

**REQUEST FOR PURCHASE  
FORT PIERCE POLICE DEPARTMENT**

DATE: 11/3/2016

**VENDOR:**  
TacticalVideo  
1807 S Washington Street  
Naperville, IL 60565  
630.445.1209  
Vendor # - 202830  
[Sales@TacticalVIDEO.com](mailto:Sales@TacticalVIDEO.com)

Department/Division ALL
<b>Account Number</b> 101.3005.521.6410
<b>Needed For</b> Allegany Grant

<b>Project Code</b> AFM16
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DATE	DEL DATE	VENDOR NUMBER	F.O.B.	TERMS	PURCHASE ORDER #

QUANTITY	UNIT	DESCRIPTION	STOCK NUMBER	UNIT COST	AMOUNT
					\$0.00
9	ea	Matrix Surveillance System Covert Pole Camera		\$10,566.10	\$95,094.90
		Axis Q6115-E PTZ camera 1080p w/ 30x zoom			
		Verizon cell LTE 4G 3G router			
		High power POE switch			
		256gb DVR memory			
		ExacqVision DVR software			
		External DC power port			
		External AC power port			
		12vdc power conversion unit			
		Masterkey remote power management			
		Equipment enclosure			
1	ea	Covert pedestal camera		\$10,994.10	\$10,994.10
1	ea	Volume discount		-\$8,487.12	-\$8,487.12
1	ea	Shipping standard ground		\$2,377.77	\$2,377.77
		<b>Total</b>			\$99,979.25

**REMARKS:**

Attention- Jeff Gibson

- \* Sole Source Justification Attached.
- \* GRANT PURCHASE - Grant Title: Allegany - Restoring the...
- \* Grant Project Code - AFM16

*Contact Information:*

Anthony Maynard, Grant Coordinator  
772.467.6812  
772.461.2005- Fax  
[amaynard@fppd.org](mailto:amaynard@fppd.org)

Requested By: Sgt. James Gagliano

Approved By: 

Approved Date: 11-8-16



# Tactical VIDEO

Quotation

Client Information	Shipper Information
Fort Pierce PD Covert Pole Cameras	Tactical Video Inc. 1807 S. Washington Street Suite 110.319 Naperville, IL 60565 Phone: 630.445.1209 Fax: 630.839.0005 Sales@TacticalVIDEO.com

Date	Quote #	Exp Date	Terms	Contact
Jun 27, 2016	TVI06272016-13	Jul 27, 2016	At Receipt of Invoice	Jeff Gibson

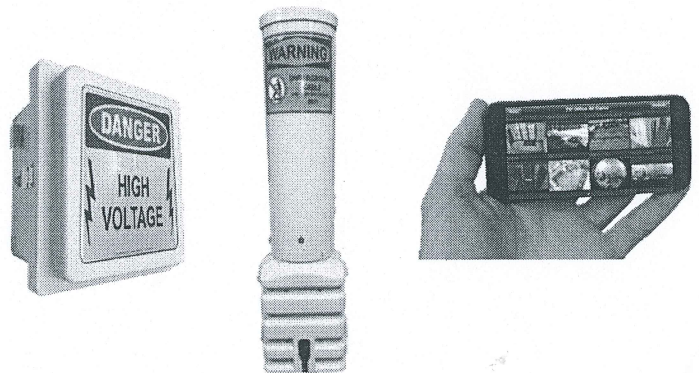
Item #	Description	Quantity	Unit Cost	Total
1	<b>Matrix Surveillance System - Covert Pole Camera</b>	9	\$ 10,566.10	\$ 95,094.90
	Axis Q6115-E PTZ Camera 1080p w/30x zoom	1		
	Verizon Cellular LTE/xLTE 4G/3G Router (Cellular service activation req)	1		
	High Power POE Switch	1		
	256GB DVR Memory	1		
	ExacqVision Edge DVR Software	1		
	External DC Power Port	1		
	External AC Power Port	1		
	12vdc Power Conversion Unit	1		
	MasterKEY Remote Power Management (Cellular service activation req)	1		
	Equipment Enclosure	1		
3	<b>Covert Pedestal Camera</b>	1	\$ 10,994.10	\$ 10,994.10
4	<b>Volume Discount</b>	8%		\$ (8,487.12)
5	<b>Shipping - Standard Ground</b>	1		\$ 2,377.37
			<b>Total</b>	<b>\$ 99,979.25</b>

