75

8th 0.62

Reverse Gear ratios 2.96

Transmission Extras

Driver selectable mode Yes

Oil cooler Regular duty

Drive Type

Type Front-wheel

Drive Feature

Limited slip differential Brake actuated

Traction control ABS and driveline

Drive Axle

Ratio 3.81

Exhaust

Material Stainless steel

System type Quasi-dual

Tailpipe finisher Chrome

Emissions

CARB LEV3-SULEV30

EPA Tier 3 Bin 30

Fuel Economy

City 28 mpg

Highway 34 mpg

Fuel type Gasoline

Combined 30 mpg

Acceleration

0-60 mph (s) 8.46

1/4 Mile

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Selected Equip & Specs (cont'd)

Seconds	16.2	Speed	88 mph
<i>Skid Pad</i>			
Lateral acceleration (g)	0.8		
<i>Slalom</i>			
Speed	59 mph		
<i>Green Values</i>			
Energy Impact Score (Barrels per year)	11.0	Carbon FP / Tailpipe and upstream total GHG (CO2, tons per year)	5.8

Driveability

Brakes

ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front
Electric parking brake	Yes		

Brake Assistance

Brake assist	Yes	Hill hold control	Yes
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Suspension Control

Ride	Regular	Electronic stability control	Stability control with anti-roll
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Front Suspension

Independence	Independent	Type	Strut
Anti-roll bar	Regular		

Front Spring

Type	Coil	Grade	Regular
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Front Shocks

Type	Gas-pressurized
------------	-----------------

Rear Suspension

Independence	Independent	Type	Short and long arm
Anti-roll bar	Regular		

Rear Spring

Type	Coil	Grade	Regular
------------	------	-------------	---------

Rear Shocks

Type	Gas-pressurized
------------	-----------------

Steering

Speed-sensing	Yes	Activation	Electric power-assist
Type	Rack-pinion		

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Selected Equip & Specs (cont'd)*Steering Specs*

of wheels 2

Exterior*Front Wheels*

Diameter 17" Width 7.00"

Rear Wheels

Diameter 17" Width 7.00"

Front and Rear Wheels

Material Steel Covers Full wheel

*Front Tires*Aspect 65 Diameter 17"
Sidewalls BSW Speed H
Tread AS Type P
Width 225mm*Rear Tires*Aspect 65 Diameter 17"
Sidewalls BSW Speed H
Tread AS Type P
Width 225mm*Wheels*Front track 62.4" Rear track 61.8"
Turning radius 19.2' Wheelbase 106.7"*Body Features*Rear spoiler Lip Body material Fully galvanized steel
Side impact beams Yes Active grille shutters Yes*Body Doors*Door count 4 Left rear passenger Conventional
Right rear passenger Conventional Cargo Liftgate*Exterior Dimensions*Length 180.5" Body width 74.1"
Body height 66.1"**Safety***Airbags*

Driver front-impact Yes Driver side-impact Seat mounted

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Selected Equip & Specs (cont'd)

Occupancy sensor	Yes	Overhead ... Safety Canopy System curtain 1st and 2nd row	
Passenger front-impact	Yes	Passenger side-impact	Seat mounted
Knee	Driver		
Seatbelt			
Rear centre 3 point	Yes	Height adjustable	Front
Pre-tensioners	Front	Pre-tensioners (#)	2
Security			
Immobilizer	SecuriLock	Panic alarm	Yes
Restricted driving mode	MyKey		

Seating**Passenger Capacity**

Capacity 5

Front Seats

Split Buckets Type Bucket

Driver SeatFore/aft Manual Height adjustable Manual
Reclining Manual Way direction control 6**Passenger seat**Fore/aft Manual Reclining Manual
Way direction control 4**Front Head Restraint**

Control Manual Type Adjustable

Front Armrest

Centre Yes

Rear SeatsDescriptor Split-bench Facing Front
Folding 60-40 Folding position Fold forward seatback
Type Fixed Reclining Manual
Fore/aft Manual**Rear Head Restraints**Control Manual Type Adjustable
Number 3**Front Seat Trim**

Material Cloth Back material Cloth

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Prepared by: Sandra Gonzalez

01/19/2022

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**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs (cont'd)*Rear Seat Trim Group*

Material Cloth

Back material Carpet

Convenience*AC And Heat Type*

Air conditioning Manual

Air filter Yes

Underseat ducts Yes

Audio System

Radio AM/FM stereo

Radio data system Yes

Radio grade Regular

Seek-scan Yes

External memory control SYNC

Internet radio Yes

Audio Speakers

Speaker type Regular

Speakers 6

Audio Controls

Speed sensitive volume Yes

Steering wheel controls Yes

Voice activation Yes

Streaming audio Bluetooth yes

Audio Antenna

Type Integrated roof

LCD Monitors

1st row 2

Primary monitor size (inches) 4.2

Cruise Control

Cruise control With steering wheel controls

Convenience Features

Driver foot rest Yes

Retained accessory power Yes

12V DC power outlet 3

Emergency SOS 911 Assist

Wireless phone connectivity Bluetooth

Smart device integration App link

Door Lock Activation

Type Power with 2 stage unlock

Remote Keyfob (all doors)

Integrated key/remote Yes

Auto locking Yes

Door Lock Type

Rear child safety Manual

Tailgate/rear door lock. Included with power door locks

Door Locks Extra FOB Controls

Remote engine start Smart device only

Instrumentation Type

Appearance Analog

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**2022 Escape 4dr FWD S (U0F)**

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs (cont'd)*Instrumentation Gauges*

Tachometer Yes

Engine temperature Yes

Instrumentation Warnings

Oil pressure Yes

Engine temperature Yes

Battery Yes

Lights on Yes

Key Yes

Low fuel Yes

Low washer fluid Yes

Lighting malfunction Yes

Door ajar Yes

Rear cargo ajar Yes

Service interval Yes

Brake fluid Yes

Low tire pressure Tire specific

Instrumentation Displays

Clock In-radio display

Compass Yes

Exterior temp Yes

Systems monitor Yes

Camera(s) - rear Yes

Instrumentation Feature

Trip computer Yes

Trip odometer Yes

Lane departure Active

Blind spot Warning

Forward collision Mitigation

Rear collision Warning

Pedestrian detection Prevention

Steering Wheel Type

Material Urethane

Tilting Manual

Telescoping Manual

Front Side Windows

Window 1st row activation Power

Windows Rear Side

2nd row activation Power

3rd row activation Fixed

Window Features

1-touch down Driver

Tinted Light

Front Windshield

Wiper Variable intermittent

Speed sensitive wipers Yes

Rear Windshield

Wiper Fixed interval

Defroster Yes

Window Fixed

Interior*Driver Visor*

Mirror Yes

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs (cont'd)*Passenger Visor*

Mirror Yes

Rear View Mirror

Day-night Yes

Headliner

Coverage Full Material Cloth

*Floor Trim*Coverage Full Covering Carpet
Mats Carpet front and rear*Trim Feature*Instrument panel insert Metal-look/piano black Gear shifter material Metal-look
Door panel insert Metal-look Console insert Metal-look
Interior accents Metal-look*Lighting*Dome light type Fade Front reading Yes
Illuminated entry Yes Rear reading Yes
Ignition switch Yes Variable IP lighting Yes*Floor Console Storage*

