

Morganelli & Associates
1401 Saratoga Street
Deland, Fl. 32724
3172017TD3

To: Fort Pierce Police Dept.
920 Souh US 1
Ft. Pierce, Fl. 34954

DATE: 3/17/2017

Re: Hybrid Pole Camera system

You may purchase the items listed at the price quoted from your favorite ELSAG NA Authorized Distributor *** Morganelli & Associates will honor the prices quoted should your vendor of choice provide a higher quote!

Quantity	Part #	Description	Price Each	Total
1	421832	H6 Field Control Unit 2 Cam	\$7,960.00	\$7,960.00
2	421805	M6 Camera 25mm	\$3,370.00	\$6,740.00
2	412960	M6 Mounting Bracket	\$45.00	\$90.00
2	412519-16	M6 Camera Cables 16ft	\$490.00	\$980.00
1	413030	Wireless modem GX450	\$790.00	\$790.00
2	510322-5.X	EOC Operations Center Lic	\$1,275.00	\$2,550.00
2	210003-F	Engineering Day Support	\$1,250.00	\$2,500.00
1	421218	Pole Mount 2-Camera	\$630.00	\$630.00
			Total	\$22,240.00

Estimate only until actual site visit is completed. 2-Camera System for single direction of Travel. FPPD to supply Pole, 110 Power to FCU on Pole, Traffic Control for Installation, Local Bucket Truck for Install, Customer Responsible for Cell Service

Information Provided By:

Tim Davis
ELSAG NA Factory Representative for Florida
Morganelli & Associates, Inc.
1401 Saratoga Street
Deland, FL 32724
Cell Phone # 954-445-2055

E-Mail: tim@teammorganelli.com

PLATE HUNTER H6™



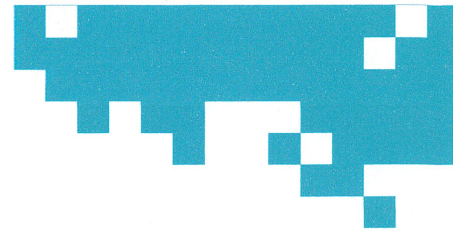
ELSAG PLATE HUNTER H6™ ALPR SOLUTION

ELSAG'S PLATE HUNTER H6™ (H6) IS A LOWER COST, FIXED ALPR SOLUTION UTILIZING THE SMALLER, LESS OVERT CAMERAS OF OUR MOBILE PLATE HUNTER M6™ SYSTEM. UP TO FOUR MOBILE CAMERAS CONNECT TO A FIELD CONTROL (FCU) UNIT INSIDE A UTILITY BOX. THE CAMERAS CAN BE MOUNTED UP TO 25 FEET AWAY FROM THE FCU. THE H6™ PERFORMS WITH THE SAME SPEED AND ACCURACY AS OUR PURE MOBILE AND FIXED SYSTEMS AND IS IDEAL FOR MONITORING ACCESS CONTROL, PARKING, URBAN ENVIRONMENTS WITH 1-2 LANES OF COVERAGE, AND AREAS WHERE VEHICLES HAVE LIMITED OR RESTRICTED MOVEMENT.

