

OLATHE FORD
 SANDRA GONZALEZ
 GOVERNMENT FLEET SOLUTIONS TEAM
 DIRECT - 505-850-5504

Date	9/22/2025
Valid Until	10/22/25
Contract	SOURCEWELL - 032824- OLA
PO	
Lead Time	READY NOW

Customer:
 FLAGSTAFF PD

Invoice Address:

Delivery Address:

Description	Line Total				
POLICE INTERCEPTOR EXPLORER 2025 UTILITY AWD OXFORD WHITE EXTERIOR 119" WHEELBASE 3.3L TI-VCT V6 ENGINE INTERIOR 10-SPEED AUTO TRANSMISSION EBONY CLOTH FRT/VINYL REAR	\$46,197.00				
<table border="0"> <tr> <td style="vertical-align: top;"> EXTERIOR <input type="checkbox"/> 18" H.D. STEEL WHEELS <input type="checkbox"/> 255/60R18 A/S BSW POLICE TIRES <input type="checkbox"/> CLASS III HITCH RECEIVER <input type="checkbox"/> DUAL EXHAUST SYSTEM <input type="checkbox"/> DUAL POWER MIRRORS <input type="checkbox"/> FULL SIZE 18" SPARE W/TPMS <input type="checkbox"/> HEADLAMPS - AUTO, LED <input type="checkbox"/> LOW/HIGH INCLUDES FRONT HOUSING (W/ LED WIG-WAG) <input type="checkbox"/> KEY LOCKS (DR/PASS/LFTGT) <input type="checkbox"/> PRIVACY GLASS 2ND/3RD ROW </td> <td style="vertical-align: top;"> INTERIOR <input type="checkbox"/> 35/30/35 SPLIT VINYL REAR <input type="checkbox"/> A/C W/AUTOMATIC CLIMATE CONTROL, DUAL ZONE <input type="checkbox"/> BLACK VINYL FLOOR COVERING <input type="checkbox"/> CERTIFIED SPEEDOMETER <input type="checkbox"/> CLOTH BUCKET FRONT SEATS <input type="checkbox"/> CONSOLE MOUNTING PLATE <input type="checkbox"/> ENGINE HOUR / IDLE METER <input type="checkbox"/> HTD SANITIZATION SOLUTION <input type="checkbox"/> RED/WHITE TASK LIGHTING <input type="checkbox"/> PWR DR/PASS SEAT W/LUMBAR <input type="checkbox"/> SEATBACK INTRUSION PLATES <input type="checkbox"/> TILT/TELESCOPING STEERING WHL W/ 4 CONFIGURABLE LATCHING SWITCHES </td> <td style="vertical-align: top;"> <input type="checkbox"/> UNIVERSAL TOP TRAY FUNCTIONAL <input type="checkbox"/> AM/FM/MP3/BLUETOOTH & USB <input type="checkbox"/> COLUMN MOUNTED SHIFTER <input type="checkbox"/> ENGINE OIL COOLER <input type="checkbox"/> FULL-TIME ALL WHEEL DRIVE SYSTEM <input type="checkbox"/> HEAVY DUTY SUSPENSION <input type="checkbox"/> HEAVY-DUTY 80-AMP BATTERY <input type="checkbox"/> INTERIOR TRUNK/LIFTGATE RELEASE <input type="checkbox"/> POLICE BRAKES: 4 WHL DISC W/ ABS & TRACTION CONTROL <input type="checkbox"/> POWER STEERING W/EPAS <input type="checkbox"/> REAR VIEW CAMERA <input type="checkbox"/> TRANSMISSION OIL COOLER </td> <td style="vertical-align: top;"> <input type="checkbox"/> TRANSMISSION-10-SPEED AUTO SAFETY/SECURITY <input type="checkbox"/> 75 MPH REAR-CRASH TESTED <input type="checkbox"/> ADVANCETRAC™ WITH RSC® <input type="checkbox"/> AIRBAGS - FRONT AND SIDE <input type="checkbox"/> AIRBAGS - SAFETY CANOPY <input type="checkbox"/> SOS POST CRASH ALERT SYS <input type="checkbox"/> TIRE PRESSURE MONITOR SYS WARRANTY <input type="checkbox"/> 3 YR/36K MILE BUMPER-TO-BUMPER WARRANTY <input type="checkbox"/> 5 YR/100K MILE POWERTRAIN CARE EXTENDED SERVICE PLAN </td> </tr> </table>	EXTERIOR <input type="checkbox"/> 18" H.D. STEEL WHEELS <input type="checkbox"/> 255/60R18 A/S BSW POLICE TIRES <input type="checkbox"/> CLASS