

Fiber Project

Design/Build Contract
(Design Phase)





History of Fiber Projects



Timeline

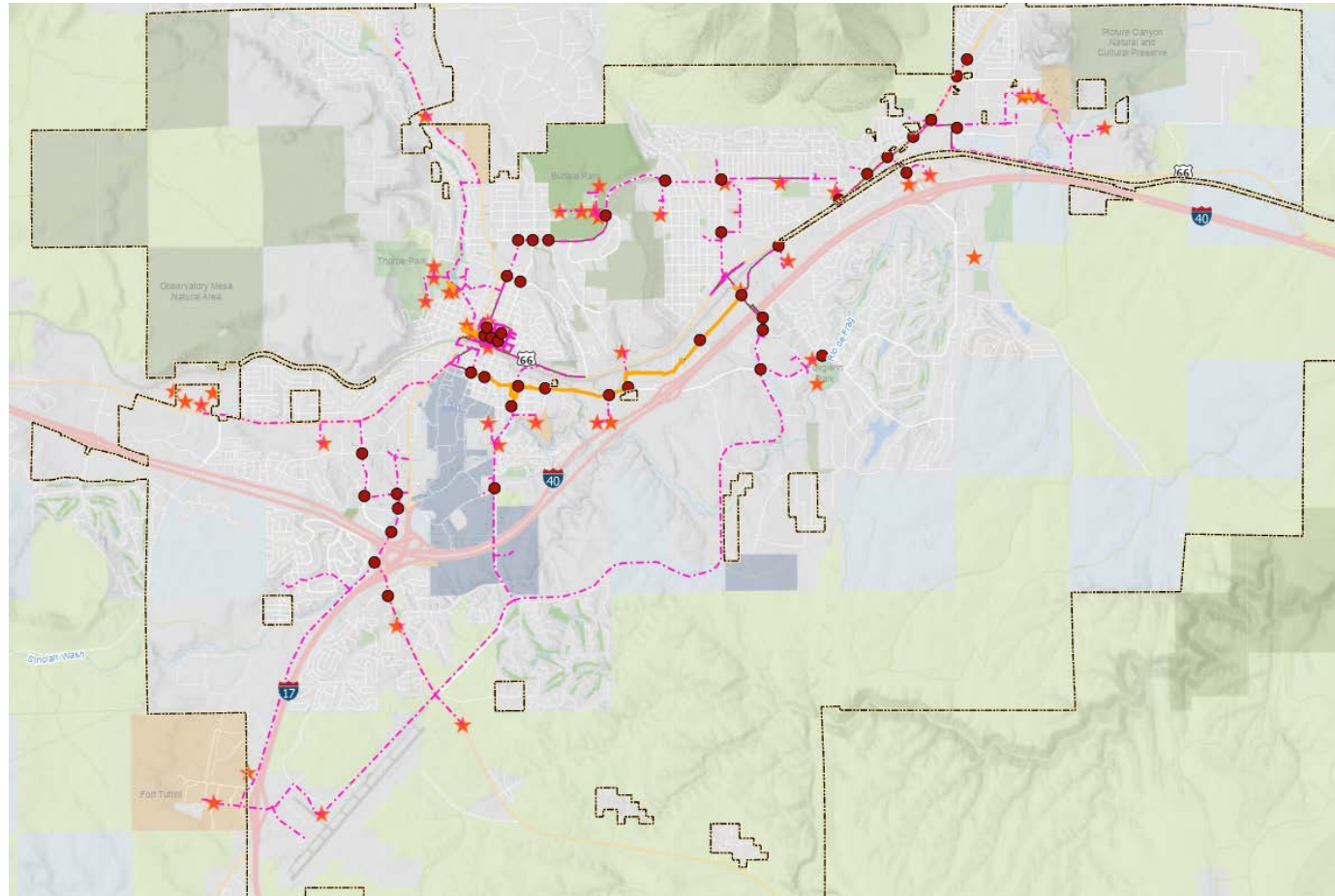
- 2017 – Butler Fiber
- 2018 – Start of Flagstaff Fiber Master Planning



History of Fiber Projects



Fiber Master Plan





History of Fiber Projects

Timeline

- 2017 – Butler Fiber
- 2018 – Start of Flagstaff Fiber Master Planning
- 2018/2019 – State began Statewide Fiber Master Planning
- 2020 – COVID hit and everyone had to work from home
- 2020 – ARPA funding
- 2021-2023 – Additional fiber funding by Council
- 2022 – Federal Infrastructure Investments and Jobs Act
- 2024 – City releases Fiber RSOQ



History of Fiber Projects

RSOQ

- We released an RSOQ to:
 - Meet community needs for expanded access to broadband
 - Help the City develop an internal municipal fiber network for our facilities and smart city infrastructure.
- Evaluations were conducted in collaboration with multiple internal departments and several community partners

wecomfiber



City of Flagstaff

09.03.2024

Agenda – Table of Contents

- 1) **Introduction to Wecom Fiber**
- 2) **Building a Greater Flagstaff**

Wecom “Solves the Problem”

Wecom embraces an "everyone wins" approach that appeals to both local and state government leaders. Our approach also ensures fast, reliable, and affordable connectivity is accessible to all.