PERFORMANCE OF THE PLATE HUNTER H6™

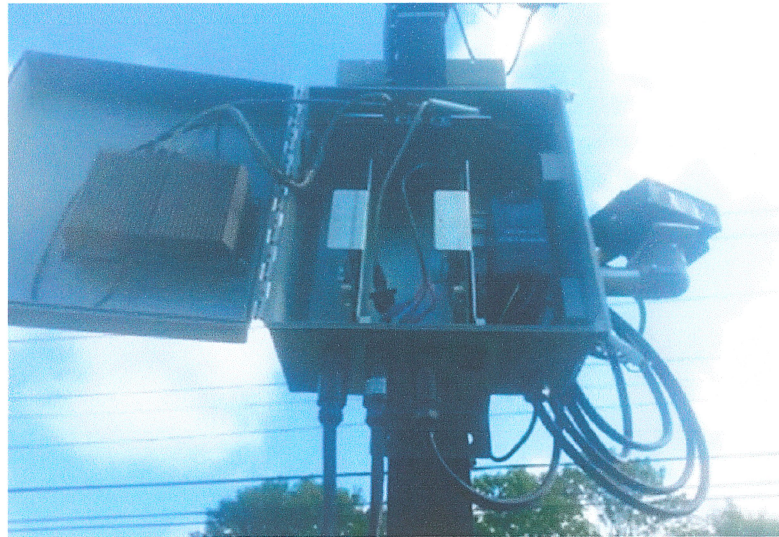
- Cameras read license plates, day or night, in any weather
- Recognizes plates using specially designed protocols for each jurisdiction in which the systems are deployed
- Captures date and time stamps, GPS coordinates and photo of the license plate
- Each license plate read can be compared to a hot list to identify suspect vehicles
- Hot Lists can be updated remotely as often as needed
- Broadcasts suspect vehicle alarms to command centers or patrol cars simultaneously; broadcasts to an in-car computer, email or PDA
- Features multi-level alarms for prioritization—Wants, Warrants, AMBER Alerts, etc.
- All data collected by the H6™ can be archived in ELSAG's EOC database and analyzed to aid investigations

2
LEFT OVER
FROM IN-CAR
CAMERAS



H6™ FIELD CONTROL UNIT HIDES SYSTEM COMPONENTS

The H6 Field Control Unit (H6FCU) houses many of the components of the Plate Hunter H6™ ALPR system, including camera cables, and a ruggedized brick computer for localized data buffering. It is an NEMA 3R rated utility box, suitable for deployment in most exterior conditions and can be wired directly to standard AC power, available at the pole. The H6FCU is capable of integrating up to four Plate Hunter M6™ ALPR cameras.



QUOTE

Prepared By: Craig Duncan craig.duncan@elsag.com
Phone: (910) 986-0596

Please include the quote number on your purchase orders and email them to sales@elsag.com for processing

Quote#: 14074	Quote Date: 4/5/2017
Funding Source:	Quote Expiry Date: 7/4/2017
Grant Details:	Requested Delivery Date: 5/26/2017
Payment Method:	Rate Sheet: Base Price
Terms: Net 30 days from date of shipment. If installation is required then Net 30 days from the Installation Date. Elsag agrees not to ship equipment until an Installation Date is agreed upon by the Parties. All orders shipped FOB Greensboro	

Contracts: No Contract Used

Comments: FIRST YEAR FREE
HARD WARE / SOFTWARE WARRANTY PAST YEAR ONE
REMOTE TECH SUPPORT - FIXED HARDWARE WARRANTY DOES NOT INCLUDE
REMOVING CAMERAS FROM POLE OR REINSTALLATION

Bill To:	Fort Pierce Police Department - FL 920 South US Highway 1 Fort Pierce, FL 34950 United States	Ship To:	Fort Pierce Police Department - FL 920 South US Highway 1 Fort Pierce, FL 34950
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Product Qty	Product/Service	Unit Price	Amount
1	520001-FCU Standard - 1 Year Standard Hardware & Software Extended Warranty FCU Standard <i>FIXED HYBRID DEPLOYMENT FCU</i>	\$610.00	\$610.00
2	520001-Fixed - 1 Year Standard Hardware & Software Extended Warranty Fixed Camera <i>FIXED HYBRID DEPLOYMENT CAMERAS</i>	\$1,120.00	\$2,240.00
1	520001-Mobile 3 - 1 Year Standard Hardware & Software Extended Warranty Three Camera System <i>MOBILE 3 CAM SYSTEM</i>	\$1,845.00	\$1,845.00
1	520001-FCU Mini - 1 Year Standard Hardware & Software Extended Warranty FCU Mini <i>TRAILER KIT</i>	\$325.00	\$325.00
1	520001-Fixed - 1 Year Standard Hardware & Software Extended Warranty Fixed Camera <i>TRAILER KIT</i>	\$1,120.00	\$1,120.00
1	520004 - Annual Support, Software Upgrades, and Hotlists for year 5 and beyond <i>OPTIONAL SOFTWARE ONLY PRICE - DOES NOT INCLUDE HARDWARE / PER SYSTEM</i>	\$995.00	\$995.00
Subtotals	Goods & Services Sub-total (Pre-tax): Contract Items		\$0.00
	Goods & Services Sub-total (Pre-Tax): Non Contract Items		\$7,135.00

