City of Phoenix

Exhibit B. PRICING PROPOSAL

IFB-25-0535 UNINTERRUPTIBLE POWER SUPPLY EQUIPMENT, SERVICE AND MAINTENANCE

GROUP I: Preventative Maintenance (PM) Scheduled Services

Item No.	Tier Size	Estimated Annual Quantity	Unit Price	Total Price
1	Tier I	40	$ 110.00	$ 4,400.00
2	Tier II	200	$ 155.00	$ 31,000.00
3	Tier III	80	$ 515.00	$ 41,200.00
4	Tier IV	20	$ 630.00	$ 12,600.00

Exhibit B. PRICING PROPOSAL

IFB-25-0535 UNINTERRUPTIBLE POWER SUPPLY EQUIPMENT, SERVICE AND MAINTENANCE

GROUP II: Labor Rates for Non-PM Services

Item No.	Description	Unit Price
1	Regular Hourly Rate	125
2	Premium Hourly Rate	187.5
3	Emergency Response (Flat fee)	125

City of Phoenix

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IFB-25-0535 UNINTERRUPTIBLE POWER SUPPLY EQUIPMENT, SERVICE AND MAINTENANCE

GROUP III: New Equipment - % Discount from Manufacturer

Item No.	Manufacturer & Product No.	Tier Size	Manufacturer Website/Catalog	% Discount New Equipment	% Discount New Parts
1	Eaton/Powerware	1		$ 30.00	$ 30.00
2	Emerson/Liebert	1	www.vertiv.com	$ 30.00	$ 30.00
3	Xtreme Power	1	www.xpcc.com	$ 30.00	$ 30.00
4	MGE	1	www.apc.com	$ 30.00	$ 30.00
5	APC	1	www.apc.com	$ 30.00	$ 30.00
6	Smart App	1	www.apc.com	$ 30.00	$ 30.00
				$ -	$ -
7	Eaton/Powerware	2	www.eaton.com	$ 30.00	$ 30.00
8	Xtreme Power	2	www.xpcc.com	$ 30.00	$ 30.00
9	MGE	2	www.apc.com	$ 30.00	$ 30.00
10	APC	2	www.apc.com	$ 30.00	$ 30.00
11	Toshiba	2	www.toshiba.com	$ 30.00	$ 30.00
12	Schneider Electric		www.apc.com		
				$ 30.00	$ -
13	Eaton/Powerware	3	www.eaton.com	$ 30.00	$ 30.00
14	Xtreme Power	3	www.xpcc.com	$ 30.00	$ 30.00
15	MGE	3	www.apc.com	$ 30.00	$ 30.00
16	APC	3	www.apc.com	$ 30.00	$ 30.00
17	Toshiba	3	www.toshiba.com	$ 30.00	$ 30.00
	Schneider Electric		www.apc.com		
				$ -	$ -
18	Eaton/Powerware	4	www.eaton.com	$ 30.00	$ 30.00
19	Xtreme Power	4	www.xpcc.com	$ 30.00	$ 30.00
20	MGE	4	www.apc.com	$ 30.00	$ 30.00
21	APC	4	www.apc.com	$ 30.00	$ 30.00
22	Toshiba	4	www.toshiba.com	$ 30.00	$ 30.00

City of Phoenix

Exhibit B. PRICING PROPOSAL

IFB-25-0535 UNINTERRUPTIBLE POWER SUPPLY EQUIPMENT, SERVICE AND MAINTENANCE

GROUP IV: New Batteries - % Discount from Manufacturer

Item No.	Manufacturer	Manufacturer Website/Catalog	% Discount New Batteries
1	Powersonic	www.powersonic.com	$ 25.00
2	Ensersys/Datasafe	www.enersys.com	$ 25.00
3	C & D Technologies / Dynasty	www.cdtechno.com	$ 25.00
4	GNB	www.gnb.com	$ 25.00
			$ -
			$ -
			$ -
			$ -
			$ -
			$ -

Exhibit B. PRICING PROPOSAL
IFB-25-0535 UNINTERRUPTIBLE POWER SUPPLY EQUIPMENT, SERVICE AND MAINTENANCE
GROUP V: PREMIUM MAINTENANCE

Item No.	Manufacturer	Model/Serial #	Estimated Annual Quantity	Unit Price	Total Price
1	Liebert	38SA100A0A00	2	$ 515.00	$ 6,180.00
2	Liebert	PPA030C / 314675-1	2	$ 300.00	$ 3,600.00
3	Liebert	PPA030C / 627126-001	2	$ 300.00	$ 3,600.00
4	Liebert	PPA075C / 314675-1	2	$ 300.00	$ 3,600.00
5	Liebert	PPA075C / 823287-001	2	$ 300.00	$ 3,600.00
6	Liebert	38SA2 A0A00 / 21012003252131050001	2	$ 515.00	$ 6,180.00
7	Liebert	PPA075C231A3832 / M13C090043	2	$ 300.00	$ 3,600.00
8	Liebert	PPA050C241A9831 / M13C090042	2	$ 300.00	$ 3,600.00
9	Eaton	Model# 93PM UPS 200 KW CAPACITY 4 UPM200	2	$ 515.00	$ 6,180.00
10	Eaton	PDU WPN75DC004 Serial: EN353SXX04	4	$ 300.00	$ 3,600.00
11	Eaton	PDU WPN75DC004 Serial:EN353SXX01	4	$ 300.00	$ 3,600.00
12	Eaton	PDU WPN75DC004 Serial: EN311SXX06	4	$ 300.00	$ 3,600.00
13	Eaton	PDU WPN75DC004 Serial: EN311SXX05	4	$ 300.00	$ 3,600.00
14	Eaton	PDU WPN50DC004 Serial: EN352SXX02	4	$ 300.00	$ 3,600.00
15	Eaton	WPN75DC004 Serial: EN353SXX02	4	$ 300.00	$ 3,600.00
16	Eaton	WPN75DC004 Serial:EN353SXX03	4	$ 300.00	$ 3,600.00
17	Eaton	PDU Serial# 110-5223-1	4	$ 300.00	$ 3,600.00
18	Eaton	PDU Serial# 110-5223-2	4	$ 300.00	$ 3,600.00
19	Eaton	PDU Serial# 110-5223-3	4	$ 300.00	$ 3,600.00
20	Eaton	PDU Serial# 110-5224-1	4	$ 300.00	$ 3,600.00
				Total	$ 68,940.00