We are guided by five principles:

1. **Fiber First**: build best-in-class, future-proof networks
2. **Partnership Orientation**: establish cooperative, long-term relationships with government entities at all levels, middle-mile providers, utilities, and others to provide value to our customers
3. **Whole-of-County, “Outside-In” Approach**: address the broadband needs of all unserved and underserved locations in our target counties, starting with the hardest to reach areas first
4. **Local Community Focus**: Headquartered in Kingman, AZ and 100% focused on serving rural Arizona. Our employees and executive team are Arizona-based, and we have a passion for serving the communities in which we live
5. **Fully Funded**: Our capital partners are committed to long-term, fiber broadband investment and will provide up to \$300M in private capital to complete Wecom’s FttH build throughout Arizona

Wecom Fiber History

Wecom Fiber specializes in bringing internet service to rural and tribal areas in Arizona

- Founded in Kingman, Arizona in 1956
- Serves western and northern Arizona employing **fiber-to-the-home (“FttH”) technology** and fixed wireless
- Named *Kingman Daily Miner’s* Reader’s Choice Award Winner for Best Internet Service Provider four years running
- **2020:** Won \$3.2M USDA Reconnect Grant to connect 1,500 homes on the Hualapai Tribe
- **2021:** Won \$10M ABDG award to build a **+\$45M FttH network** and serve 15,000 homes in Mohave and La Paz Counties
- **2022:** Partnered with Searchlight Capital, the nation’s largest private investor deploying fiber service, and Simple Broadband to accelerate Wecom’s growth throughout Arizona, committed to deploying **\$300M of private capital**
- **2023:** Won \$8.1M Yavapai County project award to build a **+\$21M FttH network** and serve 6,500 homes in Yavapai County
- **2024:** Selected by Coconino County to be their partner to bring broadband to rural unserved and underserved residents

Governor Katie Hobbs Groundbreaking (Mohave)



BRIDGING THE DIGITAL DIVIDE: Governor Katie Hobbs & Wecom Fiber Break Ground on High-Speed Broadband Internet for Mohave, La Paz Counties & Hualapai Reservation

News Release

November 15, 2023

“It’s clear that you are a trusted partner on all things broadband, and we are lucky to have the opportunity to work together...”

- Governor Katie Hobbs

Superior Groundbreaking (Pinal County)



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Flagstaff Fiber Network Outline

- **Project Overview**

- Plan is to achieve **citywide** fiber network coverage
- Investing **\$50 million** to serve residents of Flagstaff