Storage Covered Type Full

Overhead Console Storage

Storage Yes Type Mini

*Storage*Driver door bin Yes Front Beverage holder(s) Yes
Glove box Yes Passenger door bin Yes
Rear yes Yes Rear door bins Yes*Cargo Space Trim*

Floor Carpet Trunk lid/rear cargo door Plastic

*Cargo Space Feature*Tie downs Yes Light Yes
Concealed storage Yes Tire mobility kit Yes*Legroom*

Front 42.4" Rear 40.7"

Headroom

Front 40.0" Rear 39.3"

Hip Room

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Selected Equip & Specs (cont'd)

Front	55.2"	Rear	53.3"
<i>Shoulder Room</i>			
Front	57.6"	Rear	56.0"
<i>Interior Volume</i>			
Passenger volume	104.0 cu.ft.		

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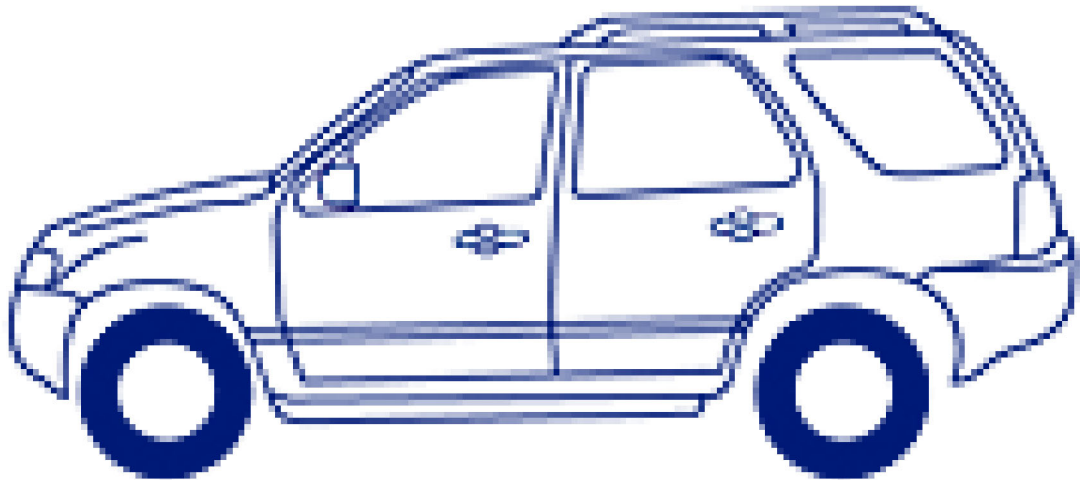
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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



Light Duty

GVWR N/A lbs

GVW Totals

1 Payload - (Added Equipment) 0 lbs

Occupants Weight 750 lbs

Curb Weight (as configured) 3,298 lbs

TOTAL **4,048 lbs**

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Vehicle Dimension and Performance Summary (cont'd)

Payload	0 lbs
Useable Payload	-750 lbs

Useable Payload (-750 lbs) exceeds Payload (0 lbs).

Maximum payload capabilities are for properly equipped vehicles with required equipment and vary based on vehicle configuration, accessories, and option content.

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Warranty

Standard Warranty

Basic

Distance 36,000 miles Months 36 months

Powertrain

Distance 60,000 miles Months 60 months

Corrosion Perforation

Distance Unlimited miles Months 60 months

Roadside Assistance

Distance 60,000 miles Months 60 months

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Available Options

Selected	Code	Description	MSRP
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Packages

<input checked="" type="checkbox"/>	100A	Equipment Group 100A	N/C
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Includes:

- Engine: 1.5L EcoBoost
Includes auto start-stop technology.
- Transmission: 8-Speed Automatic
- 3.81 Axle Ratio
- GVWR: TBD
- Tires: 225/65R17 AS BSW
- Wheels: 17" Steel w/Sparkle Silver-Painted Covers
- Cloth Front Bucket Seats
Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline).
- Radio: AM/FM Stereo
Includes 6 speakers and speed compensated volume.
- SYNC Communications & Entertainment System
Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port.
- FordPass Connect
Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).

Powertrain

<input checked="" type="checkbox"/>	996	Engine: 1.5L EcoBoost	STD
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Includes auto start-stop technology.

<input checked="" type="checkbox"/>	448	Transmission: 8-Speed Automatic	STD
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<input checked="" type="checkbox"/>	STDAX	3.81 Axle Ratio	STD
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<input checked="" type="checkbox"/>	STDGV	GVWR: TBD	STD
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Wheels & Tires

<input checked="" type="checkbox"/>	STDTR	Tires: 225/65R17 AS BSW	STD
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<input checked="" type="checkbox"/>	STDWL	Wheels: 17" Steel w/Sparkle Silver-Painted Covers	STD
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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	64U	Wheels: 17" Shadow Silver-Painted Aluminum	\$595.00
<input type="checkbox"/>	51U	Mini Spare Wheel Replaces tire inflator and sealant kit. <i>Includes mini spare tire, wheel nut wrench and jack.</i>	\$110.00

Seats & Seat Trim

<input checked="" type="checkbox"/>	V	Cloth Front Bucket Seats <i>Includes 6-way manual driver (fore/aft, up/down, recline) and 4-way manual front passenger (fore/aft with manual recline).</i>	STD
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Other Options

<input checked="" type="checkbox"/>	PAINT	Monotone Paint Application	STD
<input checked="" type="checkbox"/>	106WB	106" Wheelbase	STD
<input checked="" type="checkbox"/>	STDRD	Radio: AM/FM Stereo <i>Includes 6 speakers and speed compensated volume. Includes: - SYNC Communications & Entertainment System Includes enhanced voice recognition communication and entertainment system, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB port. - FordPass Connect Includes 4G LTE Wi-Fi hotspot that connects up to 10 devices (includes a wireless data trial that begins upon AT&T activation and expires at the end of 3 months or when 3GB of data is used, whichever comes first, but cannot extend beyond the trial subscription period for remote features. To activate, go to www.att.com/ford). Remote start with specific time scheduling, lock and unlock, locate parked vehicle and check vehicle status (the FordPass App and complimentary connected services are required for remote features (see FordPass terms for details). Connected services and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. Connected services exclude Wi-Fi hotspot).</i>	STD

<input type="checkbox"/>	41H	Engine Block Heater	\$150.00
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<input type="checkbox"/>	153	Front License Plate Bracket <i>Standard in states requiring two license plates and optional to all others.</i>	N/C
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<input type="checkbox"/>	47B	Easy Access Cargo Shade	\$135.00
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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	50B	Front & Rear Floor Liners w/Carpet Mats <i>Includes standard front and rear carpeted floor mats.</i>	\$200.00
<input type="checkbox"/>	50C	Front & Rear Floor Liners w/o Carpet Mats <i>Deletes standard front and rear carpeted floor mats.</i>	\$160.00
<input type="checkbox"/>	50Q	Cargo Mat	\$100.00
<input type="checkbox"/>	63E	Remote Start System <i>Long range with confirmation. Includes 2 separate key fobs.</i>	\$495.00
<input type="checkbox"/>	63C	Splash Guards	\$210.00