OPTIONS				

**Notes**

The purchase of products and/or services from Tactical Video are subject to the standard terms and conditions located at the following URL: <http://www.tacticalvideo.com/pdf/terms.pdf>. By accepting this Quote/Order Form you are agreeing that you have read and agreed to the terms and conditions. All software renewals require prepayment. Hardware/Software orders over \$2,500 require 50% payment up front, 50% due within 15 days of receipt. Pricing valid for 30 days from date of quotation. Labor not included unless explicitly stated in writing. All Labor figures are estimates and only actual hours will be billed unless otherwise noted.

Pole camera covert design and graphics may be customized.



# Fort Pierce Police Department

"In Honor We Serve"

Diane Hoble-Burney, Chief of Police

## Sole Source Justification



Approval No. \_\_\_\_\_

By: \_\_\_\_\_

Vendor Name and Address: Tactical Video  
1807 S Washington Street  
Naperville IL, 60565

Commodity: (General Description): Covert Pole Cameras

Please check entry below that applies to the proposed purchase. Attach additional data or support documentation as instructed below.

### Sole Source Justification:

1.  Parts / equipment can only be obtained from original manufacturer – not available through distributors.
2.  Only area distributors of the original manufacturer.
3.  Proprietary item / service
4.  Parts / equipment not interchangeable with similar parts of another manufacturer (compatibility).
5.  This is the only known item / source that will meet the specialized needs of this department or perform the intended function (explain below).
6.  Parts / equipment are required from this vendor to standardization (explain below).
7.  Other. Explanation is furnished below.

Comments / Explanation:

See the sole source justification memo from the vendor. We are also using one unit from this company as a Demo unit. These units work with our existing servers and cell services.

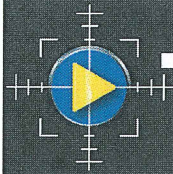
On the basis of the foregoing, I recommend that competitive procurement be waived and that the service or material on the attached requisition be purchases as a sole source commodity.

Signed: SO Diane Hoble-Burney 7010

Requisitioner

Department Head

Purchasing Department



# Tactical VIDEO

## Sole Source Wireless Surveillance

To whom it may concern:

Please accept this letter for the sole source description of the Wireless Surveillance System - All In One Camera (WSSAOC) solution. The below capabilities and inclusions make this offering a unique market place offering that is not available from any other source.

- Tactical Video is the sole designer, manufacturer and reselling agent for the WSSCPC video system employing the Matrix Portable Operations Communications System (MPOCS).
- Tactical Video provides unique covert enclosures and the WSSAOC is completely turnkey based on Tactical Video's unique capabilities.
- The MPOCS is optimized to reduce data traffic on the Verizon cellular network and fit within Verizon's typical M2M data plans.
- The WSSAOC is a portable system that can be rapidly moved from location to location and accessed through the Verizon cellular network.
- WSSCPC employs remote control start/restart capabilities that allows agents to deploy the surveillance system and later remotely start the system from a cell phone interface. The agent can remotely power up or down the surveillance cameras to perform maintenance without entering the target area to make camera changes.

Jeff Gibson  
President  
Tactical Video

Jeff Gibson

### Complete Specification Description:

Matrix All-In-1 Surveillance System  
Axis Q6045 PTZ Camera 1080p w/32x zoom  
Axis Q6115-E PTZ Camera 1080p w/30x zoom  
Axis F44 Pinhole Control Unit w/4 1080p cameras  
Axis Q1635 1080p Fixed Lens Low Light Camera  
Matrix RDC Enclosure  
Verizon Cellular LTE 4G/3G Router  
High Power POE Switches  
ExacqVision Professional Software  
External Camera/Equipment Port  
Multi-Port Ethernet Switch  
External 12vdc Power Port  
External Cellular Antenna Port  
Verizon External Antenna  
12vdc Power/Charger Unit  
MasterKEY Remote Power Management

