



Q • M A T I O N

PROPOSAL

VALID FOR 90 DAYS

Q-mation, LLC
425 Caredean Drive
Horsham, PA 19044
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(877) 900-4996

prepared for

City of Flagstaff - Utilities Division
4500 Lake Mary Road
Flagstaff, Arizona 86005
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prepared by

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(877) 900-4996 phone

DATE: 07.17.2025
QUOTE: QUO-61582-N6M0X7 REV: 1
REF: City of Flagstaff Flex SCADA

Line #	Description	Qty	Unit Price	TOTAL
AVEVA Flex Credits - 3 Year Subscription – Standard Level Customer FIRST Support - 2,400 Credits				
1	Subscription Part #: FLEXCR-01-1 AVEVA FLEX Credits - 2,400 credits - Standard Support Year 1 Contract term	1	\$38,496.00	\$38,496.00
2	Subscription Part #: FLEXCR-01-1 AVEVA FLEX Credits - 2,400 credits - Standard Support Year 2 Contract term	1	\$40,416.00	\$40,416.00
3	Subscription Part #: FLEXCR-01-1 AVEVA FLEX Credits - 2,400 credits - Standard Support Year 3 Contract term	1	\$42,432.00	\$42,432.00
4	AVEVA Flex Bill of Materials AVEVA Plant SCADA Qty 2 @ 1400 Credits FLEX-HMI-010 "Plant SCADA Studio (Integrated Development Environment), Includes Plant SCADA Server with Unlimited tags, Plant SCADA Standard Drivers, Plant SCADA Speciality Drivers, OPC UA Server, Unlimited Control Clients (w/ Unlimited Tags) (Suggested max 250 Concurrent Sessions), Unlimited View-Only Clients (w/Unlimited Tags) (Suggested max 250 Concurrent Sessions), Unlimited Plant SCADA Web Clients (w/ Unlimited Tags) (Industrial Graphics), Unlimited Access Anywhere Clients (Control or View-Only Clients) AVEVA Plant SCADA fixed Clients (i.e. individually licensing the client node) need to be licensed separately.			



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Includes redundant configuration without additional credits. "

AVEVA Plant SCADA Unlimited

Qty 1 @ 1000 Credits FLEX-HMI-022

"Plant SCADA Studio (Integrated Development Environment), Includes Plant SCADA Server with Unlimited tags, Plant SCADA Standard Drivers, Plant SCADA Speciality Drivers, Vision AI Assistant AVEVA Communication Drivers Standard, OPC UA Server, Unlimited Control Clients (Unlimited Tags) Suggested max 250 Concurrent Sessions), Unlimited View-Only Clients (w/ Unlimited Tags) (Suggested max 250 Concurrent Sessions), Unlimited Plant SCADA Web Clients (Industrial Graphics), Unlimited Access Anywhere Clients (Control or View-Only Clients). AVEVA Plant SCADA fixed Clients (i.e. individually licensing the client node) need to be licensed separately.

Includes redundant Plant SCADA configuration without additional credits.

Includes 100K Tag AVEVA Historian + 10 Historian Clients

Includes redundant Historian configuration without additional credits.

Includes Unlimited AVEVA Reports for Operations (Unlimited Web Clients)

"

VIEW TERMS ON LAST PAGE OF QUOTE

GRAND TOTAL \$121,344.00

Subscription Year 1 Total \$38,496.00

Subscription Year 2 Total \$40,416.00

Subscription Year 3 Total \$42,432.00



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remittance address

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425 Caredean Drive
Horsham, PA 19044

to ensure timely processing of your purchase order, please note the following:

- Shipping terms: FOB Shipping Point
- Standard Payment Terms is NET 30

Notice Regarding Sales Tax Compliance:

- ***If you are tax-exempt:*** Please submit your exemption certificate to ensure sales tax is not charged on eligible purchases.
- ***If we do not have a certificate on file:*** Sales tax will be added to your invoice(s) as required by law



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