



THE SUNRISE CITY
ANIMAL CONTROL

FORT PIERCE
Florida

August 23, 2016

The Humane Society Board of Directors
PO Box 14199
Fort Pierce, FL 34979

Re: FY 2017 Contract Negotiations

Dear Sirs:

It was a pleasure meeting with members of your Board of Directors as well as representatives from Target Zero earlier this month. We truly hope that your collaborative effort with that organization will help with reducing your euthanasia rate and the City of Fort Pierce is committed to continuing our efforts in that regards by continuing with our sterilization program and increasing our return to owner rate through the use of microchips.

In regards to our current contract negotiations, Mr. Robertson presented a counter offer, which was in response to our counter offer made on May 1st of this year. He offered a flat rate fee of \$145,000.00, which is a 16% increase over prior years' fees.

City management has discussed this offer and taking into consideration that our impound numbers have dropped an amazingly 62% from our highest impounds in 2009 of 2374 to our lowest in 2015 of only 897 impounds, we believe it to still be an excessive rate increase. Additionally, we have communicated with St. Lucie County and confirmed that their rate has only increased by approximately 6% and includes services that the City is not currently offered.

Therefore, we respectfully submit the following offers for your consideration:

- A. Return to a per animal fee at a rate of \$125.00 per animal, with litters of 8 weeks or younger being considered a single animal; or
- B. Continue the flat rate at \$130,000.00 without a cap on the number of animals impounded, with the understanding that the City will continue its efforts to reduce the number of impounds.
- C. We are also asking the Board to consider adding Dept. of Health ordered decapitations to our contract.

Thank you for taking the time to consider these offers and we look forward to your response.

Best Regards,

Margaret M. Arraiz
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