Matrix Covert Pole Camera  
Verizon Cellular LTE 4G/3G Router  
High Power POE Switch  
ExacqVision Professional Software  
External Camera/Equipment Port  
Multi-Port Ethernet Switch  
External 12vdc Power Port  
12vdc Power/Charger Unit  
MasterKEY Remote Power Management

[jeff@TacticalVideo.com](mailto:jeff@TacticalVideo.com)

D. 630.445.1209

F. 630.839.0005

**REQUEST FOR PURCHASE  
FORT PIERCE POLICE DEPARTMENT**

DATE: 11/3/2016

**VENDOR:**  
TacticalVideo  
1807 S Washington Street  
Naperville, IL 60565  
630.445.1209  
Vendor # - 202830  
Sales@TacticalVIDEO.com

<b>Department/Division</b> ALL
<b>Account Number</b> 101.3005.521.6410
<b>Needed For</b> Allegany Grant

<b>Project Code</b> AFM16
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DATE	DEL DATE	VENDOR NUMBER	F.O.B.	TERMS	PURCHASE ORDER #

QUANTITY	UNIT	DESCRIPTION	STOCK NUMBER	UNIT COST	AMOUNT
6	ea	Matrix Pro Control Unit		\$ 8,351.00	\$50,106.00
		Verizon cell LTE 4G 3G router			
		External camera equipment port			
		External 12 VDC power port			
		External cell antenna port			
		Verizon external antenna			
		ExacqVision DVR software			
1	ea	Matrix RDC Enclosure		\$ 1,250.00	\$1,250.00
1	ea	Covert Iphone overhear device		\$9,849.00	\$9,849.00
5	ea	Axis F1015 sensor unit 12M		\$299.00	\$1,495.00
5	ea	Axis F44 main unit		\$1,149.00	\$5,745.00
5	ea	Axis F1005-E sensor unit 12M		\$269.00	\$1,345.00
5	ea	Axis F1025 sensor unit 12M		\$269.00	\$1,345.00
5	ea	Axis F1035-E sensor unit 12M		\$ 269.00	\$1,345.00
5	ea	Axis Q1635 2mp fixed low light camera		\$ 1,449.00	\$7,245.00
1	ea	Axis Q6045 mkII PTZ camera 32x zoom		\$3,649.00	\$3,649.00
5	ea	Axis Q6115-E PTZ camera 30 x zoom		\$2,999.00	\$14,995.00
				<b>Total</b>	\$99,975.75

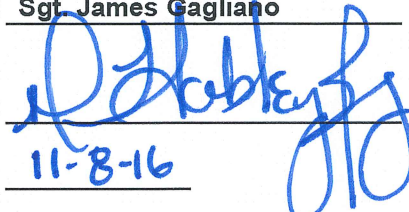
**REMARKS:**

Attention- Jeff Gibson

- \* Sole Source Justification Attached.
- \* GRANT PURCHASE - Grant Title: Allegany - Restoring the...
- \* Grant Project Code - AFM16

Contact Information:

Anthony Maynard, Grant Coordinator  
772.467.6812  
772.461.2005- Fax  
amaynard@fppd.org

Requested By: Sgt. James Gagliano  
Approved By:   
Approved Date: 11-8-16

# **TacticalVIDEO**

Quotation

Client Information	Shipper Information
Fort Pierce Police Department  Multi-Mission Rapidly Deployable Video Surveillance System	Tactical Video Inc. 1807 S. Washington Street Suite 110.319 Naperville, IL 60565 Phone: 630.445.1209 Fax: 630.839.0005 Sales@TacticalVIDEO.com

Date	Quote #	Exp Date	Terms	Contact
06/23/2016	TVI06232016-14	07/23/2016	At Receipt of Invoice	Jeff Gibson