Product Qty	Product/Service	Unit Price	Amount
Upfront	Goods & Services Sub-total (Pre-tax):		\$7,135.00
Tax	Tax Exempt		\$0.00
Total	Goods & Services Total:		\$7,135.00

Purchasing Terms and Conditions

Unless the Purchase Order is pursuant to a State or Federal cooperative purchasing agreement, or a separately executed Master Agreement, these Terms and Conditions supersede and replace any prior estimate, offer, quote, agreement, understanding or arrangement whether written or oral between the parties. If there is a discrepancy, please contact your account manager for correction.

These Terms and Conditions may not be changed or modified unless in writing and signed by authorized representative of Selex ES, Inc. Selex ES, Inc. will not be bound by any terms of Buyer's purchase order unless expressly agreed to in writing and signed by an authorized representative of Selex ES, Inc.

Shipment and Delivery. All orders shipped FOB Greensboro.

For purchases of Products that require installation: Unless otherwise agreed to by the Parties, Supplier agrees not to ship Product until an Installation date is scheduled.

Title. Ownership of and Title to the Products shall transfer to the Customer upon shipment. All intellectual property rights, including without limitation, patents and /or the relevant applications, in or relating to the Products, to the Documentation and to the Software are and shall remain the property of the Supplier or its licensors. **Refer to the Selex ES Software License Agreement documentation provided with the shipment.**

Payment Terms. Supplier shall invoice Customer no later than sixty (60) calendar days after shipment of the Products and/or performance of any Work or Services. Payment is due Net 30 days.

Warranty. One year of warranty, 24 hour telephone support, and initial training are included your purchase. Refer to the Selex ES Warranty Coverage documentation as provided. **EXCEPT AS SET FORTH IN THIS AGREEMENT AND IN THE SELEX ES WARRANTY COVERAGE DOCUMENTATION, SUPPLIER MAKES NO OTHER WARRANTIES EXPRESS OR IMPLIED RELATING TO SUPPLIER'S PRODUCTS OR SERVICES.**

FORCE MAJEURE. Either Party shall be excused for delays in delivery or in performance where such delay is directly due to act of God, acts of civil or military authority, fires, strikes, floods, epidemics, war, riot, or other similar causes beyond such Party's reasonable control. Such Party shall promptly give written notice to the other Party specifying the nature and probable extent of such delay. The Parties shall then immediately attempt to determine what fair and reasonable extension of schedules may be necessary. The parties agree to use their best efforts to mitigate the effects of the delay.

Morganelli & Associates
1401 Saratoga Street
Deland, Fl. 32724
3172017TD1

To: Fort Pierce Police Dept.
920 South US 1
Ft. Pierce, Fl. 34954

DATE: 3/17/2017

Re: 3-Camera LPR System

You may purchase the items listed at the price quoted from your favorite ELSAG NA Authorized Distributor *** Morganelli & Associates will honor the prices quoted should your vendor of choice provide a higher quote!

Quantity	Part #	Description	Price Each	Total
1	140013	ELSAG Plate Hunter M6-3	\$16,820.00	\$16,820.00
1	510322-5.X	EOC Operation Centr License	\$1,275.00	\$1,275.00
1	INSTALL	Installation of M6-3 system	\$800.00	\$800.00
			Total	\$18,895.00

Information Provided By:

Tim Davis
ELSAG NA Factory Representative for Florida
Morganelli & Associates, Inc.
1401 Saratoga Street
Deland, FL 32724
Cell Phone # 954-445-2055
E-Mail: tim@teammorganelli.com

