

FIRST AMENDMENT

FLOCK SAFETY COOPERATIVE PURCHASE CONTRACT

Contract No. 2024-163

This First Amendment (“First Amendment”) is entered into this ___ day of _____, 2025, by and between the City of Flagstaff, a political subdivision of the State of Arizona, and Flock Group, Inc. dba Flock Safety, a Delaware Corporation (“Contractor”). The City and Contractor may be referred to as “Party” or jointly as “Parties.”

RECITALS

WHEREAS, the City and Contractor entered a Cooperative Purchase Contract dated June 27, 2024 (the “Initial Contract”), wherein Contractor agreed to provide FlockOS hardware and software to the City at a cost of **\$124,000, in addition to other fees and taxes**; and

WHEREAS, the term of the Initial Contract was based on the term of the underlying Agency Contract that Contractor has with the City of Tempe, Contract No. T21-119-01, which extends until September 30, 2027; and

WHEREAS, the Parties desire to amend the Initial Contract to add an additional length and scope to the agreement.

AGREEMENT

NOW, THEREFORE, effective on the last date of execution, and in consideration for the mutual promises contained herein, the Parties agree as follows:

- A. Paragraph 1. Materials and or Services Purchased. The exhibit referenced in this paragraph is supplemented with the Scope of Work dated July 30, 2025, attached to this First Amendment as Revised Exhibit A.
- B. Paragraph 3. Payment is amended as follows (deleted text is shown with a ~~strikethrough~~ and new text is **BOLDED AND ALL CAPS**):

Payment: Payment to Contractor for the materials and or services provided for **ONE HUNDRED TWELVE THOUSAND DOLLARS AND ZERO CENTS (\$112,000.00)** ~~ONE HUNDRED TWENTY-FOUR THOUSAND DOLLARS AND ZERO CENTS (\$124,000.00)~~, in **addition to other fees and taxes**; made in accordance with the price list and terms set forth in the Agency Contract. Any price adjustment must be approved by mutual written consent of the Parties through a formal amendment. The City Manager or his/her designee (the Purchasing Director) may approve an amendment **IF THE TOTAL AMOUNT OF THE ANNUAL CONTRACT PRICE, AS AMENDED, IS LESS THAN \$100,000** if the amendment price increase is less than \$50,000; otherwise, City Council approval is required.

- C. All other terms and conditions of the Initial Contract, except to the extent amended herein, remain in full force and effect.
- D. The Recitals included in this First Amendment are incorporated herein.

IN WITNESS WHEREOF, the Parties hereto have executed this First Amendment as of the date hereinbefore indicated.

City of Flagstaff

Flock Group, Inc. dba Flock Safety

By: _____
City Manager

By: _____

Title: _____

Dated: _____

Dated: _____

Attest:

Approved as to form:

City Clerk

City Attorney

Revised Exhibit A
SCOPE OF WORK DATED JULY 30, 2025
(attached)

Flock Safety + AZ - Flagstaff PD

Flock Group Inc.
1170 Howell Mill Rd, Suite 210
Atlanta, GA 30318

MAIN CONTACT:
Ashlee Adeli
ashlee.adeli@flocksafety.com
(470) 508-5771

Created Date: 07/30/2025
Expiration Date: 08/29/2025
Quote Number: Q-154097
PO Number:



Budgetary Quote

This document is for informational purposes only. Pricing is subject to change.

Bill To: 911 E Sawmill Rd Flagstaff, Arizona 86001

Ship To: 911 E Sawmill Rd Flagstaff, Arizona 86001

Billing Company Name: AZ - Flagstaff PD

Billing Contact Name:

Billing Email Address:

Billing Phone:

Subscription Term: 12 Months

Payment Terms: Net 30

Retention Period: 30 Days

Billing Frequency: Annual - First Year at Signing.

Hardware and Software Products

Annual recurring amounts over subscription term

Item	Cost	Quantity	Total
Flock Safety Platform			\$112,000.00
Flock Safety Platform			
Flock Safety Platform - Essentials	Included	1	Included
Flock Safety LPR Products			
Flock Safety LPR, fka Falcon	Included	31	Included
Flock Safety LPR Flex, fka Falcon Flex	Included	4	Included
Solar Long-Range LPR, fka Solar Falcon LR	Included	1	Included

Professional Services and One Time Purchases

Item	Cost	Quantity	Total
One Time Fees			

Subtotal Year 1:	\$112,000.00
Annual Recurring Subtotal:	\$112,000.00
Estimated Tax:	\$10,512.32
Contract Total:	\$112,000.00

Taxes shown above are provided as an estimate. Actual taxes are the responsibility of the Customer. This is not an invoice – this document is a non-binding proposal for informational purposes only. Pricing is subject to change.

Product and Services Description

FlockOS Features	Description
Flock Safety Platform - Essentials	An integrated public safety platform that detects, centralizes and decodes actionable evidence to increase safety, improve efficiency, and connect the community.
Flock Safety LPR, fka Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.
Flock Safety LPR Flex, fka Falcon Flex	Law enforcement grade tactical deployment (portable + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.
Solar Long-Range LPR, fka Solar Falcon LR	Law enforcement grade, long range and high vehicle speed license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users, with LTE. Solar Power only

FlockOS Features & Description

FlockOS Features	Description
Community Network Access	The ability to request direct access to feeds from privately owned Flock Safety LPR cameras located in neighborhoods, schools, and businesses in your community, significantly increasing actionable evidence that clears cases.
Unlimited Users	Unlimited users for FlockOS
State Network (License Plate Lookup Only)	Allows agencies to look up license plates on all cameras opted into the Flock Safety network within your state.
Nationwide Network (License Plate Lookup Only)	With the vast Flock Safety sharing network, law enforcement agencies no longer have to rely on just their devices alone. Agencies can leverage a nationwide system boasting 10 billion additional plate reads per month to amplify the potential to collect vital evidence in otherwise dead-end investigations.
Law Enforcement Network Access	The ability to request direct access to evidence detection devices from Law Enforcement agencies outside of your jurisdiction.
Time & Location Based Search	Search full, partial, and temporary plates by time at particular device locations
License Plate Lookup	Look up specific license plate location history captured on Flock devices
Vehicle Fingerprint Search	Search footage using Vehicle Fingerprint™ technology. Access vehicle type, make, color, license plate state, missing / covered plates, and other unique features like bumper stickers, decals, and roof racks.
Insights & Analytics	Reporting tool to help administrators manage their LPR program with device performance data, user and network audits, plate read reports, hot list alert reports, event logs, and outcome reports.
Real-Time NCIC Alerts on Flock ALPR Cameras	Receive automated alerts when vehicles entered into established databases for missing and wanted persons are detected, including the FBI's National Crime Information Center (NCIC) and National Center for Missing & Exploited Children (NCMEC) databases.
Unlimited Custom Hot Lists	Ability to add a suspect's license plate to a custom list and get alerted when it passes by a Flock camera