Dealer Installed Options

<input type="checkbox"/>	FHLAH	Cargo Organizer, Soft-Sided Cooler Bag <i>Includes adjustable carrying strap and Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$35.00
<input type="checkbox"/>	BECAG	Cargo Organizer, Soft-Sided Large, Folding <i>Includes Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$90.00
<input type="checkbox"/>	BECAF	Cargo Organizer, Soft-Sided Standard, Folding <i>Includes Ford logo. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$80.00
<input type="checkbox"/>	J4JAE	Center Console In-Vehicle Safe by Console Vault <i>Includes coded lock. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$380.00
<input type="checkbox"/>	AHQAB	First Aid Kit <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$50.00

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	AHMAB	Road Side Assistance Kit <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$70.00
<input type="checkbox"/>	D5EAD	Wheel-Locking Lug Nuts <i>Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.</i>	\$75.00

Fleet Options

<input type="checkbox"/>	942	Daytime Running Lamps (DRL) Requires valid FIN code. <i>Non-configurable. Replaces the standard Configurable Daytime Running Lamps (DRL).</i>	\$45.00
<input type="checkbox"/>	924	Privacy Glass Requires valid FIN code. <i>2nd row side and liftgate.</i>	\$270.00
<input type="checkbox"/>	60S	Reverse Parking Sensor Requires valid FIN code.	\$245.00
<input type="checkbox"/>	96B	Decal Option Up To 8 Square Feet Material Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to www.fordcommercialgraphics.com.</i>	N/A
<input type="checkbox"/>	96C	Decal Option Up To 12 Square Feet Material Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to www.fordcommercialgraphics.com.</i>	N/A
<input type="checkbox"/>	96D	Decal Option Up To 18 Square Feet Material Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to www.fordcommercialgraphics.com.</i>	N/A

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	96E	Decal Option Up To 25 Square Feet Material	N/A
		Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to www.fordcommercialgraphics.com.</i>	
<input type="checkbox"/>	96F	Decal Option Up To 40 Square Feet Material	N/A
		Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to www.fordcommercialgraphics.com.</i>	
<input type="checkbox"/>	96G	Decal Option Up To 55 Square Feet Material	N/A
		Requires valid FIN code. <i>Minimum annual order of 25 units. For order process details, go to www.fordcommercialgraphics.com.</i>	
<input type="checkbox"/>	D9U	Built: Louisville Plant	N/C
<input type="checkbox"/>	31L	Ship Thru: Auto Truck	N/C
<input type="checkbox"/>	31N	Ship Thru: Monroe Truck Equipment Inc.	N/C
<input type="checkbox"/>	31F	Ship-Thru: National Fleet Services	\$0.00
<input type="checkbox"/>	31P	Ship-Thru: PalFleet Truck Equipment	N/C
<input type="checkbox"/>	31K	Ship-Thru: Knapheide Truck Equipment	\$0.00
<input type="checkbox"/>	31M	Ship-Thru: Manning Truck Equipment	N/C
<input type="checkbox"/>	31V	Ship-Thru: Adrian Steel	\$0.00
<input type="checkbox"/>	31J	Ship-Thru: Knapheide - IN	N/C

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2022 Escape 4dr FWD S (U0F)

Price Level: 225 | Quote ID: STATEESCAP

Available Options (cont'd)

Selected	Code	Description	MSRP
<input type="checkbox"/>	31C	Ship-Thru: KC Truck Systems Inc.	\$0.00
<input type="checkbox"/>	31U	Ship-Thru: General Truck Body	N/C
<input type="checkbox"/>	FLADCR	Fleet Advertising Credit	\$0.00
<input type="checkbox"/>	FINAL2	Fleet Final Order Date: TBD	N/C
<input type="checkbox"/>	56M	Ford US National Fleet Incentives Ford US National - 10/04/21	\$0.00

Emissions

<input checked="" type="checkbox"/>	425	50-State Emissions System	STD
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General Info

<input type="checkbox"/>	ORDER1	Initial Order Date: 08/16/2021	N/C
<input type="checkbox"/>	START1	Start-Up Date: 11/24/2021	N/C
<input type="checkbox"/>	FINAL1	Final Order Date: TBD	N/C
<input type="checkbox"/>	BUILD1	Build-Out Date: TBD	N/C

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220



Client Proposal

Prepared by:

Sandra Gonzalez

Office: 480-696-5930

Email: SGONZALEZ@PEORIAFORD.COM

Date: 01/19/2022



Prepared by: Sandra Gonzalez
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Re: Vehicle Proposal 01/19/2022

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Best Regards,

Sandra Gonzalez
GOVERNMENT AND FLEET SALES MANAGER
480-696-5930
SGONZALEZ@PEORIAFORD.COM



Prepared by: Sandra Gonzalez
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

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Prepared by: Sandra Gonzalez
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
W1Y	Base Vehicle Price (W1Y)	\$38,125.00
Packages		
101A	Order Code 101A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Auto Start-Stop Switch Delete Deletes button on dash which disables auto start-stop technology. Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,500 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Dark Palazzo Gray Vinyl Bucket Seats Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only. - Vinyl Front Bucket Seats - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).	N/C
Powertrain		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i> <i>Includes:</i> - Auto Start-Stop Switch Delete Deletes button on dash which disables auto start-stop technology. Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active.	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X73	3.73 Axle Ratio	Included
STDGV	GVWR: 9,500 lbs	Included
57A	Auto Start-Stop Switch Delete <i>Deletes button on dash which disables auto start-stop technology. Deletes auto stop-start technology disable button on dash, however, the feature remains permanently active.</i>	Included
Wheels & Tires		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included



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2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

As Configured Vehicle (cont'd)

Code	Description	MSRP
Seats & Seat Trim		
V	Vinyl Front Bucket Seats	Included
21G	Dark Palazzo Gray Vinyl Bucket Seats	Included
	<i>Includes 2-way manual driver seat, 2-way manual passenger seat and driver armrest only.</i>	
Other Options		
PAINT	Monotone Paint Application	STD
130WB	130" Wheelbase	STD
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD)	\$325.00
	<i>The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle. If the vehicle begins to approach the upper speed limit then audible and visual warning are given.</i>	
57G	Driver Controlled Front/Rear Aux A/C & Heater	\$860.00
	<i>Heat is distributed from rear of front-passenger seat. A/C is distributed from the rear of van.</i>	
58U	Radio: AM/FM Stereo	Included
	<i>Includes 4.0" multi-function display, Bluetooth, dual USB ports and 4 speakers (front).</i>	
Fleet Options		
WARANT	Fleet Customer Powertrain Limited Warranty	N/C
	Requires valid FIN code.	
	<i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	
Emissions		
425	50-State Emissions System	STD
Interior Color		
VK_01	Dark Palazzo Gray	N/C



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Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

As Configured Vehicle (cont'd)

Code	Description	MSRP
Exterior Color		
YZ_01	Oxford White	N/C
SUBTOTAL		\$39,310.00
Destination Charge		\$1,695.00
TOTAL		\$41,005.00



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Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs

Dimensions

- Exterior length: 219.9"
- Exterior height: 83.9"
- Front track: 68.2"
- Turning radius: 21.5'
- Front headroom: 40.8"
- Front shoulder room: 67.9"
- Exterior width: 81.3"
- Wheelbase: 130.0"
- Rear track: 68.6"
- Front legroom: 41.3"
- Front hiproom: 60.7"
- Cargo volume: 246.7cu.ft.