MOBILE PLATE
HUNTER M6™

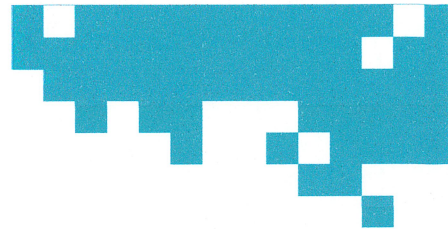


ELSAG INTRODUCES THE 6TH GENERATION MOBILE PLATE HUNTER M6™ ALPR CAMERA

ELSAG'S MOBILE PLATE HUNTER M6™ AUTOMATIC LICENSE PLATE READERS ARE THE MOST ADVANCED AVAILABLE, AIDING LAW ENFORCEMENT WITH PUBLIC SAFETY MISSIONS LIKE RECOVERY OF STOLEN VEHICLES AND LICENSE PLATES, IDENTIFICATION OF UNLICENSED DRIVERS, COLLECTION OF DELINQUENT TAXES/FINES, AIDING HOMELAND SECURITY AND AMBER ALERTS, PLUS MUCH MORE. THE NEW M6™ COMBINES OVER 20 YEARS OF HARDWARE AND SOFTWARE DEVELOPMENT WITH THE MOST ADVANCED ELECTRONICS AND SENSORS AVAILABLE TODAY. THE REDESIGN NOT ONLY IMPROVES PERFORMANCE BUT ALSO REDUCES THE OVERALL COST BY 25%.

THE DESIGN FEATURES OF THIS NEW CAMERA INCLUDE:

- Latest CMOS Sensor Technology
- Higher resolution cameras at 1280 x 1024 while the previous generation was only 640 x 480
- Field of view expanded by 30%
- Improved color accuracy and resolution of the color overview image
- Cameras are 10% lighter
- Improved and integrated power conditioning with a configurable delay timer
- Lower power consumption at 15w for 2 cameras
- Lower overall cost



THE PLATE HUNTER M6™ IN ACTION

DIGITAL AUTOMATIC LICENSE PLATE RECOGNITION CAMERAS ARE ATTACHED TO THE BODY OF THE PATROL CAR OR ATTACHED TO INFRASTRUCTURE LIKE A UTILITY POLE, SIGN GANTRY OR TUNNEL ENTRANCE.

- 1 Officers on roadways use cameras to scan plates of passing cars or data from fixed cameras is sent to the EOC.
 - Cameras can read plates from fast-moving vehicles.
 - Locations and times of captured plates are stored.
- 2 An infrared camera captures images of each plate and a color camera captures overview images of each vehicle.
- 3 A computer reads the plate characters and compares them with a hot list.



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Database

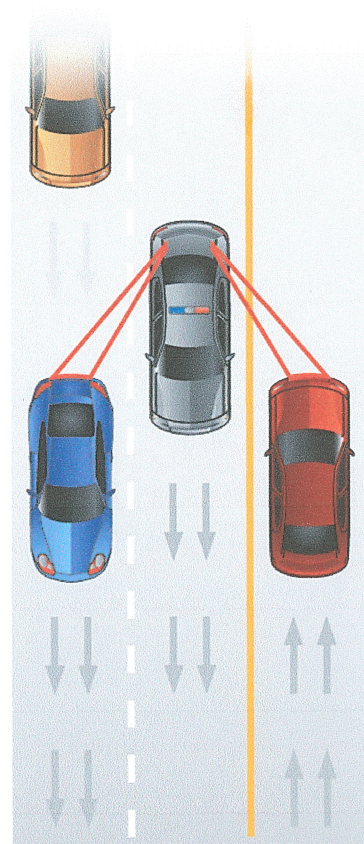
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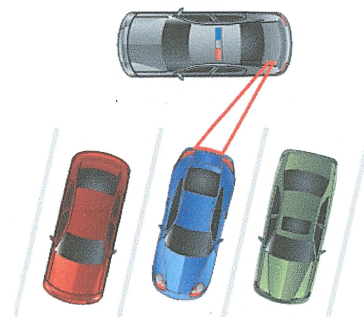
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400-591T

- 4 Officers are alerted of a match.