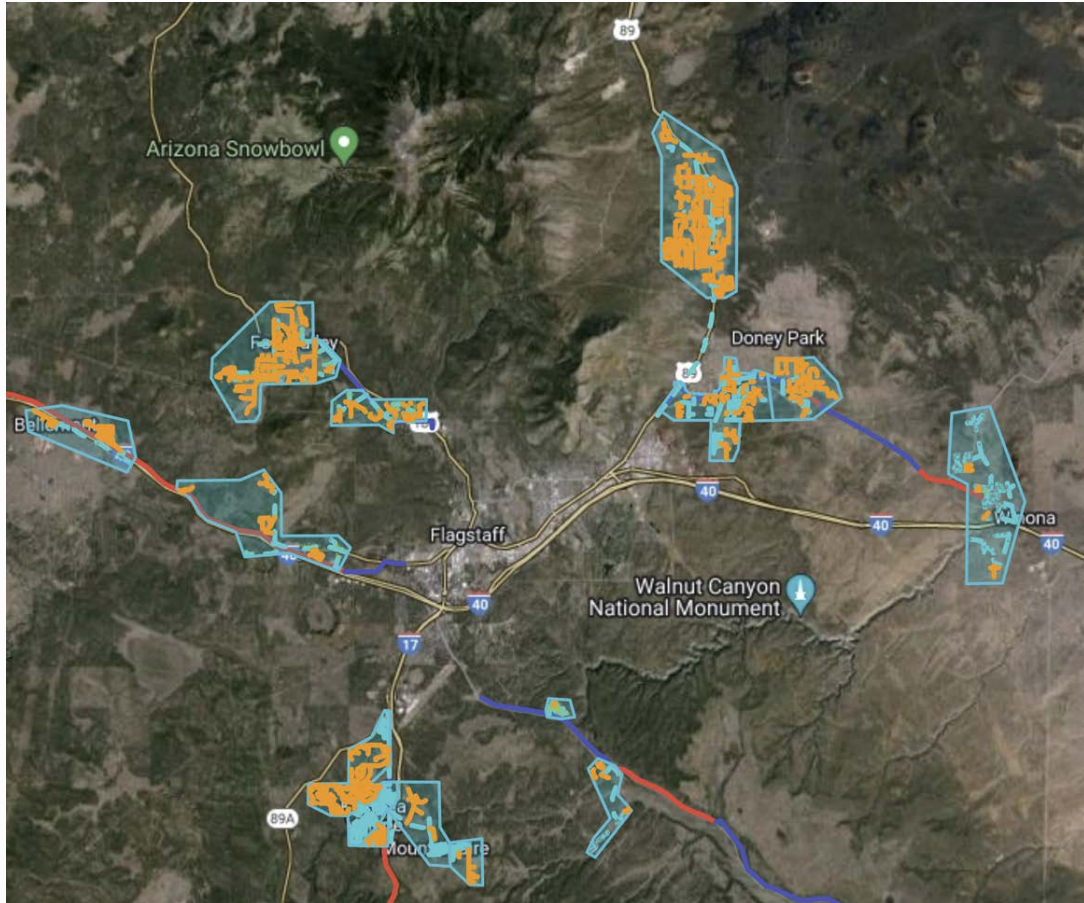
1+ Million
Feet of Fiber

72,000+
Residents Served

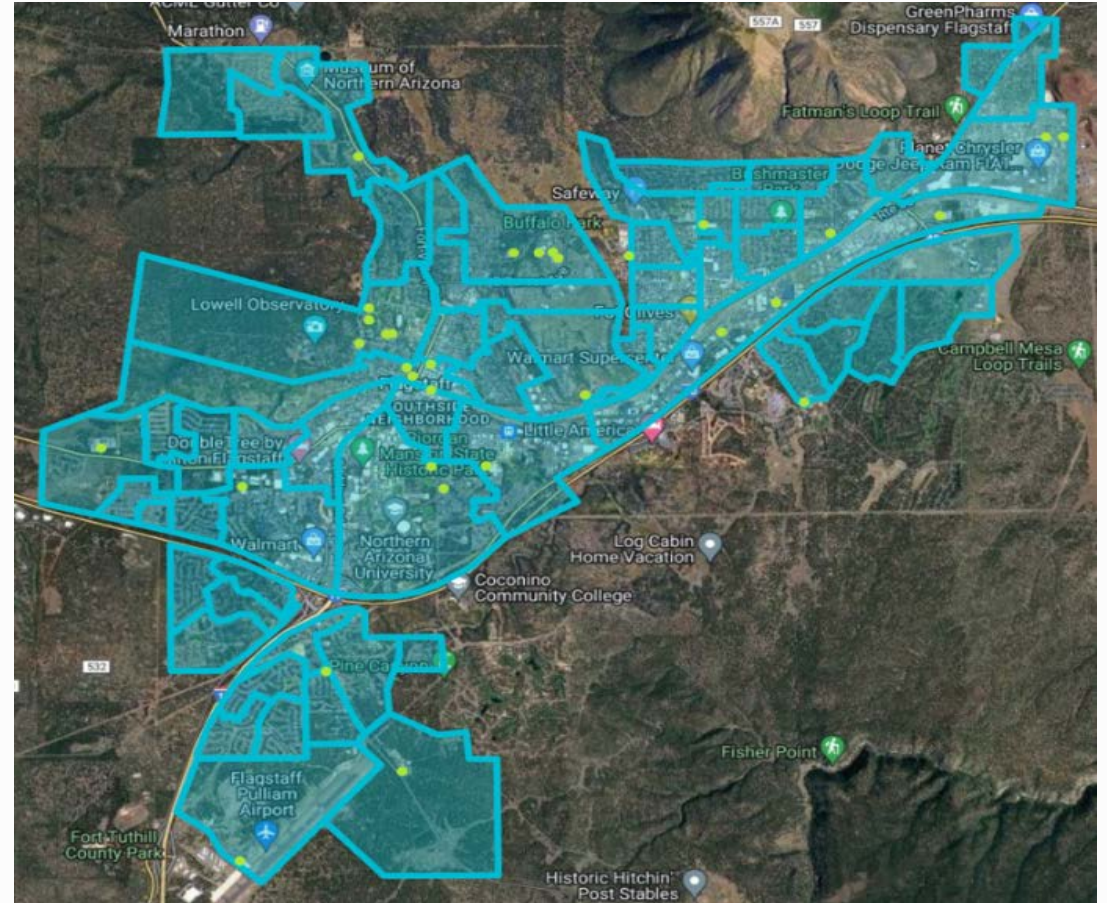
95%
City Coverage

Wecom's fiber network in Flagstaff is designed to ensure lasting, affordable broadband access for all!

Build Map



Details of the build outside Flagstaff City limits



Details of communities to be built inside Flagstaff City limits.

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Thank You!



Next Steps



RSOQ Next Steps

- Wecom to complete design
- City Council to consider approval of:
 - Design-Build Contract amendment(s) for construction of City Fiber Network
 - License for use of Public Right-of-Way (for Wecom Fiber Network throughout City)
 - Lease of City Excess Conduit to Wecom (various locations)
 - Maintenance Agreement for City Fiber Network (optional)
 - In Kind Financial Exchange (City & Wecom contributions to balance out)
 - City Code amendments related to use of ROW (and possible fee structure)
- Wecom will begin construction



Next Steps



Questions?