Powertrain

- 275hp 3.5L DOHC 24 valve V-6 engine with variable valve control, port/direct injection
- ULEV II
- Rear-wheel drive
- Fuel Economy Highway: N/A
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy Cty: N/A
- Capless fuel filler

Suspension/Handling

- Front independent strut suspension with anti-roll bar
- Electric power-assist rack-pinion Steering
- LT235/65SR16 CBSW AS front and rear tires
- Rear rigid axle leaf spring suspension with regular shocks
- Front and rear 16 x 6.5 argent steel wheels

Body Exterior

- 3 doors
- Driver and passenger power remote, manual folding door mirrors
- Black bumpers
- Front and rear 16 x 6.5 wheels
- Sliding right rear passenger
- Black door mirrors
- Clearcoat paint
- 1 rear tow hook(s)

Convenience

- Manual air conditioning
- * **Cruise control with steering wheel controls**
- Power front windows
- Remote power door locks with 2 stage unlock and illuminated entry
- Manual telescopic steering wheel
- Emergency SOS
- 1 1st row LCD monitor
- Driver and passenger door bins
- * **Rear HVAC**
- * **Ford Co-Pilot360 - ACC with ASLD distance pacing**
- Driver 1-touch down
- Manual tilt steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front cupholders

Seats and Trim



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01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

- Seating capacity of 2
- 4-way driver seat adjustment
- Driver armrest
- Front bucket seats
- 4-way passenger seat adjustment
- Metal-look instrument panel insert

Entertainment Features

- AM/FM stereo radio
- External memory control
- 4 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Auto on/off headlights
- Light tinted windows
- Tachometer
- Low tire pressure warning
- Lane departure
- Delay-off headlights
- Variable intermittent front windshield wipers
- Front reading lights
- Camera(s) - rear
- Trip odometer

Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- Ford Co-Pilot360 w/Side Wind Stabilization Electronic stability control
- Dual front impact airbag supplemental restraint system with passenger cancel
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- Power remote door locks with 2 stage unlock and panic alarm
- Manually adjustable front head restraints
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- SecuriLock immobilizer
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

Dimensions

General Weights

Curb	4,985 lbs.	GVWR	9,500 lbs.
Payload	4,460 lbs.		

Front Weights

Front GAWR	4,130 lbs.
------------------	------------

Rear Weights

Rear GAWR	5,750 lbs.
-----------------	------------



Prepared by: Sandra Gonzalez
01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

General Trailering

Towing capacity 5300 lbs. GCWR 10800 lbs.

Fuel Tank type

Capacity 25.1 gal. Capless fuel filler Yes

Off Road

Load floor height 29 "

Interior cargo

Cargo volume 246.7 cu.ft. Height 56.9 "
Length 126.0 " Minimum width 54.8 "
Maximum width 70.2 "

Powertrain

Engine Type

Block material Aluminum Cylinders V-6
Head material Aluminum Ignition Spark
Injection Port/direct injection Liters 3.5L
Orientation Longitudinal Recommended fuel Regular unleaded
Valves per cylinder 4 Valvetrain DOHC
Variable valve control Yes

Engine Spec

Bore 3.64" Compression ratio 11.8:1
Displacement 213 cu.in. Stroke 3.41"

Engine Power

Output 275 HP @ 6,250 RPM Torque 260 ft.-lb @ 4,000 RPM

Alternator

Amps 250

Battery

Amp hours 70 Run down protection Yes

Transmission

Electronic control Yes Lock-up Yes
Overdrive Yes Speed 10
Type Automatic

Transmission Gear Ratios

1st 4.689 2nd 2.985
3rd 2.146 4th 1.769
5th 1.52 6th 1.275
7th 1 8th 0.854



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Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

9th	0.689	10th	0.636
Reverse Gear ratios	4.866		

Transmission Extras

* Sequential shift control	Yes	Oil cooler	Regular duty
---	------------	------------------	--------------

Drive Type

Type Rear-wheel

Drive Feature

Traction control ABS and driveline

Drive Axle

Ratio 3.73

Exhaust

Material	Stainless steel	System type	Single
----------------	-----------------	-------------------	--------

Emissions

CARB	ULEV II	EPA	Tier 2 Bin 5
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fuel Economy

Fuel type Gasoline

Fuel Economy (Alternate 1)

Fuel type E85

Driveability

Brakes

ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front
Electric parking brake	Yes		

Brake Assistance

Brake assist	Yes	Hill hold control	Yes
--------------------	-----	-------------------------	-----

Suspension Control

Ride	Regular	Electronic stability control	Stability control with anti-roll
------------	---------	------------------------------------	----------------------------------

Front Suspension

Independence	Independent	Type	Strut
Anti-roll bar	Regular		

Front Spring

Type	Coil	Grade	Regular
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Front Shocks



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Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

Type	Regular		
<i>Rear Suspension</i>			
Independence	Rigid axle	Type	Leaf
<i>Rear Spring</i>			
Type	Leaf	Grade	Regular
<i>Rear Shocks</i>			
Type	HD		
<i>Steering</i>			
Activation	Electric power-assist	Type	Rack-pinion
<i>Steering Specs</i>			
# of wheels	2		

Exterior

<i>Front Wheels</i>			
Diameter	16"	Width	6.50"
<i>Rear Wheels</i>			
Diameter	16"	Width	6.50"
<i>Spare Wheels</i>			
Wheel material	Steel		
<i>Front and Rear Wheels</i>			
Appearance	Argent	Material	Steel
Covers	Hub		
<i>Front Tires</i>			
Aspect	65	Diameter	16"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	235mm	LT load rating	C
RPM	720		
<i>Rear Tires</i>			
Aspect	65	Diameter	16"
Sidewalls	BSW	Speed	S
Tread	AS	Type	LT
Width	235mm	LT load rating	C
RPM	720		
<i>Spare Tire</i>			
Mount	Underbody w/crankdown	Type	Full-size



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01/19/2022

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2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

Wheels

Front track	68.2"	Rear track	68.6"
Turning radius	21.5'	Wheelbase	130.0"

Body Features

Front license plate bracket	Yes	Body material	Fully galvanized steel
Side impact beams	Yes	Rear tow hook(s)	1

