



City of Flagstaff, AZ

City of Flagstaff

AZ
United States

Scott Overton

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Reference: 20250905-083441060

Quote created: September 5, 2025

Quote expires: October 5, 2025

RTA

17437 N 71st Dr.
Suite 110
Glendale, AZ 85308
United States

Prepared by: Shauna Barker

Account Executive
sbarker@rtafleet.com

RTA: The Fleet Success Company is pleased to submit this quote for your review

Since 1979, RTA has been the leading and most trusted partner for public and private fleets across North America. Our Fleet Management Information System (FMIS) and consulting services, proudly serve government, transit, transportation, waste disposal, and school bus fleets with unmatched experience and expertise.



**SUCCESSFULLY
IMPLEMENTATED**

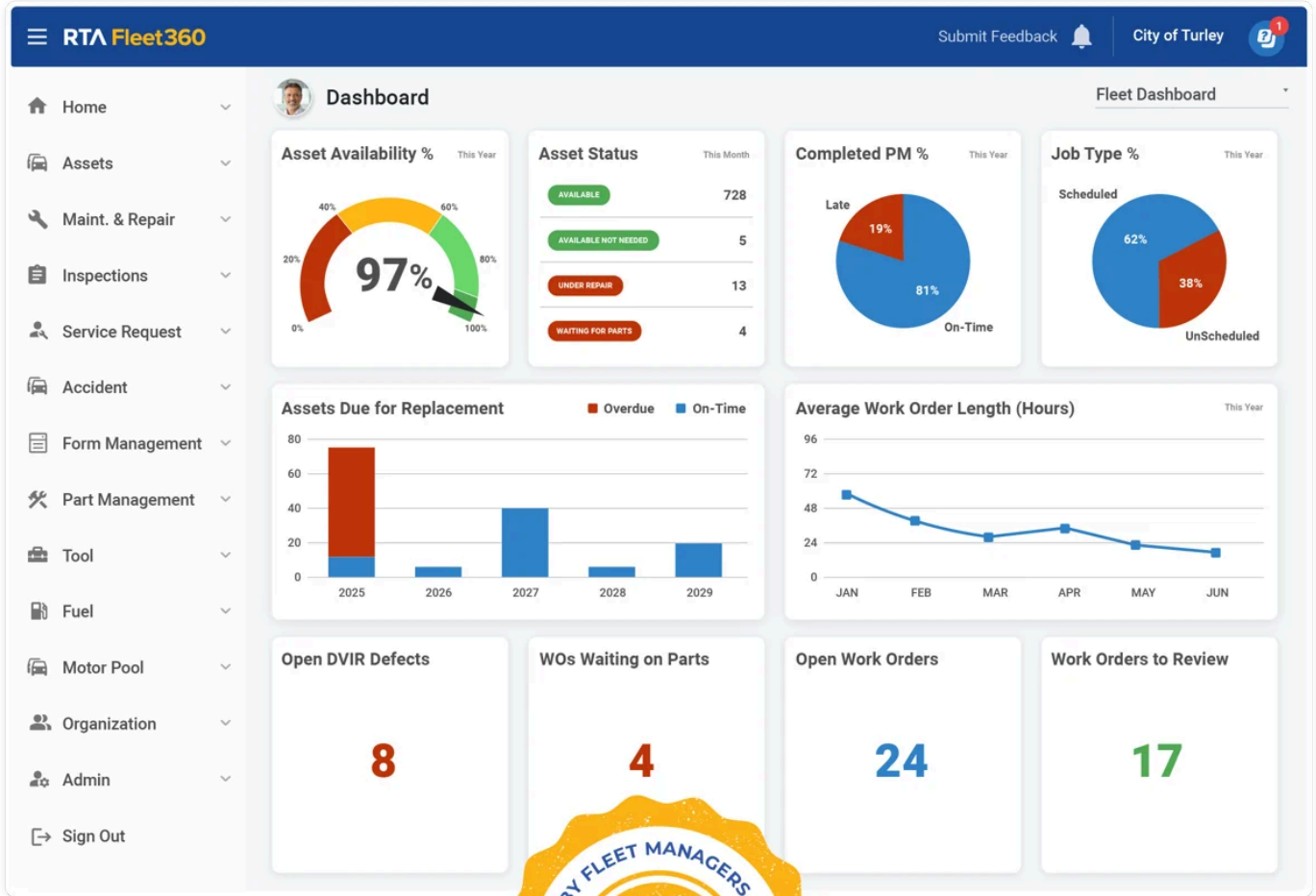


**INTEGRATED
WITH FLEET360**



**FLEET
EXPERIENCE**

RTA Fleet360 Fleet Management Information System



Using RTA Fleet360 to manage all asset types, inspections, work orders, preventive maintenance, parts, fuel, and motor pool will empower you to increase asset availability, keep costs under control, boost operational efficiency, and improve organization-wide communications.

