City of Flagstaff
Public Works Department
3200 W Route 66
Flagstaff, AZ 86001



*Not Actual Quoted Unit

NEW CATERPILLAR 140-16 AWD MOTOR GRADER
STANDARD EQUIPMENT

Powertrain
- Dual Stage Dry Type Radial Seal Air Cleaner with Service Indicator & Automatic Dust Ejector
- Air-to-Air After Cooler (ATAAC)
- Automatic Tensioner Serpentine Belt
- Four-Wheel Hydraulic Oil Disc Brakes
- Hydraulic Demand Fan
- Automatic Lock/Unlock Differential
- Ecology Engine Oil Drain
- Electronic Over-Speed Protection
- Fuel Tank with Sediment Drain
- Multi-Disc Sealed and Oil Cooled Parking Brake
- Power-Shift Direct Drive Transmission (8F/6R)
- VHP Plus (Variable Horse-Power Plus)

Electrical
- Back-Up Alarm
- 150 Amp Sealed Alternator
- 1125 CCA Heavy Duty Maintenance Free Batteries
- Breaker Panel
- Electrical Hydraulic Valves
- 24V Electrical System
- LED Reversing Lights
- LED Roof Mounted Roading Lights
- LED Stop & Tail Lights
- Electric Starter

Safety and Security
- Circle Drive Slip Clutch
- (2) Lockable Engine Compartment Doors
- (2) Lockable Service Compartment Doors
- Ground Level Engine Shutdown
- Emergency Exit Hammer
- Electric Horn
- Hydraulic Implement Lockout (for use while roading & servicing)
- 3” Retractable Seat Belt
- Secondary Steering
- Tandem Walkway/Guards

Tires, Rims & Wheels
- A partial allowance for tires on 10" x 24" multi-piece rims is included in the base machine price & weight.

Fluids
- Antifreeze
- Extended Life Coolant to -30°F

Operator Environment
- Air Conditioning with Heater
- Automatic Return to Center Articulation
- Centershift Pin Indicator
- Digital Speed & Gear Display
- Machine Level Gauge
- Analog Gauges (inside the cab):
  - Fuel, Articulation, Engine Coolant Temperature, Engine RPM, Hydraulic Oil Temperature, & DEF/AdBlue
- Adjustable Armrests with Joystick
- Advanced Joystick Controls
- Nighttime Cab Lights
- Operator Information/Message Display w/ 10” LCD Touchscreen Display
- Digital Hour Meter
- 12V Power Port
- ROPS ISO 6394 Sound Suppressed Cab
- Cloth Covered Comfort Suspension Seat
- Storage Area for Cooler/Lunchbox
- Electronic Throttle Control
- Laminated Glass Windows:
  - Fixed Front Window with Intermittent Wiper
  - Door with Intermittent Wipers (3)
- Tempered Windows:
  - Left & Right Side Wipers
  - Rear Window with Intermittent Wiper
- Cab Storage

Technology Products
- CAT Grade, Cross Slope Assist
  - Auto Articulation
  - E-Fence

Other Standard Equipment
- Brake Accumulators (Dual Certified)
- Ground Level Fluid Check
- 98 Gallon Fuel Tank
- Ground Level Fueling
- 4.5 Gallon DEF/AdBlue Tank
- Hydraulic Lines for Base Functions
- High Capacity Hydraulic Pump (98cc/15 in^3)
- Radiator Cleanout Access (with swing doors)
- Toolbox
- SOS Ports – Engine, hydraulic, transmission, coolant, fuel

CONFIGURATION DETAILS

QTY	REFERENCE	DESCRIPTION	LIST PRICE
1	5056962	140JOY 16A AWD MOTOR GRADER	$548,944.00
1	2436704	MOLDBOARD, 14' PLUS	$2,714.00
1	2337143	CUTTING EDGE, 14' BLADE	$384.00
1	2337160	END BITS, OVERLAY	$489.00
1	5949944	RIPPER, STANDARD (ISO)	$26,990.00
1	5488030	COLD WEATHER PLUS PACKAGE, AWD	$4,993.00
1	6264219	ACCUMULATOR	$6,192.00
1	6511837	DRAWBAR, TOP ADJUST	$0.00
1	6355610	DRAIN, HIGH SPEED, ENG OIL AWD	$380.00
1	6266883	BASE 10 + 3 (DA1, WM+WT)	$8,895.00
1	5856621	JUMP START RECEPTACLE	$0.00
1	6271552	ALTERNATOR, 200 AMP	$500.00
1	6271553	STARTER, HEAVY DUTY	$0.00
1	6266869	LIGHTS, REAR FOLD DOWN (ISO)	$2,499.00
1	5990267	HEADLIGHTS, HIGH, RHT	$1,811.00
1	6261521	CAB, ROPS, PLUS	$699.00
1	5062611	SEAT, STANDARD	$2,688.00
1	5946360	SEAT BELT W/INDICATOR	$0.00
1	6266874	REFRIGERANT, R134A	$0.00
1	6261552	RADIO AM/FM/WB/BT	$771.00
1	6266846	PRODUCT LINK, CELLULAR PLE743	$0.00
1	6760280	ASSIST, TOP ADJ	$0.00
1	2520779	TIRES,17.5R25 MX XSNO+ * G2 MP	$22,491.00
1	5949610	CORE CLEANING, SWING	$0.00
1	6105953	SNOW WING READY, FRONT FRAME	$2,617.00
1	6268104	LIGHTS, WORKING, PLUS, LED	$3,438.00
1	6261559	MOUNTING, WARNING BEACON	$964.00
1	6298153	BULKHEAD, SNOW WING	$475.00
1	5508555	LIGHTS, SNOW, LED	$959.00
1	5800239	LIGHTS, SERVICE, INTERNAL	$0.00
1	6268054	CAMERA, REAR VISION	$2,234.00
1	4661324	MIRRORS, OUTSIDE HEATED	$883.00
1	5017972	WIPER, REAR	$474.00
1	6102053	GUARD, TRANSMISSION,W/O MOUNT	$4,514.00
1	6637572	COVER, DEBRIS (MESH)	$200.00
1	2551336	HEATER, ENGINE COOLANT, 120V	$305.00
1	6696694	STEP, REAR LH, FOR SNOW WING	$313.00
1	3361559	PUSH BLOCK, LIGHT	$5,315.00
1	6264203	LINES GRP, REAR, ADDITIONAL	$561.00
1	4K3330	TOOTH, SCARIFIER	$1,856.00
2	6315599	TOOTH, RIPPER, STRAIGHT	$5,244.00
1	2142470	TRANSMISSION, AUTOSHIFT	$6,233.00
1	5213250	CIRCLE SAVER	$318.00
1	6444882	COOLANT, -50C (-58F)	$365.00
1	0P2265	ROLL ON-ROLL OFF	$438.00
1	0P3978	FUEL ANTIFREEZE, -25C (-13F)	$0.00
1	607-9130	WING MASTED 12 SM RIP ADJ	$33,348.00
		CATERPILLAR LIST PRICE	**$702,494.00**