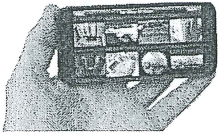
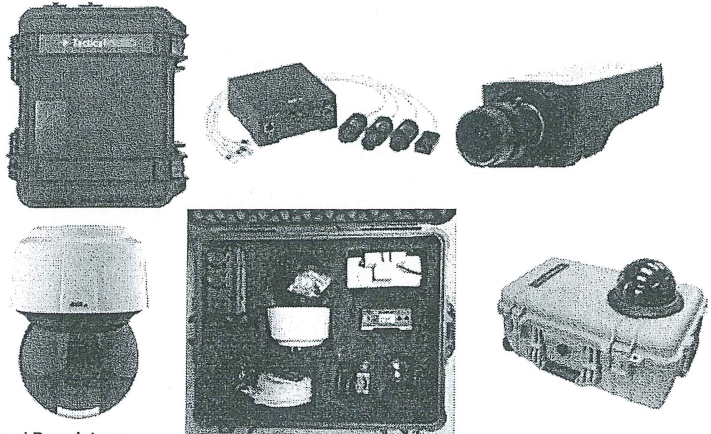
Item #	Description	Quantity	Unit Cost	Total
<b>Matrix Surveillance System Quotation</b>				
1	<b>Matrix Pro Control Unit</b>	6	\$ 8,351.00	\$ 50,106.00
	Verizon Cellular LTE/xLTE 4G/3G Router (Cellular Service Required Separately)	1		
	External Camera/Equipment Port (POE+)	2		
	External 12vdc Power Port	1		
	External Cellular Antenna Port	2		
	Verizon External Antenna	2		
	110/220vac to 12vdc Power Unit	1		
	MasterKEY Remote Power Management (Cellular Service Required Separately)	1		
	Rugged Equipment Enclosure	1		
<b>Matrix Cameras (incl. Exacq DVR Software &amp; Local DVR Memory)</b>				
2	Axis F44 Main Unit	5	\$1,149	\$ 5,745.00
3	Axis F1005-E Sensor Unit 12M	5	\$269	\$ 1,345.00
4	Axis F1015 Sensor Unit 12M	5	\$299	\$ 1,495.00
5	Axis F1025 Sensor Unit 12M	5	\$269	\$ 1,345.00
6	Axis F1035-E Sensor Unit 12M	5	\$269	\$ 1,345.00
7	Axis Q1635 2mp Fixed Low Light Camera	5	\$1,449	\$ 7,245.00
8	Axis Q6045 MkII 2mp PTZ Camera w/32x Optical Zoom	1	\$3,649	\$ 3,649.00
9	Axis Q6115-E 2mp PTZ Camera w/30x Optical Zoom	5	\$2,999	\$ 14,995.00
10	Matrix RDC Enclosure (Uses a Matrix Pro Internally)	1	\$ 1,250.00	\$ 1,250.00
11	Covert iPhone Overhear Device	1	\$ 9,849.00	\$ 9,849.00
12	Shipping - Standard Ground	1		\$ 1,606.75
			<b>Total</b>	<b>\$ 99,975.75</b>

OPTIONS				

**Notes**

The purchase of products and/or services from Tactical Video are subject to the standard terms and conditions located at the following URL: <http://www.tacticalvideo.com/pdf/terms.pdf>. By accepting this Quote/Order Form you are agreeing that you have read and agreed to the terms and conditions. All software renewals require prepayment. Hardware/Software orders over \$2,500 require 50% payment up front, 50% due within 15 days of receipt. Pricing valid for 30 days from date of quotation. Labor not included unless explicitly stated in writing. All Labor figures are estimates and only actual hours will be billed unless otherwise noted.

Picture shows the Axis F41 but the quotation contains the Axis F44.

# Fort Pierce Police Department

"In Honor We Serve"

Diane Hobley-Burney, Chief of Police

## Sole Source Justification



Approval No. \_\_\_\_\_

By: \_\_\_\_\_

Vendor Name and Address: Tactical Video  
1807 S Washington Street  
Naperville IL, 60565

Commodity: (General Description): Portable surveillance cameras

Please check entry below that applies to the proposed purchase. Attach additional data or support documentation as instructed below.

### Sole Source Justification:

1.  Parts / equipment can only be obtained from original manufacturer – not available through distributors.
2.  Only area distributors of the original manufacturer.
3.  Proprietary item / service
4.  Parts / equipment not interchangeable with similar parts of another manufacturer (compatibility).
5.  This is the only known item / source that will meet the specialized needs of this department or perform the intended function (explain below).
6.  Parts / equipment are required from this vendor to standardization (explain below).
7.  Other. Explanation is furnished below.