Fleet Management Education



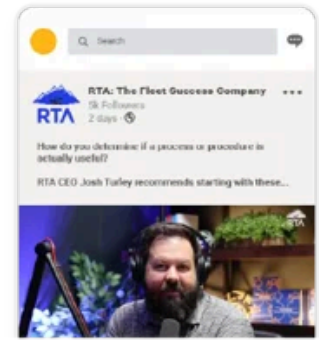
BOOK

**THE FLEET SUCCESS
PLAYBOOK**



PODCAST

**THE FLEET SUCCESS
SHOW**



SOCIAL

**RTA LINKEDIN
COMMUNITY**

Get best practices and strategic insights on running an effective department and improving your fleet leadership.

LEADING FLEETS BUILT HERE Since 1979

Once you've reviewed the proposal, please reach out to me with any questions or feel free to sign if you're ready! We sincerely appreciate the opportunity to partner with City of Flagstaff on your path to fleet success.

Helping Fleets Succeed,

Shauna Barker

Account Executive

Email: sbarker@rtafleet.com

Availability: <https://meetings.hubspot.com/sbarker>

*To schedule a follow-up meeting to discuss this quote or anything else, please see my calendar link:
<https://meetings.hubspot.com/sbarker>*

Proposed Fleet Management Solution

QUANTITY	UNIT COST	PRODUCTS & SERVICES	TOTAL
1,000		<p>RTA Platinum Tier SaaS - Assets (Unlimited Users)</p> <p>Track your organization's assets, and UNLIMITED user logins with our Platinum Tier FMIS software.</p> <p>RTA FMIS Includes: Vehicle Information Preventive Maintenance (PM) Scheduling Parts Inventory Tracking Parts-Kit Functionality Purchase Orders Work Orders Repair Histories Mechanic Productivity Tracking RTA Mobile App Customizable Dashboards Over 40+ Reports.</p> <p>Platinum Tier Benefits: SSO Motor Pool Shop Scheduler RTA Inspect Annual Fleet Health Review (1-Hour) FREE Ticket(s) to RTA Conferences.</p> <p>Always Included: RTA Technical Support Updates & Enhancements Simultaneous Backups Webinar Access Unlimited Virtual Training Classes Embedded Guided Tours & Tutorials.</p>	<p>\$49,680.00 / year after 8% discount</p>
1		<p>Printer CL5621 Printers CL5621 -</p>	<p>\$754.40 after 8% discount</p>

QUANTITY	UNIT COST	PRODUCTS & SERVICES	TOTAL
1		<p>Fleet Valet with Onsite Training</p> <p>Includes:</p> <p>White glove account setup</p> <p>White glove data import, conversion, and validation*</p> <p>Up to 12 Hours of Virtual Implementation**</p> <p>Additional dedicated virtual group training for your organization (up to 4 Hours)</p> <p>RTA Virtual Specialist for Go-Live Date</p> <p>Special assistance with PM Scheduling (up to 2 Hours)</p> <p>SSO Setup (Platinum and Diamond Only)</p> <p>Up to three (3) days of onsite training***</p> <p>* Does not include import of work order history.</p> <p>** \$250 an hour for additional dedicated implementation, dedicated virtual training, or professional services.</p> <p>*** \$3300 a day for additional on-site training.</p>	\$29,950.00
1	\$5,000.00	<p>Custom RTA Sandbox Test System</p> <p>Custom RTA Sandbox Test System: Populated with a one-time copy of the client data for testing integrations, training, custom workflows, and processes. Data refresh available upon request.</p>	\$4,968.00 / year
1		<p>Tax (9.386)</p> <p>Local Taxes</p>	\$8,011.17
SUMMARY			
Annual subtotal			<p>\$54,648.00</p> <p>after \$4,320.00 discount</p>
One-time subtotal			<p>\$38,715.57</p> <p>after \$65.60 discount</p>

Total	\$93,363.57
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Comments

Sourcewell ID #102924-RTA
Sourcewell discount applied.

Sales tax rate will adjust yearly according to local tax rate.

Added value: Synergy FTP included at no extra cost.

Rate to not exceed more than 3% increase year over year through September 30, 2030.

Purchase terms

By proceeding with the acceptance & signing, the signer agrees to the proposed fleet management solution listed above, RTA Agreement [Terms of Service](#) on behalf of City of Flagstaff. Please read these terms carefully prior to e-signing this service agreement.

Signature

Choose a profile to start the e-signature process.

Scott Overton
s.overton@flagstaffaz.gov

[sig|req|signer1]