III HITCH RECEIVER <input type="checkbox"/> DUAL EXHAUST SYSTEM <input type="checkbox"/> DUAL POWER MIRRORS <input type="checkbox"/> FULL SIZE 18" SPARE W/TPMS <input type="checkbox"/> HEADLAMPS - AUTO, LED <input type="checkbox"/> LOW/HIGH INCLUDES FRONT HOUSING (W/ LED WIG-WAG) <input type="checkbox"/> KEY LOCKS (DR/PASS/LFTGT) <input type="checkbox"/> PRIVACY GLASS 2ND/3RD ROW	INTERIOR <input type="checkbox"/> 35/30/35 SPLIT VINYL REAR <input type="checkbox"/> A/C W/AUTOMATIC CLIMATE CONTROL, DUAL ZONE <input type="checkbox"/> BLACK VINYL FLOOR COVERING <input type="checkbox"/> CERTIFIED SPEEDOMETER <input type="checkbox"/> CLOTH BUCKET FRONT SEATS <input type="checkbox"/> CONSOLE MOUNTING PLATE <input type="checkbox"/> ENGINE HOUR / IDLE METER <input type="checkbox"/> HTD SANITIZATION SOLUTION <input type="checkbox"/> RED/WHITE TASK LIGHTING <input type="checkbox"/> PWR DR/PASS SEAT W/LUMBAR <input type="checkbox"/> SEATBACK INTRUSION PLATES <input type="checkbox"/> TILT/TELESCOPING STEERING WHL W/ 4 CONFIGURABLE LATCHING SWITCHES	<input type="checkbox"/> UNIVERSAL TOP TRAY FUNCTIONAL <input type="checkbox"/> AM/FM/MP3/BLUETOOTH & USB <input type="checkbox"/> COLUMN MOUNTED SHIFTER <input type="checkbox"/> ENGINE OIL COOLER <input type="checkbox"/> FULL-TIME ALL WHEEL DRIVE SYSTEM <input type="checkbox"/> HEAVY DUTY SUSPENSION <input type="checkbox"/> HEAVY-DUTY 80-AMP BATTERY <input type="checkbox"/> INTERIOR TRUNK/LIFTGATE RELEASE <input type="checkbox"/> POLICE BRAKES: 4 WHL DISC W/ ABS & TRACTION CONTROL <input type="checkbox"/> POWER STEERING W/EPAS <input type="checkbox"/> REAR VIEW CAMERA <input type="checkbox"/> TRANSMISSION OIL COOLER	<input type="checkbox"/> TRANSMISSION-10-SPEED AUTO SAFETY/SECURITY <input type="checkbox"/> 75 MPH REAR-CRASH TESTED <input type="checkbox"/> ADVANCETRAC™ WITH RSC® <input type="checkbox"/> AIRBAGS - FRONT AND SIDE <input type="checkbox"/> AIRBAGS - SAFETY CANOPY <input type="checkbox"/> SOS POST CRASH ALERT SYS <input type="checkbox"/> TIRE PRESSURE MONITOR SYS WARRANTY <input type="checkbox"/> 3 YR/36K MILE BUMPER-TO-BUMPER WARRANTY <input type="checkbox"/> 5 YR/100K MILE POWERTRAIN CARE EXTENDED SERVICE PLAN	
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INCLUDED ON THIS VEHICLE EQUIPMENT GROUP 500A OPTIONAL EQUIPMENT/OTHER .FM STEREO 3.3L TI-VCT V6 ENGINE 10-SPEED AUTO TRANSMISSION NO CHARGE HID PLUNG W/R HNDL INOPERABLE 50 STATE EMISSIONS NO CHARGE SPOT LAMP LED DR - WHELEN NOISE SUPPRESSION BOND STRAPS SIDE MARKER LIGHTS SKULL CAPS POL WIRE HARNESS CONNECTOR KIT .POLICE WIRING KIT REAR .POLICE WIRING KIT FRONT REAR DR HNDL AND LOCKS INOPR NO CHARGE DEFLECTOR PLATE REAR CONSOLE MOUNTING PLATE FRONT LICENSE PLATE BRACKET	TURNKEY - SOUND OFF - PATROL BUILD - AFI - 39072	\$20,034.56			
	TOTAL OPTIONS/OTHER	\$1,620.00			
	Subtotal	\$67,851.56			
	Sales Tax 0.00%	\$0.00			
	Tire Tax 0	\$0.00			
	Extended Warranty and Maintenance Plan	\$0.00			
	Flooring	\$0.00			
	Delivery	\$1,000.00			
	Docs & Registration	\$0.00			
	Total Per Unit less Trade-In	\$68,851.56			
	Quantity of Units	2			
	Sale Total	\$137,703.12			