Body Doors

Door count	3	Right rear passenger	Sliding
Cargo	Split swing-out		

Exterior Dimensions

Length	219.9"	Body width	81.3"
Body height	83.9"	Front bumper to Front axle	40.3"
Side door opening height	49.6"	Side door opening width	51.2"
Rear door opening height	49.5"	Rear door opening width	61.7"
Rear door opening degree	180.0		

Safety

Airbags

Driver front-impact	Yes	Driver side-impact	Seat mounted
Occupancy sensor	Yes	Overhead	Safety Canopy System curtain 1st row
Passenger front-impact	Cancellable	Passenger side-impact	Seat mounted

Seatbelt

Height adjustable	Front	Pre-tensioners	Front
Pre-tensioners (#)	2		

Security

Immobilizer	SecuriLock	Panic alarm	Yes
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Seating

Passenger Capacity

Capacity	2
----------------	---

Front Seats

Split	Buckets	Type	Bucket
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Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Passenger seat



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Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

Fore/aft	Manual	Reclining	Manual
Way direction control	4		
<i>Front Head Restraint</i>			
Control	Manual	Type	Adjustable
<i>Front Armrest</i>			
Driver	Yes		
<i>Front Seat Trim</i>			
Material	Vinyl	Back material	Vinyl

Convenience

<i>AC And Heat Type</i>			
Air conditioning	Manual	* Rear HVAC	Yes
* Underseat ducts	Yes		

<i>Audio System</i>			
Auxiliary audio input	Yes	Radio	AM/FM stereo
Radio grade	Regular	Seek-scan	Yes
External memory control	External memory control		

<i>Audio Speakers</i>			
Speaker type	Regular	Speakers	4

<i>Audio Controls</i>			
Steering wheel controls	Yes	Streaming audio	Bluetooth yes

<i>Audio Antenna</i>	
Type	Fixed

<i>LCD Monitors</i>			
1st row	1	Primary monitor size (inches)	4

<i>Cruise Control</i>			
* Cruise control. With steering wheel controls		* Distance pacing Ford Co-Pilot360 - ACC with ASLD	

<i>Convenience Features</i>			
Driver foot rest	Yes	12V DC power outlet	2
Emergency SOS	Integrated	Wireless phone connectivity	Bluetooth

<i>Door Lock Activation</i>			
Type	Power with 2 stage unlock	Remote	Keyfob (all doors)
Integrated key/remote	Yes	Auto locking	Yes



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01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

Door Lock Type

Tailgate/rear door lock. Included with power door locks

Instrumentation Type

Appearance Analog

Instrumentation Gauges

Tachometer Yes

Engine temperature Yes

Instrumentation Warnings

Oil pressure Yes

Engine temperature Yes

Battery Yes

Lights on Yes

Key Yes

Low fuel Yes

Door ajar Yes

Rear cargo ajar Yes

Service interval Yes

Brake fluid Yes

Low tire pressure Yes

Instrumentation Displays

Clock In-radio display

Systems monitor Yes

Camera(s) - rear Yes

Instrumentation Feature

Trip odometer Yes

Lane departure Warning

Forward collision Mitigation

Steering Wheel Type

Material Urethane

Tilting Manual

Telescoping Manual

Front Side Windows

Window 1st row activation Power

Window Features

1-touch down Driver

Tinted Light

Laminated glass Yes

Front Windshield

Wiper Variable intermittent

Interior

Headliner

Coverage Front

Material Cloth

Floor Trim

Coverage Front

Covering Vinyl/rubber



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01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Selected Equip & Specs (cont'd)

Trim Feature

Instrument panel insert Metal-look Gear shifter material Urethane

Lighting

Dome light type Fade Front reading Yes
Illuminated entry Yes Variable IP lighting Yes

Floor Console Storage

Storage Yes Type Partial

Storage

Driver door bin Yes Front Beverage holder(s) Yes
Glove box Locking Passenger door bin Yes
Instrument panel Bin

Cargo Space Feature

Light Yes

Legroom

Front 41.3"

Headroom

Front 40.8"

Hip Room

Front 60.7"

Shoulder Room

Front 67.9"



Prepared by: Sandra Gonzalez
01/19/2022

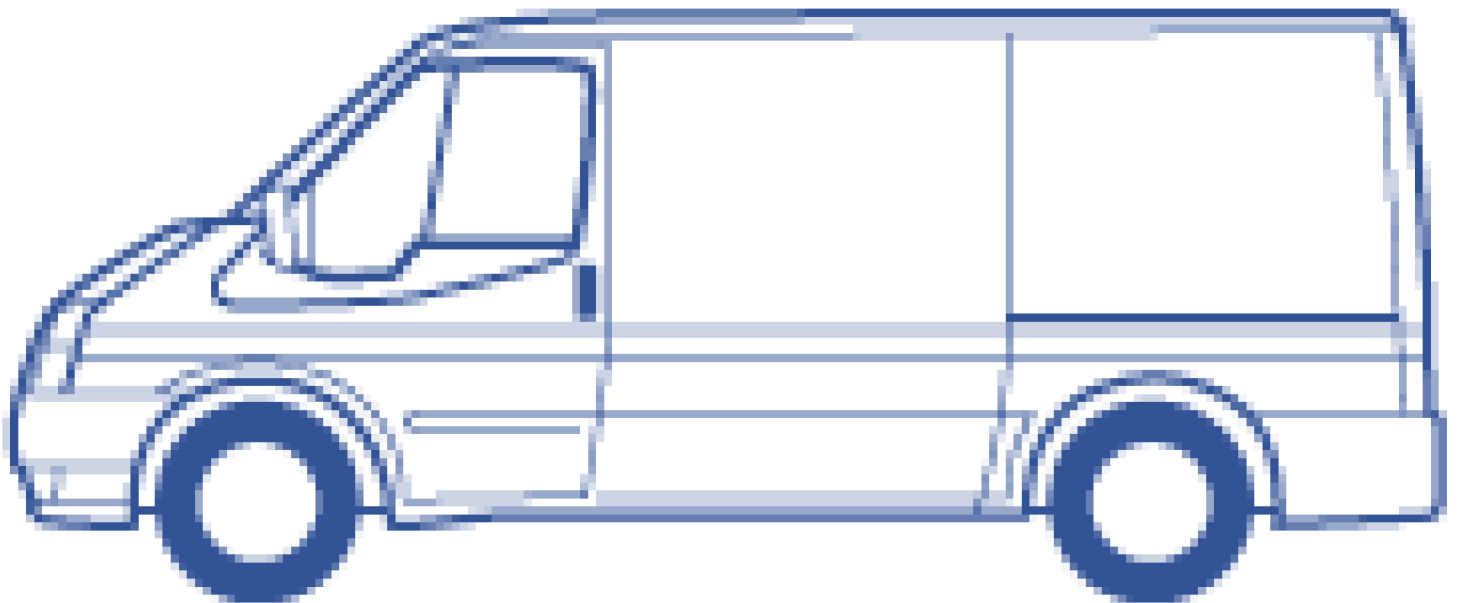
Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.





Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 Transit-350 Cargo RWD Low Roof Van 130" WB Base (W1Y)

Price Level: 220

Vehicle Dimension and Performance Summary (cont'd)

Light Duty

GVWR 9,500 lbs

GVW Totals

1 Payload - (Added Equipment) 0 lbs

Occupants Weight 300 lbs

Curb Weight (as configured) 4,985 lbs

TOTAL **5,285 lbs**

Payload 4,460 lbs

Useable Payload 4,160 lbs

Maximum payload capabilities are for properly equipped vehicles with required equipment and vary based on vehicle configuration, accessories, and option content.

Prepared for: , STATE OF ARIZONA AZ

2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225



Client Proposal

Prepared by:

Sandra Gonzalez

Office: 480-696-5930

Email: SGONZALEZ@PEORIAFORD.COM

Quote ID: F150STATE

Date: 01/19/2022

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

, **STATE OF ARIZONA**AZ

Re: Quote ID F150STATE 01/19/2022

To Whom It May Concern,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Best Regards,

Sandra Gonzalez

GOVERNMENT AND FLEET SALES MANAGER

480-696-5930

SGONZALEZ@PEORIAFORD.COM

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

Table of Contents

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Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
F1C	Base Vehicle Price (F1C)	\$29,990.00
Packages		
100A	Equipment Group 100A Standard <i>Includes:</i> - Engine: 3.3L V6 PFDI Includes auto start-stop technology and flex-fuel capability. - Transmission: Electronic 10-Speed Automatic Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail. - 3.55 Axle Ratio - GVWR: 6,010 lbs Payload Package - Tires: 245/70R17 BSW A/S - Wheels: 17" Silver Steel - Cloth 40/20/40 Front Seat Includes 2-way manual driver/passenger adjustment and armrest. - Radio: AM/FM Stereo w/4 Speakers Includes auxiliary audio input jack. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.	N/C
Powertrain		
99B	Engine: 3.3L V6 PFDI <i>Includes auto start-stop technology and flex-fuel capability.</i>	Included
44G	Transmission: Electronic 10-Speed Automatic <i>Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery and trail.</i>	Included
X19	3.55 Axle Ratio	Included
STDGV	GVWR: 6,010 lbs Payload Package	Included
Wheels & Tires		
STDTR	Tires: 245/70R17 BSW A/S	Included
64C	Wheels: 17" Silver Steel	Included
Seats & Seat Trim		
C	Cloth 40/20/40 Front Seat <i>Includes 2-way manual driver/passenger adjustment and armrest.</i>	Included
Other Options		
122WB	122" Wheelbase	STD

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

As Configured Vehicle (cont'd)

Code	Description	MSRP
PAINT	Monotone Paint Application	STD
STDRD	Radio: AM/FM Stereo w/4 Speakers <i>Includes auxiliary audio input jack.</i> <i>Includes:</i> - SYNC 4 <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.</i>	Included
85A	XL Power Equipment Group <i>Includes:</i> - Power Glass Sideview Mirrors w/Black Skull Caps <i>Includes heat and manual-folding.</i> - Illuminated Entry - MyKey - Perimeter Alarm - Power Door Locks <i>Includes flip key and integrated key transmitter keyless-entry (includes Autolock).</i> - Power Tailgate Lock - Power Front Windows	\$970.00

Fleet Options

50S	Cruise Control Requires valid FIN code.	\$225.00
WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code. <i>Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.</i>	N/C

Interior Color

CS_01	Black	N/C
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Exterior Color

YZ_01	Oxford White	N/C
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SUBTOTAL		\$31,185.00
Destination Charge		\$1,695.00
TOTAL		\$32,880.00

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382



2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

Selected Equip & Specs

Dimensions

- Exterior length: 209.1"
- Exterior height: 75.6"
- Turning radius: 20.6'
- Front legroom: 43.9"
- Front hiproom: 62.5"
- Passenger volume: 64.7cu.ft.
- Departure angle: 24.6 deg
- Box length: 78.0"
- Exterior width: 79.9"
- Wheelbase: 122.0"
- Min ground clearance: 8.7"
- Front headroom: 40.8"
- Front shoulder room: 66.7"
- Approach angle: 24.8 deg
- Maximum cargo volume: 8.8cu.ft.

Powertrain

- 290hp 3.3L DOHC 24 valve V-6 engine with Ti-VCT variable valve control, port/direct injection
- Driver selectable mode
- LEV3-ULEV70
- Rear-wheel drive
- Fuel Economy Highway: 24 mpg
- Auto stop-start feature
- Recommended fuel : regular unleaded
- 10 speed automatic transmission with overdrive
- Fuel Economy City: 19 mpg
- Capless fuel filler

Suspension/Handling

- Front independent double wishbone suspension with anti-roll bar, gas-pressurized shocks
- Electric power-assist rack-pinion Steering
- P245/70SR17 BSW AS front and rear tires
- Rear rigid axle leaf spring suspension with gas-pressurized shocks
- Front and rear 17 x 7.5 silver steel wheels

Body Exterior

- 2 doors
- Black door mirrors
- Bed-rail protectors
- Trailer harness
- Clearcoat paint
- * **Driver and passenger power remote heated, manual folding door mirrors**
- Black bumpers
- Easy lift tailgate
- Box style: regular
- Front and rear 17 x 7.5 wheels

Convenience

- Manual air conditioning
- * **Power front windows**
- * **Driver and passenger 1-touch down**
- Manual tilt steering wheel
- Day-night rearview mirror
- SYNC 4 911 Assist emergency SOS
- 2 1st row LCD monitors
- * **Cruise control with steering wheel controls**
- * **Driver and passenger 1-touch up**
- * **Remote power door locks with 2 stage unlock and illuminated entry**
- Manual telescopic steering wheel
- FordPass Connect 4G internet access
- Wireless phone connectivity
- Front cupholders

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STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

Selected Equip & Specs (cont'd)

- Passenger visor mirror
- Driver and passenger door bins
- Full overhead console

Seats and Trim

- Seating capacity of 3
- 4-way driver seat adjustment
- Centre front armrest
- Front 40-20-40 split-bench seat
- 4-way passenger seat adjustment
- Cloth seat upholstery

Entertainment Features

- AM/FM stereo radio with radio data system
- SYNC 4 external memory control
- 4 speakers
- Fixed antenna
- Auxiliary audio input
- Steering wheel mounted radio controls
- Streaming audio

Lighting, Visibility and Instrumentation

- Halogen aero-composite headlights
- Auto on/off headlights
- Light tinted windows
- Tachometer
- Oil pressure gauge
- Outside temperature display
- Low tire pressure warning
- Lane departure
- Delay-off headlights
- Variable intermittent front windshield wipers
- Front reading lights
- Voltmeter
- Compass
- Camera(s) - rear
- Trip odometer

Safety and Security

- 4-wheel ABS brakes
- Electric parking brake
- AdvanceTrac with Curve Control Electronic stability control
- Dual front impact airbag supplemental restraint system
- Safety Canopy System curtain 1st row overhead airbag supplemental restraint system
- * **Remote activated perimeter/approach lighting**
- * **Security system with SecuriLock immobilizer**
- Manually adjustable front head restraints
- Brake assist with hill hold control
- 4-wheel disc brakes
- ABS and driveline traction control
- Dual seat mounted side impact airbag supplemental restraint system
- Airbag supplemental restraint system occupancy sensor
- * **Power remote door locks with 2 stage unlock and panic alarm**
- * **MyKey restricted driving mode**
- Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB) Feature

