

**THATCHER COMPANY**  
1905 Fortune Road, Salt Lake City, UT 84104

Phone (801) 972-4587  
Fax (801) 972-4606



**October 17, 2025**

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FLAGSTAFF CITY, CITY of  
Brian Huntzinger  
Water Production Manager  
Flagstaff, AZ 86005

Dear Brian,

Please find below your future price schedule for T-Floc B41 from Thatcher Company. If you have any questions, feel free to contact me any time at the number listed below. Thank you for your business.

Sincerely,

Jeff Zidek  
Account Manager  
Email: jeffzt@tchem.com  
Phone: (801) 972-4587  
Fax: (801) 972-4606

Product Description	Product Code	Packaging	Min. Qty.	Price	Trailer washout fee
T-Floc B41	2485000	Bulk	46,000 lbs	\$0.756/lb	\$350/delivery

Notes Listed Here

Terms: Net 30 days from date of shipment.  
Freight Terms: FOB Flagstaff, AZ

Pricing is effective October 17, 2025 – October 16, 2026

However, with justification; CHANGE OF PRICE AND TERMS: Except as specified herein Seller may adjust the price, or revise the transportation terms, terms of payment, or minimum requirement per shipment at any time providing Seller gives Buyer not less than thirty days prior written notice before the date the change takes effect. Buyer's failure to object to the change in writing received by Seller prior to the effective date of the change shall be considered acceptance of such adjustment. If Buyer shall give Seller written notice of objection to any such price adjustment prior to the effective date thereof, Seller may elect to continue to supply Buyer at the last prevailing contract price, or if Seller is unwilling to do so, then Seller shall be released from its obligation to make and Buyer from its obligation to take shipments until such time as the parties shall agree upon a contract price or until the last prevailing contract price is reestablished by Seller.

Please confirm your prices when placing your order.