Special Notes and Instructions
 CUST RESPONSIBLE FOR REGISTRATION, INPSECTION AND TAXES

Above information is not an invoice and only an estimate of services/goods described above. Quote subject to change.

Please confirm your acceptance of this quote by signing this document, and returning your PO.

Signature _____
 Print Name _____
 Date _____

If you have any questions concerning this quote, contact Sandra Gonzalez

Thank you for your business!



Alt Fuel Innovations, llc
 6606 Stadium Drive
 Kansas City, MO 64129
 (816) 861-4000
 lanny@altfuelinnovations.com
 afi-kc.com

Estimate #39072

Created: 9/3/2025 09:51 AM CST
 Payment Term: Net 30
 Service Writer: Steve Fase

* OLATHE FORD
 sgonzalez@olathefleet.com

TURN KEY PIU #2 Weiser Products			
Description	Price	QTY	Subtotal
Part: AFIPB-UBKT-LT "UNIVERSAL PUSH BUMPER BRACKET PB-UBKT-LT"	\$24.92	2	\$49.84
Part: AFICC-20UV-V10 "10" CONSOLE W/DUAL CUPHOLDERS, OPEN STORAGE, 5X8 ARMREST CC-20UV-V10"	\$480.18	1	\$480.18
Part: AFICM-SDMT-SL-LED "CONSOLE SIDE, HT ADJ, MOUNT W/SLIDE ARM FOR DOCKING STATION CM-SDMT-SL-LED"	\$489.32	1	\$489.32
Part: AFIWEI-005 "36" 6-CHANNEL BACKBONE DUAL WEAPON MOUNT WEI-005"	\$536.92	1	\$536.92
Part: AFIKIT-TP-SL6U-BB-S "FRONT PART ; TP-E-SL6-US-SS, SAB-20-FDUV-BB, KP-UV20-DAP-SS"	\$1,070.86	1	\$1,070.86
Part: AFIAC-TB-ARMMNT-58 ARM REST; LEFT SIDE CONSOLE			\$137.63
Shop Supplies (8%): \$0.00		Total: \$2,764.75	

TURN KEY PIU #2 LIGHTS AND SIREN SOUND OFF			
Description	Price	QTY	Subtotal
Part: AFIEXTLightsKit FLASHER/STROBE/LIGHT BAR Lights INSTALLATION KIT - Installation Kit required for Flashers, Strobes, Light Bars, etc... and all necessary connectors, Wire Ties, Toggle Switch, etc.	\$950.00	1	\$950.00
Part: AFISF-NMOKHFUD17 NMO Cable Kit 17ft	\$53.85	1	\$53.85
Part: AFI3S601 "PRO GUARD LIGHT BAR GROMET 35601"	\$9.50	1	\$9.50
Part: AFIEPSCG2STS5RBW "MPOWER 4" 3 WIRE STUD MOUNT EMPSCG2STS5RBW"	\$188.31	2	\$376.62
Part: AFIPMP2WSSSB "SHROUD PMP2WSSSB"	\$22.50	4	\$90.00
Part: AFIELUC3H010J "UNIVERSAL UNDERCOVER INSERT"	\$114.92	4	\$459.68