Dimensions

General Weights

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

Selected Equip & Specs (cont'd)

* Curb	4,027 lbs.	GVWR	6,010 lbs.
Payload	1,985 lbs.		
<i>Front Weights</i>			
Front GAWR	2,850 lbs.	* Front curb weight	2,358 lbs.
Front axle capacity	3,750 lbs.	Front spring rating	2,850 lbs.
Front tire/wheel capacity	4,050 lbs.		
<i>Rear Weights</i>			
Rear GAWR	3,500 lbs.	* Rear curb weight	1,669 lbs.
Rear axle capacity	4,800 lbs.	Rear spring rating	3,500 lbs.
Rear tire/wheel capacity	4,498 lbs.		
<i>Trailer Type</i>			
Harness	Yes	Trailer sway control	Yes
<i>General Trailering</i>			
5th-wheel towing capacity	5000 lbs.	Gooseneck towing capacity	5000 lbs.
Towing capacity	5000 lbs.	GCWR	9400 lbs.
<i>Fuel Tank type</i>			
Capacity	23.01 gal.	Capless fuel filler	Yes
<i>Off Road</i>			
Approach angle	25 deg	Departure angle	25 deg
Ramp breakover angle	22 deg	Min ground clearance	9 "
Load floor height	34 "		
<i>Exterior cargo</i>			
Length	78.0 "	Minimum width	51.1 "
Volume	62.3 cu.ft.	Pickup box depth	21.4 "
Maximum width	65.2 "	Tailgate width	60.3 "
<i>Interior cargo</i>			
Maximum cargo volume	8.8 cu.ft.		

Powertrain*Engine Type*

Block material	Aluminum	Cylinders	V-6
Head material	Aluminum	Ignition	Spark
Injection	Port/direct injection	Liters	3.3L
Orientation	Longitudinal	Recommended fuel	Regular unleaded
Valves per cylinder	4	Valvetrain	DOHC
Variable valve control	Ti-VCT		

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022

Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

Selected Equip & Specs (cont'd)*Engine Spec*

Bore	3.56"	Compression ratio	12.0:1
Displacement	204 cu.in.	Stroke	3.41"

Engine Power

Output	290 HP @ 6,500 RPM	Torque	265 ft.-lb @ 4,000 RPM
--------------	--------------------	--------------	------------------------

Alternator

Amps	200
------------	-----

Battery

Amp hours	70	Cold cranking amps	610
Run down protection	Yes		

Engine Extras

Auto stop-start feature	Yes	Driver selectable mode	Yes
-------------------------------	-----	------------------------------	-----

Transmission

Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	10
Type	Automatic		

Transmission Gear Ratios

1st	4.696	2nd	2.985
3rd	2.146	4th	1.769
5th	1.52	6th	1.275
7th	1	8th	0.854
9th	0.689	10th	0.636
Reverse Gear ratios	4.866		

Transmission Extras

Driver selectable mode	Yes	* Sequential shift control	Yes
------------------------------	-----	---	------------

Drive Type

Type	Rear-wheel
------------	------------

Drive Feature

Traction control	ABS and driveline
------------------------	-------------------

Drive Axle

Ratio	3.55
-------------	------

Exhaust

Material	Stainless steel	System type	Single
----------------	-----------------	-------------------	--------

Emissions

CARB	LEV3-ULEV70	EPA	Tier 3 Bin 70
------------	-------------	-----------	---------------

Prepared for:

STATE OF ARIZONA

Prepared by: Sandra Gonzalez

01/19/2022



Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)

Price Level: 225 | Quote ID: F150STATE

Selected Equip & Specs (cont'd)

fuel Economy

City	19 mpg	Highway	24 mpg
Fuel type	Gasoline	Combined	21 mpg

Fuel Economy (Alternate 1)

City	14 mpg	Highway	18 mpg
Fuel type	E85	Combined	16 mpg

Green Values

Energy Impact Score (Barrels per year)	15.7	Carbon FP / Tailpipe and upstream total GHG (CO2, tons per year)	8.4
--	------	--	-----

*** Energy Impact Score (Barrels per year) 4.7**

Driveability

Brakes

ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front and rear
Electric parking brake	Yes		

Brake Assistance

Brake assist	Yes	Hill hold control	Yes
--------------------	-----	-------------------------	-----

Suspension Control

Ride	Regular	Electronic stability control	Stability control with anti-roll
------------	---------	------------------------------------	----------------------------------

Front Suspension

Independence	Independent	Type	Double wishbone
Anti-roll bar	Regular		

Front Spring

Type	Coil	Grade	Regular
------------	------	-------------	---------

Front Shocks

Type

Gas-pressurized

Rear Suspension

Independence	Rigid axle	Type	Leaf
--------------------	------------	------------	------

Rear Spring

Type	Leaf	Grade	Regular
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Rear Shocks

Type

Gas-pressurized

Steering

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Peoria Ford Commercial Fleet | 17338 N. 92nd Ave. Peoria Arizona | 85382

**2022 F-150 4x2 Regular Cab 6.5' box 122" WB XL (F1C)**

Price Level: 225 | Quote ID: F150STATE

Selected Equip & Specs (cont'd)

Activation Electric power-assist Type Rack-pinion

Steering Specs

of wheels 2

Exterior*Front Wheels*

Diameter 17" Width 7.50"

Rear Wheels

Diameter 17" Width 7.50"

Spare Wheels

Wheel material Steel

*Front and Rear Wheels*Appearance Silver Material Steel
Covers Hub*Front Tires*Aspect 70 Diameter 17"
Sidewalls BSW Speed S
Tread AS Type P
Width 245mm*Rear Tires*Aspect 70 Diameter 17"
Sidewalls BSW Speed S
Tread AS Type P
Width 245mm*Spare Tire*

Mount Underbody w/crankdown Type Full-size

Wheels

Turning radius 20.6' Wheelbase 122.0"

*Body Features*Body material Aluminum Side impact beams Yes
Active grille shutters Yes*Body Doors*

Door count 2 Cargo Tailgate

*Pickup*Box style Regular Bed-rail protectors Yes
Easy lift tailgate Yes

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Selected Equip & Specs (cont'd)*Exterior Dimensions*

Length	209.1"	Body width	79.9"
Body height	75.6"	Frame section modulus	4.7cu.in.
Frame yield strength (psi)	34800.0	Front bumper to Front axle	37.8"

Safety*Airbags*

Driver front-impact	Yes	Driver side-impact	Seat mounted
Occupancy sensor	Yes	Overhead ... Safety Canopy System curtain 1st row	
Passenger front-impact	Yes	Passenger side-impact	Seat mounted

Seatbelt

Height adjustable	Front	Pre-tensioners	Front
Pre-tensioners (#)	2		

Security

Immobilizer	SecuriLock	* Panic alarm	Yes
* Restricted driving mode	MyKey		

Seating*Passenger Capacity*

Capacity	3
----------------	---

Front Seats

Split	40-20-40	Type	Split-bench
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Driver Seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Passenger seat