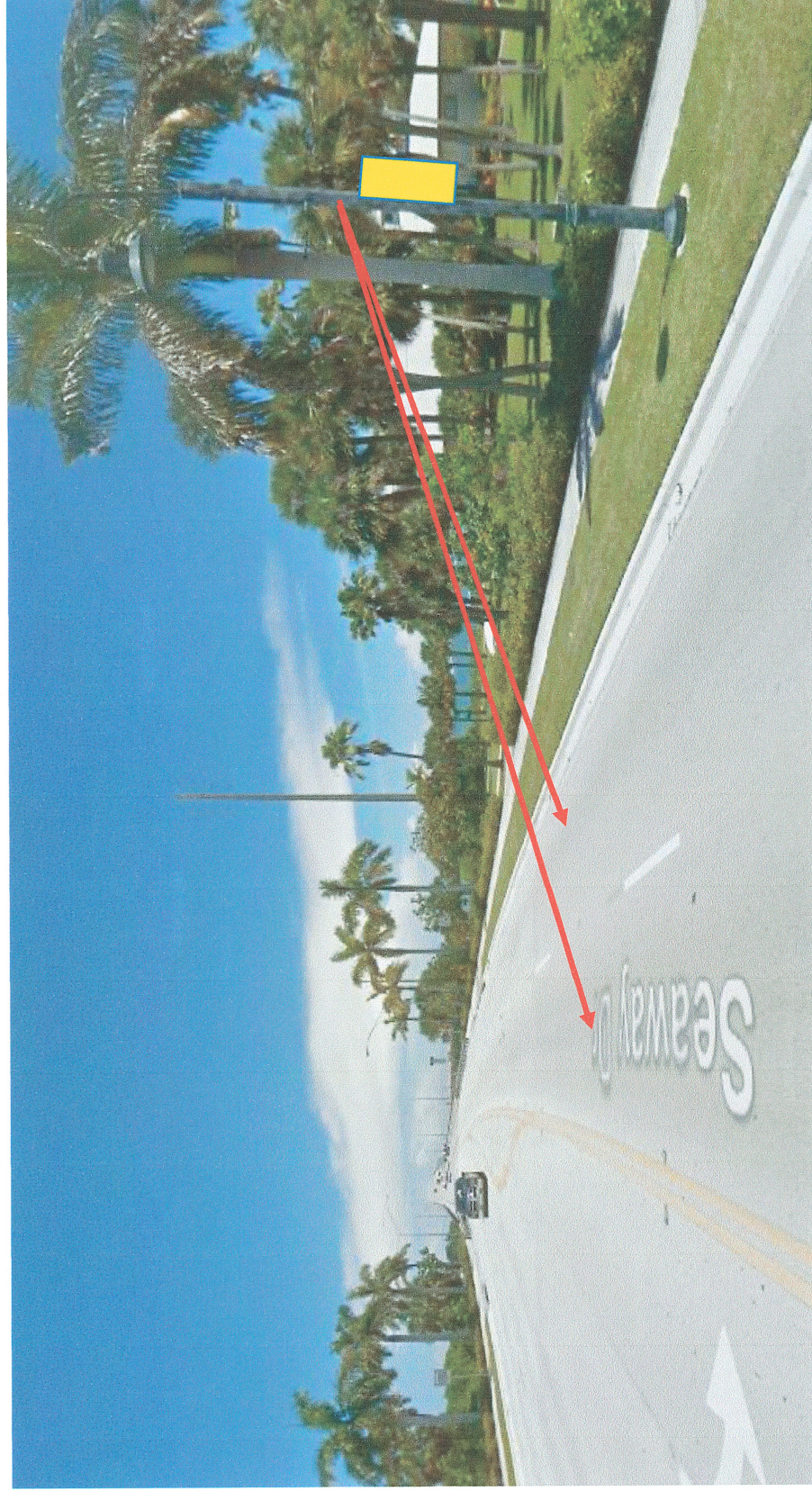
Cameras can also scan in parking lots.





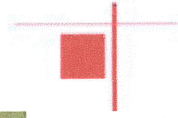
Your Mission... Is Our Mission!

HWY A1A East Bound



3/16/2017

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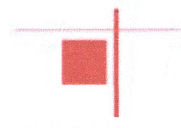
Your Mission. . . Is Our Mission!

Hwy A1A West Bound

- GPS: 27.455285, -80.324413

3/16/2017

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THANK YOU FOR YOUR ATTENTION



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