### Comments / Explanation:

These are all inclusive systems that we are currently using one as a demo unit. The units are built to our specifications. See attached memo from the company.

On the basis of the foregoing, I recommend that competitive procurement be waived and that the service or material on the attached requisition be purchases as a sole source commodity.

Signed: \_\_\_\_\_

*[Handwritten signature]*  
\_\_\_\_\_  
Requisitioner

*[Handwritten signature]*  
\_\_\_\_\_  
Department Head

Purchasing Department




Sole Source  
Wireless Surveillance

To whom it may concern:

Please accept this letter for the sole source description of the Wireless Surveillance System - Covert Pole Camera (WSSCPC) solution. The below capabilities and inclusions make this offering a unique market place offering that is not available from any other source.

- Tactical Video is the sole designer, manufacturer and reselling agent for the WSSCPC video system employing the Matrix Portable Operations Communications System (MPOCS).
- Tactical Video provides unique covert enclosures and the WSSCPC is completely turnkey based on Tactical Video's unique capabilities.
- The MPOCS is optimized to reduce data traffic on the Verizon cellular network and fit within Verizon's typical M2M data plans.
- The WSSCPC is a portable system that can be rapidly moved from location to location and accessed through the Verizon cellular network.
- Tactical Video's camera isolation equipment that encrypts the video with AES256 bit encryption that is sent from the camera to the end user watching video.
- WSSCPC employs remote control start/restart capabilities that allows agents to deploy the surveillance system and later remotely start the system from a cell phone interface. The agent can remotely power up or down the surveillance cameras to perform maintenance without entering the target area to make camera changes.
- WSSCPC has been custom created to the exact specifications of the Fort Pierce Police Department. The unit has the capabilities for cellular and wireless transmission of both video and audio using a variety of cameras for unique covert mission deployments.

Jeff Gibson  
President

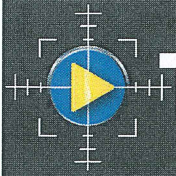


Jeff Gibson

#### Complete Specification Description:

Matrix Surveillance System - Covert Pole Camera  
Axis Q6114-E PTZ Camera 720p w/30x zoom  
Verizon Cellular LTE/xLTE 4G/3G Router  
High Power POE Switch  
Camera Recording to Local 256GB Memory Card  
ExacqVision DVR Edge Recording License  
External Camera Port  
External 12vdc Power Port  
External 110/220 vac Power Port  
110/220vac to 12vdc Power Unit  
MasterKEY Remote Power Management  
Equipment Enclosure

jeff@TacticalVideo.com



To whom it may concern:

Please accept this letter for the sole source description of the Wireless Surveillance System - All In One Camera (WSSAOC) solution. The below capabilities and inclusions make this offering a unique market place offering that is not available from any other source.

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Jeff Gibson  
President  
Tactical Video

Jeff Gibson

### Complete Specification Description:

Matrix All-In-1 Surveillance System  
Axis Q6045 PTZ Camera 1080p w/32x zoom  
Axis Q6115-E PTZ Camera 1080p w/30x zoom  
Axis F44 Pinhole Control Unit w/4 1080p cameras  
Axis Q1635 1080p Fixed Lens Low Light Camera  
Matrix RDC Enclosure  
Verizon Cellular LTE 4G/3G Router  
High Power POE Switches  
ExacqVision Professional Software  
External Camera/Equipment Port  
Multi-Port Ethernet Switch  
External 12vdc Power Port  
External Cellular Antenna Port  
Verizon External Antenna  
12vdc Power/Charger Unit  
MasterKEY Remote Power Management

Matrix Covert Pole Camera  
Verizon Cellular LTE 4G/3G Router  
High Power POE Switch  
ExacqVision Professional Software  
External Camera/Equipment Port  
Multi-Port Ethernet Switch  
External 12vdc Power Port  
12vdc Power/Charger Unit  
MasterKEY Remote Power Management

[jeff@TacticalVideo.com](mailto:jeff@TacticalVideo.com)

D. 630.445.1209

F. 630.839.0005