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TURN KEY PIU #2 LIGHTS AND SIREN SOUND OFF			
<i>ELUC3H010J"</i>			
Part: AFIEMPSCG2STS4J "MPOWER FASCIA 4"" 3 WIRE STUD MOUNT EMPSCG2STS4J"	\$169.62	4	\$678.48
Part: AFIENNLB01838-49B "NFORCE LIGHT NXT LIGHT BAR ENNLB01838-49B"	\$3,131.31	1	\$3,131.31
Part: AFIEMPSCG2STS5RBW "MPOWER 4"" 3 WIRE STUD MOUNT EMPSCG2STS5RBW"	\$188.31	4	\$753.24
Part: AFIPLUCTCL1 "COLLAR KIT PLUCTCL1"	\$5.40	4	\$21.60
Part: AFIETSS100J "100J SPEAKER ETSS100J"	\$269.31	2	\$538.62
Part: AFIENGLMK013 "BLUEPRINT LINK MICRO KIT ENGLMK013"	\$508.85	1	\$508.85
Part: AFIENRSA5200RSP "BLUEPRINT 500 SERIES REMOTE ENRSA5200RSP"	\$1,312.62	1	\$1,312.62
Part: AFIENGN		1	\$0.00
Part: AFIENG04102 ENG04102; bluePRINT® Remote Node with Magnetic ID	\$334.62	2	\$669.24
Part: AFIMisc-Parts ENGHNK06 NODE HARNESS SOUND OFF	\$111.14	2	\$222.28
Shop Supplies (8%): \$0.00			Total: \$9,775.89

TURN KEY PIU #2 PUSH BUMPER WESTIN			
Description	Price	QTY	Subtotal
Part: AFI36-2125 Push Bumper Elite - Police Interceptor Utility 2020-2025	\$473.08	1	\$473.08
Part: AFI36-6005SMP 2 LIGHT CHANNEL SOUNDOFF 36-6005SMP2	\$50.55	1	\$50.55
Part: AFI36-2125WC Elite Upright Wire Cover	\$43.98	1	\$43.98
Shop Supplies (8%): \$0.00			Total: \$567.61

TURN KEY PIU #2 LAGUNA



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TURN KEY PIU #2 LAGUNA			
Description	Price	QTY	Subtotal
Part: AFIFE7502-RB <i>Ford Police UI 2020 Seat with Ready Buckle Dual Switching Retractor Seat Belts and Rear Cargo Steel Screen</i>	\$1,479.00	1	\$1,479.00
Part: AFIFE7502-DC <i>"LAGUNA 3P PEAR PASSENGER AND RIVERS DOOR ABS SLIP COVER FE7502-DC"</i>	\$329.23	1	\$329.23
Part: AFIFE7502-RWS <i>Ford Police UI Steel Security Screens for Rear Windows High Visibility</i>	\$349.23	1	\$349.23
Part: AFI-INV-ES-ET-FD-UNIV <i>ELECTRONIC STORAGE, ELECTRONIC TRAY, FOLD DOWN, UNIVERSAL, POLY COATED</i>	\$448.85	1	\$448.85
Shop Supplies (8%): \$0.00			Total: \$2,606.31

TURN KEY PIU #2 LABOR	
Description	Subtotal
Labor: Labor <i>AFI Installation Cost</i>	\$4,250.00
Shop Supplies (8%): \$70.00	
Total: \$4,320.00	

Estimates provided are an approximation of timing and charges to you for the services requested. They are based on the anticipated work to be done. It is possible for unexpected complications to cause some deviation from the original quote. You hereby authorize the repair work described in this estimate to be done along with the procurement of the necessary material(s), including permission to operate the vehicle for on-road testing or inspection. If any additional repairs are required, we will prepare a revised work order providing the cost of additional parts and labor and total revised cost. All parts are new unless specified otherwise.

Deposits are non-refundable. No returns or refunds on special ordered items or electrical parts. There is no warranty for used parts or customer supplied parts.

You agree that we are not responsible for loss or damage to your vehicle, including loss of articles left in the vehicle, including, without limitation, in case of fire, theft, or any other cause(s) beyond our control.

We are not responsible for any delays caused by unavailability of parts or delays in delivery of parts by the supplier or transporter. You have the right to know before authorizing any additional repairs what those repairs will be and what they will cost. If required repairs exceed the authorized estimated amount, we must obtain your approval to perform the repairs. We will keep you informed and perform only repairs authorized by you.

Labor	\$4,250.00
Parts	\$15,714.56
Subtotal	\$19,964.56
Shop Supplies	\$70.00
Tax	\$0.00
Grand Total	\$20,034.56
Paid To Date	(\$0.00)
REMAINING BALANCE	\$20,034.56

Signature _____