PRICING SUMMARY

CATERPILLAR LIST PRICE:	$702,494.00
OMNIA MEMBER CONTRACT #212816 DISCOUNT (30.00%):	-$210,748.20
ADDITIONAL DEALER DISCOUNT (3.00%):	-$21,074.82
SUBTOTAL:	$470,670.98
PREP/PDI (MACHINE):	$3,900.00
SALES CONFIGURATION: PREP/PDI/INSTALL/QD'S (WING):	$13,000.00
SALES CONFIGURATION: ADDITIONAL USB CHARGE PORT:	$250.00
EXTENDED WARRANTY (DETAILS BELOW):	$19,795.00
DELIVERY (DETAILS BELOW):	$2,500.00
SALE PRICE:	$555,515.98
SALES TAX (8.90%):	$45,400.32
GRAND TOTAL:	**$555,516.30**

Warranty Coverage | INCLUDED |

Caterpillar Premier Extended Protection coverage of 7 years or 7,000 hours (whichever occurs first) is included, helping protect the agency's investment by reducing exposure to unexpected repair costs while supporting long-term equipment reliability and budget predictability. Travel time and mileage associated with warranty repairs are covered during the first twelve (12) months of ownership. With more than 365,000 warranty coverage combinations across the Caterpillar equipment lineup, additional terms and coverage structures are available should an alternative approach better align with your operational requirements, lifecycle strategy, or budget objectives.

Coordinated Delivery | INCLUDED |

Delivery is included to the address identified on header of first page of this document, with Empire coordinating transportation through qualified, insured heavy equipment carriers to support a smooth and timely delivery process. If the delivery location changes after order confirmation, additional transportation charges may apply.

Equipment Operator Orientation | INCLUDED |

Equipment, Safety, and Basic Daily Maintenance Review is included with every governmental Caterpillar machine purchase and is tailored to the specific equipment delivered. This orientation ensures operators are prepared to operate the machine safely, efficiently, and in accordance with manufacturer's recommendations from day one.

Equipment Telematics | INCLUDED |

Includes the VisionLink® Connect Plan, providing core machine data such as GPS location, operating hours, fuel utilization, idle time, maintenance reminders, and machine alerts through a secure web and mobile interface. This connectivity enables agencies to monitor utilization, support preventive maintenance planning, improve operator accountability, and make data-driven decisions to control owning and operating costs. Enhanced visibility into fleet performance also supports uptime, operational efficiency, and lifecycle management.

Local & State Governmental Financing | AVAILABLE |

CAT Financial offers flexible financing solutions designed specifically for governmental agencies, including lease-purchase and tax lease options with competitive rates and up to 100% financing for qualified entities. Programs may include non-appropriation clauses, predictable payments, and structures that often avoid the complexity of bond issuance or voter approval. These options can help agencies acquire needed equipment while maintaining budget flexibility and long-term planning alignment. Financing and insurance solutions can be evaluated alongside purchase alternatives to determine the best fit based on your agency's funding structure and operational goals.

If you have any questions regarding this information, please let me know. Thank you for allowing Empire Machinery to assist with your Caterpillar equipment needs.

Allan Seabolt
Empire Southwest
Governmental Account Manager
(928) 522-4448
Allan.Seabolt@empire-cat.com

This quote is good for thirty days and prices are subject to change. All finance options are subject to credit approval. By purchasing goods or services from Empire, you agree to Empire's Terms (www.empire-cat.com/salesserviceterms), which are incorporated into this quote. Client agrees that pricing is subject to adjustment in the event a manufacturer increases pricing due to changes in applicable tariffs, duties, or other governmental charges. Due to market issues outside of Empire's control, any tires listed on this quote may not be available at time of shipment. All tire makes, models and costs are subject to change.