Fore/aft	Manual	Reclining	Manual
Way direction control	4		

Front Head Restraint

Control	Manual	Type	Adjustable
---------------	--------	------------	------------

Front Armrest

Centre	Yes
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Front Seat Trim

Material	Cloth	Back material	Carpet
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Selected Equip & Specs (cont'd)

Convenience

AC And Heat Type

Air conditioning Manual

Audio System

Auxiliary audio input Yes
Radio data system Yes
Seek-scan Yes

Radio AM/FM stereo
Radio grade Regular
External memory control SYNC 4

Audio Speakers

Speaker type Regular

Speakers 4

Audio Controls

Speed sensitive volume Yes
Voice activation Yes

Steering wheel controls Yes
Streaming audio Bluetooth yes

Audio Antenna

Type Fixed

LCD Monitors

1st row 2

Primary monitor size (inches) 8

Cruise Control

*** Cruise control With steering wheel controls**

Convenience Features

*** Retained accessory power** Yes
Wireless phone connectivity SYNC 4

Emergency SOS SYNC 4 911 Assist
Smart device integration Mirroring

Door Lock Activation

*** Type** **Power with 2 stage unlock**
*** Integrated key/remote** Yes

*** Remote** **Keyfob (all doors)**
*** Auto locking** Yes

Door Lock Type

*** Tailgate/rear door lock** ... **Included with power door locks**

Door Locks Extra FOB Controls

Remote engine start Smart device only

Instrumentation Type

Appearance Analog

Instrumentation Gauges

Tachometer Yes

Oil pressure Yes

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Selected Equip & Specs (cont'd)

Engine temperature Yes
Transmission fluid temp Yes

Voltmeter Yes

Instrumentation Warnings

Oil pressure Yes
Battery Yes
Key Yes
Door ajar Yes
Brake fluid Yes

Engine temperature Yes
Lights on Yes
Low fuel Yes
Service interval Yes
Low tire pressure Tire specific

Instrumentation Displays

Clock In-radio display
Exterior temp Yes

Compass Yes
Camera(s) - rear Yes

Instrumentation Feature

Trip odometer Yes
Forward collision Mitigation

Lane departure Active
Pedestrian detection Prevention

Steering Wheel Type

Material Urethane
Telescoping Manual

Tilting Manual

Front Side Windows

* **Window 1st row activation** **Power**

Window Features

* **1-touch down** **Driver and passenger**
Tinted Light

* **1-touch up** **Driver and passenger**

Front Windshield

Wiper Variable intermittent

Rear Windshield

Window Fixed

Interior

Passenger Visor

Mirror Yes

Rear View Mirror

Day-night Yes

Headliner

Coverage Full

Material Cloth

Floor Trim

Coverage Full

Covering Vinyl/rubber

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Selected Equip & Specs (cont'd)

Trim Feature

Gear shifter material	Urethane	Cabback insulator	Yes
Interior accents	Metal-look		

Lighting

Dome light type	Fade	Front reading	Yes
* Illuminated entry	Yes	Variable IP lighting	Yes

Overhead Console Storage

Storage	Yes	Type	Full
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Storage

Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	Passenger door bin	Yes
Instrument panel	Bin	Dashboard	Yes

Legroom

Front 43.9"

Headroom

Front 40.8"

Hip Room

Front 62.5"

Shoulder Room

Front 66.7"

Interior Volume

Passenger volume 64.7 cu.ft.

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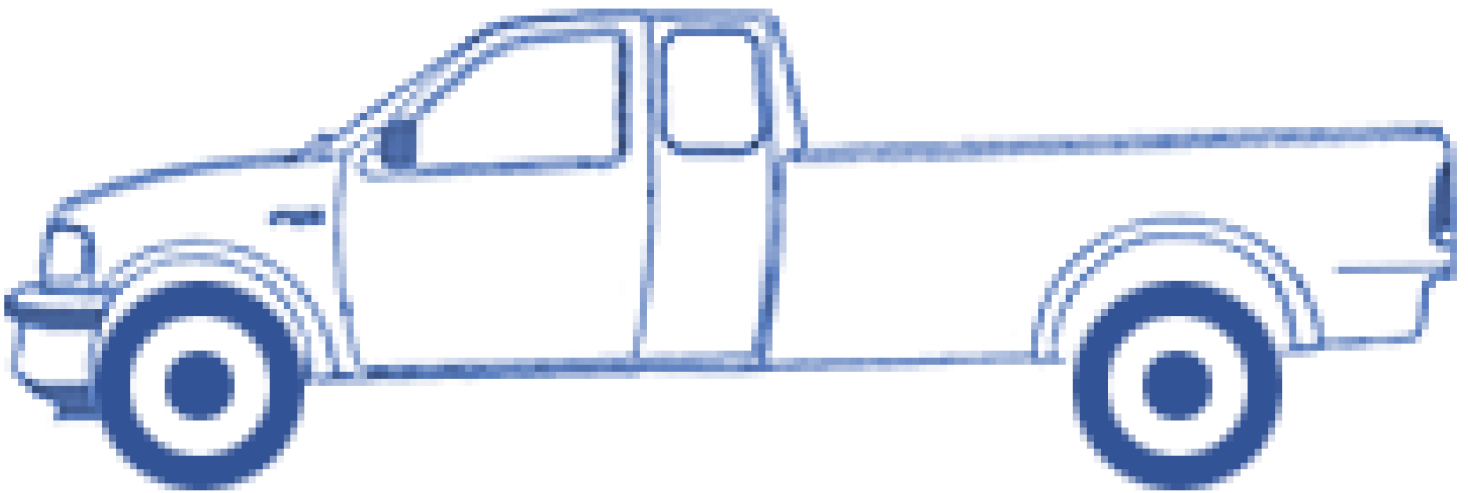
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Vehicle Dimension and Performance Summary

Performance predictions in this report represent an estimate of vehicle performance based on standard operating conditions. Variations in customer equipment, load configuration, ambient conditions, and/or operator driving techniques can cause significant variations in vehicle performance. These values are not representative of results that may be shown in actual dynamometer tests. This report should therefore be used as a guide for comparative vehicle performance.



Light Duty

GVWR 6,010 lbs

GVW **Totals**

1 Payload - (Added Equipment) 0 lbs

Occupants Weight 450 lbs

Curb Weight (as configured) 4,027 lbs

TOTAL **4,477 lbs**

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Vehicle Dimension and Performance Summary (cont'd)

Payload	1,985 lbs
Useable Payload	1,535 lbs

Maximum payload capabilities are for properly equipped vehicles with required equipment and vary based on vehicle configuration, accessories, and option content.

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Warranty

Standard Warranty

Basic

Distance 36,000 miles Months 36 months

Powertrain

Distance 60,000 miles Months 60 months

Corrosion Perforation

Distance Unlimited miles Months 60 months

Roadside Assistance

Distance 60,000 miles Months 60 months